

**ASSEMBLY STANDING COMMITTEE
ASSEMBLY FINANCE COMMITTEE
THE CITY AND BOROUGH OF JUNEAU, ALASKA**

May 11, 2022, 5:30 PM.

Assembly Chambers/Zoom Webinar

<https://juneau.zoom.us/j/93917915176> or call 1-253-215-8782 Webinar ID: 939 1791 5176

AGENDA

I. CALL TO ORDER

II. APPROVAL OF MINUTES

A. May 4, 2022

III. AGENDA TOPICS

A. Juneau Economic Development Council

B. Budget Summary Update

C. Decision List

D. School District Budget – For Action

E. Passenger Fee Plan – For Action

F. Info Only: FY23 Youth Activity Grant Funding

G. Info Only: Sales Tax on Food

IV. NEXT MEETING DATE

A. May 18, 2022

V. ADJOURNMENT

ADA accommodations available upon request: Please contact the Clerk's office 36 hours prior to any meeting so arrangements can be made for closed captioning or sign language interpreter services depending on the meeting format. The Clerk's office telephone number is 586-5278, TDD 586-5351, e-mail: city.clerk@juneau.org

DRAFT
City and Borough of Juneau
Minutes - Assembly Finance Committee Meeting
Wednesday, May 4, 2022, 5:30pm

I. CALL TO ORDER

The meeting was called to order at 5:47 pm by Chair Triem.

II. ROLL CALL

Committee Members Present: Carole Triem, Chair; Mayor Beth Weldon; Greg Smith; Christine Woll; Michelle Bonnet-Hale; Alicia Hughes-Skandijs; Wade Bryson

Committee Members Present Virtually: None

Committee Members Absent: Maria Gladziszewski; Wáahlaal Gíidaak

Staff Members Present: Rorie Watt, City Manager; Robert Barr, Deputy City Manager; Jeff Rogers, Finance Director; Adrien Speegle, Budget Analyst; George Schaaf, Parks and Recreation Director; Rich Etheridge, Fire Department Chief

Others Present: Amy Skilbred, Juneau Community Foundation Executive Director ; Nancy DeCherney, Juneau Arts & Humanities Council Executive Director ; Alexandra Vrabec, Downtown Business Association Director ; Steve Behnke, Alaska Heat Smart President; Alec Mesdag, Alaska Heat Smart Treasurer; Andy Romanoff, Alaska Heat Smart Executive Director; Emily Thompson, Association for the Education of Young Children Parents as Teachers Program Manager; Blue Shibler, Association for the Education of Young Children Executive Director

III. APPROVAL OF MINUTES

The April 27, 2022 minutes were approved as presented.

IV. AGENDA TOPICS

Chair Triem informed the Committee that Agenda Item “F”, *Childcare Stipends Update and Funding Request*, was struck from the agenda to be discussed at a later date.

a. Juneau Community Foundation

Chair Triem introduced Amy Skilbred, Executive Director of the Juneau Community Foundation (JCF) who presented packet pages 8-15.

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Ms. Skilbred stated that JCF's grant process includes meeting with providers to establish priorities, reviewing grants through interim reports and interviews, and a professional advisory committee that reviews letters of interest and applications. Staff follows up with applicants and the professional committee makes recommendations to the board. Grants are announced in early April each year and awarded in July and August.

The amount available from CBJ for these grants has remained constant at \$806,400 since 2016. This year, JCF requested a \$750,000 increase in funding for reasons Ms. Skilbred specifically detailed in her letters to the Committee on packet pages 8, 9 and 12. Detailed breakdowns of grant allocations on packet pages 11 and 15 provide a summary of the Juneau Hope Endowment and CBJ Social Service grants between 2017 and 2021.

Ms. Skilbred urged the Committee to grant the full \$750,000 increase and stated that any additional CBJ funds would be allocated to social service nonprofits through the existing annual Juneau Hope Endowment/ CBJ Social Services Grant Program and grants would be provided in July/August 2022.

Ms. Skilbred answered Committee questions.

Jeff Rogers, Finance Director, directed the Committee to a table on packet page 52 which breaks down specific funding already included in the Manager's Budget versus what JCF requested additionally. The Manager's Proposed Budget includes a 10% inflationary increase to the Assembly's grant for social service programs administered through JCF. The proposed budget also includes the addition of \$150,000 for The Glory Hall (TGH) operations, and merges the Juneau Youth Services and Juneau Alliance for Mental Health (JAMHI) grants that were previously administered directly through CBJ into the JCF grant process.

Mr. Rogers answered Committee questions.

Motion #1: by Mayor Weldon that the Committee reduce the Manager's Budget by \$150,000 for funding for TGH and have TGH, instead, request funding through JCF directly.

Mayor Weldon commented that the original intent of the \$150,000 funding for TGH was meant to be a one-time supplemental appropriation in FY21 with future requests coming through JCF, instead of the recurring award in addition to JCF funding that it has become.

The Committee discussed the motion.

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Ms. Skilbred clarified that TGH is already set to receive \$90,000 from JCF and that it is understood that the \$150,000 from the Manager's Budget was always contingent on budget approval.

Mayor Weldon withdrew her motion for discussion at a later meeting.

Motion #2: by Mayor Weldon that the Committee move JCF's request for additional funding to the Decision List.

Motion passed by unanimous consent.

b. Juneau Arts and Humanities Council

Nancy DeCherney, Executive Director at Juneau Arts & Humanities Council (JAHC), presented packet pages 16-22 which detail planned allocations for the total arts funding request of \$250,000. The Manager's Budget includes a 10% inflationary increase over the status quo funding of \$167,500. The additional \$65,700 request from the JAHC is included on the Decision List for consideration.

In response to Mayor Weldon's question, Mr. Rogers clarified that using the balance in the Hotel Bed Tax Fund for arts funding instead of pulling from the General Fund is certainly possible, but it can become an issue and a burden on the General Fund in the future if the Hotel Bed Tax Fund eventually cannot continue to fund the request.

Motion: by Mayor Weldon to move the additional \$65,700 for arts grants to the Decision List.

Motion passed by unanimous consent.

c. Downtown Business Association

Mr. Rogers introduced Alexandra Vrabec, Director of the Downtown Business Association (DBA) who requested DBA's annual \$75,000 in CBJ support for FY23.

Mr. Rogers reminded the Committee that this request is not in the Manager's Budget, which was the direction of the Assembly last year as previous funding was intended to be one-time funding. He also clarified that CBJ unrelatedly grants passenger fees to DBA to operate the Downtown Ambassador Program which is separate from DBA's \$75,000 request for operations support.

Ms. Vrabec reviewed DBA's approach and strategies for effective spending, summarized future plans, and promoted FY22 accomplishments on packet pages 23-27.

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Ms. Vrabec answered Committee questions.

Mayor Weldon noted that the original intent of funding this request was to assist DBA in obtaining the Main Street America accreditation. She did not think that this funding was intended to be recurring.

Motion: by Mayor Weldon to move DBA's request for \$75,000 in CBJ support for operations to the Decision List, as one-time funding.

Motion passed by unanimous consent.

The Committee recessed at 6:38pm.

The Committee reconvened at 6:52pm.

d. Alaska Heat Smart

Mr. Rogers stated that Alaska Heat Smart (AHS) requested \$250,000 in total funding in FY23, which breaks down to \$140,000 in operating support and \$110,000 as the working cash reserve (detailed on the Decision List on packet page 42).

Mr. Rogers introduced Steve Behnke, President of Alaska Heat Smart. He presented packet page 67 which summarizes AHS purpose and community achievements.

Mr. Behnke presented packet pages 38-43. He summarized other funding awards through the True North Federal Credit Union (Heat Pump Loan Program), Housing and Urban Development (HUD) Healthy Homes grant, and a federal grant award for heat pump installations, all equaling large program growth of about \$2.4 million. He explained AHS would not have been able to achieve this without CBJ appropriated funds because certain funds, like the HUD program grant, are reimbursement grants which create cash flow problems. For this reason, \$110,000 of the \$250,000 AHS requested funding is for a significant cash reserve.

Mr. Behnke summarized new program plans in FY23 specifically with federal funding and for low-income energy efficiency and he answered Committee questions about CBJ loan and budget management. In response to Mayor Weldon's questions, Mr. Behnke mentioned that it is the goal of AHS to find grant funding that could replace CBJ funding altogether.

In response to Committee questions about measurable city-wide energy efficiency ultimately contributing to more affordable housing, Alec Mesdag, Treasurer of Alaska Heat Smart explained that Alaska Electric Light and Power is interested in

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spearheading a study comparing energy efficacy and efficiency between electric baseboard heaters and heat pumps in the hopes that they may create an incentivizing program for installing heat pumps. He further explained that if everyone in Juneau were to replace their oil heat systems with heat pumps, then that may cause a need for new, city-wide electrical infrastructure. Knowing that, AHS is still very interested in seeing replacement of electric resistance heat with heat pumps which would enable the city to save energy and redirect it to heat pumps that offset oil heating systems and how that change will manifest in measurable energy savings over time.

In terms of managing cash flow, Mr. Mesdag explained that AHS is partnered closely with Southeast Conference, Tlingit and Haida Regional Housing Authority, and Cold Climate Federal Research Center who are all familiar with federal contracting and can therefore assist AHS in limiting any issues in billing federal agencies. However, the HUD federal reimbursement grant contract is a four year commitment, and it's possible that without CBJ's funding for cash reserve, AHS might fall prey to the slow minutia of federal reimbursement and therefore struggle to keep employees and contractors steadily paid while attempting important work.

Mr. Mesdag reiterated that the awarded HUD grant and other grants detailed on packet page 38 are steps in the right direction for AHS to diversify their income stream to become a more sustainable organization long term and eventually entirely shrink CBJ's contribution to AHS over time.

Andy Romanoff, AHS Executive Director, was available for questions.

Motion #1: by Mayor Weldon that the Committee add and accept a one-time \$140,000 grant for AHS operations as an amendment to the manager's budget.

Motion passed by unanimous consent.

Motion #2: by Mayor Weldon to move \$110,000 for AHS cash flow reserve to the Decision List.

Motion passed by unanimous consent.

e. Association for the Education of Young Children (AEYC)

Robert Barr, Deputy City Manager, introduced Blue Shabler, Executive Director of Southeast Alaska Association for the Education of Young Children (AEYC).

Mr. Barr explained that the AEYC is in a phase of transition after losing consistent long-term sub grants previously administered by *thread*, another early childhood

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support education program based in Anchorage. He further explained that the AEYC request totaling \$500,000 between FY23 and FY24 are stabilization funds until a more sustainable fund plan is in place, hopefully by FY25.

Ms. Shibler presented packet page 45 which details AEYC's programs. She summarized AEYC's background on packet page 43. Details of AEYC FY23 Operating Budgeting Costs are on packet page 44.

Ms. Shibler reiterated that AEYC is well positioned to provide support and high-quality learning for all children with help from CBJ and that they are very hopeful that a stable funding plan will be in place by FY25.

Ms. Shibler answered Committee questions about anticipated revenues and plans for additional revenue.

Emily Thompson, Manager of the Parents as Teachers Program with AEYC, spoke to student and family demographics within the program. This program can serve 150 children a year of which 40% of families are low-income, 30% are Alaskan Native or mixed race, 25% have two "high needs indicators" (i.e. homelessness, substance abuse, etc.).

Motion #1: by Mayor Weldon to amend the budget to add \$102,000 for AEYC operations.

Objection: by Assemblymember Smith for reasons to delay a week to discuss other options for funding.

Mayor Weldon withdrew her original motion.

Motion #2: by Mayor Weldon to move both AEYC FY23 and FY24 requests for funding to the Decision List.

Motion passed by unanimous consent.

f. Manager's Proposed Increments

Rorie Watt, City Manager, summarized the Manager's Proposed Increments detailed on packet pages 51-52. No action was required from the Committee.

Mr. Barr introduced the items for Consideration on the Decision List on packet pages 53-54. Rich Etheridge, Capital City Fire and Rescue (CCFR) Fire Chief, requested funding for the expanded Mobile Integrated Health (MIH) Program which has been highly effective in the community and greatly successful in reducing the overall burden on the emergency department by providing

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emergency services that, previously, could only be performed in the Emergency Room.

Mr. Barr mentioned (to be discussed in greater detail at a later date) that CBJ is in the early stages of working with CCFR, the Juneau Police Department (JPD), JAMHI, the Alaska Mental Health Trust Authority, and Bartlett Regional Hospital (BRH) to develop a “Crisis Now” model response program which employs teams of trained mental health professionals to respond to emergencies involving those in mental health crisis instead of deploying police officers. MIH will likely become a large part of Crisis Now in Juneau.

In FY22 the Fire Department received a state funded grant to expand MIH to include an additional full-time paramedic, two full-time EMTs, one part-time EMT, and half of an administrative assistant position. It is unknown whether the state funding for the expanded program will continue into FY23. The Fire Department requested the Assembly fund the expanded MIH program so it can better recruit and retain quality staffing, in turn providing stability to program goals and objectives. The Fire Department will continue to search and apply for grants and contracts to offset the cost to the general fund.

Chief Etheridge answered Committee questions. He clarified that CCFR will have better clarity on what kind of funding is available through the Alaska Department of Health and Social Services for MIH after the state budget is approved.

In response to Mayor Weldon’s question, Mr. Rogers stated that the Assembly could direct BRH to fund MIH completely, or they could redirect \$518,000 of Tobacco Tax that currently goes to BRH to support mental health and substance abuse programs to MIH instead.

Mr. Barr and Mr. Rogers answered Committee questions.

Chief Etheridge explained expanded CCFR duties through MIH and shared direct community impacts. He also clarified that MIH does not currently collect any revenue, but they are working on being able to bill Medicaid for services.

Motion: by Mayor Weldon to move the expanded MIH program to the Decision List.

Motion passed by unanimous consent.

Mr. Watt introduced George Schaaf, Director of CBJ Parks & Recreation who was available to answer Committee questions about his increment requests on packet pages 53-54.

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Assemblymember Woll asked about the Dimond Park Field House and any potential for revenues to increase to over 40% of cost recovery. Mr. Schaaf stated that 40% cost recovery is likely the max that facility will see without raising rates to a level that is unsustainable for the Juneau community.

Motion: by Mayor Weldon to move both Parks and Recreation increment requests to the Decision List.

Motion passed by unanimous consent.

Mr. Barr presented the Warming Shelter Proposed Budget Increment detailed on packet page 54.

Motion: by Mayor Weldon to move the Warming Shelter increment to the Decision List.

Motion passed by unanimous consent.

The Committee recessed at 8:11pm.

The Committee reconvened at 8:22pm.

Mr. Rogers stated the Finance Department will make a technical correction to the Manager's FY23/24 Budgets to include the increments for the Clerk's Office.

g. Capital Improvement Plan Amendments

Chair Triem presented packet pages 55-59 which detail her proposed amendments to the FY23 Capital Improvement Plan (CIP).

Motion: by Mayor Weldon to amend the FY23 CIP resolution to add \$75,000 for the Jackie Renninger Park Plan.

Mayor Weldon stated that both the Jackie Renninger Park and the Sigoowu Ye Park reside in underserved neighborhoods and therefore funding their improvements fit with Assembly goals to spread funding equitably across the community.

Mr. Schaaf answered Committee questions regarding the standards for level of service in the neighborhoods across Juneau in terms of easy access to parks and playgrounds. Juneau aims for each neighborhood to be within ten minutes of a park or playground. Mr. Schaaf clarified that the Jackie Renninger Park parcel is a large undeveloped piece of land that exists in the most underserved neighborhood in Juneau for park access. The planning for building a new recreation service park

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will require substantial public engagement via hiring a consultant which is where the majority of the \$75,000 would be allocated.

Motion passed by unanimous consent.

Motion: by Mayor Weldon to adopt the amendment for the Sigoowu Ye Park lighting improvements.

The Committee discussed the motion.

Motion passed by unanimous consent.

Assemblymember Smith presented packet page 59 which details his request to submit an amendment that would expand the circulator study to include a fixed infrastructure transportation.

Mr. Watt clarified that the request for fixed transportation will absolutely be discussed in the planning process.

No further action was needed from the Committee on this item.

h. Update: FY22 Investment Income

Mr. Rogers presented packet pages 60-61 which he stated was the Finance Department's attempt to showcase what is likely to be a prodigious loss in investment income in FY22. Total performance of the portfolio is estimated by investment advisors to be -3.73% which is a significant loss on a \$168 million portfolio.

Mr. Rogers stated that the portfolio is expected to decline \$6.25 million. However, CBJ received more than that in market returns in the past few years as interest rates dropped.

The only option to reduce losses like this in the future is to have a portfolio that is even more conservatively invested than the one CBJ already has which is not recommended for a municipality the size of CBJ.

Mr. Rogers answered Committee questions. He clarified that the effects of this loss on the FY22 budget will be reflected as a \$4.5 million loss to the General Fund.

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i. Update: Budget Summary & Fund Balance

Mr. Rogers presented packet pages 62-64 and clarified that all items highlighted in yellow were recently updated by the Finance Department for FY22, and reflect action taken by the Assembly. He briefly reviewed the highlighted items.

Mr. Rogers clarified that the \$572,385 in Reversal of Actual SMPFs from ARPA Funds listed on packet page 62 is reflective of actual state marine passenger receipts CBJ received for the limited cruise ship visitation experienced in the summer of 2021. This amount will be deposited in the passenger fee funds and reduces the hold harmless provision amount of ARPA funds that the Assembly accepted into the General Fund.

j. Info Only: Decision List

This item was included as information only for easy reference and support for other agenda topics.

V. NEXT MEETING DATE

a. May 11, 2022

VI. ADJOURNMENT

The meeting was adjourned at 8:55pm.



JEDC Funding Request to CBJ Assembly for JEDC FY23 Budget

The Juneau Economic Development Council requests funding for FY23 of \$400,000.

Opportunities and challenges lay ahead for the city, region, and state as we emerge from the COVID-19 pandemic. The Juneau Economic Development Council (JEDC) has played an active role throughout the pandemic, coordinating response and recovery activities with multiple local partners. JEDC's research unit has produced timely information about impacts on Juneau's economy as well as other resources available to businesses, organizations, and individuals. JEDC delivered \$800,000 of private grant assistance and almost \$8 million of State of Alaska assistance during FY22 to Juneau businesses, as well as managed existing CBJ Emergency Loan Funds for the CBJ. *CBJ's core support to JEDC enabled us to have the capacity to respond during this crisis.*

CBJ has provided core funding support to the JEDC since the organization was created in 1987 by CBJ Ordinance. Though JEDC is an independent organization, the CBJ Assembly appoints JEDC's Board, and our goals and activities align with the community's overall economic interests.

Recovery of Funding

Looking forward to FY23, JEDC requests \$400,000 in CBJ support in the first of the two-year budget cycle. JEDC's budget during the last two years of COVID saw a reduction in private sector contributions. We anticipate corporate sponsorship support to return to pre-pandemic levels during FY23 and beyond.

Increased Costs

JEDC has taken on additional operating costs associated with assistance to the business community. On behalf of the CBJ, we manage an emergency loan portfolio that generates no fees and low or no interest from borrowers. The cost to service this portfolio was approximately \$3,000 per month in FY21 and FY22. We expect these monthly costs to diminish in FY23 as we recover the funds, and the number of borrowers is reduced. Additionally, there are ongoing costs associated with reporting and compliance regarding previous CBJ emergency grant programs and the recently implemented Visitor Hardship Grant Program, which utilized a donation by Norwegian Cruise Lines. Also, JEDC expended considerable resources in FY22 pursuing and assisting other organizations in pursuing federal grant opportunities for our region. These efforts have been effective in increasing collaboration in our region and in bringing more federal assistance to our region.

New Demands on our Work

AK-ARPA Business Relief Program

JEDC was selected by the State of Alaska to administer the \$90 million-dollar, statewide American Rescue Plan (ARPA) Business Relief program. JEDC has hired twenty-four

additional staff, mostly part-time and almost entirely remote, to deliver this program. In the first round of the program, JEDC awarded over \$50.1 million to approximately 386 entities throughout Alaska under the AK-ARPA program, including \$7.9 million to Juneau businesses. Significant work remains as JEDC must now verify expenses and complete first-round disbursements, as well as process incoming applications for the second round, to ensure the \$90 million in funds are spent accordingly. This program is fully paid for via contract with the State of Alaska.

Visitor Products Cluster Working Group

Facilitating this group for its twelfth year, JEDC supported Visitor Products Cluster Working Group (VPCWG) meetings in FY22. Under the USDA's Southeast Alaska Sustainability Strategy (SASS), the U.S. Forest Service has notified JEDC of its intent to fund activities over the next five years to support the work of the VPCWG. The SASS, with direct input from Southeast stakeholders, aims to advance economic, ecologic, and cultural sustainability in Southeast and to build on the region's private-sector economic drivers of tourism, fishing, and recreation. This will require a 20% match, along with staff support, from JEDC over the life of the partnership.

2023 Alaska Angel Conference

JEDC will organize the 2023 Alaska Angel Conference (AAC) in Juneau. The AAC is central to one of JEDC's main areas of focus: promoting entrepreneurship and small business. The AAC aims to increase the number of angel investors in Alaska's statewide startup ecosystem by pairing experienced angel investors with novice investors and leading them through a structured, 12-week process of identifying, filtering, selecting, and managing a group investment. The event helps nurture the companies and mentor the founders who apply for over \$100k in funding.

Southeast Regional Eldercare Coalition

Through JEDC's research on the senior economy, as well as support for the Juneau Commission on Aging, an urgent need to address eldercare workforce issues emerged. The Southeast Regional Eldercare Coalition was formed with JEDC's support through the non-profit Alaska Development Corporation (ADC). The mission statement of the coalition is: *Bringing eldercare providers together to problem solve mutual issues, share program information, and be a collaborative force for change.* As it pursues more funding opportunities, the Coalition holds regular monthly meetings with the immediate goal of addressing workforce issues, including recruitment, training, and retention amongst direct service providers through shared resources and collaboration. Volunteer members include AARP, CCCS, Center for Community, SAIL, Southeast Senior Services, Society of St. Vincent De Paul, United Way, Cornerstone Home Care, Central Council of Tlingit & Haida, and more.

Kauffman Foundation FastTrac Program

The CBJ City Manager applied for and received a \$15,000 grant through the National League of Cities Institute City Inclusive Entrepreneurship Program (CIE), a partnership with the Kauffman Foundation, with JEDC as the implementing agency. As an official Kauffman affiliate, JEDC will host the organization's FastTrac program, a 10-week comprehensive training curriculum for aspiring entrepreneurs to create a new business or add a new product or service to an existing business. Completing their training in

FY22, two JEDC staff will be certified as "Facilitators" of the program, becoming two of only three certified FastTrac facilitators in the State of Alaska.

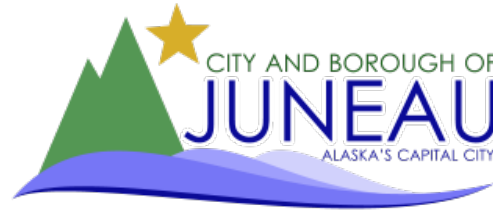
Core Funding

Core funding supports the execution of JEDC's annual Board-approved budget and work plan, which aligns with the Juneau Economic Plan. The core funding allows JEDC to deliver on its mission through its five areas of focus:

- 1) Help Make Juneau a Great (Capital) City
- 2) Strengthen Key Regional Industries
- 3) Develop Talent
- 4) Promote Entrepreneurship and Small Businesses
- 5) Deliver Economic Development Services

Core resources are leveraged significantly, historically bringing in significant additional resources to JEDC to deliver economic development programming in our community and region. In FY22, JEDC core funding helped direct millions of dollars of assistance to local, regional, and statewide businesses. The stability provided by core funding from the CBJ allows JEDC to maintain basic infrastructure, pursue long-term goals, invest in developing and retaining talented staff, and be ready when needed to support our community to respond to crises and opportunities.

JEDC Funding Request to CBJ Assembly for FY23 Budget



11-Member Board

- CBJ Mayor
- UAS Chancellor

Members Appointed by Assembly:

- Organized Labor Seat
 - Environmental Organization
Seat
 - Seven At-Large Members
- + CBJ Liaison



**Garrett
Schoenberger**
Chair
Alaska Legacy Partners



**Chancellor
Karen Carey**
Vice Chair
*University of Alaska
Southeast*



**Jake
Carpenter**
Treasurer
APICDA, AppCare



**Melissa
Kookesh**
Secretary
*Alaska State
Legislature*



**Mayor
Beth Weldon**
*City and Borough of
Juneau*



Jill Weitz
SalmonState



**Alexander
Kotlarov**
NOAA Fisheries



**Marc
Guevarra**
*First National Bank
Alaska*



**Raymond
Paddock III**
CCTHITA



**Aaron
Morrison**
RESPEC



**Rodney
Hesson**
IBEW



**Michelle
Bonnet Hale**
*Assembly
Liaison*

JEDC's Five Areas of Focus

- *Help Make Juneau a Great (Capital) City*
- *Strengthen Key Regional Industries*
- *Develop Talent*
- *Promote Entrepreneurship and Small Business Development*
- *Deliver Economic Development Services*

1. Help Make Juneau a Great (Capital) City

- Downtown Revitalization & Aak'w Village District
- JEDC Partnerships with DBA, SEABIA, and ADC
- Legislative Satisfaction Survey with the Alaska Committee
- Juneau Commission on Aging (JCOA) & Southeast Regional Eldercare Coalition



Formed in January 2022, the Southeast Regional Eldercare Coalition's immediate goals work to address workforce issues amongst direct care providers.

2. Strengthen Key Regional Industries

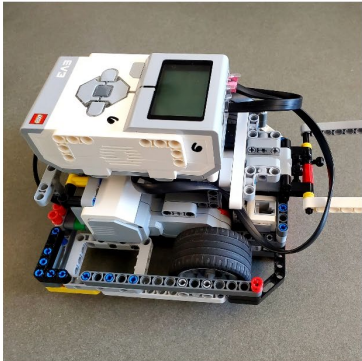
- Visitor Products Cluster
 - Visitor Products Cluster Working Group (VPCWG)
 - OneUSDA Southeast Alaska Sustainability Initiative (SASSi)
 - Winter Tourism
- Oceans Cluster
 - UA Mariculture Conference
 - Juneau Maritime Festival
- Southeast Cluster Initiative
 - Support for Renewable Energy, Mining, Arts, and Research Clusters

JEDC continues to facilitate the VPCWG, entering its 12th year of activity.

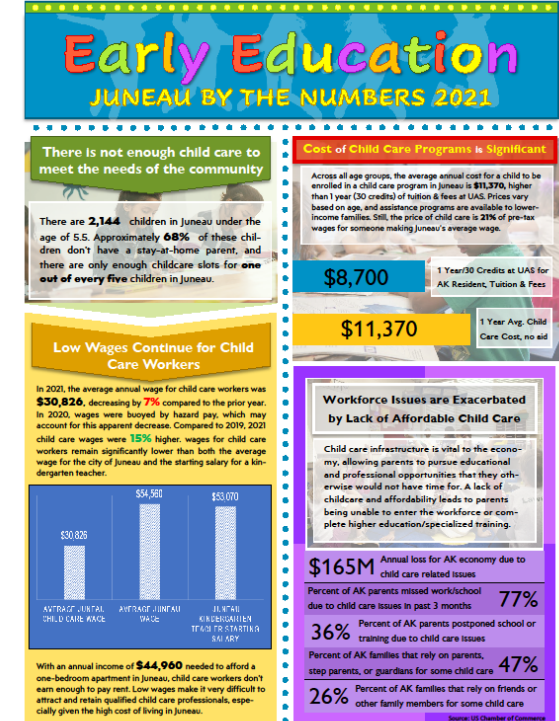


Organized the first, statewide Mariculture Conference, hosted by the University of Alaska, featuring over 40 presentations over three days.

3. Develop Talent



- FIRST in Alaska
- STEM Summer Camps
- Early Education & Childcare
 - Childcare by the Numbers
 - Best Starts for Juneau's Kids
 - Childcare Loan Program
- Post-Secondary Support



168 Alaskan teams participated in *FIRST* this year, sending three teams to the world championships!

4. Promote Entrepreneurship and Small Business Development

JEDC selected as a facilitator for the Kauffman FastTrac program, guiding 10-15 local entrepreneurs through twelve weeks of training

KAUFFMAN **FASTTRAC**®

The Local Frequency shopping program expanded to twenty (20) Juneau businesses, and has been broadened to support local non-profits

- Alaska Angel Conference
- Revolving Loan Fund
- National League of Cities & Kauffman FastTrac Program
- The Local Frequency
- Arctic Innovation Competition

5. Deliver Economic Development Services

- AK-ARPA Business Relief Program
- JEDC's 11th Annual Innovation Summit
 - *"Talent Transformation in a Dynamic Economy"*
- Economic Research Library
 - Annual Indicators Report
 - Education Investment
 - Cost of Living Index
- Visitor Industry Hardship Grant Program

Currently administering the \$90 million AK-ARPA grant program, awarding \$49.8 million to Alaskan Businesses so far in FY22 (\$7.9 million in Juneau)

JEDC recovered \$2.4 million of \$3 million for CBJ COVID Emergency Loan Program



\$800,000 of NCL funds awarded to 81 Juneau businesses through the Visitor Industry Hardship Grant Program with JCC

FY23 & 24. \$400,000 in annual support from CBJ will:

- ✓ Support/close-out of COVID Emergency Loan Program and Visitor Hardship Grant Program
- ✓ Visitor Products Cluster Working Group partnership with USDA
- ✓ Host 2023 Alaska Angel Conference
- ✓ Support launch of Southeast Regional Eldercare Coalition
- ✓ JEDC Research Work
- ✓ Strengthen entrepreneurship with Kauffman Foundation & National League of Cities support
- ✓ Support JEDC Board's Five Areas of Focus



Thank you



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Email: bholst@jedc.org

Investment Impact

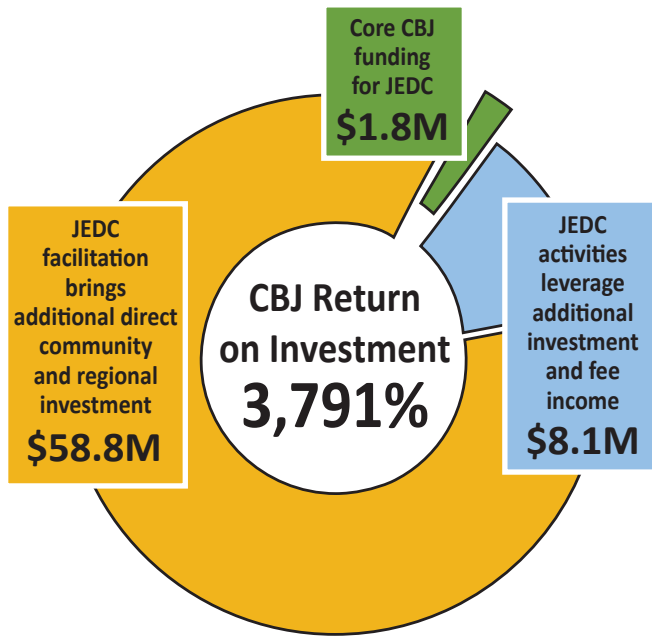
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FY18—FY22

\$68.7 Million Invested in Juneau region



*JEDC's Areas of Focus · Help Make Juneau a Great (Capital) City · Strengthen Key Regional Industries
Promote Entrepreneurship and Small Businesses · Develop Talent · Deliver Economic Development Services*



CBJ's investment in JEDC is leveraged to bring additional public and private funding to Juneau and Southeast.

CBJ FUNDING: \$1,765,000 invested in economic development in Juneau via JEDC during the five-year period of FY18 through FY22.

PUBLIC AND PRIVATE INVESTMENT AND FEE REVENUE: JEDC activities leveraged \$8,166,610 additional resources directly managed by JEDC for investment to develop our economy and workforce.

JEDC COMMUNITY FACILITATION: JEDC efforts brought an additional \$58,752,571 of documented investment dollars directly to community and regional entities.

JEDC CATALYST: JEDC organized the annual Alaska Innovation Summit in-person in February 2022 with the theme of *Talent Transformation in a Dynamic Economy*. In addition to the two keynote speakers and 30 Innovation Shorts, attendees witnessed two panel discussions on the changing role of talent in workplace development and the next 50 years of ANCSA.

Impact Snapshots



Working to Keep Juneau a Great (Capital) City: 2022 Legislative Satisfaction Survey

JEDC conducted the fifth Legislative Satisfaction Survey in April 2022. All legislators and their staff were given two weeks to share their experience living and working in Juneau. The purpose of this survey is to determine how the community of Juneau, through collaboration among community partners, can better serve legislators and staff.



Strengthening Key Regional Industries: 2022 UA Mariculture Conference

JEDC organized the 2022 Mariculture Conference, hosted by the University of Alaska, on April 12-14 at Centennial Hall. 200+ industry professionals, academics, policymakers, and others gathered to support the continued development of mariculture in Alaska through consideration of accomplishments and opportunities in the areas of research and education, policy and regulation, and industry growth.



Promoting Entrepreneurship and Small Business: Visitor Industry Hardship Grants

JEDC and the Greater Juneau Chamber of Commerce (JCC) used an \$800,000 donation from Norwegian Cruise Lines to fund the Visitor Industry Hardship Grant program (VIHG). VIHG awarded grants to Juneau businesses connected to the cruise industry that saw over a 50% loss in gross revenue between 2019 and 2021. Unlike other relief programs, VIHG provided a funding mechanism for businesses that had little or no revenue in 2019.



Developing Talent: Southeast Regional Eldercare Coalition

Through JEDC's research for the EDA's Good Jobs Challenge funding opportunity and continued support for the Juneau Commission on Aging (JCOA), the need to address eldercare workforce issues became clear. The Southeast Regional Eldercare Coalition was formed with a mission to bring eldercare providers together to problem solve mutual issues, share program information, and be a collaborative force for change.



Delivering Economic Research: Juneau's Investment in K-12 Education

JEDC produced a report on Juneau's annual investment in K-12 Education. The report dives into the funding rules, mechanisms, and sources for public school funding. The report includes an analysis of historical changes to the Base Student Allocation (BSA) in the context of rising inflation and the effects of a flat BSA year over year.

Investment Impact

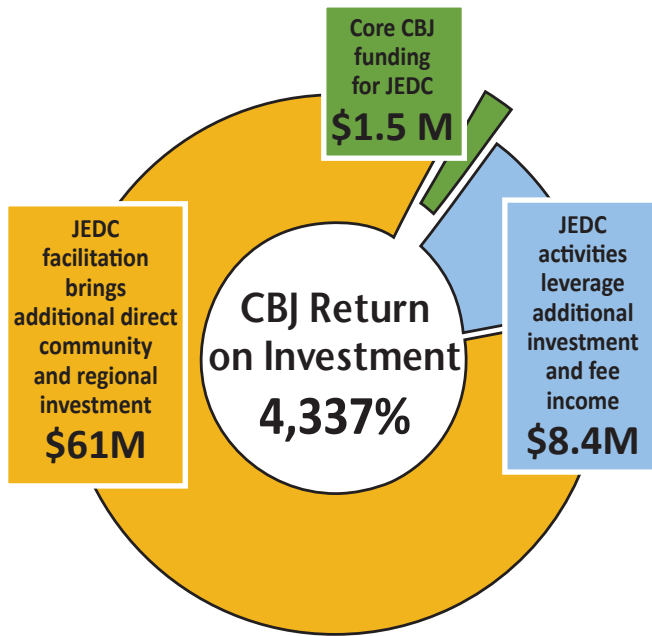
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FY17—FY21

\$70.9 Million Invested in Juneau region



*JEDC's Areas of Focus · Help Make Juneau a Great (Capital) City · Strengthen Key Regional Industries
Promote Entrepreneurship and Small Businesses · Develop Talent · Deliver Economic Development Services*



CBJ's investment in JEDC is leveraged to bring additional public and private funding to Juneau and Southeast.

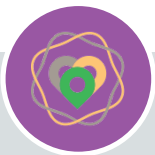
CBJ FUNDING: \$1,505,000 invested in economic development in Juneau via JEDC during the five-year period of FY15 through FY19.

PUBLIC AND PRIVATE INVESTMENT AND FEE REVENUE: JEDC activities leveraged \$8,387,306 additional resources directly managed by JEDC for investment to develop our economy and workforce.

JEDC COMMUNITY FACILITATION: JEDC efforts brought an additional \$60,970,330 of documented investment dollars directly to community and regional entities. Approximately \$120,000,000 in grants were administered by JEDC.

JEDC CATALYST: JEDC produced a virtual Innovation Summit, brought the Maritime Festival back to Juneau's waterfront, and continued to provide backbone support to two non-profits: Southeast Alaska Home Builders Association and the Downtown Business Association.

Impact Snapshots



Working to Keep Juneau a Great (Capital) City: Local Frequency

JEDC brought the Local Frequency app to Juneau, making it the first Local Frequency program in the US. This program serves as a local business directory, loyalty program, and payment processing for locally owned businesses and customers. There are currently 19 businesses on the app, with more onboarding.



Promoting Entrepreneurship: Small Business Assistance

JEDC administered multiple grant programs for the CBJ. The Business Sustainability Grant Program distributed \$13,388,261 to 443 unique Juneau businesses from June through December. The Extreme Hardship Grant Program distributed another \$2,300,000 to 92 businesses that greatly suffered due to the COVID-19 pandemic. JEDC's administration was so successful that the managers of the AK CARES program sought a contract with JEDC to expedite the distribution of AK CARES funds.



Strengthening Key Regional Industries: Maritime Festival

JEDC organized the 2021 Maritime Festival, one of the first large-scale public gatherings since the pandemic began. JEDC and volunteers staffed the event, which had an estimated 3,000 attendees throughout the day. Attendance was free, with an option for donations. A record number of vendors were in attendance, all of which stated they got good publicity out of the event.



Developing Talent: STEM Summer Camps

JEDC continued its tradition of providing high-quality STEM education through the pandemic by running four small and safe in-person camps and one at-home camp this summer. In-person camps started at five and expanded to nine attendees as mitigation strategies were improved. Camps were focused on robotics and supplemented by other STEM activities, with two EV3 camps for grades 4-8 and one WeDo camp for grades 2-4. In addition, a youth camp was held for the Gruening Park Affordable Housing Community residents and included a mix of STEM activities for a wide range of ages.



Delivering Economic Development Services: Innovation Summit

JEDC continued the annual Alaska Innovation Summit through the COVID-19 pandemic. The 2021 Innovation Summit was held virtually under the theme of Localization in a Global Economy. There were 195 registrations for the event. There were four keynote speakers, 30 Innovation Shorts, two leadership panels, and multiple networking sessions that utilized Spatial Chat.

Follow us on:



www.JEDC.org

Investment Impact

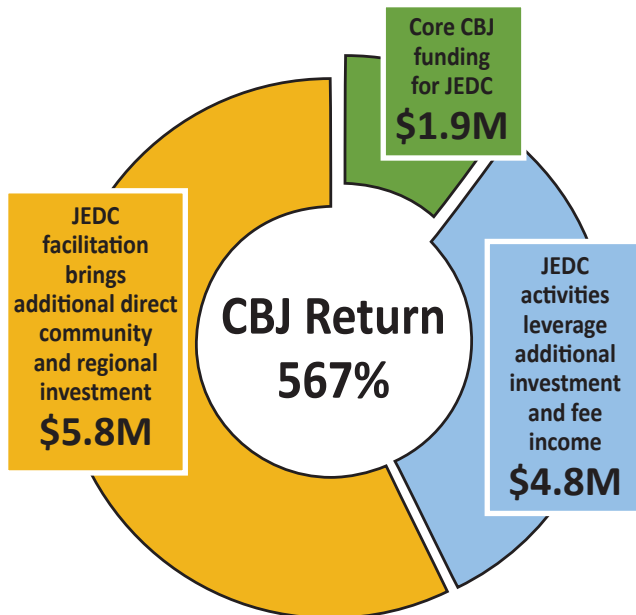
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FY16—FY20

\$12.4 Million Invested in Juneau



*JEDC's Areas of Focus · Help Make Juneau a Great (Capital) City · Strengthen Key Regional Industries
Promote Entrepreneurship and Small Businesses · Develop Talent · Deliver Economic Development Services*



CBJ's investment in JEDC is leveraged to bring additional public and private funding to Juneau and Southeast.

CBJ FUNDING: \$1,870,000 invested in economic development in Juneau via JEDC during the five-year period of FY15 through FY19.

PUBLIC AND PRIVATE INVESTMENT AND FEE REVENUE: JEDC activities leveraged \$4,802,198 additional resources directly managed by JEDC for investment to develop our economy and workforce.

JEDC COMMUNITY FACILITATION: JEDC efforts brought an additional \$5,800,00 of documented investment dollars directly to community, regional and state entities.

JEDC CATALYST: Provided research capacity to the Economic Stabilization Taskforce, conducted and published the 2020 COVID-19 Business Survey, produced research notes informing the CBJ Assembly on the scope of existing relief programs administered emergency loans and grants to local businesses in the state.

Impact Snapshots



Working to Keep Juneau a Great (capital) City: 2020 Juneau Senior Survey

JEDC completed the 2020 Juneau Senior Survey, a decennial survey of Juneau's Senior Population. JEDC also supports the Juneau Commission on Aging (JCOA), which collaborated with the staff to maximize the reach and effectiveness of this survey. The survey findings have inspired the JCOA to form two subcommittees to address the lack of affordable, senior-friendly housing and the shortage in the caregiving workforce.



Promoting Entrepreneurship: 2020 Alaska Angel Conference

JEDC helped develop the first statewide Angel Conference in Alaska. The 2019 Alaska Angel Conference (AAC) increased the number of angel investors statewide by pairing experienced angel investors with novice investors and leading them through a structured 12-week program. Entrepreneurs applied to participate, and, in the process, the AAC helped nurture the companies and mentor the founders who applied for funding.



Strengthening Key Regional Industries: Visitor Products Cluster Working Group

JEDC has convened and facilitated the Visitor Products Working Group (VPCWG) starting in 2011. Since then, the VPCWG has advocated for win-win solutions to obstacles facing the visitor industry and has grown to become a recognizable and reputable group. This group participated on the national stage when one of the Co-Chairs of the VPCWG was invited to Washington D.C. to testify at a U.S. Senate Energy and Natural Resources hearing on outdoor recreation. The efforts of the VPCWG resulted in an additional \$500,000 for Forest Service recreation special needs.



Developing Talent: FIRST in Alaska

JEDC is an affiliate partner for FIRST in Alaska and supports 276 different teams across 62 communities in Alaska. A total of 20 tournaments were conducted between October and February. JEDC provides funding to teams by administering a statewide raffle where proceeds are split between the selling teams and FIRST.



Delivering Economic Development Services: CBJ Emergency Loan Program

JEDC developed and administered a \$3,000,000 emergency loan program using funds appropriated by the CBJ Assembly in response to the COVID-19 Pandemic. By June 30, a total of 163 businesses, employing 383 full-time jobs and 479 part-time jobs, received low-interest loans. Rapid distribution of funds was a high priority due to the slow pace and scarcity of funds in other relief programs.



Juneau Economic Development Council Fiscal Year 2022 Interim Status Report for the Operating Grant from the CBJ *July 1, 2021 to April 30, 2022*



Juneau Economic Development Council
May 5, 2022

Fiscal Year 2022 Interim Report for the JEDC Operating Grant from CBJ

Financial Summary

The Juneau Economic Development Council's mission is to foster a healthy and sustainable economic climate in Juneau and throughout Southeast Alaska. JEDC's work plan stems from annual priorities set by the JEDC Board in alignment with the Juneau Economic Plan, as well as any special initiatives identified by the Assembly & City Manager's Office directed to JEDC.

The five areas of focus established by JEDC's board are as follows:

- Help Make Juneau a Great (Capital) City
- Strengthen Key Regional Industries
- Develop Talent
- Promote Entrepreneurship and Small Businesses
- Deliver Economic Development Services

Below is a summary of JEDC's expenditures by goal for FY22, as of March 31, 2022, and projected through June 30, 2022, supported by funds from the CBJ and other resources. The JEDC Board of Directors requested and received \$400,000 from CBJ via the City Manager's budget in FY22. Also, JEDC delivered significant amounts of COVID relief in the form of grants, and was paid for those efforts, included below.

FY2022 Expenditures by Focus Areas	CBJ Operating Grant	Other Resources	Total Expenditures
Help Make Juneau a (Great) Capital City	\$ 120,000	\$ 153,500	\$ 273,500
Strengthen Key Regional Industries	\$ 160,000	\$ 108,750	\$ 268,750
Promote Entrepreneurship and Small Business	\$ 60,000	\$ 9,500	\$ 69,500
Develop Talent (Workforce)	\$ 40,000	\$ 240,425	\$ 280,425
Deliver Core Economic Development Services	\$ 20,000	\$ 800,275	\$ 820,275
Total Resources Used	\$ 400,000	\$ 1,312,450	\$ 1,712,450

Another Extraordinary Year Due to COVID

The activities of the Juneau Economic Development Council were dramatically impacted again in FY22 by the COVID-19 pandemic. In September 2021, we were contracted by the State of Alaska to administer the \$90 million-dollar statewide American Rescue Plan (ARPA) Business Relief program. JEDC hired twenty-four additional staff, mostly part-time and almost entirely remote, to deliver this program. Within FY22 alone, JEDC disbursed over \$35 million dollars to approximately 389 businesses throughout Alaska under the AK-ARPA program. JEDC continued to service emergency loans issued in early 2020 to businesses in Juneau.

This report touches on some of that work. However, it primarily captures all the other, more typical, work that JEDC continues to conduct while responding to the extraordinary needs of the pandemic and taking on huge additional responsibilities to the best of our ability under emergency conditions.

The staff of JEDC worked extraordinarily hard, driven by a keen interest in helping businesses survive the severe economic downturn. The JEDC Board of Directors showed great courage in taking on massive commitments for the good of fellow Alaskans.

Program Narrative

JEDC's goals, strategies, activities, and initiatives for FY22 through April 30, along with accomplishments, are described in the following pages.

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Help Make Juneau a Great (Capital) City

JEDC activities support the following Juneau Economic Plan initiative areas:

- *Build the Senior Economy*
- *Revitalize Downtown*
- *Enhance Essential Infrastructure*
- *Protect and Enhance Juneau's Role as Capital City*
- *Promote Housing Affordability and Availability*

SENIOR ECONOMY

Support the Juneau Commission on Aging.

- JEDC provided staff support to the Juneau Commission on Aging (JCOA) at all JCOA meetings, as well as subcommittee meetings. JEDC managed the minutes and agendas as well as content and speakers for meetings. CBJ provides an additional \$10,000 in support to JEDC for staff support to the Juneau Commission on Aging (JCOA).

Support the Southeast Regional Eldercare Coalition.

- Through JEDC's research for the EDA Good Jobs Challenge, as well as support for the JCOA, an urgent need to address eldercare workforce issues emerged. The Southeast Regional Eldercare Coalition was formed with JEDC's support through the non-profit Alaska Development Corporation (ADC). The mission statement of the coalition is: *Bringing eldercare providers together to problem solve mutual issues, share program information, and be a collaborative force for change.* The Coalition held its inaugural meeting on January 21 with the immediate goal of addressing workforce issues, including recruitment, training, and retention amongst direct service providers through shared resources and collaboration. The Coalition has since met regularly and formed working subcommittees. The Coalition also received a grant to hire a grant writer and interim program officer and is pursuing more funding opportunities.

DOWNTOWN REVITALIZATION

Support the Downtown Business Association (DBA) through contracted services, including accounting, map support, board support, promotion, and other activities.



- DBA produces an annual downtown business map that includes the location of city landmarks, highlights, and members in the downtown corridor and the Aak'w Village District, leading visitors to shops, restaurants, and local services. In anticipation of the 2022 tourism season, this

year's creation is a full-scale map, numbering 60,000 copies, to be disseminated by members, travel industry partners, and Downtown Ambassadors.

- DBA provides a quarterly update on KINY updating the community on downtown activities, advocating for downtown businesses, and encouraging a consistent visitor base to the downtown core.
- DBA continues to implement the Ambassador Program, providing hospitality, including directions, recommendations, maps, and general assistance to downtown visitors.
- DBA, collaborating with contractor Carver Construction and some volunteers, successfully applied 3,000 feet of lights to nineteen historic downtown buildings (with three remaining) under the association's "Light Up Juneau" pilot program. The association also increased marketing efforts by coordinating messaging with the Juneau Radio Center, JAHC, membership, and online marketing through social media messaging and advertising.
- DBA hosted the 2021 Downtown Color Run to promote downtown Juneau as a family-friendly destination.
- On behalf of the DBA, JEDC submitted a grant application to the Alaska Community Foundation ARPA Nonprofit Recovery Fund program.
- DBA hosted the 2021 Gallery Walk, which welcomed record numbers of people downtown, main stage music performances, and vendor booths for local, non-profit organizations.
- Providing visitors with umbrellas during unpredictable weather, DBA delivered over sixty umbrellas to the State Legislature and staff while maintaining the current circulation of umbrellas set throughout downtown, collaborating with JEDC and the Alaska Committee.
- DBA created the temporary Brunch Punch Card promotion. Twenty-four businesses contributed, and over 2,000 punch cards were distributed for free to participants. For each \$100 spent, participants could turn in their card to any contributing business and enter to win prizes.
- DBA is participating in the Annual City-Wide Clean Up, working with Litter Free Inc, The Juneau Electric Vehicle Association, Travel Juneau, Ports & Harbors, and association membership to focus on clean-up efforts downtown.

Promote and develop downtown Juneau through collaboration with DBA on Main Street America Program



- In March 2019, Juneau became the first community in Alaska with a Main Street America accredited downtown. JEDC assists DBA in meeting annual reporting requirements.
- DBA continues to utilize the Main Street America network as a resource, especially during the pandemic, to help a diverse set of business members who have a continued need for funding sources.

Increase investment and partnerships in the Aak'w Village District.

- JEDC participates in the Aak'w Village District planning process as a member of the Steering Committee.

HOUSING

Continue to communicate the need and opportunity for more housing investment in Juneau through presentations and social media, including the economic case for senior housing.

- JEDC's Executive Director attended a groundbreaking ceremony for the Riverview Senior Living facility.
- JEDC monitors housing permitting and sales and shares this data with the community.

Support the Southeast Alaska Building Industry Association (SEABIA) through contracted services, including accounting, board support, promotion, and other events and activities.



- JEDC administered the 2022 SEABIA election in November 2021, all virtual due to COVID.
- JEDC continues to maintain SEABIA's website with updated membership.
- JEDC produces and distributes communications to members that include local, State, and national homebuilder association information.
- JEDC's Executive Director attended the National Home Builders Association Conference in Minneapolis, Minnesota.
- JEDC administered the 2022 SEABIA Scholarship for high school students pursuing further education at a two or four-year institution in a building-related program. The winners, JDHS seniors Sophia Pugh and Paige Adams, were selected by the SEABIA Board during their April meeting and will be publicly awarded later in May.
- JEDC administered the second annual "Builders Choice Awards" for members of the public to nominate a licensed contractor they hired for a project in 2021. The two winners were

Adam Brown of Alpine Construction Enterprises for "Best New Build" and Joshua Campbell of Campbell & Son Construction for "Best Remodel."

- JEDC submitted a grant application on behalf of SEABIA to the Alaska Community Foundation ARPA Nonprofit Recovery Fund program.
- JEDC organized the 2022 Juneau Home Show & Parade of Homes Weekend, hosted by SEABIA. After a two-year hiatus, the event welcomed over 1,300 visitors at the Nugget Mall between April 23 and 24.

Connect developers and property owners to heat pumps and energy efficiency programs.

- JEDC and SEABIA coordinated with the Cold Climate Housing Research Center, Alaska HeatSmart, and other regional organizations on the Thermalize Juneau initiative to provide free energy audits, heat pump assessments, and discounted pump installation and upgrades.

Support the Juneau Medical Respite Program

- JEDC, with funding from CBJ and Bartlett Hospital via the non-profit Alaska Development Corporation (ADC), supported the Juneau Medical Respite Program, providing hotel rooms to homeless individuals for a limited duration to recover from injury, surgery, or serious illness after they exit the hospital or doctor's care. Recovery in this manner costs the community much less than extended hospital stays.
- Launched in FY09, the program typically serves 10-15 clients each year, but participation has expanded during the pandemic.

ALASKA COMMITTEE

Support Alaska Committee actions to enhance Juneau as a great capital city. Host meetings of the Alaska Committee at JEDC.

- JEDC's Executive Director serves as a voting member of the Alaska Committee. JEDC hosted in-person meetings of the Alaska Committee and participated in several activities online this year due to COVID.
- At the start of the 2022 legislative session, JEDC helped deliver 62 welcome bags to the Legislature. JEDC also added two \$10 Local Frequency gift cards to each bag as part of the Legislative Welcome basket.
- JEDC provided a letter of support for CBJ's Congressionally Directed Spending Request for the Capital Civic Center.

Administer Legislative Survey and conduct research about the needs/perceptions of Legislators and others doing government business in Juneau.

- With support from the Alaska Committee, JEDC conducted the 2022 Alaska State Legislature Satisfaction Survey. JEDC distributed the survey via email, as well as physical copies at the State Legislative Affairs Office. The survey included twenty (20) questions on transportation, facilities, arts, entertainment, housing, and Gavel to Gavel. Of the approximately 255 legislators and staff contacted, 124 responses were received. JEDC is currently compiling and analyzing the results and will share the results through a presentation to the Alaska Committee and a report in our website's research library.

CAPITAL CREEP

Track, in coordination with the Juneau delegation, Capital Creep and government job movement to/from Juneau, and advocate to department commissioners and state administration.

- JEDC collaborated with the Juneau Legislative Delegation to improve data collection for monitoring the movement, removal, and addition of State jobs here and around the State. Staff are working on getting regular reports from the Department of Administration on this topic.

CHOOSE JUNEAU

Manage and maintain a refreshed Choose Juneau campaign.



- Choose Juneau has been an effort to attract individuals to move to Juneau and make it their home. We maintained the web page but provided a relatively low investment in this area this year.
- Experience Juneau is an effort within Choose Juneau to attract remote workers and retired individuals to experience life here for an extended stay or "work-cation." Work-cations are opportunities to work remotely full time, explore Juneau on nights and weekends, and stay approximately three weeks to three months. This enables visitors to 'experience' life as a local, engaging in local activities and supporting local businesses. It is longer than a vacation with a no-commitment-to-stay a trial run for living in Juneau.
- We hope this shift will attract visitors during the winter months and energize our off-season economy by filling empty vacation rental units, seasonally rented apartments, and houses.

Strengthen Key Regional Industries

JEDC activities support the following Juneau Economic Plan initiative areas:

- *Build on our Strengths*
- *Recognize and Expand Juneau's Position as a Research Center*

VISITOR PRODUCTS CLUSTER

Support the Visitor Products cluster to meet increased tourism demand while enhancing (or maintaining) the experience of residents.

- The Visitor Products Cluster Working Group (VPCWG) has been strengthened by developing successful cooperation based on local relationships. Facilitating this group for its twelfth year, JEDC supported Visitor Products Cluster Working Group meetings in FY22. JEDC works with the group's co-chairs to set the agenda, invite guest speakers, issue meeting invitations and reminders, take minutes, and host the meetings.
- JEDC submitted a visitor products cluster proposal to the OneUSDA Southeast Alaska Sustainability Initiative (SASSi). We have been notified of the intent to fund activities to support the VPCWG over the next five years.
- JEDC and regional partners submitted an Economic Development Administration (EDA) Build Back Better grant proposal aimed at growing the Southeast Alaska Visitor and Ocean Clusters while creating an increasingly sustainable and economically stable region where residents, statewide Alaskans, and people from around the world explore, innovate, and benefit from the region's rich cultural and environmental assets.
- JEDC attended the Alaska Travel Industry Association Annual Industry Event & Trade Show virtually.
- The JEDC Board wrote a letter of support for Eaglecrest Ski Area's purchase of a used gondola to expand summer and winter operations and tourism opportunities.

OCEANS CLUSTER

Develop a research agenda for Mariculture Development in Alaska, which fosters partnerships across the State and strengthens Juneau's role in being an epicenter for developing this industry.

- JEDC organized the 2022 Mariculture Conference, hosted by the University of Alaska, on April 12-14 at Centennial Hall. 200+ industry professionals, academics, policymakers, and others gathered to support the continued development of mariculture in Alaska through consideration of accomplishments and opportunities in the areas of research and education, policy and regulation, and industry growth. Attendees heard from a

diverse group of speakers, including industry experts, researchers, government officials, policymakers, and economic developers.

- JEDC and regional partners submitted an Economic Development Administration (EDA) Build Back Better grant proposal aimed at growing the Southeast Alaska Visitor and Ocean Clusters while creating an increasingly sustainable and economically stable region where residents, statewide Alaskans, and people from around the world explore, innovate, and benefit from the region's rich cultural and environmental assets.
- JEDC provided a letter of support to the EDA for the Build Back Better grant application submitted by Southeast Conference and the Alaska Mariculture Alliance focused on the continued development of the statewide mariculture industry.

In the absence of a more formal industry working group, identify and pursue issues to develop our oceans economy.

- JEDC Executive Director met with researchers from Norway and Alaska on an Alaska-Norway research initiative focused on the Blue Economy. JEDC is a partner in the AlaskaNor research project.
- JEDC provided a letter of support to the U.S. Army Corps of Engineers for a feasibility study requested by the Port of Juneau for a floating wave attenuator in Auke Bay.
- JEDC provided a letter of support to the University of Alaska for the proposed joint UAS-UAF Master of Marine Policy program to increase the presence of fisheries and ocean sciences in Southeast Alaska.
- JEDC provided a letter of support to the U.S. Department of Transportation for CBJ's funding request for the Juneau Fisheries Terminal Crane Dock Expansion through the RAISE Grant Program.

Execute the 12th Annual Juneau Maritime Festival.

- JEDC organized regular Steering Committee meetings for the 2022 Maritime Festival. The event will take place on May 7 at Peratrovich Plaza.

RENEWABLE ENERGY

- Prior work of the Renewable Energy Cluster Working Group has made Juneau a leader in per-capita public charging stations for battery electric vehicles (BEVs).
- Juneau School District is looking into the feasibility of electric buses. They are looking for partners in the community to provide support.
- JEDC, along with multiple partners, hosted a regional webinar around renewable energy funding opportunities that emerged from federal funding included in the American Rescue Plan and Infrastructure Investment and Jobs Acts.
- JEDC Executive Director participated in a Climate Innovation in Alaska Panel with the Nature Conservancy.

- JEDC co-sponsored the National Drive Electric Week Juneau Fall E.V. Roundup event.
- JEDC provided a letter of support to the U.S. Department of Transportation for CBJ's application for an FTA Low or No Emission grant to shift from a transit system fueled by imported petroleum to one powered by locally generated, locally-controlled, zero-carbon, renewable hydro energy.

RESEARCH CLUSTER

Leverage service on the Alaska State Committee on Research to strengthen the links between academia and the private sector.

- JEDC's Executive Director serves on the Alaska State Committee on Research (SCoR). JEDC organized the SCoR Innovators Hall of Fame induction ceremony at the 2022 Innovation Summit, held on March 16-17 at Centennial Hall.
- JEDC's Executive Director attended the 2022 Alaska National Science Foundation (NSF) Established Program to Stimulate Competitive Research (EPSCoR) meeting.

Support the Research and Development Cluster Working Group.

- JEDC collected and submitted data for the Cost-of-Living Index with the Council for Community and Economic Research.
- JEDC wrote a letter of support for Representative Grier Hopkins's proposed Small Business Innovation Research (SBIR) grant match program to build more innovation-based businesses in Alaska by allowing them to perform research and development on ideas that have strong commercial potential.

MINING SERVICE AND SUPPLY CLUSTER

Explore opportunities in mining, specifically rare earth minerals.

- JEDC's Executive Director attended regular statewide weekly Zoom meetings of the Alaska Miners Association (AMA).
- JEDC's Executive Director served on the Coeur Alaska Kensington Mine Community Advisory Group.

Develop Talent

JEDC activities support the following Juneau Economic Plan initiative areas:

- *Attract and Prepare the Next Generation Workforce.*

FIRST IN ALASKA

Oversee the FIRST in Alaska organization.



- JEDC maintains the Affiliate Partner role of For Inspiration & Recognition of Science & Technology (*FIRST*) in Alaska. This year, we returned to in-person tournaments, which were challenging to schedule and run with the pandemic, making venues challenging to schedule and COVID mitigation complicating every aspect of the season. Teams around the State were, however, so happy to have the normalcy, excitement and learning that the program is designed to provide, so this was a great season. *FIRST* in Alaska supported 26 *FIRST* Lego League (FLL) Explore teams (kindergarten through fourth-grade students), 101 FLL Challenge teams (fourth-grade through eighth-grade students), and 41 *FIRST* Tech Challenge teams (seventh-grade through twelfth-grade students). Private schools and homeschool programs that are new to the program started teams, and the Lower Kuskokwim School District that historically has had strong participation started back up after stepping away during COVID.
- JEDC organized seventeen in-person and five virtual events. Kickoff events were run virtually to reach a statewide audience, and both *FIRST* LEGO League and *FIRST* Tech Challenge teams had the ability to play in a remote tournament, which not only eliminated geography as a barrier to participation, but this year provided a backup plan for those communities that experienced COVID outbreaks that impacted tournament travel. The season concluded with two *FIRST* Tech Challenge and one *FIRST* LEGO League Challenge teams performing very well at the *FIRST* Championship in Houston after two years of that event being canceled.
- In Juneau this season, we worked toward getting *FIRST* LEGO League back into the elementary and middle schools. Several elementary schools rejoined us, and we anticipate much better participation next year as the pandemic dies down. The *FIRST* Tech Challenge program continued to thrive. Two teams from each of our comprehensive high

schools competed at the State Championship, and this year, two of the three outstanding high school team members chosen to represent Alaska as Dean's List Finalists were from teams at Thunder Mountain High School.

- In March, JEDC hosted Alaska's *FIRST* LEGO League Global Innovation Award nominee, "Robolutions," to present their project at the 2022 Innovation Summit. The Wasilla team met with local experts to assist them with their project, toured the Capitol, met with their legislators, and got their first visit to their capital city.

STEM PROGRAMMING

Deliver high-quality STEM summer camps to Juneau youth.

- From June to August 2021, JEDC ran eight in-person camps focused on robotics and supplemented by other STEM activities, including four EV3 camps for grades 4-8 and three WeDo camps for grades 2-4. At the end of the summer, JEDC organized a camp for residents of the Gruening Park Affordable Housing Community that included a mix of STEM activities for a wide range of ages.
- JEDC purchased robot kits have been purchased to support the 2022 STEM summer camp season and also *FIRST* LEGO League teams in the coming years. Many of JEDC's existing robots have been discontinued and are no longer supported by LEGO Education. This purchase will enable us to provide the STEM campers programming more relevant to what they will use in their teams and provide solid robot kits for *FIRST* LEGO League teams to have a better experience during their season.

Increase sponsorship to make more scholarship funding available.

- Camps received considerable funding support from sponsors this year. A Rasmuson Foundation grant entirely covered the costs to run the Gruening Park camp. Other generous camp sponsors included Sealaska, Coeur Alaska, Wostmann Associates, and Juneau's Imagination Station.
- Juneau Community Foundation and LEGO Education/*FIRST* provided COVID relief grants to offset some of the challenges of operating the *FIRST* in Alaska program during COVID.
- *FIRST* in Alaska secured a new statewide sponsor just before the final statewide tournament. Alaska 529 provided some funding for this season and will provide a substantial donation next season.

Continue JEDC co-chair role with the Juneau STEM coalition.

- The Juneau STEM Coalition took a hiatus during the pandemic but is poised to start back up before the end of the 2021-2022 school year. The Coalition will work on setting some priorities for the coming year.
- As a member of the regional STEM Coalition, JEDC provided a letter supporting the Alaska Aerospace Innovation Corridor (AAIC) and their Build Back Better grant application.

Support after-school STEM opportunities in Juneau & encourage a high-quality STEM curriculum for every student in Juneau.

- In June, JEDC lent older robots to the Boy Scouts Great Alaska Council and coordinated with a volunteer to get them set up and programmed for Juneau's Boy Scout camp. At the conclusion of camp, the Boy Scouts continued to use them to run highly successful activities at camps around the State for the remainder of the summer, providing STEM enrichment and promoting the *FIRST* program throughout the State.

EARLY EDUCATION AND CHILDCARE

Support the Juneau ROCK Collective Impact Initiative.

- JEDC participated in regular meetings of the Juneau ROCK (Raising Our Children with Kindness) Collective Impact Initiative. ROCK Juneau supports investment in early education and youth development programming.

Increase the number of children in Juneau with access to high-quality childcare, Pre-K, and other family supportive services.

- JEDC continued to revise and update the Best Starts model to deliver high-quality, affordable childcare and early learning and hosted meetings to review the Best Starts model and initiative.
- JEDC hosted an early education meeting with local stakeholders and Alaska Children's Trust.
- JEDC's Executive Director attended THREAD Alaska's Summit on the Economic Impact of Early Care & Learning. THREAD is a statewide organization providing services and connecting providers to address Alaska's early development needs (pre-natal to 8 years old).
- JEDC's Executive Director attended Alaska Early Childhood Coordinating Council Quarterly meetings.

Produce Childcare by the Numbers

- In coordination with the Alaska Education of Young Children (AEYC), JEDC produced an annual Childcare by the Numbers publication to show the state of childcare in our community.

Support the Childcare Loan Program

- JEDC manages a small portfolio (\$150,000) of CBJ funds to support the expansion of childcare in Juneau.

POST-SECONDARY EDUCATION

- JEDC's Executive Director serves on the UAS Campus Council and attends monthly meetings.
- JEDC's Executive Director serves on the advisory committee for the UAS Master of Public Administration Program.
- JEDC's Executive Director participated in the U.A. Foundation Board of Directors meetings.
- JEDC's Executive Director attended Alaska Postsecondary Access & Completion Network (AlaskaCAN!) Southeast Network meetings, as well as the annual AlaskaCAN! Conference.

BUSINESS EDUCATION

Increase classroom reach in FY22 with Junior Achievement Program.

- Junior Achievement will be taught in-person in two Juneau classrooms during the spring semester.
- JEDC updated its virtual booth for this year's J.A. Inspire Statewide Virtual Career Fair.

Promote Entrepreneurship and Small Business

ENTREPRENEURSHIP AND SMALL BUSINESS DEVELOPMENT

Support the Alaska Angel Conference 2022 organizing efforts and contribute investment to help build Alaska Startup Ecosystem.



- JEDC participated in weekly teleconferences to help develop, participate, and invest in the 2022 Alaska Angel Conference (AAC). The AAC aims to increase the number of angel investors in Alaska's statewide startup ecosystem by pairing experienced angel investors with novice investors and leading them through a structured 12-week process of identifying, filtering, selecting, and managing a group angel investment. Entrepreneurs apply to participate in the conference. The AAC helps nurture the companies and mentor the founders who apply for funding. The end goal is to award a \$100k+ investment to one of the startups that apply. The recipient of the investment funds will be announced in May.

Create networking opportunities for entrepreneurs, create more content for entrepreneurs in the Innovation Summit, and link entrepreneurs in Juneau to networks, programs, competitions, and resources across Alaska.

- JEDC, along with the Juneau Chamber of Commerce, hosted the Alaska Airlines "Pitch Contest" at the 2022 Innovation Summit. Five entrepreneurs pitched their businesses in front of a panel of experienced judges and the ultimate panel: Innovation Summit attendees. All contestants received coaching and mentorship leading up to their pitch, with additional mentorship from the judges after the competition. The Anchorage-based startup, Kartorium, won Judge's Choice, and Ketchikan-based Fishability was awarded People's Choice. Each received Alaska Airlines tickets and \$1700, funded by the Juneau Chamber of Commerce and attendee votes. Both winners are now finalists in the 2022 Alaska Angel Conference, with a chance at receiving a \$100,000 investment.
- As part of Alaska Startup Week, JEDC hosted a meeting of all thirteen (13) Alaskan applicants of the BBB Regional Challenge, as well as members of the startup community, to discuss a cluster-based approach to economic development and offer an exciting view into the opportunities and investible ventures designed to create robust, equitable, and sustainable economic growth in Alaska.

ARCTIC INNOVATION COMPETITION

- As a founding partner, JEDC contributed financially to the 2022 University of Alaska Fairbanks' Arctic Innovation Competition (AIC), which currently funds over \$40,000 in cash prizes and awards. JEDC's Executive Director served as an official AIC judge.

NATIONAL LEAGUE OF CITIES' CITY INCLUSIVE ENTREPRENEURSHIP PROGRAM

- JEDC, along with the CBJ Mayor, attended the 2021 National League of Cities (NLC) Virtual City Summit.
- The CBJ City Manager applied for and received a \$15,000 grant through the NLC's City Inclusive Entrepreneurship Program (CIE), a partnership with the Kauffman Foundation, with JEDC as the implementing agency.
- JEDC is now an official Kauffman FastTrac affiliate. Two JEDC staff are becoming Certified Facilitators of the Kauffman FastTrac Program and will complete their training in May of 2022. They will be two of only three Certified Facilitators in the State of Alaska.
- Beginning in September, JEDC will host the Kaufmann Foundation's FastTrac Program. This is a 10-week comprehensive training curriculum for aspiring entrepreneurs to create a new business or add a new product or service to an existing business.

LOCAL FREQUENCY

Continue to grow the Local Frequency program and explore other Southeast communities to expand app adoption.



- JEDC, in collaboration with Protegra, has continued to deploy the app *The Local Frequency* to Juneau! The Local Frequency is a mobile app that encourages customers to buy local first and keep dollars circulating in the local economy. It is a payment and loyalty program developed exclusively for local businesses.
- Buying local keeps money in Juneau. Local businesses keep 45-58% of profits local compared to 13-33% for chain stores. Buying local stimulates Juneau's economy; each dollar spent at local businesses vs. chain stores stimulates 3x more local economic activity.
- COVID has highlighted the importance of buying local. Business owners are our friends and neighbors. Supporting small businesses keeps the Juneau community alive.
- Juneau's Local Frequency region currently has twenty-one businesses participating.
- Local Change is an option for users to round up their spending to donate to local non-profits. Juneau's Local Change region currently has nine local non-profits participating.
- The Local Frequency was the Alaska Winner and a Regional Project Finalist for the Federal Home Loan Bank (FHLB) of Des Moines "Strong Communities Award," which recognized leadership in communities by measuring the impact, results, and collaboration of a recently completed or existing project.
- JEDC submitted a project concept proposal for Local Frequency to the OneUSDA Southeast Alaska Sustainability Initiative (SASSi), highlighting the program as a tool for encouraging local investing.

- JEDC presented at the October Juneau-Gastineau Rotary Club Meeting, highlighting the Local Frequency program.
- JEDC submitted a USDA Rural Business Development Grant application to expand the Local Frequency program to other Southeast communities, including Haines and Petersburg.
- JEDC successfully employed the Local Frequency app as the audience voting mechanism during the Alaska Airlines' Pitch Contest at the 2022 Innovation Summit. Each attendee received \$10 in complimentary Local Dollars to "spend," i.e., vote, on their favorite startup.
- JEDC hosted a Local Frequency booth to promote the local spending program at the 2022 Juneau Home Show.

SOUTHEAST ALASKA REVOLVING LOAN FUNDS

- In FY22, JEDC approved 2 new loans under the Southeast RLF program.
- The Southeast RLF program has ten active loans. These ten loans represent \$629,536.36* in capital (*as of April 30, 2022).
- The Childcare RLF program has two active loans. These two loans represent \$74,477.55* in capital (*as of April 30, 2022).

Deliver Core Economic Development Services

AK-ARPA BUSINESS RELIEF PROGRAM

Be a medium for city/state government to emergency small business relief funds

- JEDC was selected as the statewide AK-ARPA Business Relief Program administrator to distribute \$90 million in business and tourism grants.
- JEDC processed and approved 395 applications, totaling \$49.8 million.
- JEDC disbursed \$35.4 million to 389 businesses throughout Alaska.
- JEDC awarded \$7.9 million to 42 Juneau businesses.

CBJ COVID EMERGENCY LOANS

- JEDC continues to manage 91 active loans under the CBJ COVID-19 Emergency Loan program.
- JEDC has recovered \$2,423,855 of the authorized \$3 million in loan capital, leaving \$576,145* in funds outstanding (*principal only, not including interest, as of March 31, 2022).

VISITOR INDUSTRY HARDSHIP GRANT PROGRAM

- JEDC and the Juneau Chamber of Commerce received a gift of \$800,000 from Norwegian Cruise Lines to fund a grant program targeting businesses affected by the lack of large cruise ship tourism in 2021.
- A joint committee of members of the JEDC and JCC Boards created guidelines and rules and made final decisions on special applicant cases.
- JEDC staff reviewed 129 applications, which were evaluated based on criteria detailed in the application process, along with independent verification of CBJ sales tax revenue and other program grants and loans.
- JEDC disbursed \$800,000 to 80 different businesses that saw at least a 50% reduction in revenue when comparing the 2019 and 2021 cruise seasons.
- JEDC directed a total of \$83,624.26 to CBJ to cover existing debts and balances held by some applicants. Of that total, \$53,387.49 went to CBJ COVID Emergency Loan balances and \$30,236.77 covered delinquent sales and property taxes.

GENERAL ECONOMIC SERVICES

Provide updates on the Juneau Economic Plan and JEDC activities to the CBJ Assembly.

- JEDC provides updates as requested by CBJ.

Represent JEDC in various forums/capacity.

- JEDC's research team developed Economic Insights – a bi-weekly social media post series that gives the general public beneficial and relevant information on Juneau's economy.
- JEDC's Executive Director attended the annual TCI Global Conference virtually.
- JEDC staff attended the Southeast Conference Annual Meeting in Haines.
- JEDC's Executive Director attended the TCI Network virtual meeting of North American members.
- JEDC's Executive Director attended the Accelerate Alaska Conference in Anchorage.
- JEDC staff attended the Southeast Conference 2022 Mid-Session Summit in Juneau.
- JEDC's Executive Director attended the monthly Alaska Economic Developers meeting.
- JEDC's Executive Director attended the bi-weekly Local Investing for a Regenerative Economy in Alaska meeting.

INNOVATION SUMMIT

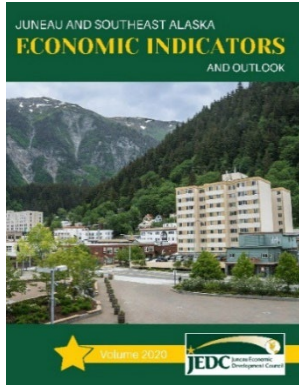


- The Innovation Summit is Alaska's premier innovation conference and gathering for professionals across all disciplines. This year's theme was **Talent Transformation in a Dynamic Economy**, with perspectives from startups, small businesses, investors, researchers, and policymakers about the role of innovation in workforce and economic development. The Summit is a venue for professionals to learn from experts as well as each other through networking, talks, and experiences.
- Prior to the event, JEDC organized three different bus/walking tours, each with its own specific theme (History, Art, and Talent) and activities exploring innovative people and places in Juneau.
- This year JEDC hosted two out of Alaska keynote speakers at the Innovation Summit:
 - Alan Cabelly
 - Alan Cabelly, Professor Emeritus at Portland State University, has taught and advised students, executives, and leaders since the mid-1970s. Teaching Leadership and Human Resource Management, he has spoken to diverse groups nationally and internationally, at the undergraduate, graduate, and executive levels, including in France, Germany, Russia, Serbia, Viet Nam, China, and Abu Dhabi. Professor Cabelly is the founder and Executive Director of the Portland Leadership Institute, which focuses on Leadership Excellence in the 21st century. His keynote presentation, "It's a New World: How the 2020s Will Revolutionize Work-Life Forever", discussed the changing perspectives, needs, and desires of employees during and after the pandemic.
 - Scott Crabtree

- Scott Crabtree, the Founder & Chief Happiness Officer at Happy Brain Science, empowers individuals and organizations to apply findings from innovative neuroscience and psychology to boost productivity and happiness at work. His repeat clients include DreamWorks, Nike, Kaiser-Permanente, Boeing, Intel, Hewlett-Packard, Activision, Blizzard Entertainment, and NBC. In his 25-year career, Scott has served as a leader in game development and software engineering. He has founded startups and worked at various technology companies, large and small. In early 2012, he resigned his position as Tech Strategist at Intel to pursue his passion full time: helping people apply science to be happier and more successful. His keynote presentation, "Hiring, Engagement, Retention: What We Can Learn from the Science of Games," discussed how the gamification of the workplace can boost employee loyalty, productivity, and knowledge retention.
- The Innovation Summit hosted six Innovation Shorts sessions, allowing participants to showcase their original ideas with 10-minute presentations. A total of thirty Innovation Shorts offered attendees a glimpse into a host of smaller topics that encompass the larger conference theme.
- The Innovation Summit hosted two panel discussions: "Talent Transitions and Challenges" and "ANCSA: Celebrating the Next 50 Years."
 - The first panel, moderated by Alaska Version 3 Co-Founder Ky Holland, featured U.A. Associate V.P. of Workforce Development Teri Cothren, Cook Inlet Tribal Council COO LeaAnn Garrick, Couer Alaska Manager of Community and Government Affairs Rochelle Lindley, and Hospice and Home Care Administrator Jennifer Carson in a discussion focused on the changing role of talent in workplace development.
 - The second panel, moderated by UAS Chancellor Karen Carey, featured Goldbelt Board Chairman Todd Antioquia, Goldbelt CEO McHugh Pierre, Sealaska Board Chairman Joe Nelson, and Sealaska CEO Anthony Mallott in a discussion about the present and future status of local native corporations under the Alaska Native Claims Settlement Act.
- The Innovation Summit also hosted the Alaska Airlines' Pitch Contest, the Alaska SCoR Innovators Hall of Fame induction ceremony, and many networking opportunities.
- One hundred fifty-one participants registered for this year's in-person event, including 92 from the Southeast, 49 from other regions in Alaska, and ten from the lower 48 states.

ECONOMIC RESEARCH

Produce 2021 Economic Indicators Report.



- JEDC completed research and analysis for the 2021 Juneau and Southeast Alaska Economic Indicators Report. This product provides a summary of the socioeconomic, demographic, and industry data impacting the economy of Juneau and Southeast Alaska and reports on employment, payroll, population, and cost of living information, contains overviews of the tourism, mining, seafood, and health care industries, and lists housing, transportation, business sales, student enrollment, and quality of life statistics. The publication can be found online at: <http://www.jedc.org/economic-indicators>.

Provide monthly economic indicators for JEDC News.

- Each month, in "JEDC News," a new indicator is shared with the 5,000+ newsletter recipients. These newsletters and indicators are available for reading at <https://www.jedc.org/newsletters>.

Provide current economic statistics for presence on radio and community group meetings when invited.

- JEDC provides economic statistics to the community during monthly radio interviews.
- JEDC secured a monthly slot on KINY's "Action Line" program to give updates on JEDC programs and Juneau's economy.
- JEDC secured a monthly slot on KTOO's "A Juneau Afternoon" program to give updates on JEDC programs and Juneau's economy.
- JEDC surveyed Juneau businesses in December of 2021 as a follow-up to our 2020 survey. Topics included continued impacts of COVID-19, the local workforce, and talent development. 187 businesses responded during the collection period.
- JEDC updated our report on education investment statewide and in Juneau. This report was shared with groups including the Juneau School District finance committee, and informed JEDC's support of HB 272 and HB 273 addressing statewide school funding.

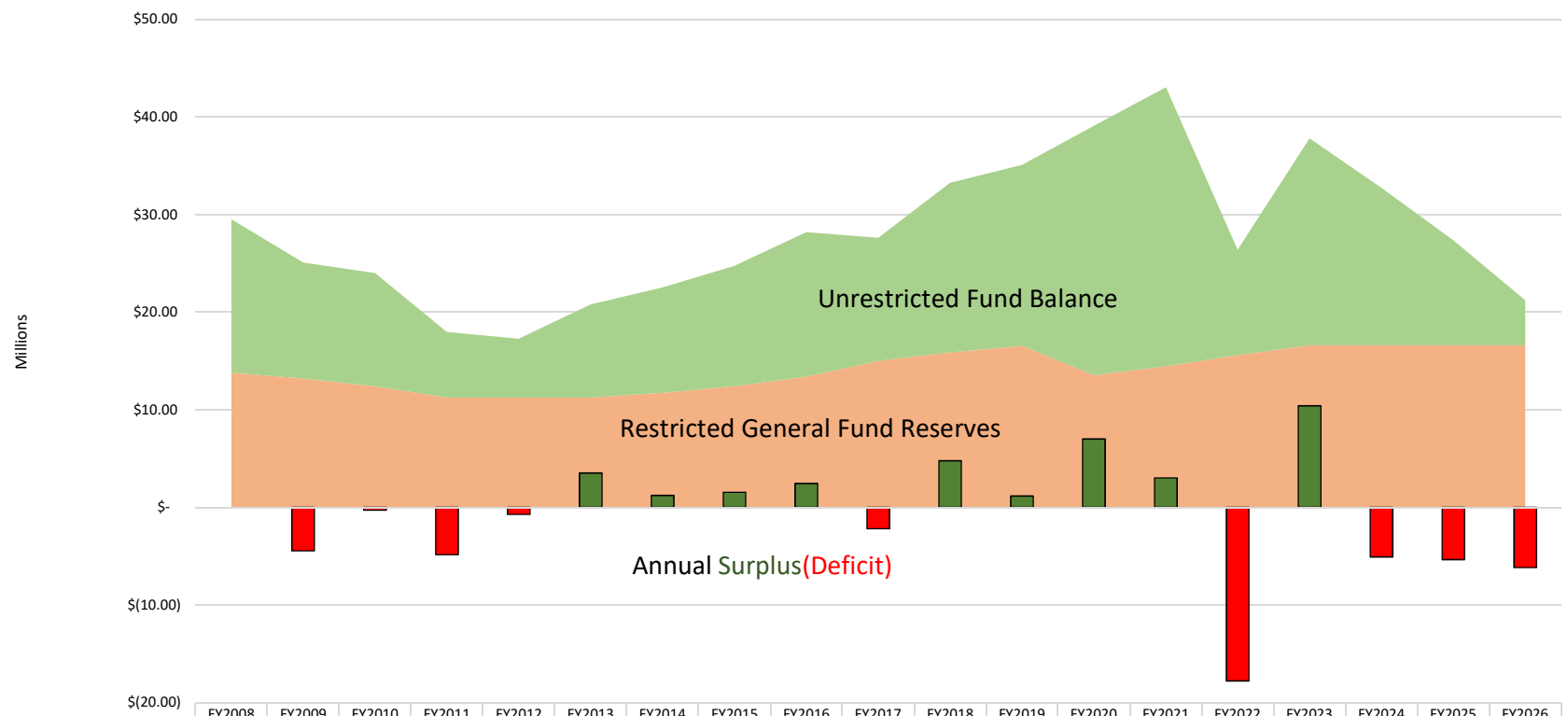
	Revenues	Expenditures	Surplus (Deficit)	Unrestricted Fund Balance
FY2021				
Manager Proposed Budget	\$ 152,721,100	\$ (160,022,100)	\$ (7,301,000)	\$ 18,252,900
Assembly Adopted Budget	\$ 157,129,500	\$ (152,163,600)	\$ 4,965,900	\$ 30,519,800
Final Year-End (audited)	\$ 158,916,400	\$ (155,889,900)	\$ 3,026,500	\$ 28,580,400
FY2022				
Manager Proposed Budget	\$ 158,632,100	\$ (166,440,700)	\$ (7,808,600)	\$ 20,771,800
Assembly Adopted Budget	\$ 162,239,300	\$ (167,608,800)	\$ (5,369,500)	\$ 23,210,900
New City Hall <i>(pending)</i>		\$ (6,300,000)		
Statter Harbor Phase IIIC/Seawalk CIPs		\$ (5,500,000)		
Deferred Maintenance (CBJ Facilities, schools, parks, etc)		\$ (5,500,000)		
Transfer to Affordable Housing Fund		\$ (5,000,000)		
Inflationary Costs of Augustus Brown Pool Renovation		\$ (3,000,000)		
Purchase of Harris Harbor Boat Yard		\$ (2,000,000)		
Eaglecrest Gondola Purchase		\$ (2,000,000)		
Capital Civic Center		\$ (2,000,000)		
Information Technology Infrastructure Upgrades <i>(pending)</i>		\$ (1,500,000)		
United Human Services Teal Street Center <i>(pending)</i>		\$ (1,300,000)		
EOC Expenditures		\$ (1,000,000)		
Lemon Creek Multi-Modal Path		\$ (1,000,000)		
Eaglecrest Gondola Transportation		\$ (500,000)		
Ballot Processing Center Capital Project		\$ (700,000)		
JPD/CCFR Radio System Replacement (early phase)		\$ (500,000)		
Grant/MPF Funded Supplemental Appropriations in the General Fund	\$ 286,600	\$ (286,600)		
Transfer ARPA Funds to Downtown Parking Fund to Replace Lost Revenue		\$ (300,000)		
North Douglas Crossing		\$ (250,000)		
The Glory Hall Sheltering Support		\$ (150,000)		
Grant Writer Position		\$ (120,000)		
CDD Plat Reviewer Position		\$ (70,000)		
Increased Assembly/Planning Commissioner Compensation		\$ (27,800)		
Support for Celebration		\$ (25,000)		
Additional Support to JSD for Ice Time		\$ (10,000)		
Supplemental Appropriations	\$ 286,600	\$ (39,039,400)		
Personnel Services Lapse		\$ 4,236,200		
Lapse GF Transfer to Debt Service Fund in FY22		\$ 1,984,200		
Non-Personnel Services Lapse		\$ 121,000		
ARPA Funds Replacing SMPFs	\$ 11,942,000			
ARPA SOA Local Government Lost Revenue Grant	\$ 9,261,500			
Sales Tax Revenue Above/(Below) Forecast	\$ 3,500,000			
Original ARPA Award Above Estimates	\$ 1,096,700			
Reduction to Investment Income	\$ (4,499,607)			
Reversal of Actual SMPFs from ARPA Funds	\$ (572,385)			
Mill Rate Reduction Not Included in Budget	\$ (540,000)			
Vehicle Registration Tax Under Projections	\$ (185,000)			
Anticipated Variances	\$ 20,003,208	\$ 6,341,400		
Final Year-End (projected)	\$ 182,529,108	\$ (200,306,800)	\$ (17,777,692)	\$ 10,802,708

		Revenues	Expenditures	Surplus (Deficit)	Unrestricted Fund Balance
166	FY2023				
167	Prior Year Adopted Budget	\$ 162,239,300	\$ (167,608,800)		
168	FY22 One-Time Expenditures/Revenue	\$ (10,552,400)	\$ 3,933,500		
169	Sales Tax Growth over FY22 Adopted Budget	\$ 10,700,000			
170	Property Tax Growth over FY22 Adopted Budget	\$ 3,203,500			
171	Adjusted Base	\$ 165,590,400	\$ (163,675,300)		
172					
173	Reduced Federal Support (various)	\$ (43,700)			
174	Reimbursement for Ambulance Transports (SEMT)	\$ 400,000			
175	Transition from Charging 85% of Allocated Costs to 100%	\$ 350,000			
176	Increased Charges for Services	\$ 302,900			
177	Increase Sales Tax Support to CIPs		\$ (1,500,000)		
178	Additional GF Support to JSD - Up to the Cap		\$ (1,262,400)		
179	Increase to Service Contracts		\$ (778,700)		
180	Merit Increases and Other Personnel Actions (and associated benefits)		\$ (576,100)		
181	New Streets Positions (2.92 FTE)		\$ (237,300)		
182	Increased Fleet Replacement Contributions		\$ (298,400)		
183	Household Hazardous Waste/Junked Vehicles Service Contract Increase		\$ (275,000)		
184	Microsoft Office and Other Technology Cost Increases		\$ (254,600)		
185	Comprehensive Plan		\$ (250,000)		
186	Increase to Supplies		\$ (237,100)		
187	Increased Social Service Assembly Grant (10% inflation + TGH)		\$ (235,400)		
188	Increased Insurance Premiums		\$ (222,600)		
189	Increase to Fleet Maintenance Rates		\$ (145,400)		
190	Travel and Training Increases (return to pre-pandemic)		\$ (93,900)		
191	Manager Proposed Budget	\$ 166,599,600	\$ (170,042,200)	\$ (3,442,600)	\$ 7,360,108
192					
193	Potential Wage Benefit Costs (unkown, subject to negotiation)		\$ (2,250,000)		
194	General Fund Impact of Decision List Items		\$ (1,300,000)		
195	Alaska Heat Smart Operations Grant		\$ (142,000)		
196	Increase Sales Tax Support to CIPs (Amendments)		\$ (375,000)		
197	Clerk's Office Increments (1.5 FTE) - Technical Adj.		\$ (122,000)		
198	Total Assembly Adopted Changes	\$ -	\$ (4,189,000)	\$ (4,189,000)	
199					
200	State Reimbursement of Previously Unreimbursed School Bond Debt	\$ 16,034,960			
201	Revenue Forecast Changes	\$ 16,034,960	\$ -	\$ 16,034,960	
202					
203	Assembly Adopted Budget	\$ 182,634,560	\$ (174,231,200)	\$ 8,403,360	\$ 19,206,068
204					
205	Supplemental Appropriation...				
206	Supplemental Appropriations	\$ -	\$ -		
207					
208	Anticipated Lapse		\$ 2,000,000		
209	Anticipated Variances	\$ -	\$ 2,000,000		
210					
211	Final Year-End (projected)	\$ 182,634,560	\$ (172,231,200)	\$ 10,403,360	\$ 21,206,068
212					

		Revenues	Expenditures	Surplus (Deficit)	Unrestricted Fund Balance
213	FY2024				
214	Prior Year Adopted Budget	\$ 182,634,560	\$ (174,231,200)		
215	FY23 One-Time Expenditures/Revenue	\$ (16,034,960)	\$ 767,000		
216	Sales Tax Growth over FY23 Adopted Budget	\$ 2,000,000		Per revenue forecast	
217	Property Tax Growth over FY23 Adopted Budget	\$ 1,325,390		2.5% growth	
218	Other Revenue Growth	\$ 393,100		2.5% growth	
219	Adjusted Base	\$ 170,318,090	\$ (173,464,200)		
220					
221	Potential Wage Benefit Costs (unknown, subject to negotiation)		\$ (1,900,000)		
222	Merit Increases and Other Personnel Actions (and associated benefits)		\$ (821,900)	Per FY24 Proposed Budget, includes OT	
223	Commodities and Services Cost Growth		\$ (705,100)	2.5% growth	
224	Manager Proposed Budget	\$ 170,318,090	\$ (176,891,200)	\$ (6,573,110)	\$ 14,632,958
225					
226	General Fund Impact of Decision List Items		\$ (500,000)		
227	Total Assembly Adopted Changes	\$ -	\$ (500,000)	\$ (500,000)	
228					
229					
230	Revenue Forecast Changes	\$ -	\$ -	\$ -	
231					
232	Assembly Adopted Budget	\$ 170,318,090	\$ (177,391,200)	\$ (7,073,110)	\$ 14,132,958
233					
234	Supplemental Appropriation...				
235	Supplemental Appropriations	\$ -	\$ -		
236					
237	Anticipated Lapse		\$ 2,000,000		
238	Anticipated Variances	\$ -	\$ 2,000,000		
239					
240	Final Year-End (projected)	\$ 170,318,090	\$ (175,391,200)	\$ (5,073,110)	\$ 16,132,958
241					
242	FY2025				
243	Prior Year Adopted Budget	\$ 170,318,090	\$ (177,391,200)		
244	FY24 One-Time Expenditures/Revenue				
245	Sales Tax Growth over FY24 Adopted Budget	\$ 1,437,500		2.5% growth	
246	Property Tax Growth over FY24 Adopted Budget	\$ 1,358,615		2.5% growth	
247	Other Revenue Growth	\$ 402,900		2.5% growth	
248	Adjusted Base	\$ 173,517,105	\$ (177,391,200)		
249					
250	Potential Wage Benefit Costs (unknown, subject to negotiation)		\$ (1,400,000)		
251	Merit Increases and Other Personnel Actions (and associated benefits)		\$ (850,000)	Estimate	
252	Commodities and Services Cost Growth		\$ (722,700)	2.5% growth	
253	Manager Proposed Budget	\$ 173,517,105	\$ (180,363,900)	\$ (6,846,795)	\$ 9,286,163
254					
255	General Fund Impact of Decision List Items		\$ (500,000)		
256	Total Assembly Adopted Changes	\$ -	\$ (500,000)	\$ (500,000)	
257					
258					
259	Revenue Forecast Changes	\$ -	\$ -	\$ -	
260					
261	Assembly Adopted Budget	\$ 173,517,105	\$ (180,863,900)	\$ (7,346,795)	\$ 8,786,163
262					
263	Supplemental Appropriation...				
264	Supplemental Appropriations	\$ -	\$ -		
265					
266	Anticipated Lapse		\$ 2,000,000		
267	Anticipated Variances	\$ -	\$ 2,000,000		
268					
269	Final Year-End (projected)	\$ 173,517,105	\$ (178,863,900)	\$ (5,346,795)	\$ 10,786,163
270					

		Revenues	Expenditures	Surplus (Deficit)	Unrestricted Fund Balance
271	FY2026				
272					
273	Prior Year Adopted Budget	\$ 173,517,105	\$ (180,863,900)		
274	FY25 One-Time Expenditures/Revenue				
275	Sales Tax Growth over FY25 Adopted Budget	\$ 1,473,437		2.5% growth	
276	Property Tax Growth over FY25 Adopted Budget	\$ 1,392,490		2.5% growth	
277	Other Revenue Growth	\$ 413,000		2.5% growth	
278	Adjusted Base	\$ 176,796,033	\$ (180,863,900)		
279	Potential Wage Benefit Costs (unknown, subject to negotiation)		\$ (2,000,000)		
280	Merit Increases and Other Personnel Actions (and associated benefits)		\$ (850,000)	Estimate	
281	Commodities and Services Cost Growth		\$ (740,800)	2.5% growth	
282	Manager Proposed Budget	\$ 176,796,033	\$ (184,454,700)	\$ (7,658,667)	\$ 3,127,496
283					
284	General Fund Impact of Decision List Items		\$ (500,000)		
285	Total Assembly Adopted Changes	\$ -	\$ (500,000)	\$ (500,000)	
286					
287	Revenue Forecast Changes	\$ -	\$ -	\$ -	
288					
289					
290	Assembly Adopted Budget	\$ 176,796,033	\$ (184,954,700)	\$ (8,158,667)	\$ 2,627,496
291					
292	Supplemental Appropriation...				
293	Supplemental Appropriations	\$ -	\$ -		
294					
295	Anticipated Lapse		\$ 2,000,000		
296	Anticipated Variances	\$ -	\$ 2,000,000		
297					
298	Final Year-End (projected)	\$ 176,796,033	\$ (182,954,700)	\$ (6,158,667)	\$ 4,627,496

19-Year General Government Fund Balance History and Projections
Includes Sales Tax Fund



	FY2008	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024	FY2025	FY2026
Unrestricted Fund Balance	\$15.74	\$11.87	\$11.58	\$6.74	\$6.03	\$9.55	\$10.78	\$12.34	\$14.79	\$12.60	\$17.38	\$18.54	\$25.55	\$28.58	\$10.80	\$21.21	\$16.13	\$10.79	\$4.63
Reserves	\$13.79	\$13.21	\$12.42	\$11.26	\$11.26	\$11.26	\$11.76	\$12.41	\$13.41	\$15.02	\$15.86	\$16.55	\$13.55	\$14.46	\$15.60	\$16.60	\$16.60	\$16.60	\$16.60
Surplus/(Deficit)		\$(4.45)	\$(0.29)	\$(4.84)	\$(0.71)	\$3.52	\$1.23	\$1.56	\$2.45	\$(2.19)	\$4.78	\$1.17	\$7.01	\$3.03	\$(17.78)	\$10.40	\$(5.07)	\$(5.35)	\$(6.16)

FY23/24 Operating Budget

Police – E911 System Replacement

\$810,000 Fleet and Equipment Reserve Fund Balance (\$810,000 Capital Outlay)

Replacement of Police's E911 system is scheduled in FY24 in the FY23/24 Manager's Proposed Budget. The Police Department is on its first year of extended warranty for the current system, and Alaska Communications recommends against a second year of extended warranty due to ongoing issues with the manufacturer and short supply of local staff trained to maintain the system. It is in the Police Department's best interest to replace the entire system with a system that is supported in FY23. The Manager recommends appropriating an additional \$810,000 in expenditure authority to the Fleet and Equipment Reserve Fund in FY23 for replacement of the E911 system. Funding for this replacement already exists in Police's Fleet Account and the purchase will have no impact on the General Fund. CBJ funded the original cost of Police's E911 system, and is responsible for funding the replacement.

FY23 Capital Budget

Wastewater – Biosolids Solutions CIP

\$2.5M Wastewater Fund Balance (\$2.5M CIP)

The Wastewater Utility requests an additional \$2.5M be added to the FY23 Capital Improvement Plan for the purchase and installation of a biosolids crusher. CBJ currently ships biosolids from the treatment of wastewater to Oregon for landfill disposal. Shipping these materials is expensive and has increased approximately 25% in the last few years, resulting in an annual cost of \$1.4M, and is expected to continue climbing. The Wastewater Utility recommends reducing this cost by maximizing bulk density of shipments, which can be achieved with a crusher machine. The cost of purchasing and installing a crusher is \$2.5M, however will immediately reduce annual operating costs of shipping biosolids to Oregon, with a payback period of 2.5 years. Funding for this request is provided by Wastewater fund balance. The Public Works and Facilities Committee approved this request at the May 2, 2022 meeting.



DATE: May 2, 2022

TO: Wade Bryson, Chair Public Works and Facilities Committee

THROUGH: Katie Koester, Director of Engineering and Public Works

FROM: Denise Koch, Deputy Director of Engineering and Public Works and Brian McGuire, Utility Superintendent

SUBJECT: Biosolids Solutions Update

Problem

The treatment of wastewater (sewage) results in the production of biosolids. Currently, biosolids are transported to Oregon for landfill disposal. This disposal solution is very expensive. The cost of shipping – and not disposal drives the costs. Shipping costs have increased significantly (~25%) in the last few years and are still expected to climb. Currently, it costs \$4,201 to ship a connex and with approximately 340 connex containers shipped per year, an annual operating cost of approximately \$1.4 million.

Potential Solutions - Disposal of Biosolids

Capital Landfill –

Capital Landfill accepted biosolids between March 2019 and May 2021. In May 2021, Capital Landfill stopped accepting biosolids due to general odor concerns at the landfill. Waste Management is still battling odor concerns and is not willing to accept biosolids.

Beneficial Reuse (i.e. land application) –

Biosolids cannot be land applied anywhere in Alaska due to levels of Per- and Polyfluoroalkyl Substances (PFAS) that exceed Alaska Department of Environmental Conservation (DEC) standards. It is possible to land apply CBJ's PFAS affected biosolids in Washington or Oregon. However, this method still incurs the majority of the disposal costs - shipping. Plus, those state's long term position on solids containing PFAS is uncertain.

Thermal Treatment (commonly thought of as incineration) –

There are two permitted thermal treatment units in Alaska that are approved to destroy PFAS in contaminated soil. Both of these units are located in Southcentral Alaska. However, the cost to ship the biosolids and then treat them for PFAS is cost prohibitive.

Maximize bulk density (pack it in!) –

Increase the mass of biosolids per shipping container by reducing the amount of pore (i.e. empty) space. CBJ worked with vendors to get quotes for options such as a crusher or pelletizer. The table below contains estimates for these technologies. Either of these options would reduce the number of connex containers that need to be shipped and significantly reduce annual shipping costs. Operational cost increases associated with additional electricity would be minimal.

Method	Density (lb/ft ³)	Connex/Yr	2022 Shipping Cost per Connex (\$)	Annual Shipping Cost (\$)	Estimated additional capital cost of option (\$)	Estimated annual shipping savings (\$)	Simple Payback (YR)
Current	10	340	4,201	1,428,340	0	0	NA
Crusher	25	111	4,201	466,311	2,500,000	962,029	2.5
Pelletizer	35	79	4,201	331,879	4,000,000	1,096,461	4

Increasing the density of the biosolids will immediately decrease our annual operating costs to ship biosolids out of the community and has a very short payback period.

Recommended Action

Move forward with an ordinance to purchase a crusher using \$2,500,000 from the Wastewater Enterprise Fund.

										Materials					Budget Book
#	Expenditure Description	Proposed in Manager's Budget	Request	GF Request Over FY22	GF Request Over Manager's	Mill Rate Equivalent	Status	Decision Date	One-Time or Ongoing	Meeting Date & Packet Page	Meeting Date & Packet Page	Meeting Date & Packet Page	Meeting Date & Packet Page	Meeting Date & Packet Page	
1	School District Outside the CAP	2,117,300	2,275,000	157,700	157,700	0.03			Ongoing	4/13/2022 AFC packet pages 7-17	4/13/2022 AFC packet pages 18-27	4/13/2022 AFC packet pages 28-38	5/11/2022 AFC packet page 61	5/11/2022 AFC packet page 63	Page 107
2	Parks & Rec - Sheiyi xaat hit - 1.78 FTE Youth Development Leader (one FT position and two PTL positions) (potentially grant funded)	-	102,200	102,200	102,200	0.02			Ongoing	5/4/2022 AFC packet page 53	5/11/2022 AFC packet page 64	5/11/2022 AFC packet page 65			Page 140
3	Parks & Rec - DPFH - 1.00 FTE Recreation Coordinator I	-	69,600	69,600	69,600	0.01			Ongoing	5/4/2022 AFC packet page 54					Page 141
4	Warming Shelter Contract Increase (6-Month Operating Period instead of 5-Month; Coincides with Annual Closing Date of Mill Campground)	170,000	200,000	107,800	30,000	0.01			Ongoing	5/4/2022 AFC packet page 54					Page 87
5	Fire - Expanded MIH Program (potentially covered by State funding)	-	540,700	540,700	540,700	0.09			Ongoing	5/4/2022 AFC packet page 53	5/11/2022 AFC packet pages 66-68	5/11/2022 AFC packet page 69			Page 118
6	Eaglecrest GF Support for Pay Plan Adjustment	875,000	1,085,000	210,000	210,000	0.04			Ongoing	4/27/2022 AFC packet pages 40-43					Page 102
7	Airport GO Bond	(660,300)	-	662,600	660,300	0.11			FY23 & FY24	2/2/2022 AFC packet page 97	2/2/2022 AFC minutes page 5	4/27/2022 AFC packet page 16			Page 164
8	Downtown Business Association - Main Street America/Operations	-	75,000	-	75,000	0.01			One-Time	5/4/2022 AFC packet page 23	5/11/2022 AFC packet page 70	5/11/2022 AFC packet pages 71-73			N/A
9	Arts and Humanities Council Grant (budget includes 10% inflationary increase)	184,300	250,000	82,500	65,700	0.01			Ongoing	5/4/2022 AFC packet pages 16-21	5/4/2022 AFC packet page 53				Page 88
10	Juneau Community Foundation - Social Services Block Grant (budget includes 10% inflationary increase + \$150K)	1,089,300	1,603,900	750,000	514,600	0.09			Ongoing	5/4/2022 AFC packet page 8	5/4/2022 AFC packet pages 9-11	5/4/2022 AFC packet pages 12-14	5/4/2022 AFC packet page 15	5/4/2022 AFC packet page 52	Page 88
11	Merge JYS and JAHMI Grants into JCF Social Service Block Grant	450,000	Transfer Grant Admin	-	-	-			Ongoing						Page 88
12	AEYC Grant - Parents as Teachers	-	141,000	141,000	141,000	0.02			FY23 & FY24	5/4/2022 AFC packet pages 43-44					N/A
13	AEYC Grant - Operations	-	102,000	102,000	102,000	0.02			FY23 & FY24	5/4/2022 AFC packet pages 43-44					N/A

										Materials					Budget Book
#	Expenditure Description	Proposed in Manager's Budget	Request	GF Request Over FY22	GF Request Over Manager's	Mill Rate Equivalent	Status	Decision Date	One-Time or Ongoing	Meeting Date & Packet Page	Meeting Date & Packet Page	Meeting Date & Packet Page	Meeting Date & Packet Page	Meeting Date & Packet Page	
14	Juneau Human Rights Commission - Afghan Refugee Sponsor Circle	-	50,050	50,050	50,050	0.01			One-Time	5/11/2022 AFC packet page 74					N/A
15	Juneau Human Rights Commission - Community Engagement Project	-	25,000	25,000	25,000	0.00			One-Time	5/11/2022 AFC packet page 75					N/A
16	Juneau Festival Committee	31,300	37,500	17,500	6,200	0.00			Ongoing	5/11/2022 AFC packet page 76					Page 88
17	Alaska Heat Smart Grant - FY23 Operations	-	142,000	32,000	142,000	0.02	Approved	5/4/2022	One-Time	5/4/2022 AFC packet pages 38-42					N/A
18	Alaska Heat Smart Grants - Cash Flow Reserve	-	108,000	83,000	108,000	0.02			One-Time	5/4/2022 AFC packet pages 38-42					N/A
Total Requests				3,000,050		0.52									
Total Assembly FY2023 General Fund Actions					142,000		0.02								

Juneau School District
 Outside the Cap Funding
 FY2022 Amended vs. FY2023 Request
 5/11/2022

	FY2022 Amended Budget	FY2023 Budget Request	Increase/ (Decrease)
K-12 Programs			
High School Activities	\$ 1,109,300	\$ 1,200,000	\$ 90,700
Middle School Activities	\$ 102,200	\$ 105,000	\$ 2,800
Transportation	\$ 250,000	\$ 150,000	\$ (100,000)
Food Service	\$ 75,000	\$ 75,000	\$ -
Other Programs			
Kinder Ready	\$ 300,000	\$ 450,000	\$ 150,000
Community Schools	\$ 95,000	\$ 95,000	\$ -
Learn to Swim Program	\$ -	\$ 50,000	\$ 50,000
RALLY	\$ 185,800	\$ 150,000	\$ (35,800)
Total Requests Outside the Cap	\$ 2,117,300	\$ 2,275,000	\$ 157,700

Floyd Dryden Middle School

3800 Mendenhall Loop RD
Juneau, AK 99801
907 796-5300
kenneth.brown@juneauschools.org

May 9, 2022

Mayor Beth Weldon
155 S. Seward St.
Juneau AK, 99801

Dear Mayor Weldon,

I am writing this letter to request support in purchasing four wrestling mats for the middle school wrestling programs at FDMS and DHMS. Both school mats are old and in need of replacement. The mats at FDMS and DHMS are still functional but are beginning to tear and have holes in various places. I fear if we continue to use these mats in competition and practice we run the risk of student athletes suffering serious injury. The mats being used here at FDMS were purchased over 20 years ago during the remodel of FDMS and are in need of replacement. The mats being used at DHMS, one is a factory reject that was donated and the other is older than the school, possibly from Marie Drake.

Thank you for your support and consideration on this matter,

Ken Brown



FDMS Wrestling Head Coach



TO: Jeff Rogers, Finance Director
FROM: George Schaaf, Parks & Recreation Director
DATE: May 10, 2022
RE: Shéiyi X̱aat Hit (Spruce Root House) Outcomes & Costs

You requested information regarding the number of youth served at Shéiyi X̱aat Hit (Spruce Root House) since it opened on July 21, 2021. Shéiyi X̱aat Hit is a partnership between the Central Council of the Tlingit & Haida Indian Tribes of Alaska and the City & Borough of Juneau Parks & Recreation Department. The facility is licensed by the state of Alaska to provide a 24/7 shelter and services for vulnerable youth under 18 years of age, as well as a Transitional Living Program (TLP) for youth aged 18-20. The Shelter has six beds and the TLP apartment has four beds. The following census data is drawn from the Alaska Homeless Management Information System (AKHMIS):

	# of Unique Clients (YTD)	# of Nights
Shelter	21	387
Apartment (TLP)	9	690
TOTAL	30	1,077

While the facility has not yet been open for a full year, the average length of stay is about 18 nights in the shelter and two months in the TLP apartment. In its first 12 months of operation, we expect Shéiyi X̱aat Hit will serve a total of 40-45 individual youth and provide approximately 1,300 nights of shelter.

Operations at Shéiyi X̱aat Hit are largely funded through state, federal, and private grants received by the City & Borough of Juneau. To date, we have not expended any General Fund to operate the facility, as all costs have been covered by these grants. Going forward, the Parks & Recreation Department is requesting \$92,500 in General Fund support in FY23 and approximately \$300,000 per year thereafter. Assuming the current level of use continues, this reflects a General Fund expenditure of approximately **\$1,850 per client, per year in FY23 and \$6,000 per client, per year thereafter**. In comparison, the Juneau School District's RALLY program serves about 85 children per year and requires about \$13,000 per child in General Fund support annually.

Since opening nine months ago, 95% of youth who have exited from the Shelter secured safe and permanent housing; 85% of youth who exited the Apartment secured safe and permanent housing. It's important to note that this program is in its infancy, and so far is showing excellent outcomes.

Sheiyi xaat hit (Spruce Root House) FY21 Actuals / FY22 - FY26 Operating Budget

EXPENDITURES	FY21 Amended	FY21 Projected Actuals	FY21 Actuals	FY22 Amended Budget	FY22 Projected Actuals	FY23	FY24	FY25	FY26
Personnel Services	\$ 375,000	115,600	28,447	472,700	449,021	510,723	517,600	543,500	570,700
Commodities and Services	25,000	8,300	8,524	86,900	54,100	90,000	90,700	95,200	100,000
Total Expenditures	400,000	123,900	36,971	559,600	503,121	600,723	608,300	638,700	670,700
FUNDING SOURCES									
Grant Funding									
FYSB - Basic Center Program	200,000	110,300	36,971	289,700	313,032	200,000	200,000	200,000	200,000
Juneau Community Foundation	150,000	13,600	-	136,400	150,000	150,000	150,000	150,000	150,000
AK Mental Health Trust Authority	75,000	-	-	75,000	75,000	50,000	25,000	-	-
Friends of ZGYC	25,000	-	-	25,000	-	25,000	-	-	-
Tlingit and Haida (in-kind match)					22,220	-	-	-	-
Individual Donations	-	-	-	20,000	-	20,000	20,000	20,000	20,000
Total Outside Funding Sources	450,000	123,900	36,971	546,100	560,252	445,000	395,000	370,000	370,000
Required General Fund Support	(50,000)	-	-	13,500	(57,131)	155,723	213,300	268,700	300,700
"Rolled Forward" Unspent Grant Funding					49,997	49,997			
Net Required General Fund Support	\$ (50,000)	-	-	13,500	(107,128)	105,726	213,300	268,700	300,700

Note: ZGYC is applying for Transitional Living Program Grant in FY22 - unsure if ~\$200K award will come through.



Capital City Fire Rescue

820 Glacier Avenue | Juneau, AK 99801
P: (907) 586 – 5322 | F: (907) 586 - 8323

Date: May 5, 2022

To: Assembly Finance Committee

From: Capital City Fire Rescue

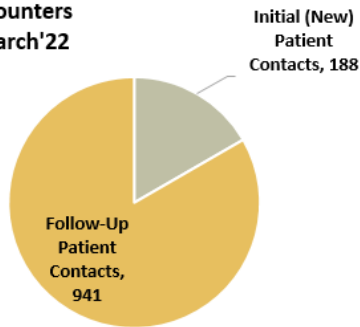
Re: Mobile Integrated Health (MIH) Update

Patient Encounters

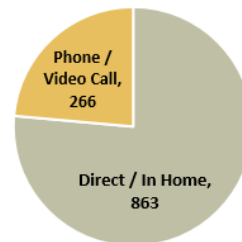
MIH staff served 376 individual patients in the six-month period of October 2021 through March 2022. Of that total, MIH added 188 new patients during this period.

Patient encounters totaled 1,129, with 76% being seen in-person, primarily in their homes, and 24% being seen via phone check-in or video conferencing.

Patient Encounters
Oct '21 - March '22



Method of Patient Contact
Oct '21 - March '22



Patient Encounters	Oct 2021	Nov 2021	Dec 2021	Jan 2022	Feb 2022	Mar 2022
New Patient Contacts	27	13	36	55	32	25
Follow-Up Patient Contacts	118	117	145	150	208	203

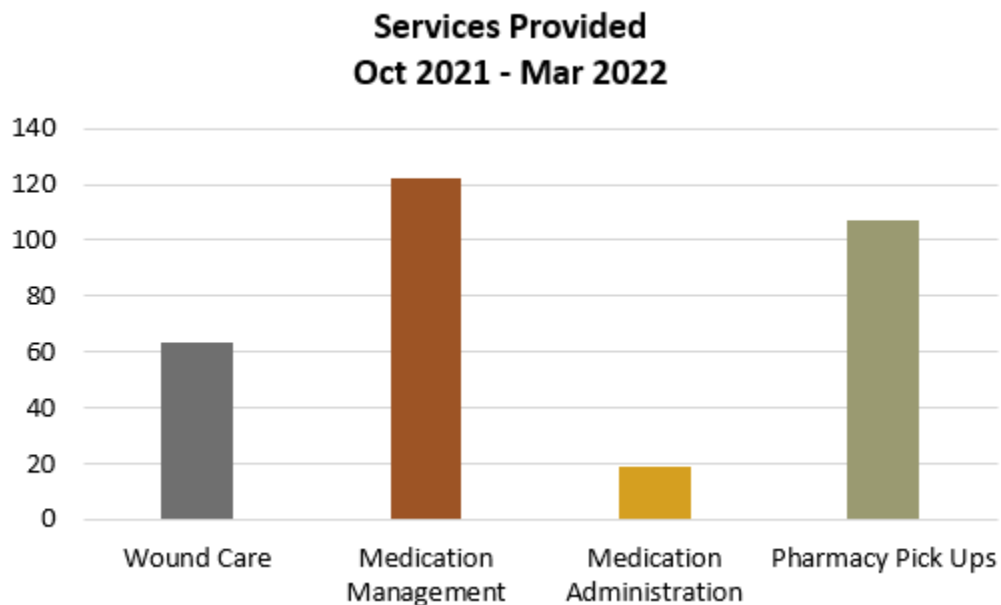
Method of Patient Contact	Oct 2021	Nov 2021	Dec 2021	Jan 2022	Feb 2022	Mar 2022
Direct / In Home	133	101	134	153	177	165
Phone / Video Call	12	29	47	52	63	63

Services Provided

Patient contacts could result in one or more services per visit, depending upon their individual needs. Below is a chart of services currently tracked; however, MIH is expanding its tracking mechanisms to capture more data in preparation for future billing opportunities. Services currently provided, but not consistently tracked, include:

- Community Resource Education
- Mental or Medical Health Assessment
- Telehealth Facilitation with Primary Care Provider
- Home Health Safety Inspection
- Assistance with Activities of Daily Living
- Self-Care Coaching
- Blood Draw
- Companion Care and Emotional Support
- Food or Supply Delivery

Services that MIH has tracked more consistently since the inception of the program include wound care, medication management, medication administration (often through IV infusions), and pharmaceutical pick-ups.



Patient Transports

MIH patient transports include assisting with health related transportation needs when there is a gap in community services or family support. Examples of MIH transports include:

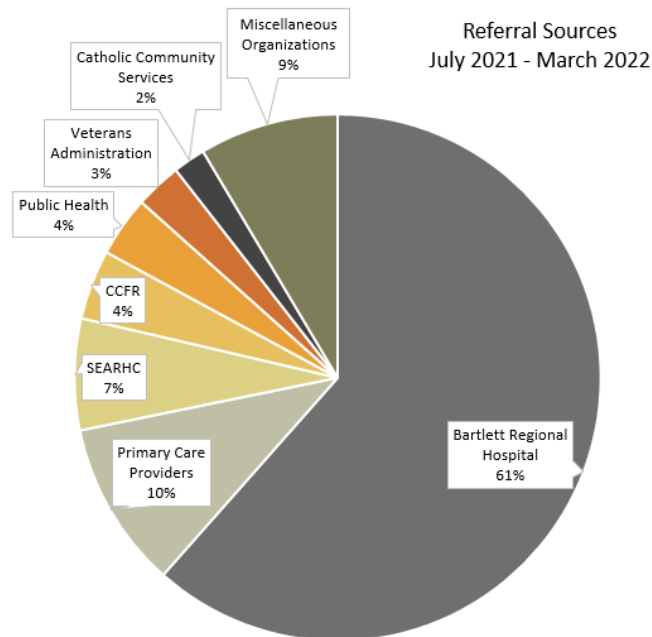
- Transports to scheduled health appointments
- Transports home from BRH CCU or Med/Surgery
- Transports home from BRH Emergency Room
- Transports home from BRH Mental Health Unit
- Transports home from other BRH Unit
- Transports home from other Medical Clinic or Office

Due to the high demand, MIH staff prioritizes patient care, and calls upon Sobering Center staff in times of need for assistance with transportation.

MIH Transports	Six-Month Total	Monthly Average
Transports by MIH Staff	489	82
Transports of MIH Patients by Sobering Center Staff	506	84
Total MIH Transports	995	166

Referrals

MIH receives referrals from all over the community. From July 2021 through March 2022, MIH saw 351 referrals, averaging 39 per month. Referral sources include Bartlett Regional Hospital, Primary Care Providers, SEARHC, CCFR, Public Health, Veterans Administration, Catholic Community Services, and other miscellaneous organizations.



Fire Department
Mobile Integrated Health Program
FY23/24 Increment Request
5/11/2022

	FY22 Adopted Budget (Status Quo)	FY22 Supplemental Appropriation (Expansion)	FY22 Amended Budget (Status Quo + Expansion)	FY22 Projected Actuals (Status Quo + Expansion)	FY23 Proposed Budget (Status Quo)	FY23 Increment Request (Expansion)	FY23 Adopted Budget (Status Quo + Expansion)
Expenditures							
Personnel	148,100	335,000	483,100	419,300	191,900	512,800	704,700
Non-Personnel	1,500	235,000	236,500	194,800	42,000	27,900	69,900
Total Expenditures	149,600	570,000	719,600	614,100	233,900	540,700	774,600
Funding Sources							
General Fund	149,600	-	149,600	(125,000)	233,900	495,700	729,600
SREMS Contract	-	420,000	420,000	634,100	-	(unknown)	(unknown)
Equitable Communities Grant	-	120,000	120,000	75,000	-	45,000	45,000
JCF Grant for Van	-	30,000	30,000	30,000	-	-	-
Total Funding Sources	149,600	570,000	719,600	614,100	233,900	540,700	774,600
FTE Count	1.5	4.0	5.5	5.5	1.5	4.5	6.0

Status Quo Personnel:	FY22	FY23
Paramedic	1.00	1.00
Paramedic	0.25	0.25
Paramedic	0.25	0.25
Total FTEs	1.50	1.50

Expansion Personnel:	FY22	FY23
Paramedic	1.00	1.00
EMT	1.00	1.00
EMT	1.00	1.00
EMT	0.50	0.50
Admin Assistant	0.50	1.00
Total FTEs	4.00	4.50
Total FTEs	5.50	6.00

1:11 PM

05/09/22

Accrual Basis

Downtown Business Association**FY22 Budget P&L**

July 2021 through June 2022

	Jul '21 - Jun 22
Ordinary Income/Expense	
Income	
4000 · Grants - CBJ	
4001 · Ambassador Program	26,000.00
4002 · Main Street	75,000.00
Total 4000 · Grants - CBJ	101,000.00
4090 · Member Dues	33,000.00
4100 · Program Revenue	
4101 · Event Sponsorships	11,800.00
4102 · Event/Program Fee Income	12,750.00
4103 · Advertisement Sales	12,000.00
4120 · Pull Tab Income	11,000.00
Total 4100 · Program Revenue	47,550.00
Total Income	181,550.00
Gross Profit	181,550.00
Expense	
6001 · Accounting & Tax Prep	600.00
6010 · Advertising & Promotion	
6011 · Event Promotion	6,800.00
6012 · Graphics & Printing	18,350.00
6013 · Media - DBA general, branding	2,900.00
6014 · Website	200.00
Total 6010 · Advertising & Promotion	28,250.00
6020 · Contractual & Consulting	
6020.1 · Management Services	91,931.80
6020.2 · Ambassador Program	22,608.70
Total 6020 · Contractual & Consulting	114,540.50
6025 · Dues & Subscriptions	975.00
6030 · Event Costs	10,321.00
6040 · Rental Expense	6,765.00
6060 · Bank/Online Service Charges	1,000.00
6180 · Contributions & Sponsorships	1,000.00
6380 · Insurance	2,050.00
6500 · Licenses and Permits	900.00
6610 · Postage and Delivery	60.00
6620 · Printing and Reproduction	200.00
6770 · Supplies	8,820.00
6800 · Taxes	
6810 · CBJ Sales Tax	3,800.00
Total 6800 · Taxes	3,800.00
Total Expense	179,281.50
Net Ordinary Income	2,268.50
Net Income	2,268.50

From: [Jeff Rogers](#)
To: [Adrien Speegle](#); [Caitlin OMeally](#)
Subject: FW: DBA Budget (for the AFC Packet)
Date: Monday, May 9, 2022 4:48:08 PM
Attachments: [image001.png](#)
[image002.png](#)
[image003.png](#)
[image004.png](#)

Thanks Jeff,

The Ambassador Program is funded through Passenger Fees and is a simple cost-recovery activity by the DBA (a service performed for the benefit of cruise ship passengers). DBA has been allowed to take a 15% administrative fee for operating the program.

The Management Services are fees paid by the DBA to “staff” the DBA. DBA does not have its own direct employees but has a service agreement with JEDC, which provides staff up to the contract amount. Management services pay for the Downtown Director (primary expense), accounting, and other management and administrative support staff. The contract includes approximately 1,500 hours of services with the approximate breakdown: Downtown Director (1,000—approximately half-time), accounting (200 hours), and program and other management (300 hours)

Let me know if you need more information. Of course, this is the budget (FY22) versus actuals—it represents the plan for the current year, though there will be some variation before the year ends in June.

The DBA Board is still finalizing the Work Plan for FY23 and then will approve their budget. The FY23 will be similar to the FY22 budget (there will be more Ambassador Program services in FY23, for example).

Brian

Brian Holst (*he*) | Executive Director

[Juneau Economic Development Council](#)

Direct: 907-523-2333 | 612 West Willoughby Avenue

Invest in Juneau: www.JEDC.org/investors



From: Jeff Rogers <Jeff.Rogers@juneau.org>
Sent: Monday, May 9, 2022 1:56 PM
To: Brian Holst <bholst@jedc.org>; downtownjuneau@gmail.com
Cc: Alex Vrabec <avrabec@jedc.org>; JEDC Finance <finance@jedc.org>
Subject: RE: DBA Budget

Thanks Brian. This works.

I think, given the magnitude, the Assembly is likely to zero-in on the \$92k for Management Services

and the \$22.6k for Ambassador Program. Can you help to contextualize (or break down) those costs?

Thanks,
Jeff

Jeff Rogers *he/him*

Finance Director, City and Borough of Juneau
(907) 586-5215 x4057; (907) 723-6907

From: Brian Holst <bholst@jedc.org>
Sent: Monday, May 9, 2022 1:47 PM
To: Jeff Rogers <Jeff.Rogers@juneau.org>; downtownjuneau@gmail.com
Cc: Alex Vrabec <avrabec@jedc.org>; JEDC Finance <finance@jedc.org>
Subject: RE: DBA Budget

EXTERNAL E-MAIL: BE CAUTIOUS WHEN OPENING FILES OR FOLLOWING LINKS

Hello Jeff,

I realize that the Assembly asked for a copy of the budget last week. I was traveling and was not able to listen to the meeting and now Alex is out of the office today. I understood that we would submit one once approved. The budget for FY23 has not been finalized or approved yet by the DBA Board.

Attached is the budget for FY22.

Brian

Brian Holst (he) | Executive Director

[Juneau Economic Development Council](#)

Direct: 907-523-2333 | 612 West Willoughby Avenue

Invest in Juneau: www.JEDC.org/investors



From: Jeff Rogers <Jeff.Rogers@juneau.org>
Sent: Monday, May 9, 2022 11:57 AM
To: downtownjuneau@gmail.com
Cc: Brian Holst <bholst@jedc.org>
Subject: DBA Budget

Good morning Alex,

The Assembly Finance Committee asked to see the annual DBA budget. Are you able to send me something simple today? If so, I'll include it in Wednesday's packet.

Thanks,
Jeff

Jeff Rogers [he/him](#)

Finance Director

City & Borough of Juneau, Alaska

On the Traditional Land of the Tlingit People

Desk: (907) 586-5215 x4057

Cell: (907) 723-6907



April 19, 2022

Madam Mayor Weldon and Members of the City and Borough of Juneau Assembly
City and Borough of Juneau
Email: boroughassembly@juneau.org



Dear Madam Mayor and Assembly Members,

The Juneau Human Rights Commission thanks you for your on-going commitment to the citizens of Juneau in honoring civic engagement. As a Commission, we are concerned about the course of the Afghan resettlement process across the United States, and through this memo we hope to engage the City and Borough of Juneau in supporting this process.

In response to the need to resettle Afghan refugees, the United State Department of State created the Sponsor Circle program. According to its [website](#), Sponsor Circles invite everyday Americans to take the lead in welcoming Afghan newcomers to **their** community by pairing them with Sponsor Circle community groups who provide support during the transition process.

Specifically, each Sponsor Circle, which consists of at least 5 adults, commits to fundraising at least \$2,275 per sponsored Afghan newcomer. Additionally, each Sponsor Circle secures housing, provides basic necessities, such as furniture, food, and clothing, as well as assists the newcomers in completing required paperwork, connecting to services, securing employment, learning the English language, orienting to the community, and providing moral support, which are the fundamental elements of living in community with others.

Consequently, the Commission asserts that the greatest gift to encourage and support community engagement in this process is to remove the obligation to fundraise \$2,275 per Afghan newcomer, as it would free the individuals in the Sponsor Circles to fully engage in providing the fundamental elements identified by the US Department of State as the necessary ones for successful transition. This is an issue of equity, and as such the goal of the Commission is to ensure that everyone in the community, regardless of ability to fundraise \$2,275 per Afghan newcomer or not, has the opportunity to otherwise engage in all of the other aspects required of the Sponsor Circle program.

The Commission proposes to the Assembly the creation of a fund dedicated to Juneau community members engaged in the process of creating a Sponsor Circle inviting them to apply for financial assistance with the fundraising component. A fund consisting of \$50,050 will fully support Sponsor Circles in welcoming 22 Afghan newcomers to Juneau. The creation of a dedicated fund would encourage Sponsor Circles to fund-raise according to their capacity while engaging in the other aspects associated with welcoming Afghan newcomers to our community.

Thank you for considering this request, and for your ongoing efforts to encourage civic engagement.

Sincerely,

Haifa Foroughi, Chair
Juneau Human Rights Commission



May 3, 2022

Madam Mayor Weldon and Members of the City and Borough of Juneau Assembly
City and Borough of Juneau
Email: boroughassembly@juneau.org

Dear Madam Mayor and Assembly Members,

The Juneau Human Rights Commission thanks you for your on-going commitment to the citizens of Juneau by honoring civic engagement. The Commission's re-establishing Resolution #2946 charges us to promote harmonious intergroup relations, examine sources of tension, as well as advise and recommend to the Assembly actions and policies that are needed to elevate the voice and presence of those who build the rich and diverse fabric of our community. Funds to support the proposed project will launch our community towards significant progress in addressing these charges.

The Commission requests \$25,000 for the first phase of a Community Engagement project designed to solicit community input through crowdsourcing, a social experience that allows participants to share their ideas and perspectives through a transparent and open process, combined with restorative practices, an emerging social science that studies how to strengthen relationships between individuals as well as social connection within communities.

The initial scope of this project encompasses gathering data from the community through crowdsourcing and listening circles, and then engaging with individuals through a summit that is built on implementing restorative practices, which has deep roots within indigenous communities throughout the world. CatapultEd and the International Institute of Restorative Practices hold proven track records of success in this work and by working with the Commission will guide our community in accomplishing the established goals.

Thank you for considering this request, and we look forward to the opportunity to work closely with you through this project.

Sincerely,

Haifa Foroughi, Chair
Juneau Human Rights Commission

March 30, 2022

CBJ Assembly

Re: Fireworks Funding Request

CBJ Assembly Members;

In reviewing our funding requests over the past few years, they seem to reflect our passage through some choppy waters.

Three years ago, we requested and received \$40K to purchase a container for equipment storage, equipment replacement, and powder for that year's show. Two years ago, we requested \$35K which was inline with our typical request for powder and a few local costs and then the show was canceled. So last year we requested \$20K to add powder to the show we had on hand because we felt like celebrating with an extra nice show. Turns out we were between waves.

Now that the seas have settled a bit, we find that we still have a portion of our equipment to replace, but believe we have the funds on hand to accomplish that. Therefore, this year's request of \$37,500 is primarily for powder and our few local costs that we incur typically in the process of putting on what would be a \$60K show were it not for the generosity of many local businesses*, and the 300 or more volunteer hours that go its production.

Regards,

Ron Flint, Treasurer Juneau Fireworks crew, on behalf of

Sigrid Dahlberg and Jason Bluhm, Co-Chairs

*Dipac, Amak Towing, Alaska Marine Lines, Trucano Construction, Agpro



City and Borough of Juneau
 City & Borough Manager's Office
 155 South Seward Street
 Juneau, Alaska 99801
 Telephone: 586-5240 | Facsimile: 586-5385

DATE: April 15, 2022
 TO: Chair Triem and Assembly Finance Committee
 FROM: Alexandra Pierce, Tourism Manager
 RE: FY23 Passenger Fee Proposal

This memo discusses my proposal for the expenditure of passenger fees (CBJ \$5 Marine Passenger Fee, \$3 Port Development Fee and \$5 State Commercial Passenger Vessel Fee). This proposal is made in accordance with the MOA that was reached with CLIA in March of 2019 and is designed to provide services and solve community issues related to cruise ship tourism.

The cruise tourism industry holds a consensus view that sailings will resume to Southeast Alaska in the summer of 2022. For budgeting purposes, we have estimated 1 million visitors for the summer 2022 season. This number is adjusted down slightly due to supply chain and labor uncertainties.

Here is how that forecast for visitation translates to passenger fee revenue in FY22 and FY23:

	PAX	MPF	PDF	State CPV*	Total
CY2021 Jul/Aug/Sept FY2022	0	\$ -	\$ -		\$ -
CY2022 April/May/Jun FY2022	400,000	\$ 2,000,000	\$ 1,200,000	\$ -	\$ 3,200,000
CY2022 Jul/Aug/Sept FY2023	600,000	\$ 3,000,000	\$ 1,800,000	\$ 5,000,000	\$ 9,800,000
CY2023 April/May/Jun FY2023	500,000	\$ 2,500,000	\$ 1,500,000		\$ 4,000,000

**State CPV receipts remitted to CBJ approximately
 eight months after they are received*

FY22 Passenger Fee Total \$ 3,200,000
FY23 Passenger Fee Total \$ 13,800,000

The absent 2020 cruise season and slow 2021 season still incurred operating and debt service expenses. As a result, we are carrying a negative fund balance of \$3,578,000 into FY23. With the current uncertainty around the 2022 season, we are budgeting for a slow finish to FY22 and to carry the negative balance into FY23. Additionally, new U.S. Coast Guard security requirements translate to increased security expenses of \$150,000 per dock. These factors, combined with uncertainty about the degree to which the market will recover, limits the amount of funding available in FY23.

	Total
Debt Service: Juneau Cruise Terminal Docks	\$ 2,028,400
CBJ Municipal Services	\$ 3,588,700
Third-Party Visitor Services by Assembly Grant	
Travel Juneau - Crossing guard program	\$ 373,800
Travel Juneau - Visitor services program	\$ 148,000
Tourism Best Management Practices (TBMP)	\$ 24,700
Downtown Business Association	\$ 75,000
AJ Dock - Access Control Security	\$ 200,000
AJ Dock - Restroom Maintenance	\$ 30,000
Franklin Dock - Access Control Security	\$ 160,000
Franklin Dock - Restroom Maintenance	\$ 30,000
Total 3rd Party Services	\$ 1,041,500
Capital Investments	
Circulator Plan (Juneau Commission on Sustainability)	\$ 100,000
Real-Time Weather Monitoring Stations	\$ 55,000
Dock Electrification	\$ 2,640,000
Seawalk Expansion	\$ 1,000,000
Refillable Water Bottle Stations	\$ 50,000
Marine Park Improvements Planning and Design	\$ 250,000
Total Capital Investments	\$ 4,095,000
Total Proposed FY23 Passenger Fee Expenditures	\$ 10,753,600

Passenger fee funding for all CBJ municipal services and the related overhead is calculated by a third-party cost allocation consultant (Matrix Consulting) in compliance with applicable federal standards and industry best practices.

Capital Investments

Capital investments are limited by the negative fund balance carried forward from fiscal year 2022 and the likelihood of a slower than scheduled cruise season. CBJ received a number of worthy requests and we have budgeted funds to start some of the proposed projects, anticipating more funding in the coming years. Of note, the transformer purchase on behalf of AEL&P will allow for two electrified docks to operate simultaneously. This purchase has a two to three-year lead time between ordering and installation. Additional funds for bid ready design documents for dock electrification will support multiple funding opportunities for a future capital project to electrify the docks. When the project is ready to bid, there are multiple options for financing including incurring debt. Other recommended infrastructure funding includes planning for a downtown circulator, and for seawalk and other infrastructure improvements.

The above proposal represents a conservative approach that meets our debt and negative fund balance obligations, and lays the groundwork for future infrastructure priorities.

FY23 Passenger Fee Proposal

	Direct Cost	Overhead	Total
Debt Service: Juneau Cruise Terminal Docks	\$ 2,028,400	\$ -	\$ 2,028,400
CBJ Municipal Services	\$ 3,456,100	\$ 132,600	\$ 3,588,700
Police Support	\$ 1,289,600	\$ 49,400	\$ 1,339,000
Ambulance/EMS Support	\$ 591,500	\$ 22,600	\$ 614,100
Seawalk, Open Space and Restroom Maintenance	\$ 426,100	\$ 16,300	\$ 442,400
Street Cleaning/Repair	\$ 192,900	\$ 7,400	\$ 200,300
D&H - Port Management	\$ 275,000	\$ 10,500	\$ 285,500
D&H - Port Customs Office Building Maintenance	\$ 142,000	\$ 5,400	\$ 147,400
D&H - Access Control Security	\$ 300,000	\$ 11,500	\$ 311,500
Tourism Management	\$ 239,000	\$ 9,500	\$ 248,500
Total City Services	\$ 3,456,100	\$ 132,600	\$ 3,588,700
Third-Party Visitor Services by Assembly Grant			
Travel Juneau - Crossing guard program	\$ 373,800	\$ -	\$ 373,800
Travel Juneau - Visitor services program	\$ 148,000	\$ -	\$ 148,000
Tourism Best Management Practices (TBMP)	\$ 24,700	\$ -	\$ 24,700
Downtown Business Association	\$ 75,000	\$ -	\$ 75,000
AJ Dock - Access Control Security	\$ 200,000	\$ -	\$ 200,000
AJ Dock - Restroom Maintenance	\$ 30,000	\$ -	\$ 30,000
Franklin Dock - Access Control Security	\$ 160,000	\$ -	\$ 160,000
Franklin Dock - Restroom Maintenance	\$ 30,000	\$ -	\$ 30,000
Total 3rd Party Services	\$ 1,041,500	\$ -	\$ 1,041,500
Capital Investments			
Circulator Plan (Juneau Commission on Sustainability)	\$ 100,000	\$ -	\$ 100,000
Real-Time Weather Monitoring Stations	\$ 55,000	\$ -	\$ 55,000
Dock Electrification	\$ 2,640,000	\$ -	\$ 2,640,000
Seawalk Expansion	\$ 1,000,000	\$ -	\$ 1,000,000
Refillable Water Bottle Stations	\$ 50,000	\$ -	\$ 50,000
Marine Park Improvements Planning and Design	\$ 250,000	\$ -	\$ 250,000
Total Capital Investments	\$ 4,095,000	\$ -	\$ 4,095,000
Total Proposed FY23 Passenger Fee Expenditures	\$ 10,621,000	\$ 132,600	\$ 10,753,600



TO: Carol Triem, Assembly Finance Committee Chair
THROUGH: Jeff Rogers, Finance Director
FROM: Tom Rutecki, Youth Activity Board
DATE: Chair April 29, 2022
RE: FY23 Youth Activity Grant Funding

FY23 Funding

The City Manager has submitted a balanced budget that recommends allocating \$332,500 of the 1% Sales Tax for youth activity grants in Fiscal Year 2023 (FY23). The Youth Activity Board (YAB) is tasked with allocating these funds amongst various community non-profit organizations serving the youth of Juneau.

The YAB is required by Resolution 2820 to place a sum equal to five percent of the amount allocated into a contingency account to fund unanticipated events. \$332,500 minus the five-percent contingency (\$16,625) leaves the general youth activities fund with **\$315,875 to distribute for FY23 overall grant funding.**

CBJ share of Youth Activity funding	\$332,500
Contingency Fund (5%)	<u>(\$16,625)</u>
Total grant funding	\$315,875

FY23 Grant Process

This year the YAB reviewed 27 proposals totaling **\$513,272.50** in requests and is recommending funding for 26 of the programs. In FY22, the YAB reviewed 26 proposals totaling \$493,623.54 and funded 25 of those programs.

Grant proposals are divided into three categories: Sports, Arts, and Academic/Other for evaluation and ranking. The nine Youth Activity Board members* are each assigned to one of those categories so that three members review all grants in each category. In addition to the many hours spent individually evaluating and scoring each proposal, Board members typically spend two evenings publicly reviewing the proposals. Due to COVID-19 concerns and mandates, one public meeting was canceled this year. The second and final meeting consisted of the Board reaching agreement on the groups to be funded and their recommended funding level. The attached list contains the Board's recommendations for FY23.

Recommendation

The Youth Activity Board recommends that the Finance Committee approve the funding recommendations on the attached list.

*** Youth Activity Board Members**

Chair: Tom Rutecki

General Public representatives: Bonita Nelson, Samantha Schwarting, Summer Christiansen, Kristina Moore-jager, Elizabeth Balstad

Youth representative: Jack Lovejoy

Juneau Arts and Humanities representative: Della Cheney

Parks and Recreation Advisory Committee representative: Josh Anderson

FY23 YOUTH ACTIVITY GRANT TOTALS

REQUESTING ORGANIZATION	NAME OF PROGRAM	AMOUNT REQUESTED	Final Recommendation
ACADEMIC			
Discovery Southeast	Nature & Exploration- Discover Juneau	\$10,200.00	\$9,200.00
SAIL	ORCA Youth Program	\$11,000.00	\$11,000.00
AWARE, Inc	Girls on the Run/Boys Run	\$7,940.00	\$4,610.00
AEYC-SEA	Preschool Health & Fitness	\$14,000.00	\$6,000.00
Girl Scouts of Alaska	G.I.R.L. Power in Juneau	\$19,300.00	\$13,310.00
Eagle River United Methodist Camp	Alaska Summer CDF Freedom School	\$6,667.50	\$4,660.00
Resurrection Lutheran Church	Juneau Live! Youth Internship & Production	\$20,000.00	\$0.00
	Total Program Amount Requested	\$89,107.50	\$48,780.00
ARTS			
Juneau Dance Theatre	Juneau Fine Arts Camp	\$26,000.00	\$14,000.00
Juneau Jazz & Classics	JJ&C Education & Outreach	\$25,000.00	\$15,016.00
Juneau Symphony, Inc.	Juneau Student Symphony	\$19,450.00	\$12,000.00
Friends of Alaska State Museum	Alaska Art at the APK	\$12,155.00	\$9,000.00
Perseverance Theatre	Summer Theatre Art Rendezvous-STAR	\$15,262.00	\$10,000.00
	Total Program Amount Requested	\$97,867.00	\$60,016.00
SPORTS			
Gastineau Channel Little League	Youth Baseball, Softball and tball	\$39,500.00	\$30,000.00
Juneau Douglas Ice Association	Youth Hockey Program	\$18,000.00	\$10,000.00
Juneau Soccer Club	JSC Competitive & Developmental Soccer	\$35,000.00	\$22,750.00
Glacier Swim Club	Youth Competitive Swimming	\$20,500.00	\$18,500.00
Juneau Youth Football League	Standards & Practices of Safety for Participants	\$32,000.00	\$24,500.00
Juneau Youth Sailing	Youth on the Water	\$23,106.00	\$7,000.00
Hooptime Basketball	Hooptime Basketball	\$5,412.00	\$3,000.00
Juneau Skating Club	Youth Ice Skating	\$33,670.00	\$18,000.00
Midnight Suns Fastpitch Softball	Girls Fast Pitch Softball	\$15,000.00	\$8,910.00
Juneau Ski Club	Compliance Equip. & Warming Hut Upgrade	\$10,000.00	\$9,500.00
Juneau Trap Team	Juneau Trap Team Season	\$13,500.00	\$6,919.00
Midnight Suns Baseball Club	Youth Baseball	\$36,250.00	\$22,000.00
Hoop Rats Basketball Club	Hoop Rats Basketball	\$19,500.00	\$10,000.00
Juneau Nordic Ski Club	Youth Nordic Ski Program	\$20,860.00	\$12,000.00
Special Olympics Alaska	Juneau Community Youth Development	\$4,000.00	\$4,000.00
	Total Program Amount Requested	\$326,298.00	\$207,079.00
	Total FY23 Amount Requested	\$513,272.50	\$315,875.00

FY23 YOUTH ACTIVITY GRANT TOTALS

REQUESTING ORGANIZATION	NAME OF PROGRAM	AMOUNT REQUESTED	Final Recommendation
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Discovery Southeast	Nature & Exploration- Discover Juneau	\$10,200.00	\$9,200.00
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Special Olympics Alaska	Juneau Community Youth Development	\$4,000.00	\$4,000.00
	Total Program Amount Requested	\$326,298.00	\$207,079.00
	Total FY23 Amount Requested	\$513,272.50	\$315,875.00

Presented by: The Manager
Presented: 5/16/2022
Drafted by: R. Palmer III

ORDINANCE OF THE CITY AND BOROUGH OF JUNEAU, ALASKA

Serial No. 2022-17

An Ordinance Increasing the Sales Tax Rate from April 1 Through September 30 by 1% to Cover the Revenue Lost by Exempting Food from Sales Tax, and Providing for a Ballot Question Ratifying the Levy and Collection of the Summer Seasonal 1% Areawide Sales Tax on the Sale Price of Retail Sales, Rentals, and Services Performed within the City and Borough of Juneau, to be Effective in 2023.

WHEREAS, the present 5% areawide sales tax rate in the City and Borough comprises a permanent 1% tax, a temporary 1% tax, and a temporary 3% tax; and

WHEREAS, the 1% temporary component of the sales tax expires on September 30, 2023, unless the voters approve extending the duration of the tax at the election on October 4, 2022; and

WHEREAS, unprepared food is currently subject to the 5% sales tax and exempting unprepared food would cost the City and Borough approximately \$6.2M per year; and

WHEREAS, the Assembly has determined that a summer seasonal sales tax rate of 6% (an additional 1% in the summer months) and keeping the sales tax rate at 5% in the winter could substantially offset the revenue lost from exempting unprepared food from sales tax while reducing the average cost of living by approximately \$143 per household per year; and

WHEREAS, Ordinance 2022-15 would exempt unprepared food from sales tax if the voters ratify the increase of the summer sales tax rate to 6%; and

WHEREAS, Charter 9.17 authorizes the Assembly to change the sales tax rate by ordinance upon ratification by the voters in the next municipal election;

BE IT ENACTED BY THE ASSEMBLY OF THE CITY AND BOROUGH OF JUNEAU, ALASKA:

Section 1. Classification. Section 2 of this ordinance, if approved by a majority of qualified voters voting on the question pursuant to Sections 3 and 4, shall be of a general and permanent nature and shall become a part of the City and Borough code. Sections 3 and 4 are noncode sections.

Section 2. Amendment of Section. CBJ 69.05.020 Imposition of rate, is amended to read:

69.05.020 Imposition of rate.

(a) There shall be levied and collected a tax equal to the percentage of the selling price on retail sales and rentals made and services performed within the City and Borough as follows:

- (1) Within the entire City and Borough – 1%.
- (2) Within the entire City and Borough – an additional 3%.
- (3) Effective October 1, 2018, within the entire City and Borough – an additional 1%.
- (4) Subsection (a)(3) of this section shall be automatically repealed on September 30, 2023.
- (5) Effective April 1 through September 30, within the entire City and Borough – an additional 1%.

...

Section 3. Submission to the Voters. In accordance with Section 9.17, of the Home Rule Charter of the City and Borough of Juneau, the question of whether to increase the sales tax rate 1% during the summer months (April 1 through September 30) for a total summer sales tax rate of 6%, which, if ratified, would then exempt food from sales tax pursuant to Ordinance 2022-15, shall be submitted to the qualified voters of the City and Borough at the

next regular municipal election. The Municipal Clerk shall prepare the ballot proposition as provided by this ordinance and shall perform all necessary steps in accordance with law to place this proposition before the voters at the next regular municipal election.

Section 4. Proposition. The proposition to be submitted to the voters as required by Section 3 shall read substantially as follows:

Explanation

Juneau currently has a permanent 1% sales tax, a temporary 1% sales tax, and a temporary 3% sales tax. The existing temporary 1% sales tax is automatically repealed on September 30, 2023, unless a five year extension is authorized by the voters at this election. The existing temporary 3% sales tax is set to automatically repeal on July 1, 2027. The total of all CBJ sales taxes currently levied is 5%.

This ballot proposition would add a permanent 1% seasonal sales tax rate from April 1 through September 30, which is estimated to raise enough revenue to exempt unprepared food from sales tax. Accordingly, if this proposition is approved, the total sales tax rate would remain at 5% during the winter (October-March), would be 6% during the summer (April-September), and unprepared food would then be exempt from sales tax pursuant to Ordinance 2022-15. If this proposition fails, the total sales tax rate would remain at 5% year-round and unprepared food would remain taxable.

PROPOSITION NO. _____

Authorization to Add a Permanent 1% Areawide Summer Seasonal Sales Tax, so Unprepared Food Can be Exempt from Sales Tax.

Shall the City and Borough of Juneau, Alaska, levy and collect an additional 1% areawide sales tax on the sale price of retail sales, services, and commercial rentals within the City and Borough annually between April 1 and September 30, effective April 1, 2023. If this proposition is approved, the total sales tax rate would remain at 5% during the winter (October-March), would be 6% during the summer (April-September), and unprepared food would then be exempt from sales tax consistent with Ordinance 2022-15.

Authorize an additional 1% sales tax from April 1-September 30? YES []

Authorize an additional 1% sales tax from April 1-September 30? NO []

Section 5. Effective Dates.

(a) The amendment in Section 2 of this ordinance shall become effective on April 1, 2023, if the proposition required by Sections 3 and 4 of this ordinance is approved by a majority of the qualified voters of the City and Borough voting on the proposition at the next regular municipal election.

(b) Sections 3 and 4 of this ordinance authorizing the submission of the ballot proposition to the qualified voters of the City and Borough shall be effective 30 days after adoption of this ordinance.

Section 6. Effective Date. This ordinance shall be effective 30 days after its adoption.

Adopted this _____ day of _____, 2022.

Beth A. Weldon, Mayor

Attest:

Elizabeth J. McEwen, Municipal Clerk

Presented by: COW
Presented: 5/16/2022
Drafted by: R. Palmer III

ORDINANCE OF THE CITY AND BOROUGH OF JUNEAU, ALASKA

Serial No. 2022-15

An Ordinance Amending the Uniform Sales Tax Code to Exempt Food if the Voters Ratify the Levy and Collection of an Additional 1% Summer Sales Tax Rate.

BE IT ENACTED BY THE ASSEMBLY OF THE CITY AND BOROUGH OF JUNEAU, ALASKA:

Section 1. Classification. This ordinance is of a general and permanent nature and shall become a part of the City and Borough of Juneau Municipal Code.

Section 2. Amendment of Section. CBJC 69.05.040 is amended to read:
69.05.040 Exemptions.

The tax levied under this chapter shall not apply to the following transactions:

...

(44) Sales of "food" as defined by the Food and Nutrition Act of 2008, 7 USC § 2012(c).

Section 3. Effective Date. This ordinance shall be effective on January 1, 2023, if the additional 1% summer sales tax proposition of Ordinance 2022-17 is ratified by a majority of the qualified voters of the City and Borough voting on the proposition at the next regular municipal election.

Adopted this _____ day of _____, 2022.

Attest:

Beth A. Weldon, Mayor

Elizabeth J. McEwen, Municipal Clerk

Presented by:
Presented:
Drafted by:

ORDINANCE OF THE CITY AND BOROUGH OF JUNEAU, ALASKA

Serial No. 2022-yy DRAFT

An Ordinance Establishing a Sales Tax Rebate Program for Lower Income People.

BE IT ENACTED BY THE ASSEMBLY OF THE CITY AND BOROUGH OF JUNEAU, ALASKA:

Section 1. Classification. This ordinance is of a general and permanent nature and shall become a part of the City and Borough of Juneau Municipal Code.

Section 2. Amendment of Chapter. Chapter 69.05 is amended by adding a new section to read:

69.05.046 – Sales Tax Rebate for Economic Hardship

(a) The intent of this rebate is to offset the sales tax charged on food for people that meet certain income limits.

(b) Anyone who satisfies the criteria in subsection (c) qualifies for an economic hardship rebate of \$150 annually every year the applicant qualifies.

(c) Criteria. The following criteria must be met for an applicant to qualify for an income hardship rebate:

(1) The applicant's gross income from all sources in the prior year, must not exceed exceed 250 percent of the most current U.S. Federal Poverty Guidelines for the State of Alaska.

Commented [RP1]: Number TBD

Commented [RP2]: Current senior code standard ([CBJC 69.05.046](#)), which is not the same as HUD income limits.

HUD: [FY 2022 Income Limits Documentation System -- Summary for Juneau City and Borough, Alaska \(huduser.gov\)](#)

HHS Poverty: [2021 Poverty Guidelines | ASPE \(hhs.gov\)](#)

(2) The applicant must be a resident of the State of Alaska. As used in this section, the term "resident of the State of Alaska" means a person who is physically present in the state with the intent to remain in the state indefinitely and to make a home in the state. A person demonstrates the intent required under this subsection by maintaining a principal place of abode in the state for at least 30 consecutive days immediately preceding the date of application and by providing other proof of intent as may be required by the manager, which may include proof that the person is not claiming residency outside the state or obtaining benefits under a claim of residency outside the state. A person who establishes residency in the state remains a resident during an absence from the state, unless during the absence, the person establishes or claims residency in another state or country, or performs other acts or is absent under circumstances that are inconsistent with the intent required under this subsection to remain a resident of this state.

(3) The applicant must be a resident of the City and Borough of Juneau. As used in this section, the term resident of the City and Borough of Juneau means a person who has established a residence in the City and Borough and has the intent to remain in the City and Borough indefinitely and to make a home in the City and Borough. A person demonstrates the intent required under this subsection by maintaining a principal place of abode in the City and Borough for at least 30 consecutive days immediately preceding the date of application and by providing other proof of intent as required by the manager.

(4) The applicant has not received a senior citizen hardship rebate, CBJC 69.05.046, for the same year. An applicant that qualifies for this economic hardship and the senior citizen hardship rebate cannot receive both rebates for the same year.

(d) Procedure. Applications may be filed starting January 1 and an application for a hardship rebate must be received by the sales tax administrator or postmarked by June 30 of the calendar year in which the rebate is sought. The following documentation must be submitted:

(1) A federal income tax return filed in the same year in which the rebate is sought, or an affidavit, signed by the applicant, verifying that the applicant is exempt under federal law from filing a federal income tax return; and

(2) A hardship rebate application supplied by the sales tax administrator, including any necessary attachments or additional documentation as may be required by the administrator.

(e) Appeal. A final determination of the sales tax administrator as to whether a person is qualified to receive the hardship rebate may be appealed in accordance with CBJC 69.05.180.

(1) Late-filed application appeal. Applications received between June 30 and September 30 are considered late-filed and must include a letter with supporting documents to explain why the applicant was unable to comply with the June 30 deadline. Any application received after September 30 will be denied.

(A) The term "unable to comply" means the applicant must demonstrate compelling reasons or circumstances that would prevent a reasonable person under the

Commented [RP3]: This is adapted from the property tax standard via AS 29.45.190(b); Judge Stephens in Juneau IVOA (4/4/17); and Anchorage AMC 12.05.055(D).

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2 circumstances from filing a timely economic hardship application. The term “unable
3 to comply” does not include situations in which the applicant forgot about or
4 overlooked the June 30 deadline, was out of town, or similar situations. Rather, it
5 covers situations that are beyond the control of the applicant and, as a practical
6 matter, prevent the applicant from recognizing what is at stake and dealing with it.
7 Such situations would include a physical or mental disability serious enough to
8 prevent the applicant from dealing rationally with the applicant’s financial affairs.
9

10
11 **Section __.Effective Date.** This ordinance shall be effective 30 days after its adoption.

12 Adopted this _____ day of _____, 2022.

13
14
15 _____
Beth A. Weldon, Mayor

16 Attest:

17 _____
Elizabeth J. McEwen, Municipal Clerk
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