



DOCKS & HARBORS FINANCE SUB-COMMITTEE MEETING

Monday, January 6th, 2020
3 pm in CBJ Room 224

- I. Call to Order** – January 6th at 3:00 pm in CBJ Room 224.
- II. Roll Call** (James Becker, Chris Dimond, Mark Ridgway, and Bob Wostmann)
- III. Approval of Agenda**
- IV. Approval of December 12th, 2019 Finance Sub-Committee Minutes**
- V. Public Participation on Non-Agenda Items** (not to exceed five minutes per person, or twenty minutes total time)
- VI. Items for Information/Discussion**
 1. Capital Assets Valuation
By Sam Muse, CBJ Controller
 2. FY2021/22 Field Guide to Budget Development
By Carl Uchytel, Port Director
 3. FY2021/22 Staffing Schedule & Operating Budget
By Teena Larson, Administrative Officer
 4. Budgetary Discussion of FY2021/22 Insurance Rates
By Jennifer Mannix, CBJ Risk Manager
- VII. Next Meeting - TBD**
- VIII. Adjournment**



DOCKS & HARBORS FINANCE SUB-COMMITTEE MEETING MINUTES

Thursday December 12th, 2019

No Audio

I. Call to Order – December 12th at 3:00 pm in CBJ Room 224.

Mr. Wostmann called the Finance Sub-Committee meeting to order December 12th at 3:00 pm.

II. Roll Call

The following members were present: James Becker, Chris Dimond (Via telephone), Mark Ridgway, and Bob Wostmann.

Also present were the following: Carl Uchtyl – Port Director, and Jennifer Sims – Administrative Assistant III.

III. Approval of Agenda

MOTION By MR. BECKER: TO APPROVE THE AGENDA AS PRESENTED AND ASK UNANIMOUS CONSENT.

Motion passed with no objection.

IV. Approval of November 7th, 2019 Finance Sub-Committee Minutes.

Hearing no objection the minutes from November 7th, 2019 were approved.

V. Public Participation on Non-Agenda Items - None

VI. Items for Information/Discussion

1. Loading Zones and Vendor Booth - Trends

Mr. Uchtyl went over the back three pages on the presentation with the added trends for the loading zone permits, and vendor booth permits.

2. Preparation for 2021/22 budget and milestones

Docks & Harbors budget is due to our Controller by January 17th.

3. Strategic Planning Retreat Odds & Ends

Discussion on this topic will continue after the current budget cycle.

A CAFR report was provided and questions for our accountant Tiara Ward came up. A discussion for revenue ideas was desired at a future Sub-Committee meeting.

4. Next Meeting – Next meeting was scheduled for Monday January 6th at 3:00 pm.

VII. Adjournment – The Finance Sub-Committee Meeting adjourned at 3:43 pm

CITY and BOROUGH OF JUNEAU

Proprietary Funds
Statement of Net Position

June 30, 2018

	Business-type Activities -				Enterprise Funds				
	Juneau International Airport	Bartlett Regional Hospital	Areawide Water Utility	Areawide Wastewater Utility	Boat Harbors	Dock	Waste Management	Totals	Internal Service Funds
ASSETS AND DEFERRED OUTFLOWS OF RESOURCES									
Current assets:									
Equity in central treasury	\$ 1,906,766	68,679,495	6,832,189	8,239,274	1,667,082	3,699,384	1,635,091	92,659,281	20,877,013
Receivables, net of allowance for doubtful accounts:									
Accounts	867,733	14,911,130	630,271	1,621,761	402,680	199,405	106,549	18,739,529	435
State of Alaska	-	-	-	-	-	-	-	-	1,984,200
Inventories	684,537	3,068,151	449,637	1,645,021	-	-	-	5,847,346	-
Prepaid items	-	757,710	1,824	-	-	3,432	-	762,966	262,689
Total current assets	<u>3,459,036</u>	<u>87,416,486</u>	<u>7,913,921</u>	<u>11,506,056</u>	<u>2,069,762</u>	<u>3,902,221</u>	<u>1,741,640</u>	<u>118,009,122</u>	<u>23,124,337</u>
Non-current assets:									
Restricted assets:									
Equity in central treasury	6,027,699	2,931,797	5,139,991	-	1,643,173	13,391,886	-	29,134,546	-
Receivables:									
State of Alaska	167,096	-	174,215	16,257,234	946,373	-	-	17,544,918	-
Federal government	982,144	-	-	-	-	-	-	982,144	-
Special assessments	-	-	4,320	667,124	-	-	-	671,444	-
Capital assets:									
Land	13,363,761	348,551	221,038	850,562	3,963,724	564,819	-	19,312,455	-
Buildings and improvements	150,702,360	104,745,703	106,577,737	107,193,838	56,720,746	101,925,518	300,000	628,165,902	-
Machinery, equipment, and fixtures	7,771,434	41,532,217	502,343	6,784,809	1,231,480	1,046,752	389,293	59,258,328	33,858,083
Construction work in progress	76,069,346	221,064	7,845,836	19,515,969	41,974,470	28,378,429	850,000	174,855,114	-
Less accumulated depreciation	(72,742,963)	(91,385,019)	(65,961,596)	(66,735,440)	(19,840,968)	(19,917,857)	(307,177)	(336,891,020)	(20,563,810)
Total capital assets, net of accumulated depreciation	<u>175,163,938</u>	<u>55,462,516</u>	<u>49,185,358</u>	<u>67,609,738</u>	<u>84,049,452</u>	<u>111,997,661</u>	<u>1,232,116</u>	<u>544,700,779</u>	<u>13,294,273</u>
OPEB asset	<u>11,583</u>	<u>289,389</u>	<u>5,721</u>	<u>13,338</u>	<u>6,028</u>	<u>4,788</u>	<u>723</u>	<u>331,570</u>	<u>4,836</u>
Total non-current assets	<u>182,352,460</u>	<u>58,683,702</u>	<u>54,509,605</u>	<u>84,547,434</u>	<u>86,645,026</u>	<u>125,394,335</u>	<u>1,232,839</u>	<u>593,365,401</u>	<u>13,299,109</u>
Total assets	<u>185,811,496</u>	<u>146,100,188</u>	<u>62,423,526</u>	<u>96,053,490</u>	<u>88,714,788</u>	<u>129,296,556</u>	<u>2,974,479</u>	<u>711,374,523</u>	<u>36,423,446</u>
Deferred outflows of resources	<u>447,410</u>	<u>8,565,201</u>	<u>274,559</u>	<u>573,422</u>	<u>236,290</u>	<u>166,549</u>	<u>28,803</u>	<u>10,292,234</u>	<u>187,678</u>
Total assets and deferred outflows of resources	<u>186,258,906</u>	<u>154,665,389</u>	<u>62,698,085</u>	<u>96,626,912</u>	<u>88,951,078</u>	<u>129,463,105</u>	<u>3,003,282</u>	<u>721,666,757</u>	<u>36,611,124</u>

(Continued)

Proprietary Funds
Statement of Net Position, continued
June 30, 2018

	Business-type Activities -				Enterprise Funds				Internal
	Juneau International Airport	Bartlett Regional Hospital	Areawide Water Utility	Areawide Wastewater Utility	Boat Harbors	Dock	Waste Management	Totals	Service Funds
LIABILITIES AND DEFERRED INFLOWS OF RESOURCES									
Current liabilities:									
Accounts payable	\$ 109,717	2,695,957	42,347	185,416	69,485	18,262	107,901	3,229,085	2,567,075
Accrued salaries, payroll taxes, and withholdings payable	128,610	1,801,899	61,509	210,334	79,354	86,479	4,497	2,372,682	58,796
Accrued annual leave and compensation time	86,384	2,096,726	42,928	135,045	22,679	28,102	860	2,412,724	36,258
Accrued interest and other liabilities	36,099	350,344	11,055	48,741	128,747	-	-	574,986	6,722,000
Unearned revenues	13,490	2,565,953	-	-	1,080,702	-	-	3,660,145	-
State of Alaska extension loans payable	-	-	67,487	594,204	-	-	-	661,691	-
Revenue bonds payable	-	1,018,932	-	-	475,793	-	-	1,494,725	-
Total current liabilities	374,300	10,529,811	225,326	1,173,740	1,856,760	132,843	113,258	14,406,038	9,384,129
Non-current liabilities:									
Restricted liabilities:									
Interfund payable to other funds	-	-	-	4,582,664	-	-	-	4,582,664	-
Accounts and contracts payable	411,282	-	11,746	1,622,904	165,516	275,024	-	2,486,472	-
Unearned revenues	219,546	-	4,320	-	-	8,501,956	-	8,725,822	-
Accrued annual leave and compensation time	173,015	1,293,259	83,512	355,481	60,395	57,029	5,520	2,028,211	79,648
State of Alaska extension loans payable	-	-	337,436	4,305,882	-	-	-	4,643,318	-
Revenue bonds payable	-	20,384,118	-	-	8,047,611	-	-	28,431,729	-
Net pension liability	2,980,112	54,303,532	1,857,119	3,824,371	1,553,414	1,091,720	189,018	65,799,286	1,243,598
OPEB liability	499,959	8,982,205	246,916	575,698	260,184	206,721	31,232	10,802,915	208,683
Total non-current liabilities	4,283,914	84,963,114	2,541,049	15,267,000	10,087,120	10,132,450	225,770	127,500,417	1,531,929
Total liabilities	4,658,214	95,492,925	2,766,375	16,440,740	11,943,880	10,265,293	339,028	141,906,455	10,916,058
Deferred inflows of resources	543,040	9,841,533	287,749	637,879	279,348	214,651	33,683	11,837,883	225,028
Total liabilities and deferred inflows of resources	5,201,254	105,334,458	3,054,124	17,078,619	12,223,228	10,479,944	372,711	153,744,338	11,141,086
NET POSITION									
Net investment in capital assets	175,163,938	34,059,466	48,780,435	62,709,652	75,526,048	111,997,661	1,232,116	509,469,316	13,294,273
Restricted - debt service	-	1,741,353	-	-	-	-	-	1,741,353	-
Restricted - Capital projects	6,532,621	1,178,301	5,302,460	10,718,790	2,424,030	4,614,906	-	30,771,108	-
Unrestricted	(638,907)	12,351,811	5,561,066	6,119,851	(1,222,228)	2,370,594	1,398,455	25,940,642	12,175,765
Total net position	\$ 181,057,652	49,330,931	59,643,961	79,548,293	76,727,850	118,983,161	2,630,571	567,922,419	25,470,038
Adjustments to reflect the consolidation of internal service fund activities related to enterprise funds								4,731,714	
Net position of business -type activities								\$ 572,654,133	

The notes to the basic financial statements are an integral part of this statement.

Proprietary Funds
Statement of Revenues, Expenses, and Changes in Net Position
For the year ended June 30, 2018

	Business-type Activities -				Enterprise Funds				Internal Service Funds
	Juneau International Airport	Bartlett Regional Hospital	Areawide Water Utility	Areawide Wastewater Utility	Boat Harbors	Dock	Waste Management	Totals	
OPERATING REVENUES									
Charges for services:									
Unpledged	\$ 4,177,209	-	4,905,517	12,372,852	-	1,545,976	1,085,899	24,087,453	26,344,855
Pledged as security for revenue bonds	-	97,365,278	-	-	2,989,526	-	-	100,354,804	-
Licenses, permits, and fees	476,066	-	-	-	-	418,508	5,200	899,774	-
Sales	34,626	116,110	-	-	-	-	-	150,736	-
Fines and forfeitures	3,010	-	-	-	15,910	-	-	18,920	-
Rentals and leases	2,323,310	224,133	29,380	-	939,339	-	-	3,516,162	-
Other	(35,806)	405,453	600,966	621,621	-	-	1,992	1,594,226	-
Total operating revenues	6,978,415	98,110,974	5,535,863	12,994,473	3,944,775	1,964,484	1,093,091	130,622,075	26,344,855
OPERATING EXPENSES									
Salaries and fringe benefits	2,742,763	68,015,545	1,386,289	3,171,539	1,600,726	941,882	215,225	78,073,969	1,329,530
Commodities and services	4,450,671	24,436,599	1,162,090	4,550,977	1,445,233	688,226	895,819	37,629,615	22,970,115
Depreciation	6,227,382	7,422,119	2,836,470	3,406,890	2,031,443	2,592,964	49,117	24,566,385	2,032,289
Total operating expenses	13,420,816	99,874,263	5,384,849	11,129,406	5,077,402	4,223,072	1,160,161	140,269,969	26,331,934
Operating income (loss)	(6,442,401)	(1,763,289)	151,014	1,865,067	(1,132,627)	(2,258,588)	(67,070)	(9,647,894)	12,921
NONOPERATING INCOME (EXPENSES)									
State sources	115,826	1,713,626	27,738	68,694	418,763	27,674	4,192	2,376,513	2,009,954
Federal sources	138,250	389,692	-	-	-	-	-	527,942	-
Investment and interest income	31,543	590,905	77,344	128,903	3,708	27,223	11,213	870,839	65,401
Interest expense	-	(653,430)	(6,490)	(76,520)	(494,377)	-	-	(1,230,817)	-
Gain (loss) on disposal of capital assets	30	(513,949)	5	-	-	-	-	(513,914)	140,370
Net nonoperating income (expense)	285,649	1,526,844	98,597	121,077	(71,906)	54,897	15,405	2,030,563	2,215,725
Income (loss) before contributions and transfers	(6,156,752)	(236,445)	249,611	1,986,144	(1,204,533)	(2,203,691)	(51,665)	(7,617,331)	2,228,646
Capital contributions	14,987,508	-	117,979	14,629,808	1,942,687	2,506,693	-	34,184,675	-
Transfers from (to) other funds	1,790,984	2,163,000	-	450,000	(351)	1,057,055	600,000	6,060,688	(1,334,075)
Change in net position	10,621,740	1,926,555	367,590	17,065,952	737,803	1,360,057	548,335	32,628,032	894,571
Net position at beginning of year	171,114,116	59,424,730	59,611,317	63,263,286	76,342,991	117,903,524	2,124,604	-	-
Restatement	(678,204)	(12,020,354)	(334,946)	(780,945)	(352,944)	(280,420)	(42,368)	-	(283,080)
Net position at end of year	\$ 181,057,652	49,330,931	59,643,961	79,548,293	76,727,850	118,983,161	2,630,571	-	611,491
Adjustments to reflect the consolidation of internal service fund activities related to enterprise funds								(1,737,266)	
Change in net position of business -type activities								\$ 30,890,766	

The notes to the basic financial statements are an integral part of this statement.

CITY and BOROUGH OF JUNEAU

Proprietary Funds
Statement of Cash Flows
For the year ended June 30, 2018

	Business-type Activities -				Enterprise Funds				Internal Service Funds
	Juneau International Airport	Bartlett Regional Hospital	Areawide Water Utility	Areawide Wastewater Utility	Boat Harbors	Dock	Waste Management	Totals	
Cash flows from operating activities:									
Cash receipts from customers	\$ 6,399,160	103,827,942	5,501,263	12,907,782	3,805,389	3,978,131	1,139,374	137,559,041	26,344,420
Payments to suppliers for goods and services	(3,577,195)	(24,693,136)	(709,971)	(3,824,256)	(1,026,766)	(373,323)	(810,628)	(35,015,275)	(19,917,645)
Payments to employees for services	(2,798,608)	(64,842,986)	(1,382,408)	(3,217,426)	(1,390,031)	(964,447)	(223,796)	(74,819,702)	(1,524,775)
Payments for interfund exchange transactions	(555,827)	(876,701)	(420,793)	(803,675)	(411,008)	(392,770)	(35,424)	(3,496,198)	-
Net cash provided (used) by operating activities	(532,470)	13,415,119	2,988,091	5,062,425	977,584	2,247,591	69,526	24,227,866	4,902,000
Cash flows from noncapital financing activities:									
Transfers from other funds	-	1,463,000	-	-	-	-	600,000	2,063,000	-
Cash from state sources	115,826	512,377	27,738	68,694	418,763	27,674	4,192	1,175,264	116,267
Cash from federal sources	138,250	389,692	-	-	-	71,255	-	599,197	-
Net cash provided (used) by noncapital financing activities	254,076	2,365,069	27,738	68,694	418,763	98,929	604,192	3,837,461	116,267
Cash flows from capital and related financing activities:									
Transfers from (to) other funds	1,790,984	700,000	-	450,000	(351)	1,057,055	-	3,997,688	(1,734,075)
Cash received from disposal of capital assets	30	-	5	-	-	-	-	35	155,916
Cash received from Federal and State capital grants	22,259,129	-	818,391	-	4,260,702	2,526,686	-	29,864,908	-
Cash received (paid) from capital contributions	1,609,821	-	122,040	173,201	(1)	(19,993)	-	1,885,068	-
Cash paid for the acquisition and construction of capital assets	(20,283,828)	(2,342,350)	(1,125,010)	(10,425,578)	(4,407,291)	(5,796,801)	-	(44,380,858)	(3,707,522)
Principal paid on revenue bonds	-	(790,000)	-	-	(438,408)	-	-	(1,228,408)	-
Principal paid on long-term loans and contracts	-	-	(67,487)	(554,123)	-	-	-	(621,610)	-
Interest paid on bonds and contracts	-	(857,467)	(6,490)	(76,520)	(494,377)	-	-	(1,434,854)	-
Net cash used by capital and related financing activities	5,376,136	(3,289,817)	(258,551)	(10,433,020)	(1,079,726)	(2,233,053)	-	(11,918,031)	(5,285,681)
Cash flows from investing activities:									
Earnings from invested proceeds	31,543	590,905	77,344	128,903	3,708	27,223	11,213	870,839	65,401
Net cash provided by investing activities	31,543	590,905	77,344	128,903	3,708	27,223	11,213	870,839	65,401
Net increase (decrease) in cash and cash equivalents	5,129,285	13,081,276	2,834,622	(5,172,998)	320,329	140,690	684,931	17,018,135	(202,013)
Cash and cash equivalents at beginning of year	2,805,180	58,530,016	9,137,558	13,412,272	2,989,926	16,950,580	950,160	104,775,692	21,079,026
Cash and cash equivalents at end of year	\$ 7,934,465	71,611,292	11,972,180	8,239,274	3,310,255	17,091,270	1,635,091	121,793,827	20,877,013

CITY and BOROUGH OF JUNEAU

Proprietary Funds
Statement of Cash Flows, continued
For the year ended June 30, 2018

	Business-type Activities -				Enterprise Funds				
	Juneau International Airport	Bartlett Regional Hospital	Areawide Water Utility	Areawide Wastewater Utility	Boat Harbors	Dock	Waste Management	Totals	Internal Service Funds
Reconciliation of operating income (loss) to net cash provided (used) by operating activities:									
Operating income (loss)	\$ (6,442,401)	(2,277,238)	151,014	1,865,067	(1,132,627)	(2,258,588)	(67,070)	(10,161,843)	12,921
Adjustments to reconcile operating income (loss) to net cash provided (used) by operating activities:									
Depreciation	6,227,382	7,422,119	2,836,470	3,406,890	2,031,443	2,592,964	49,117	24,566,385	2,032,289
Bad debt	-	648,984	-	-	-	-	-	648,984	-
Loss on disposal of asset	-	513,949	-	-	-	-	-	513,949	-
Pension expense	(806,665)	(14,820,180)	(398,389)	(928,866)	(419,797)	(333,536)	(50,393)	(17,757,826)	(336,699)
OPEB expense	(189,828)	(2,126,289)	(93,751)	(218,585)	(98,788)	(78,487)	(11,859)	(2,817,587)	(79,233)
(Increase) decrease in assets and deferred outflows:									
Accounts receivable	(24,807)	4,074,009	(35,336)	(87,651)	(225,167)	(59,666)	46,283	3,687,665	(435)
Other receivables	-	-	-	960	-	-	-	960	-
Inventories	317,847	(17,422)	24,210	50,890	-	-	-	375,525	(7,097)
Prepaid expenses	100	61,565	(450)	-	-	(2)	-	61,213	36,677
Deferred outflows of resources	407,292	10,544,495	215,043	488,613	437,281	165,412	25,798	12,283,934	171,169
Increase (decrease) in liabilities and deferred inflows:									
Accounts payable	2,202	(1,165,532)	6,263	(122,550)	13,305	(77,865)	49,767	(1,294,410)	1,967,721
Accrued salaries payable	11,858	387,457	12,588	74,819	6,490	17,467	(1,655)	509,024	6,856
Accrued annual leave and compensation time	24,310	116,044	22,843	(34,376)	26,767	1,005	(1,522)	155,071	6,307
Accrued and other liabilities	(2,500)	(11,849)	1,303	(5,294)	(5,846)	-	-	(24,186)	884,000
Unearned revenues	(554,448)	993,975	736	-	85,781	2,073,313	-	2,599,357	-
Deferred inflows of resources	497,188	9,071,032	245,547	572,508	258,742	205,574	31,060	10,881,651	207,524
Total adjustments	5,909,931	15,692,357	2,837,077	3,197,358	2,110,211	4,506,179	136,596	34,389,709	4,889,079
Net cash provided (used) by operating activities	\$ (532,470)	13,415,119	2,988,091	5,062,425	977,584	2,247,591	69,526	24,227,866	4,902,000
Noncash activities from capital and related financing activities:									
Receivable from Federal and State capital grants	\$ 8,881,442	-	823,188	(14,569,824)	2,318,014	-	-	(2,547,180)	-
Receivable from capital special assessment	-	-	(736)	113,217	-	-	-	112,481	-
	\$ 8,881,442	-	822,452	(14,456,607)	2,318,014	-	-	(2,434,699)	-

The notes to the basic financial statements are an integral part of this statement.



Field Guide to Budget Development

FY21/22 Proposed Budget
December 18, 2019



Forward

We welcome your feedback regarding the budget process, and any suggestions you might have for future deliverables. Budget staff remains constant and is available to answer any questions you might have.

Let us know if we missed something.

Let us know if you have a great idea for the next iteration.

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Budget Overview & Directives



Overview

The following information covers some of the more significant economic issues facing the CBJ over the next year or two. This list of issues is not intended to be all-inclusive, but rather provide you with an overview of some of the issues facing the CBJ during the 1st year of the FY21/22 two-year budget cycle. By better understanding our financial issues, we hope to reinforce the importance of preparing your budget as conservatively as possible.

State of Alaska Budget

Due to the ongoing budget gridlock and significant drop in revenues, the SOA has continued to adopt unsustainable budgets, nearly emptying their available budget reserve. The last several years the Legislature has adopted dramatically reduced capital budgets. There has not been consensus to materially reduce costs or increase revenues. With a year in office, the elected administration has emphasized the need to reduce state operating budget expenditures. And they have recommended to increase Permanent Fund Dividend (PFD) payments to all qualified Alaskans – which could temporarily boost the economy. The last few years have resulted in some negative direct impact on our budget (e.g. loss of school major maintenance funding, reduced revenue sharing, and the lack of CIP grants to maintain or invest in infrastructure.)

We have ongoing risk for:

- 1) increased pension costs,
- 2) reduced revenue sharing,
- 3) school debt reimbursement reductions, and
- 4) decrease in overall economic activity (thus less sales & property tax) and potential impacts from decreased healthcare spending.

At this point we have not made major adjustments for these risks in the FY21/22 budget.

Changes to address decreased state funding from both cost transfers to local government or decreased state revenues may be needed as the budget process progresses. If you learn of new potential or actual impacts on your operations related to changes in SOA budget activity, please bring that to the attention of the City Manager and Finance Director.

REVENUES

Sales Tax

Overall economic activity from the sales tax perspective continues to trend upwards. We expect to see continued tourism growth with 1.4 million visitors, a 5% increase in cruise ship passengers in the coming season. The revised revenue forecast for FY20 is \$51.6M, FY21 projection is \$53.6M.

Property Assessments – Property Tax

Overall market sales analysis shows our assessed values are close to market value, with potential for continued softening in the near-term. Property tax revenue is expected to increase slightly in FY21.



Federal Income

We plan to include both Federal Payment in Lieu of Taxes (PILT) and SRS revenue in the budget. The programs are still in limbo but seem to be moving forward towards federal approval.

EXPENDITURES

Personnel Services

The FY21/22 personnel services budgets will be prepared with updated salary schedules and health care premiums which include the latest negotiated cost increases effective July, 2019. Additional staffing above FY20 levels should be discussed with the Manager's Office.



Position Increments to Support Existing Level of Services

Departments may only include increments in their proposed budgets that have been approved by the Manager. If cost increases are included in the Manager's budget, we then need to decide whether to fund these with increased revenue or reductions in other services/programs.

Budget Reductions – Re-Allocations

All managers should continue to identify operational efficiencies that will allow us to control costs.

Fund Balance Usage

Each year we ask departments to project their anticipated year-end budget excess or shortfall.

The importance of this process cannot be emphasized enough.

We will use projected unexpended budgets and/or increased revenues to help balance the following years' budgets.

Departmental saving efforts continue to make a difference in our ability to balance each year's budget.

Directives

The key budget directives to use in developing your FY21 & FY22 budgets are:

- 1) Prepare a budget that maintains your current level of service. This was the Assembly consensus coming from their retreat on December 7, 2019. The objective is to maintain service levels with the current levels of funding. If this is not possible, then identify programs or services where increased costs are necessary and discuss this ahead of time with the Manager's Office.
- 2) Salary levels should include updates for negotiated increases effective July, 2019. Known retirements or other turnover should reflect re-filling positions at a lower level if that is the likely outcome. **Be prepared to explain any staffing increase from the FY20 budget.** Salary negotiations are complete for the 3-year cycle FY20 – FY22. **The benefits rate and health care costs have changed** for FY21 and again for FY22. Due to the tight budget environment, it is **important to continue to manage leave usage and accrued leave balances.**

- 3) The Anchorage CPI for the year ending October, 2019 was down 0.3%. The Seattle CPI for the year ending October, 2019 was up 2.2%. Minor increases for commodities and services are anticipated but should be absorbed. Our budgeted fuel rates for FY21/22 are the same as the rates used in FY20. The dollar amount of total fuel for your operation should be calculated so we can compare any changes - year over year. At this point we are expecting the impacts to be absorbed within the existing budget by identifying operational efficiencies. Be prepared to discuss the dollar impact of inflation if applicable.
- 4) Prepare your FY20 projected actuals (revenues and expenditures) as accurately as possible.
- 5) Submit your budget no later than the date in the Budget Submission Schedule.
- 6) Do not incorporate incremental requests in your operating budget submission. Increments will not be allowed unless they are deemed critical to the operations or you have identified an additional funding source to support the increment. Please discuss these in advance with the Manager's Office.



Summary

We can only determine our financial position with reasonable certainty once all departmental budgets have been received and reviewed (February, 2020) and our revenue projections updated (ongoing). By the end of February or early March, 2020, we will have compiled the budget information and should be able to determine our financial position with reasonable confidence.

Thank you for your hard work and cooperation.

*It is through your efforts that CBJ
departments have established an excellent
record of exercising fiscal responsibility
while maintaining excellent public service.*

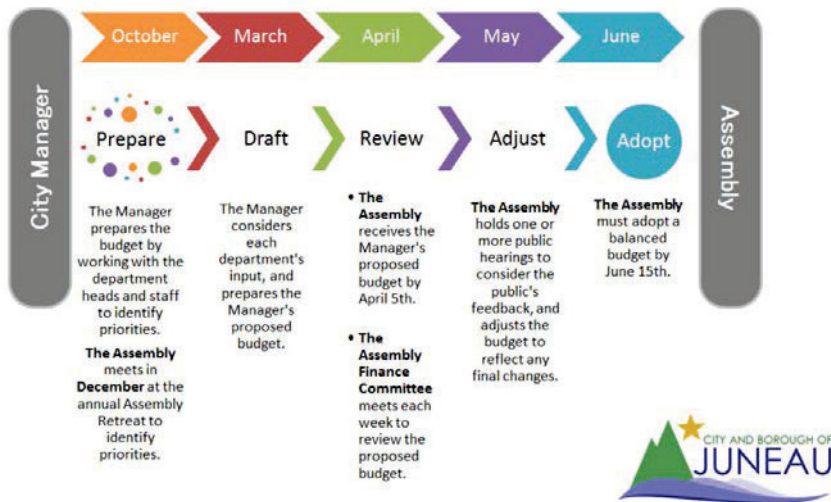
Getting Started

Starting with the end in mind

The City Manager is responsible for submitting a budget to the Assembly for their review by April 5th of each year.

The Assembly is required by Charter to adopt a budget by June 15th.

Overview of the Budget Process



Internal Team

1

Departmental Staff

Staff utilizes expert knowledge of their department to develop / refine the budget.

2

Finance Staff

The Finance Director, Controller and Budget Analyst are involved in the day-to-day development of the budget.

Our team of Accountants are each assigned to specific departments. They work with staff to develop / refine the budget.

3

Manager/Deputy Manager

The Manager & Deputy Manager meet with staff from every department to review each budget.

Budget Submission Due Dates

If you complete your budget request before the due date listed below, please submit it electronically to your Accountant as soon as possible. Your budget submission needs to include your financial request and budget highlight and needs to be provided to Finance on or before the date listed below.

Submit Budget Requests by Friday, January 17, 2020

- Manager's Office
- Finance
- Human Resources
- MIS
- Lands & Resources
- Libraries & Museum
- Law

Submit Budget Requests by Friday, January 24, 2020

- Police
- Fire
- Mayor & Assembly
- Clerk & Elections
- Eaglecrest
- Community Development

Submit Budget Requests by Friday, January 31, 2020

- Engineering and CIP
- Wastewater
- Waste Management
- Water
- Capital Transit
- Fleet Maintenance
- Streets
- Parks & Recreation
- Airport
- Bartlett Regional Hospital
- Docks & Harbors

Manager Reviews with Departments

The Manager / Deputy Manager meet with each Department to review their budget. You will be contacted in early January with the specific time and location of your meeting. For now, the general timing follows:

Meetings during the week of February 3, 2020

- Manager's Office
- Finance
- Human Resources
- MIS
- Lands & Resources
- Libraries & Museum
- Law
- Police
- Fire

Meetings during the week of February 10, 2020

- Mayor & Assembly
- Clerk & Elections
- Eaglecrest
- Community Development
- Engineering and CIP
- Wastewater
- Waste Management
- Water
- Capital Transit
- Fleet Maintenance
- Streets
- Parks & Recreation



What to expect in the Manager's Review?

The City Manager and/or Deputy Manager will review each department's budget using their best judgment and the following criteria:

- Does the budget respond to the needs of the community and Assembly's current goals/priorities?
- Are services provided economically and efficiently?
- Does the budget request represent realistic funding levels for the department's core services?
- Are the fees charged by your department current and reasonable?
- Does the budget request comply with the budget directives (found at the beginning of this publication)?

Each incremental request will be evaluated using the following criteria

- How well is the request justified?
- Is the request consistent with the overall mission of the city?
- Is the request consistent with your department's mission and core services?

Once these reviews have been completed, the budget request, as adjusted, will be integrated into the overall budget submission and forwarded to the Assembly no later than April 5, 2020.

Budget Prep Instructions

This upcoming budget cycle is the first year of the CBJ's 13th biennial budget. With a biennial budget, it is necessary to develop budget for both FY21 and FY22. The Assembly adopted the FY20 budget on June 3, 2019. The Assembly will adopt the FY21 budget no later than June 15, 2020. The FY22 budget will be approved at the same time the FY21 budget is adopted. Revisions to the FY22 budget will be made early in 2021, and adoption will occur no later than June 15, 2021.

You will receive the following items in electronic format only:

- Financial Summary, both expenditure and revenue. You will receive two system (Lawson/Infor) generated reports for your department's line item budget. These reports contain columns for FY19 Actuals, FY20 Amended Budget, FY20 4-Month Actuals, FY20 Projected Actuals, FY21 Proposed Budget and FY22 Proposed Budget. One report will be in pdf format and is easy to read. The second report is in an Excel format that will allow you to enter numbers. While this (excel) format is significantly lacking in readability, it is the report that will be used to populate the accounting system, leading to the budget document, budget ordinance, and update Lawson. You **must** maintain the integrity of this Excel document. Do **not** reformat, add or delete columns, add or delete rows, add or delete formulas, etc.
- Staffing Schedules. (Some departments opt to update their staffing schedules throughout the year and would have the most recent version of their Staffing Schedule already.)

- Budget Request forms. Please note that there are specific forms for fuel, electricity and overtime. Please include unit (gallons, kilowatts, etc.) factors (values) in the spreadsheets submitted to Finance.
- FY20 Adopted Budget information can be found on-line at: <https://beta.juneau.org/budget>

Submit the final electronic version of your department's budget requests to your accountant electronically. The Finance Department will then review and assemble the information for review with the Manager's Office.

The following information must be reviewed, completed/updated, and submitted to Finance:

- **Organizational Chart:** Modify as needed. Please forward any changes to Tim Davis.
- **Mission Statement:** Modify as needed. Please forward any changes to Tim Davis.
- **Funding Sources Pie Chart:** Finance will prepare these charts after all budgets have been reviewed.
- **Budget Highlight:** This is to be written by each department; your accountant can assist you but is not responsible for writing this. See the Budget Highlights Instruction section for further details and an example.

- **Financial Summary, Expenditures:** It is necessary for you to complete the FY20 Projected Actuals, FY21 Proposed and FY22 Proposed columns of the system generated report. **It is extremely important to be as accurate as possible when arriving at your FY20 Projected Actuals.** As always, every dollar you save this year can be used to balance the budget in subsequent years. Using your FY20 Adopted Budget numbers as your FY20 Projected Actuals is **not acceptable**. You **must** make the effort to arrive at the most accurate projections possible.

- **Budget Request Forms:** Budget Request Forms are required only for requests greater than or equal to \$900. The exceptions to this are for fuel, electricity and overtime. Fuel, electricity and overtime have specific Budget Request forms that need to be used. Please include the FY20 Adopted Budget and Projected Actuals in the appropriate boxes. Sufficient details should be provided supporting requests greater than \$900.

- **Financial Summary, Revenues:** It is necessary for you to complete the FY20 Projected Actuals, FY21 Proposed and FY22 Proposed columns of the system generated report. This report is provided in Excel. Please enter the amounts for each revenue account in the appropriate cells.

- **Revenue Schedule Form:** The Revenue Schedule needs to be completed for those revenues controlled and generated by your department. The line item totals from this form must be transferred to the Excel document.

- **Staffing:** The instructions for these schedules are in the Personnel Services and Staffing Schedule Instructions section in this Guide.

Expenditures

The following sections describe the major categories of expenditures and how to determine your budget for each category.

Personnel Services

The Personnel Services and Staffing Schedule Instructions explain how to use the staffing schedules in preparing your Personnel Services budget.

Travel and Training

When preparing your training requests please keep in mind the City Manager's budget directives. Training is considered an important part of providing quality and ongoing service; however, due to our budget constraints we need to use our limited financial resources wisely. Training requests should be considered necessary to maintaining levels of service, levels of safety and/or required accreditations.

Commodities and Services

This portion of your budget includes all items except Personnel Services, Travel and Training, and Capital Outlay. The best information for preparing this portion of your budget is to use your department's experience from prior years along with the guidance in the in this same Field Guide.

Capital Outlay

This category is for capital assets (real and personal property) with a cost or value equal to or greater than \$5,000. If an item has multiple parts and all are being purchased as a unit, the total unit cost is treated as one item.

Equipment Replacement and Reserve Contributions

Please review your previously prepared FY20 equipment replacement plan and update it as appropriate for FY21/22. Extending equipment replacements where possible and practical could be fiscally prudent.

Revenues

It is necessary to review the revenues controlled by your department to determine if the fees charged will need to be updated. The Revenue Information section contains a Revenue Schedule form that must be completed. Even if you anticipate no changes in fines, fees, or other revenue sources, please complete the Revenue Schedule form indicating what the current fee is and that no change is recommended.

Increments

No increments will be considered at this time.

Exceptions include:

- Increment is necessary to maintain health and safety.
- Increment is required by law.
- Increment is fully supported by a newly identified funding source.
- Increment has been discussed with Manager's Office.

Budget Highlights

The purpose of Budget Highlights section is for each department to indicate those areas or items that are of significant importance in addition to a general comparison between fiscal years. **Each department is to prepare and submit a draft Budget Highlights section with their expenditure and revenue budgets.** Since this is the first year of the biennial budget, **two budget highlights are necessary – one for each Fiscal Year.**

The Budget Highlights should include:

- A numeric comparison between FY21 and FY20; and a comparison of FY22 and FY21 – the actual dollar amount of any variance and a percentage of the variance.
- After the numeric comparison, list significant changes (both increases and decreases) your department's budget. There is not a concrete formula for determining what is a significant change, but some guidelines are:
- Within the explanation, include the following types of supporting data: dollar amount variance(s), percentage change(s), why the change is proposed, timing of change, and the impact the change will have on your department's operations.
- **Do not** include incremental requests in your Budget Highlights at this time. If an increment is approved by the Manager and Assembly, the Budget Highlights will need to be updated for the final budget presentation.

Highlights & Examples of Major Changes

Service Delivery

Parks & Recreation discontinues the after-school Adventure Program due to low student enrollment.

% Basis within a line item

- Trying to determine if the change is major is somewhat subjective, but viewing it in terms of how it will affect the ability to continue to perform departmental functions
- When in question provide an explanation for any line item variance where the % change is equal to or greater than 10% (or \$10,000) YOY (year-over-year).

Staffing Levels

Engineering Department eliminates several positions due to a decrease in construction activity.

Expenditures

The following section of this guide offers some guidance and values to include as you prepare / update the expenditures within your budget.

Staffing Schedules

The updated and completed Staffing Detail should be returned with your FY21 and FY22 Proposed Budgets.

The staffing schedules are already available within your department in electronic format (Excel). The electronic version allows users to include updates and corrections throughout the year. If you are unable to locate your staffing schedule, please contact your Accountant immediately. The wages and benefits in the schedule will update automatically. **Do not change values in columns K, O, P, Q, R or S. These columns contain formulas.** If the cells are changed, the wages and benefits will not calculate correctly.

Step Increases - It is the responsibility of each department to review the hours at each step for permanent part-time, seasonal part-time, and part-time limited staff in regards to step increases. As a starting point for budgeting, it is assumed that all **part-time personnel** (including permanent part-time, seasonal, and part-time limited) remain at their 07/01/20 step for all of FY21. The Human Resources Division **does not** track when part-time personnel qualify for a step increase. Please fill in the number of hours at each step for **part-time employees** during FY21 and FY22. For **full-time employees** reference the following “**Work Hours**” chart:

	7.5 hour workers	8.0 hour workers	Firefighters
FY20	1,965.0 hours	2,096 hours	2,934 hours
FY21	1,957.5 hours	2,088 hours	2,923 hours
FY22	1,957.5 hours	2,088 hours	2,923 hours

1/0/1900 - In some cases, an employee will have a wage change date of 1/0/1900. **This is not a mistake.** This peculiar date indicates an employee is in longevity or is permanent part-time, seasonal, or part-time limited.

Temporary positions do not appear on the staffing schedules because only permanent positions are part of the regular budget process. The Personnel Rules (5 PR) define permanent and temporary employees. Normally temporary positions occur as a result of vacancies or absences that need to be filled on a short-term basis. There are some instances where this is not the case such as snow removal personnel. These situations will be budgeted as they have been in previous years.

Please keep in mind that **all employees**, regardless of the number of hours they work, are to be budgeted in posting **account codes 5110 for salaries and 5120 for benefits.**

The staffing for all employees reflects the most current negotiated wage increases based on the appropriate union contract. Non-bargaining employees are budgeted assuming the same compensation as MEBA employees.

To verify calculations in the staffing schedules you can use the following examples. These examples can also be used to verify any changes made to the staffing schedules. You may find some immaterial variances in the staffing schedules due to how the formulas calculate the hours.

- **Total wages** are the sum of wages at each step. The wages at each step are calculated by multiplying the hours at each step by the hourly rate at that step.

Thor of New Baltimore is at step 2 for 950 hours and at a step 3 for 1,000.

$$950 \times 12.26 = \$11,647$$

$$1,000 \times 12.53 = \$12,530$$

Total wages = \$24,200 (rounded to nearest hundred)

- **Health and Wellness (H&W)** is the same (except for negotiated contract differences) for all full time employees regardless of range or step. If an employee is permanent part-time or part-time seasonal, H&W is calculated by multiplying the H&W amount for a full-time employee by the FTE of the part time employee. The example below uses the FY21 H&W rate for a MEBA employee.

Summer Worker is a 0.53 FTE employee. H&W for this person in FY21 would be
 $\$17,511.6 \times 0.53 = \$9,300$ (rounded to the nearest hundred).

If an employee works less than 780 hours per year they are classified as part-time limited and do not receive the H&W benefit. Temporary appointments also do not qualify for H&W benefits, regardless of their length of employment (a long-term temporary can work up to 50 weeks).

The employer H&W cost for MEBA, IAFF, PSEA, and non-bargaining employees differs for each fiscal year and between bargaining units. Refer to the Benefits Schedule for these rates

- **Other Benefits** are calculated as a percentage of total wages, regardless of whether the person is full or part time. The Other Benefits percentage is 30.0% for FY21/22. If total wages are \$24,200, Other Benefits will be \$7,300 ($24,200 \times 0.30$, rounded to the nearest hundred). If an employee is 0.39 FTE or less, the benefit rate is 8.65%. The calculation method is the same (wages $\times$ rate), $\$2,100$ ($24,200 \times 0.0865$, rounded to the nearest hundred).

Leave Accrual is not budgeted as a separate item and is not included in the *Other Benefits* percentage used above in FY21 or FY22.

Calculating total departmental benefits - In addition to the *Other Benefits* calculated by employee above, the following types of pay must be included when calculating your total departmental benefits: on-call, FLSA, overtime, shift differentials, and lead worker pay. The Police Department must also include "leave payout" pay when calculating benefits.

Worker's Compensation is another component of Personnel Services but it is not shown on the staffing schedules. Worker's Compensation is a fixed dollar amount for your department.

Vacancy Factor (1%) is used to account for staff turnover. Typically, in any year there are positions that remain vacant for a period of time while a new employee is recruited. The vacancy factor accounts for these times. Budget as you have done in the past for the vacancy factor.

If you find errors in the staffing schedules, you need to update the schedules as appropriate. Work with the schedules as they appear and do not reformat (such as rearrange, add or delete columns).

Staffing Continued

Important Points:

- You are not required to keep the same divisional breakdown as is currently presented if it does not have any value to you. However, keep in mind that some divisions are cost centers and a divisional breakdown is useful.
- Specified Vacancies:** Specified vacancies are to be eliminated unless the Manager's Office has approved their continuation. The salaries and benefits must be identified and shown separately. If you have Specified Vacancies, refer to your department's presentation in the FY20 Adopted Budget book to see how this is done.
- If your department/division has a Specified Vacancy budgeted for FY21 and/or FY22, you have the authority to swap this vacancy for another one but you must maintain the same number of vacant positions. There is some flexibility regarding the dollar amount of the "exchanged" vacant position which will be determined on a case-by-case basis.
- Benefits (the variable rate) must be calculated on overtime, shift differential, lead worker, and standby pays.
- Worker's Compensation is already included in the Benefits number.

Benefits Rate Schedule FY21/22 Proposed Budget

Percentage Cost Employee Benefits:

Percentage Cost Employee Benefits:	FY20 Adopted		FY21 Proposed		FY22 Proposed	
	Part Time Limited & Temporary Employee	Permanent Employee	Part Time Limited & Temporary Employee	Permanent Employee	Part Time Limited & Temporary Employee	Permanent Employee
FICA	7.65	7.65	7.65	7.65	7.65	7.65
Unemployment Insurance	1.00	0.35	1.00	0.35	1.00	0.35
Contingency						
PERS		22.00		22.00		22.00
Personal Leave Adjustment						
Percentage	8.65	30.00	8.65	30.00	8.65	30.00
Fixed Cost Employee Benefits: Health & Wellness and EAP (in dollars)						
MEBA & Non-bargaining Employees:						
Monthly Rate	\$	1,329.30	\$	1,459.30	\$	1,529.30
Annual Rate	\$	15,951.60	\$	17,511.60	\$	18,351.60
IAFF:						
Monthly Rate	\$	1,329.30	\$	1,459.30	\$	1,529.30
Annual Rate	\$	15,951.60	\$	17,511.60	\$	18,351.60
PSEA Employees:						
Monthly Rate	\$	1,329.30	\$	1,459.30	\$	1,529.30
Annual Rate	\$	15,951.60	\$	17,511.60	\$	18,351.60

Insurances

Workers Compensation – Account 5130

Object Code 5130	FY20	FY21/22 Proposed
Administration:		
City Manager	4,000	6,000
Mayor & Assembly	800	800
City Clerk	1,600	1,100
MIS	8,300	6,400
Human Resources	2,300	2,200
Finance:		
Administration	1,500	1,000
Assessors	3,900	2,600
Controllers	7,800	7,400
Purchasing	3,100	1,800
Treasury	5,600	4,100
Sales Tax	2,600	1,800
Community Development:		
Administration	3,700	2,700
Planning	4,200	3,200
Building	3,600	2,900
Law	6,700	5,200
Libraries	14,900	12,100
Engineering:		
General	1,100	800
CIP	7,900	6,700
Water Connection	700	400
Building Maintenance	5,800	4,200
Park Maintenance	5,300	21,800
Centennial Hall		
Downtown Parking	100	100
Arboretum	700	500
Parks and Recreation:		
Administration	10,900	1,200
Recreation	9,200	1,100
Pool - Downtown	14,400	2,200
Pool - Valley	20,000	4,800
Youth Center	14,600	7,100
Ice Rink	10,200	3,400
Police	193,200	136,600
Capital City Fire/Rescue	78,000	55,100
Public Works:		
Administration		-
Streets	99,800	64,900
Fleet Maintenance	7,800	6,400
Waste Management	1,400	1,000
Water	13,500	24,200
Wastewater	45,200	59,000
Capital Transit	39,400	23,600
Eaglecrest	46,200	60,300
Education - School District	743,300	604,400
Lands and Resources	2,300	1,600
Juneau International Airport	72,200	52,700
Bartlett Regional Hospital	559,300	456,800
Harbors	13,700	18,900
Dock	13,700	16,000
Risk Management	2,800	2,900
TOTAL	\$2,107,300	\$1,700,000

Property – Account 5370

Object Code 5370	FY20	FY21/22 Proposed
Administration:		
City Manager	\$ 300	\$ 800
Mayor & Assembly		
City Clerk	300	800
MIS	700	800
Human Resources		
Finance:		
Administration		
Assessors	700	800
Controllers		
Purchasing		
Treasury	700	800
Sales Tax		800
Community Development:		
Administration		
Planning		
Building		
Law		
Libraries	16,300	22,400
Engineering:		
General		
CIP		
Water Connection		
Building Maintenance		4,400
Park Maintenance		6,500
Landscape		
Centennial Hall	9,700	
Downtown Parking	27,100	39,800
Arboretum	300	500
Parks and Recreation:		
Administration	10,400	16,900
Recreation		-
Pool - Downtown	3,100	4,400
Pool - Valley	15,900	21,000
Youth Center		1,300
Ice Rink	6,600	8,000
Police	14,000	19,300
Capital City Fire/Rescue*	18,400	26,000
Public Works:		
Administration	-	-
Streets	5,500	6,900
Fleet Maintenance		-
Waste Management		2,100
Water	28,600	53,800
Wastewater	111,800	158,800
Capital Transit	7,600	13,700
Eaglecrest	7,000	9,900
Education - School District	288,800	423,600
Lands and Resources	3,600	5,100
Juneau International Airport	45,300	85,400
Bartlett Regional Hospital	88,600	127,800
Harbors	59,350	68,800
Dock	59,350	68,800
Risk Management	-	-
TOTAL	\$ 830,000	\$ 1,200,000

Special Policies – Account 5370

Object Code 5370	FY20 Amended	FY21/22 Proposed
Capital City Fire/Rescue	\$ 37,800	\$ 43,600
Eaglecrest	42,800	44,500
Education - School District	5,700	5,600
Juneau International Airport	97,600	108,500
Bartlett Regional Hospital	273,000	317,000
Harbors	48,800	60,400
Dock	48,800	60,400
TOTAL	\$ 554,500	\$ 640,000

Auto – Account 5375

Object Code 5375	FY20	FY21/22 Proposed
Administration:		
City Manager	100	600
Mayor & Assembly	-	100
City Clerk	-	100
MIS	200	800
Human Resources	100	200
Finance:		
Administration	-	100
Assessors	-	1,100
Controllers	200	600
Purchasing	100	200
Treasury	100	500
Sales Tax	100	200
Community Development:		
Administration	100	4,100
Planning	100	400
Building	100	400
Law	100	600
Libraries	200	900
Engineering:		
General	300	1,500
CIP	1,800	800
Water Connection	200	100
Building Maintenance	200	600
Park Maintenance	-	900
Landscape	100	
Centennial Hall	100	
Downtown Parking	-	100
Arboretum	-	100
Parks and Recreation:		
Administration	300	100
Recreation	300	100
Pool - Downtown	400	200
Pool - Valley	600	300
Youth Center	300	2,400
Ice Rink	300	200
Police	6,800	20,100
Capital City Fire/Rescue	1,300	10,100
Public Works:		
Administration	-	-
Streets	27,500	49,100
Fleet Maintenance	100	300
Waste Management	-	100
Water	1,600	1,800
Wastewater	1,200	2,600
Capital Transit	8,000	63,900
Eaglecrest	200	1,000
Education - School District	12,100	31,500
Lands and Resources	100	200
Juneau International Airport	6,500	6,800
Bartlett Regional Hospital	10,100	27,800
Harbors	4,000	8,200
Dock	4,000	7,900
Risk Management	100	300
TOTAL	90,000	250,000

Gen Liability - Account 5375

Object Code 5375	FY20	FY21/22 Proposed
Administration:		
City Manager	1,900	11,300
Mayor & Assembly	400	1,800
City Clerk	800	2,100
MIS	3,900	13,200
Human Resources	1,100	3,700
Finance:		
Administration	900	2,000
Assessors	2,200	11,300
Controllers	4,600	10,500
Purchasing	1,800	3,700
Treasury	3,200	8,600
Sales Tax	1,500	3,600
Community Development:		
Administration	1,800	5,600
Planning	2,100	6,700
Building	1,800	5,700
Law	3,400	10,900
Libraries	5,200	16,600
Engineering:		
General	500	3,100
CIP	3,800	17,900
Water Connection	300	900
Building Maintenance	2,900	8,400
Park Maintenance	1,600	22,400
Landscape	1,100	
Centennial Hall	1,300	
Downtown Parking	100	200
Arboretum	400	1,100
Parks and Recreation:		
Administration	2,200	2,600
Recreation	1,800	2,000
Pool - Downtown	2,900	9,400
Pool - Valley	4,000	5,900
Youth Center	2,900	5,700
Ice Rink	2,000	3,200
Police	27,300	147,000
Capital City Fire/Rescue	13,800	54,300
Public Works:		
Streets	25,100	70,900
Fleet Maintenance	1,600	5,300
Waste Management	700	1,400
Water	37,500	70,400
Wastewater	82,400	93,100
Capital Transit	12,300	34,200
Eaglecrest		
Education - School District	182,300	515,500
Lands and Resources	1,200	3,200
Juneau International Airport		
Bartlett Regional Hospital		
Harbors		
Dock		
Risk Management	1,400	4,600
TOTAL	\$ 450,000	\$ 1,200,000

Summary of Insurances FY21/22

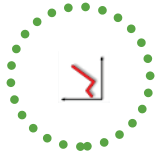
	Workers Comp 5130	Special Policies & Property 5370	GL, Auto, & EE 5375	Total Insurances
Administration:				
City Manager	6,000	800	11,900	18,700
Mayor & Assembly	800	-	1,900	2,700
City Clerk	1,100	800	2,200	4,100
MIS	6,400	800	14,000	21,200
Human Resources	2,200	-	3,900	6,100
Finance:				
Administration	1,000	-	2,100	3,100
Assessors	2,600	800	12,400	15,800
Controllers	7,400	-	11,100	18,500
Purchasing	1,800	-	3,900	5,700
Treasury	4,100	800	9,100	14,000
Sales Tax	1,800	800	3,800	6,400
Community Development:				
Administration	2,700	-	9,700	12,400
Planning	3,200	-	7,100	10,300
Building	2,900	-	6,100	9,000
Law	5,200	-	11,500	16,700
Libraries	12,100	22,400	17,500	52,000
Engineering:				
General	800	-	4,600	5,400
CIP	6,700	-	18,700	25,400
Water Connection	400	-	1,000	1,400
Building Maintenance	4,200	4,400	9,000	17,600
Park Maintenance	21,800	6,500	23,300	51,600
Downtown Parking	100	39,800	300	40,200
Arboretum	500	500	1,200	2,200
Parks and Recreation:				
Administration	1,200	16,900	2,700	20,800
Recreation	1,100	-	2,100	3,200
Pool - Downtown	2,200	4,400	9,600	16,200
Pool - Valley	4,800	21,000	6,200	32,000
Youth Center	7,100	1,300	8,100	16,500
Ice Rink	3,400	8,000	3,400	14,800
Police	136,600	19,300	167,100	323,000
Capital City Fire/Rescue	55,100	69,600	64,400	189,100
Public Works:				
Streets	64,900	6,900	120,000	191,800
Fleet Maintenance	6,400	-	5,600	12,000
Waste Management	1,000	2,100	1,500	4,600
Water	24,200	53,800	72,200	150,200
Wastewater	59,000	158,800	95,700	313,500
Capital Transit	23,600	13,700	98,100	135,400
Eaglecrest				
Education - School District	60,300	54,400	1,000	115,700
Lands and Resources	604,400	429,200	547,000	1,580,600
Juneau International Airport	1,600	5,100	3,400	10,100
Bartlett Regional Hospital	52,700	193,900	6,800	253,400
Harbors	456,800	444,800	27,800	929,400
Dock	18,900	129,200	8,200	156,300
Risk Management	16,000	129,200	7,900	153,100
TOTAL	\$ 1,700,000	\$ 1,840,000	\$ 1,450,000	\$ 4,990,000

Commodity Pricing

In years past staff has been provided with a lengthy explanation of the current and anticipated changes to CPI, Shipping and Fuel. This same analysis was conducted this year and is available upon request. However, we've thrifted it from this communication realizing that most readers just rely on a few values found in the memo.

CPI

The Anchorage CPI for the year ending October, 2019 was down 0.3%. The Seattle CPI for the year ending October, 2019 was up 2.2%. Minor increases for commodities and services are anticipated but should be absorbed.



Shipping

In late 2019, the major U.S. Shipping providers (FedEx, USPS, UPS, etc.) all announced 4-6% increases to consumer pricing effective January 1, 2020. These increases should be absorbed.



Fuel

Our fuel rates for the FY21/22 budget are anticipated to be relatively flat and are the same as used in FY20. The dollar amount of total fuel for your operation should be calculated so we know the magnitude year over year. At this point we are expecting the impacts to be absorbed within the existing budget by identifying operational efficiencies. Be prepared to discuss the dollar impact of inflation if applicable.



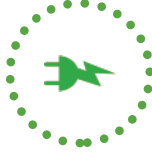
Type of Fuel	Estimated FY21/22 Price*
Heating #1 High Sulfur	\$2.45/gal
Non-Hwy Diesel #1 (ULSD#1)	\$2.45/gal
Heating & Non-Hwy Diesel #2	\$2.45/gal
Highway Diesel #1 **	\$2.70/gal
Highway Diesel #2 **	\$2.70/gal
Regular Unleaded Gas **	\$3.25/gal

*Delivery Included

**Includes Public Works (PW) admin fee of \$0.25 per gallon for unleaded and highway diesel.

Electricity

AEL&P has not announced plans to increase rates for FY21/22. Any increases would be associated with consumption and should be absorbed.



Building Lease Costs FY21

Marine View Building \$361,260

Department	Allocation %	FY21 Lease
CDD	48.5%	\$175,200
Engineering	46.6%	\$168,400
Public Works	4.9%	\$17,700

SeaAlaska Building

\$81,387

Department	Allocation %	FY21 Lease
Law	100%	\$81,387

Municipal Way Building

\$292,686

Muni Way-Floors 1, 2 & 3 \$241,278

Department	Allocation %	FY21 Lease
HR/Risk (1 st Floor)	11.5%	\$27,800
Finance (2 nd & 3 rd)	65.8%	\$158,800
Lands (3 rd Floor)	5.0%	\$12,100
HR/Risk (3 rd Floor)	17.7%	\$42,600

Muni Way - Basement

\$51,408

Department	Allocation %	FY21 Lease
Finance	16.3%	\$8,400
HR/Risk	67.2%	\$34,600
Lands	13.3%	\$6,800
Museum	3.2%	\$1,600

Building Lease Costs FY22



Marine View Building \$368,485

Department	Allocation %	FY22 Lease
CDD	48.5%	\$178,700
Engineering	46.6%	\$171,700
Public Works	4.9%	\$18,100

SeaAlaska Building

\$82,209

Department	Allocation %	FY22 Lease
Law	100%	\$82,209

Municipal Way Building

\$298,540

Muni Way-Floors 1, 2 & 3

\$246,104

Department	Allocation %	FY22 Lease
HR/Risk (1 st Floor)	11.5%	\$28,300
Finance (2 nd & 3 rd)	65.8%	\$161,900
Lands (3 rd Floor)	5.0%	\$12,400
HR/Risk (3 rd Floor)	17.7%	\$43,500

Muni Way - Basement

\$52,436

Department	Allocation %	FY22 Lease
Finance	16.3%	\$8,500
HR/Risk	67.2%	\$35,200
Lands	13.3%	\$7,000
Museum	3.2%	\$1,700

Landscape Maintenance

Charges

Department	FY19/20	FY21/22
Airport	\$25,800	\$25,800
Docks & Harbors	\$81,000	\$81,000
Downtown Transportation Center	\$10,700	\$10,700
Hospital	\$3,700	\$3,700
Marine Parking Garage	\$5,600	\$5,600

Building Maintenance

Building Maintenance was reclassified as an Internal Service Fund Department effective July 1, 2018. Previously it was a General Governmental Fund Department. Detailed schedules will be provided to those departments with multiple building locations.

Department	FY20	FY21/22
Admin/Lands	\$42,600	\$52,600
Assembly	\$93,600	\$83,200
Assessor	\$18,700	\$16,600
Clerk	\$8,000	\$7,100
Fire	\$138,400	\$176,700
Libraries	\$432,500	\$428,600
Manager	\$32,000	\$28,500
MIS	\$45,400	\$40,400
Parks & Rec	\$1,013,800	\$1,099,400
Police	\$90,100	\$106,500
Public Works	\$425,300	\$486,400
Sales Tax Office	\$10,700	\$9,500
Treasury	\$26,700	\$23,800

Department	FY20	FY21/22
Airport	\$0	\$23,000
Harbors	\$63,200	\$85,500
JSD	\$18,300	\$18,300

Enterprise Funds

Debt Service

The image to the right will be distributed as a full easy to read spreadsheet to departments listed therein.

			FY21 PROPOSED BUDGET			FY22 PROPOSED BUDGET		
			Debt Service			Debt Service		
	Loan #:	Acctng Unit	Principal \$810	Interest \$820	FY21 Total	Principal \$810	Interest \$820	FY22 Total
Wastewater								
DEC LOANS:								
DEC loan - AB Wastewater Plant Rehab	445061	519760501	-	-	-	-	-	-
DEC loan - Valley Court Sewer System Upgrade	445071	519760501	20,000	900	20,900	20,000	600	20,600
DEC loan - JD Treatment Plant Disinfection	445091	519760501	84,000	3,700	87,800	84,000	2,520	86,500
DEC loan - Mend Treatment Plant Disinfect	445101	519760501	75,375	5,728	82,100	75,375	4,583	81,000
DEC loan - Sewer Force Main	445131	519760501	103,284	6,197	109,500	103,284	4,648	107,900
DEC loan - MWWTP Improvements - Outfall	445141	519760501	64,724	4,854	69,600	64,724	3,883	68,600
DEC loan - Bayview Sewer	445171	519760501	45,029	8,781	53,800	45,029	8,105	53,100
DEC loan - Sewer	445241	519760501	30,258	5,900	36,200	30,258	5,447	35,700
DEC loan - Biosolids	445251	519760501	958,210	263,900	1,222,100	958,210	273,100	1,231,300
DEC loan - Eagle's Edge (LID 97)	445411	520809701	24,830	1,221	26,100	24,830	2,980	27,800
Total Wastewater			1,406,710	301,261	1,708,100	1,406,710	305,866	1,712,500
Wastewater LID's								
DEC LOANS:								
DEC loan - West Mend Valley Swr (LID 98)	445291	520809801	42,500	9,563	52,100	42,500	8,925	51,400
DEC loan - West Mend Valley Swr (LID 130)	445291	520801301	12,744	2,867	15,600	12,744	2,676	15,400
DEC loan - Auke Bay Swr (LID 96)	445291	520809601	1,170	263	1,400	1,170	246	1,400
DEC loan - North Douglas Sewer (LID 95) - 63.61%	445181	520809501	26,238	5,116	31,400	26,238	4,723	31,000
DEC loan - North Douglas Sewer (LID 94) - 36.39%	445181	520809101	15,012	2,927	17,900	15,012	2,702	17,700
Total Wastewater LID's			97,664	20,736	118,400	97,664	19,272	116,900
Water								
DEC LOANS:								
DEC loan - Last Chance Basin	445151	514750101	67,487	4,049	71,500	67,487	3,037	70,500
DEC loan - 10th & Egan Main	445221	514750101	43,000	22,660	65,700	43,000	12,560	55,600
Total Water			110,487	26,709	137,200	110,487	15,597	126,100
Hospital								
BONDS:								
2013 BRH Refund Bonds		550550101	870,000	791,513	1,661,500	910,000	756,712	1,666,700
Total Hospital			870,000	791,513	1,661,500	910,000	756,712	1,666,700
Harbors								
BONDS:								
2014 Port Revenue Bonds		330013461	165,000	239,838	404,800	170,000	236,538	406,500
2015 '07 Harbor Refund		530510106	380,000	362,100	742,100	395,000	343,100	738,100
2015 Port Revenue Bonds		330013464	785,000	907,500	1,692,500	820,000	868,250	1,688,300
Total Harbor			1,330,000	1,509,438	2,839,400	1,385,000	1,447,888	2,832,900
Airport								
BONDS:								
2019A Airport GO-Xmt (\$2.875M) F329	Airport tfr to DSF	329010102	200,000	138,750	338,800	245,000	127,625	372,600
2109B Airport GO-AMT (\$2.25M) F329	Airport tfr to DSF	329010103	155,000	18,625	173,600	190,000	100,000	290,000
2019A Airport Rev-Xmt Bonds (\$13.79M) F329	Airport tfr to DSF	329010104	1,490,000	652,250	2,142,300	1,810,000	569,750	2,379,800
2019B Airport Rev-AMT (\$1.995M) F329	Airport tfr to DSF	329010105	215,000	94,375	309,400	260,000	82,500	342,500
Total Harbor			2,060,000	904,000	2,964,100	2,505,000	879,875	3,384,900

Full Cost Allocation - Expenditures

	FY19/20 Adopted Budgets	FY21 & FY22 Proposed Budgets
Risk Management	277,400	207,100
Airport	332,700	372,900
Eaglecrest	220,700	348,100
Harbors	193,200	215,400
Docks	193,200	215,400
Bartlett Regional Hospital	464,900	479,400
Aquatics	333,900	-
Downtown Parking	4,500	14,800
Arboretum	-	16,500
Visitor Services	129,600	-
Sales Tax	392,300	22,900
Hotel Tax	8,500	15,900
Tobacco Excise Tax	8,500	28,100
Lands and Resources	138,300	121,700
Affordable Housing	-	11,800
Waste Management	44,400	83,000
Fleet Services	128,300	163,700
Building Maintenance	-	53,900
Water	276,700	307,000
Wastewater	404,700	554,200
School District	193,100	169,600
Water Extension Fund	8,000	7,000
Totals	3,752,900	3,408,400

Revenues

The following section of this guide offers some guidance and values to include as you prepare / update the revenues within your budget.

Revenue Projections

User Fees

User fees are a key source of revenue used to help us fund and balance our operating budgets. As such, it is extremely important, and part of your fiscal responsibility, to make sure your user fees are up to date and set at appropriate rates. While the major sources of revenue used to fund general governmental operations for the City and Borough are property and sales taxes; user fees are important sources of revenue for the City. It is important to set fees so they are a fair charge for the service rendered, therefore, a review of charges for services is necessary. Please review those charges that are under your control to ensure the fees are fair compensation for the service(s) provided.

Complete the Revenue Schedule form (image to the right), available electronically on the CBJ intranet for all revenues under your control. If the FY21 & FY22 budget amounts are the same as FY20, please indicate this in the "Percent Change from FY20 Adopted Budget" column. Please provide all necessary detail to support your revenue budget requests.

It is important for you to accurately project your revenues for the remainder of FY20. Please be as accurate and realistic as possible when estimating your FY20 Projected Actuals. If you are overly optimistic with your projections, it could have negative impacts on our future budgets by using up any fund balance that may exist.

[illegible]

Full Cost Allocation - Revenues

	FY19/20 Adopted Budgets	FY21/22 Proposed Budgets
Mayor & Assembly (Audit Fees)	73,300	700
Law	639,900	439,900
City Manager	221,200	378,700
City Clerk	137,300	64,600
Human Resources	216,400	164,700
Management Information Systems	578,100	669,900
Finance - Administration	271,300	-
Finance - Controller	529,900	566,000
Finance - Treasury	623,900	886,700
Finance - Purchasing	208,400	226,300
Library	-	10,900
Parks & Rec - Administration	250,200	-
Engineering - Administration	3,000	-
Totals	3,752,900	3,408,400

Proprietary Funds – Interest Income Allocation

Details will be distributed shortly. Until said time, please rely on FY20 Adopted levels (Image shown below).

Fund:	Account #:		FY20 Est Cash Balances	FY20 Revised Budget
Enterprise:				
Airport	560010101-4800		4,100,000	28,600
Harbors	530010101-4800		5,000,000	34,900
Docks	531010101-4800		3,100,000	21,600
Water	514010101-4800		7,000,000	48,800
Wastewater	519010101-4800		10,500,000	73,200
Waste Mgmt	570010101-4800		1,000,000	7,000
Hospital	550010101-4800		21,900,000	152,800
BRH CIP			14,500,000	101,100
BRH Capital Reserve			19,800,000	138,100
Internal Service:				
Fleet Reserve	602010101-4800		6,461,000	45,100
Totals				651,200
CBJ's Average Interest Rate				0.70%



Resources

The following section of this guide offers some resources to help you through the development of the budget.

Resources

There are endless resources available to staff to use as tools in budget preparation. Feel free to let us know if there is something that has helped you, and check out Forms on Sharepoint/Finance/Budget.

The Team

The Team, comprised of Department Staff, and Finance Staff (Accountants & Budget Analyst) are the best resources when questions / issues arise. We are here to help at our desks or yours. Stay tuned for upcoming Brown Bag Lunches with the Accountants where they take time to meet with staff during lunch.

Infor/Lawson

The CBJ Accounting system contains a wealth of information. If you are unable to access information in the way you'd like to use it, please let us know.

Adopted FY20 Budget

Even though this is the 1st Year of the Biennial budget, we do not anticipate large changes from the FY20 budget that was adopted by the Assembly on June 3, 2019.

The FY20 Adopted Budget can be found on-line at:

<https://beta.juneau.org/budget>

Excel – Learn It – Love It!

Whether using Excel is a chore for you, or you'd like to unlock the full power it could provide, don't be shy – confidentially reach out to the Budget Analyst, or your Accountant because there are FREE resources to help you take it to the next level.

Our own CBJ Libraries offer many free online Excel webinars via www.lynda.com.

Explore Chandoo's tips and tutorials at: www.chandoo.org.

Contact us for a comprehensive list!

Glossary

Actuals – See Prior Year Actual.

Adopted – The Assembly Adopts a one Fiscal Year of funding annually. The FY20 budget was adopted on June 3, 2019 through an Appropriating Ordinance.

Appropriation – Authorization to spend funds for a stated purpose.

Approved – The FY20 Budget was “Approved” in concept by the Assembly on June 4, 2018. This budget acted as a placeholder until the Assembly adopted the revised version of the budget on June 3, 2019.

Bargaining Unit – A classification which determines which (if any) organized representation a position is associated with.

Budget – The plan or authorization for revenues and expenditures for a fixed period of time.

Capital Improvement Project (CIP) – A project listed in the capital budget.

Commodities – Proposed expenditures for the purchase of items normally consumed or expended within one year of being acquired.

Fiscal Year – The period of time over which the City budgets and accounts for funds. The city fiscal year begins on July 1 each year and ends on June 30 of the following year.

Funds – Generic term describing all funding sources which support local government and its activities.

General Fund – The general fund is the city’s primary operating fund. It is used to account for all financial resources except those required to be accounted for in another fund.

Grants – Funds dispersed by the City or to the City in payment of various benefits and claims.

Lapse – The expiration of the authorization to spend funds. Unexpended or unobligated funds lapse.

Operating Budget – A plan for the annual distribution of city resources to cover the ongoing operations of city programs.

Vacancy Factor – The percentage of which personal services are purposely underfunded.



Who we are

Finance Director – Jeff Rogers – 586-0300

Finance Admin – Tim Davis – 586-0305

Controller – Sam Muse – 586-0340

Assistant Controller – Jean Hodges – 586-0346

Budget Analyst – Elisabeth Jensen – 586-0303

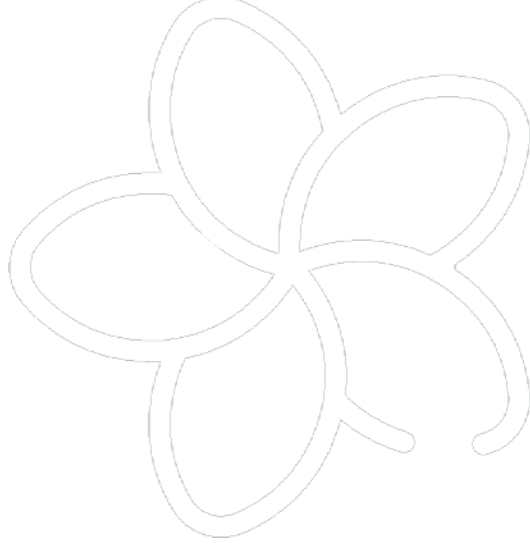
Accountant – Angelica Lopez-Campos – 586-0345

Accountant – Sonia DelGado – 586-0343

Accountant – Kathleen Jorgensen – 586-0342

Accountant – Sara Rearick – 586-0344

Accountant – Tiara Ward – 586-0341



Contact Us

We are physically located on the 2nd floor of the Municipal Way Building behind City Hall.

Office hours: M-F 8:00am – 4:30pm



Final Message

How'd we do?

Let us know if we missed something.

Let us know if you have a great idea for the next iteration.

Contact Elisabeth Jensen (Elisabeth.jensen@iuneau.org) or 586-0303.

Docks and Harbors Summary

NAME	FY2019/20 Allocation			FY2021/22 Allocation			Change		
	Harbors	Docks	Combined	Harbors - Administration	Docks	Combined	Harbors - Administration	Docks	Combined
Audit Fees	-	-	-	-	-	-	-	-	-
Mayor and Assembly				688.18	-	688.18	688.18	-	688.18
City Attorney	3,101.65	37,220.65	40,322.30	16,482.83	16,482.83	32,965.66	13,381.18	(20,737.82)	(7,356.64)
City Manager	3,303.95	2,317.95	5,621.90	20,113.16	10,745.55	30,858.71	16,809.21	8,427.60	25,236.81
Emergency Services			-	12,932.76	12,932.76	25,865.51	12,932.76	12,932.76	25,865.51
Clerk	8,035.90	7,310.00	15,345.90	5,496.66	5,178.47	10,675.13	(2,539.24)	(2,131.53)	(4,670.77)
Human Resources	18,138.15	12,754.25	30,892.40	13,549.03	10,627.40	24,176.43	(4,589.12)	(2,126.85)	(6,715.97)
MIS	39,463.80	37,444.20	76,908.00	141,439.27	352.99	141,792.26	101,975.47	(37,091.21)	64,884.26
Finance Administration	12,097.20	12,097.20	24,194.40	-	-	-	(12,097.20)	(12,097.20)	(24,194.40)
Controller	47,204.75	30,104.45	77,309.20	55,040.73	27,292.17	82,332.90	7,835.98	(2,812.28)	5,023.70
Treasury	110,926.70	-	110,926.70	46,227.52	27,497.37	73,724.89	(64,699.18)	27,497.37	(37,201.81)
Purchasing	3,272.50	1,664.30	4,936.80	3,250.20	1,430.25	4,680.45	(22.30)	(234.05)	(256.35)
Library			-	1,505.83	1,505.83	3,011.65	1,505.83	1,505.83	3,011.65
Parks & Rec Administration	-	-	-	-	-	-	-	-	-
Engineering Administration	-	-	-	-	-	-	-	-	-
Proposed Costs	245,544.60	140,913.00	386,457.60	316,726.16	114,045.61	430,771.78	71,181.56	(26,867.39)	44,314.18



MEMORANDUM

Date: December 18, 2019

To: Department Directors

From: Jennifer Mannix, Risk Management Officer

Re: FY 20/21 Risk Budget Information

Finance will be sending budget instructions for this upcoming two year budget cycle, and in advance of that our Risk Management budget was updated.

For Fiscal Years 2021 and 2022, insurance program rates will be increasing almost across the board due to recent high claims experience, the current balance of our Risk Fund, and significant increases to our insurance premiums. Below is additional information specific to the various Risk programs. Although we have attempted to keep cost increases to a minimum, we also wanted to provide explanation for the cost increases. Because each entity may experience varying impacts, we have also attempted to explain the methodology to allocate costs. The Manager's office has indicated that it is the intent to "fund" the increases for General Government departments, while the Enterprise departments will need to work with their boards to develop a budget that will fund the increases.

Health Benefits. The largest expense within our Risk Fund is health benefits. We have had a very good Risk Fund balance for Health Benefits for many years, allowing employer and employee contributions remain flat since 2011 (for employer contributions, until the increase this fiscal year) and 2013 (for employee contributions). We continue to make efforts to control the rising costs of health care, but we have come to the point where we need to start contributing more to our health fund balance. FY20 represents the first year of three consecutive 5% increases in employer contributions to the fund balance.

Workers Compensation. We are very pleased to let you know that our Workers Compensation claims experience and fund balance have improved significantly over the past two years. We ended FY19 with a fund balance of \$1.14 million, which is a dramatic increase from a -\$4,000 fund balance at the end of FY18. For this reason, we are able to reduce the rates charged out to departments by over 19%, from \$2.1 million for FY19/20 to \$1.7 million for FY21/22. Thank you all for your efforts in reducing the frequency and severity of workplace injuries/illnesses. Let's keep up this great trend!

Workers Compensation rates are calculated by using a combination of FY20 budgeted personnel services (40%) and the last five years of claims experience (60%). In calculating claims experience rates, higher claims are capped at \$50,000, in order to keep outlier claims from skewing rates.

Employment Practices. For several years, this fund balance has been increasing because our claims experience has been lower than the funds we have been collecting. We currently have a fund balance of nearly \$600,000, and we know of no potential claims that could reduce this balance. For this reason, we are taking a two year break from collecting funds for our Employment Practices for program for FY21/22.

Property. Our Property Insurance budget is seeing one of the largest increases this budget cycle - \$370,000 or an overall 45% increase. This increase is necessary, since we have experienced several larger property claims over the last few years, and the Property Risk Fund balance is running in a deficit. Unfortunately, our property insurance rates are affected by catastrophic events that are adversely affecting the global property insurance market (e.g. hurricanes, wild fires). Our insurance premiums have increased significantly over the last two years and are projected to keep increasing for FY21/22. Property insurance allocation is based on total property values, which in FY20 have surpassed \$1 billion across CBJ, Bartlett Regional Hospital, and the Juneau School District.

General Liability. Our General Liability (GL) fund balance and claims experience had been very positive for several years, so we were able keep rates low for this program. Over the last two years we have experienced some large losses that have reduced our fund balance. In addition to this, the global liability insurance market has seen significant increases in losses. Similar to the property insurance market, this adversely affects our insurance premiums, which have been increasing at higher rates. These premium increases are forecasted to continue through FY21/22. General Liability rates are increasing from \$450,000 for FY19/20 to \$1.2 million for FY21/22.

GL rates are calculated by using a combination of FY20 budgeted personnel services (90%) and the last five years of claims experience (10%). In calculating claims experience rates, higher claims are capped at \$25,000, in order to keep outlier claims from skewing rates.

Auto Liability

The Auto Liability insurance fund balance has taken a significant hit over the last few years due to several large claims, going from approximately \$30,000 at the end of FY17 to a projected FY20 ending balance of -\$570,000. For this reason we will be increasing Auto rates from \$90,000 to \$250,000.

For FY21/22, we have modified the rate calculation methodology for allocating Auto rates. The rates take two factors into account:

- 35% of the rate is based on FY20 budgeted personnel services costs, and is weighted according to the frequency with which an entity's staff drives on a regular basis in performing their duties.
- 65% of the rate is based on an average of the last five years' claims history, with large claims capped at \$25,000. This year, the five year average is being modified based on total number of auto accidents over the last five years. Entities that average less than one accident per year receive a reduction. Entities that average 1-3 accidents per year results in a slight increase. Entities that average over 3 accidents per year results in a larger increase.

It is our goal with this methodology to not disproportionately penalize a work group for one accident, but an otherwise clean driving record. Conversely, we are hoping that this methodology will provide incentive to some of our work groups that are experiencing a higher volume of auto accidents to emphasize programs within your organization that reduce auto accidents.

Special Policies. This program includes general liability and professional liability (where applicable) coverage to enterprise departments as well as CCFR operations do not fall within the coverage of our General Liability program mentioned above. Rates for these special policies will be increasing on a case-by-case basis in order to account for projected policy premium increases and also to contribute more proportionately to the Risk Program administrative costs and annual brokerage fees.

If anyone would like more information on how our insurance program works and how costs are allocated, please don't hesitate to contact me, so we can set up a meeting to discuss.