

EAGLECREST BOARD OF DIRECTORS

Meeting Agenda

March 5, 2015, 5:30-7pm

City Hall, Room 224

AGENDA:

I. CALLED to Order at 5:35pm

Board Members: Mike Stanley, Bruce Garrison, Dave Audet (via phone),
Dave Lefebvre (via phone), Wayne Stevens, Alexis Howard

Liaison: Jerry Nankervis

Staff: Matt Lillard, Brian Davies, Nick Svinicki

Public, Gary Stambaugh, Pat Harmon, Curtis Francis, Dick Isett

II. APPROVAL OF AGENDA – Moved and Approved

III. APPROVAL OF MINUTES

February 5, 2015 – Moved and Approved

IV. PUBLIC PARTICIPATION – N/A

V. COMMITTEE & LIAISON REPORTS

Finance Committee (2/25/15): Bruce Garrison gave a report on the 2/25 meeting of the Finance Committee. The committee reviewed and discussed the proposed FY16 budget. The only changes made to the budget are noted in the FY16 Amended Budget Notes contained in the packet. The main issue in the budget is the amount requested from the CBJ. It is noted that Eaglecrest will be reducing its CBJ support by \$50,000 in FY16. The Committee approved and forwarded the amended budget to the full board.

VI. MANAGER'S REPORT

Financial Report

Operations

Events

Trails Permitting

VII. OLD BUSINESS

Porcupine Lodge Update: Matt Lillard gave an update on the Porcupine Lodge. The Lodge is just about finished and we are in the final stages of taking ownership. There are still some unresolved issues in regards to the change order to extend the completion date and the "make goods" that North Pacific Erectors will complete for compensation due to the late completion of the facility. The Lodge looks great and it is coming in right on budget. We will begin moving into the lodge in the next couple of weeks. We don't plan on operating out of the Porcupine Lodge this season. Bruce Garrison asked about the plan for the parking lot and Matt Lillard indicated that we are going to get a team together to start to work on that plan as soon as possible.

VIII. NEW BUSINESS

Operating/Financial Discussion: Staff indicated that we still have enough snow to open for another weekend. While use is not tremendous we still see value in opening. By opening we are able to complete more of the Wee Ski programs as well as provide some skiing and riding for our customers. Those who are coming up are having a great time.

After closing the Porcupine area we will begin a slow close down of the area. This will enable us to react to any March/April miracle snow storm and open on a limited basis if we did get enough snow. We will be offering credits/refund for uncompleted Snow Sports School Programs via gift cards. By offering gift cards we will be able to realize the loss of revenue in FY15 and the use of the gift cards will count as revenue in FY16.

Staff updated projections based on operating for another weekend. Staff indicated based on current known expenses and projections we are looking at a "loss" of approximately \$100,000. We have \$92,000 in our fund so we will be able to cover most of that loss. Staff also indicated that we will need to go to the assembly for approval to use our fund balance as well as request any further funds from the CBJ. Bruce Garrison and Dave Audet both commented that we need to really start looking at the bottom line and limit our losses to, at the very worst, the amount we have in the Eaglecrest Fund (~\$92,000).

The board agreed with staff to continue to operate the Porcupine Area while we still have the snow and allow the General Manager to deal with the snow and operations on a day to day basis.

IX. ACTION ITEMS

FY16 Budget Approval – Bruce Garrison moved to approve the FY16 as presented, Wayne Stevens seconded, passed with unanimous consent.

X. PUBLIC PARTICIPATION (Follow up)

Pat Harmon: Pat commented that he spent many years on the board and went through the bad season of 2002-2003. He believes that Eaglecrest needs to make sure it considers the implications of this year on next year's revenues. Pat thinks the board should look at promotions/credits for passes next season as well as look at doing something for locker holders and 5th grade passport holders. Pat thought a "Worst Season Ever Party" would be a good idea.

Dick Isett: Dick commented that he does not expect any refund in FY15 but commented that providing some discount or credit on the locker fee for pass/locker holders in FY16 would be much appreciated.

Gary Stambaugh: Gary commented that 5th Graders this year should get a free pass next year. Gary also likes the idea of providing something for locker holders. Gary commented that he believes we could be seeing a huge drop in pass purchases next year as Juneau is a very sensitive community.

XI. EXECUTIVE SESSION – N/A

XII. BOARD OF DIRECTORS' COMMENTS AND QUESTIONS

Dave Lefebvre: Good job to staff and the board on dealing with a tough situation this season. We will learn a lot from this process and will try to do our best for all affected parties.

Dave Audet: Thanks to the Eaglecrest users for supporting the ski area and coming in to comment. The board has some tough choices ahead and we appreciate the support.

Bruce Garrison: Thanks to the members of the public for providing feedback.

Wayne Stevens: Struggling with how to balance decisions we make for Eaglecrest in the broader context of the CBJ's overall budget situation. We have some tough decisions ahead and this is a new problem for us.

Mike Stanley: Thanks to the public for bringing some good ideas for promotions and discounts for next season. We are committed to having a serious discussion about these issues and it will start in earnest at the April meeting and continue into the summer. We will be inviting anyone who is willing to provide their comments. We won't be able to make everyone happy but we will try to do what is best for the ski area and the community as a whole.

XIII. ADJOURNED at 6:24pm -- Next meeting date: April 9 @ **5:30pm**