

**Juneau International Airport Board
Finance Committee Meeting
February 21, 2020, 2:00 p.m.
Glacier Valley Fire Station Training Room
1700 Crest Avenue, Juneau Valley**

- I. Introduction** (meeting participants).
- II. FY19 Close-out overview. (See Attachments #1, #2 and #3 for summaries; and Attachments #4 and #5 for details.)**

FY19 was projected to have a deficit of (\$136,000). The anticipated deficit was to be covered with Airport Fund Balance. Expenses came in slightly less than projected (\$44,480) due to savings in both Personnel and Personnel related (Services/Charges - contractual). Revenues were also higher than projected by \$108,218, largely due to higher Fuel Flowage Fees and Interest Income collected. The net result was FY19 finished in the black by \$16,698. This meant that our Airport Fund balance was not used to balance FY19 as projected.

- III. DRAFT FY20 Projected. (See Attachments #1, #2 and #3 for summaries; and Attachments #4 and #5 for details.)**

FY20 was updated last year to show a bottom line deficit budget of (\$234,500), using Airport Fund Balance (AFB) to balance.

FY20 Projected Expenses are estimated to be \$49,800 lower than budgeted despite increased wages/costs to Personnel (see Personnel discussions in IV. Expenses below). FY20 Projected Revenues are anticipated to be \$68,500 lower than budgeted. The bottom line shortage of FY20 revenue to expenses is now projected to be (\$253,200). Slightly lower Landing Fees from transient aircraft (based on historical data), lower rents and user fees due to the start of terminal construction and consolidation of space, and slightly lower state/federal revenue all contribute to the lower than anticipated revenues.

Staff projects a FY20 deficit of (\$253,200)—this is \$18,700 higher than the budgeted draw from AFB; however, \$136,000 of AFB was budgeted in FY19, but not used. The additional need of \$18,700 to balance FY20 could be used from FY19 unused AFB without tapping further into reserves. Total AFB needed for FY20 is \$253,200.

Once this budget is no longer draft, the Finance Committee request Airport Fund Balance to cover the shortage of revenues.

- IV. DRAFT FY21 and FY22 Proposed. (See Attachments #1, #2 and #3 for summaries; and Attachments #4 and #5 for details.)** FY21 and FY22 proposed budgets are in draft. They both show a significant deficit at this time. For the past several years, staff has projected deficit budgets, but expenses have tended to come in lower, and revenues higher, than projections. The Airport does not expect this to be the case with FY 21 and FY22 budgets.

We expect revenue shortfalls for a variety of reasons. More importantly, the increases to expenses are due to union wage increases, full cost allocations, insurance and Police and ARFF contracts; which cannot be adjusted. FY21 Proposed budget estimates a (\$524,000) deficit at this time. FY22 Proposed budget estimates a (\$709,900) deficit at this time. The following discusses the major changes in the budget since the FY20 Updated budget.

EXPENSES:

Expenses for FY21 & FY22 show increases in proposed Personnel costs (and related Personnel costs in Services/Charges), and Travel/Training. **The FY21 Proposed Expenses show an increase of \$274,800 over FY20 Updated, and FY22 Proposed Expenses show an increase of \$451,600 over FY20 Updated.**

PERSONNEL: FY20/21/22 union wage increases come from all three CBJ union groups: Marine Engineers' Beneficial Association (MEBA), Public Safety Employees Association (PSEA) and International Association of Fire Fighters (IAFF). MEBA/unrepresented received a 2% increase in wages starting in FY20 plus a lump sum for the duration until the contract was ratified. The 2% increase is carried into subsequent years with the addition of a 1% increase in FY21, and compounded with an additional 1% increase in FY22 (PSEA and IAFF, outlined below since they show up in Services/Charges for contractual). Additionally, FY20 Health/Wellness (H/W) benefits increased by \$780 annually/per fulltime employee (FTE) over FY20 Updated/approved, FY21 H/W increased \$1,560 annually/per FTE over FY20 Updated/approved, and FY22 H/W increased \$2,400 annually/per FTE over FY20 Updated/approved. Work Comp decreased by \$19,500/annually for both FY21 and FY22. Between wage increases and health cost increases (less work comp decrease), **FY21 Personnel expenses show an increase of \$71,100 over the FY20 Updated budget and FY22 Personnel expenses show an increase of \$184,900 over FY20 Updated budget.**

SUPPLIES: Supplies is anticipated to be slightly lower based on commodity usage (sand, chemical, and fewer supplies during terminal construction). **Supplies are anticipated to be lower by \$55,600 in FY21 and \$50,600 in FY22 (compared to FY20 Updated).**

SERVICES & CHARGES: Major changes to Services & Charges line items are highlighted below. Full Cost Allocation, Insurances, ARFF division charges, Security/JPD and Miscellaneous contract and services account for the projected increase to Services & Charges. **Services & Charges are anticipated to increase by \$245,800 for FY21, and by \$301,700 for FY 22 (compared to FY20 Updated):**

FULL COST ALLOCATION: The CBJ's interdepartmental (full cost allocation) expenditures were audited/recalculate by a 3rd party (Matrix Consulting Group) in December 2019, to meet federal compliance (OMB part 200) requirements. This ensures proper allocations and allowable expenses are charged out to departments. This meets the compliance issues raised by the FAA in their 2017 financial compliance inspection/report. The calculated cost allocations show increases of \$40,200 annually for

both FY21/22 by (compared to FY20 Updated) for services provided by downtown departments (Law, Payroll, Human Resources, Accounting, etc.); now \$372,900/year.

INSURANCES (auto, properties/special *NOTE Work comp decreased very slightly but shows up under Personnel costs*): FY 21/22 Properties and special (airport) insurance increased, as well as auto is slightly higher. The net **increase** for all insurances (excluding work comp) is \$51,300 for both FY21 and FY22 (compared to FY20 Updated).

ARFF: The Aircraft Rescue & Fire Fighting (ARFF) budget is proposed to **increase** by \$114,700 in FY21 and \$159,700 in FY22 (compared to FY20 Updated). The increases are largely due to Personnel costs longevity increase and insurance increases, as well as required (Index C) additional higher level training. Training increases show up in the Travel/Training cost center, below.

AIRPORT SECURITY/JPD: Juneau Police Department (JPD) provides the required Airport Security/Police under a contract. As mentioned above, union negotiated wage increases for FY20: 6% increase for officers, 3% (specialty team officers), 5% (specialty team leader). These are compounded with subsequent fiscal year wages; FY21: 1% increase for officers; FY22: 1% increase for officers. Health insurance has also increased 10% in FY21 and 15% in FY22 (compare to FY20 Updated/approved, as detailed above in Personnel). While these costs have escalated, the bottom line budget increase for JPD personnel contractual is almost flat. JPD budgets are based on projected use of officers and overtime, however JPD bills on actual costs. Actual costs have been slightly lower. Other costs such as insurance have increased for the Security cost center. The bottom line increase for FY21 Airport Security/JPD is proposed to **increase** \$37,000, and FY22 Airport Security/JPD is proposed to increase \$49,300 over FY20 Updated.

OTHER: Minor increases in contractual services such as USDA Wildlife Biologist (Wildlife Hazard Management Plan), electrical contracts, painting contracts (partial hiatus during taxiway construction), as well as projected increases in a dual maintenance shop facility (wash bay, electrical) will make up the remaining increases seen in the Services & Charges.

UNKNOWN: Another possible budget impact is the firefighting foam (PFAS) contamination outcome and remediation. The Airport does not know the impact at this time.

TRAVEL & TRAINING: Increases to travel/training are due to changes in Index C training requirements. **FY21 Travel/Training is anticipated to increase by \$13,500 and FY22 Travel/Training is anticipated to increase by \$15,600 (as compared to FY20 Updated).**

Total proposed Expenses are \$7,898,000 for FY21 and \$8,074,800 for FY22. Overall Expense increases are \$274,800 for FY21 and \$451,600 for FY22 (compared to FY20 Updated).

REVENUES:

Revenues show a slight **decrease** for both FY21 and FY22. FY21 proposes to be down (\$14,700) compared to FY20 Updated and FY22 proposes to be down (\$23,800) as the budget stands today. These revenues are down from FY20 Revenues, which already predicted a deficit budget year. Decreases in State/Federal Revenue and rentals revenues are the biggest contributors to the additional deficit as detailed below:

STATE/FED REVENUE: Decreases in the state aviation fuel tax (less gallons/ratio) and the cuts in Transportation Security Administration (TSA) janitorial contract within their terminal space anticipate **decreased** State/Fed Revenue of (\$77,200) for FY21 and (\$86,300) for FY22 (compared to FY20 Updated).

FUEL FLOWAGE FEES (FFF): Increase in the number of gallons anticipate **increased** FFF revenues of \$119,100 for both FY21 and FY22 (compared to FY20 Updated). Projections based on historical and air carrier provided data for each year.

LANDING FEES (LF): Flat to slight increase in the landed weight of aircraft anticipate **increased** LF revenues of \$36,400 for both FY21 and FY22 (compared to FY20 Updated). Projections based on historical and air carrier provided data for each year.

SECURITY/USER FEES: This is anticipated to be flat at this time. While a slight increase in jet passenger travel will continue to generate some additional security screening passenger fees, other fee projections are down for a net **decrease** of (\$7,200) for both FY21 and FY22 (compared to FY20 Updated).

RENTALS: Rentals are down. Terminal construction has consolidated or lost some rental space while others have displaced to land leases at a lower rental rate. Some rents have been lost by tenants (Harris Air) closing down. Some terminal space will recoup after construction, but not significant. Rentals are budgeted to **decrease** (\$94,500) for both FY21 and FY22 (compared with FY20 Updated).

OTHER: Slight increases in miscellaneous income, fines project a **slight increase** of \$7,000 for FY21 and FY22 (compared to FY20 Updated).

Total proposed Revenues are \$7,374,000 for FY21 and \$7,364,900 for FY22. Overall Revenue decreases are \$14,700 for FY21 and \$23,800 for FY22 (compared to FY20 Updated). Remember, FY20 requires the use of Airport Fund Balance to balance.

- V. **Budget Deficit Breakdown.** The breakdown of the deficit is as follows between the user groups:

<u>FY 21 (\$524,000) deficit</u>		<u>Terminal / Airfield ratio</u>
<i>GA/135 portion</i>	\$261,890	\$10,875 / \$251,015
<i>Air Carrier (121) portion</i>	\$262,110	\$61,625 / \$200,485
<u>FY 22 (\$709,900) deficit</u>		<u>Terminal / Airfield ratio</u>
<i>GA/135 portion</i>	\$285,275	\$10,560 / \$274,715
<i>Air Carrier (121) portion</i>	\$424,625	\$59,840 / \$364,785

Over the past few years, the percentage of deficit has not changed much; the GA/135 portion of the deficit has remained about the same with the Air Carrier (121) showing little to no deficit. This is no longer the case. Nor is it strictly airfield cost center anymore. Total deficit by cost center is:

Terminal: FY21 (\$72,500)	FY22 (\$70,400)
Airfield: FY21 (\$451,500)	FY22 (\$639,500)

These different ways of analyzing the deficit are important for how we look at balancing the proposed deficit budget.

- VI. **Discussion of Allocations.** For the past several budget years, there have been discussions about revisiting the allocations that were set approximately 20 years ago. There have been changes since the allocations were set at **85/15**: 85% Air Carrier (121) / 15% GA-135, and ARFF allocation at **95/5**: 95% Air Carrier (121) / 5% GA-135. ARFF Index went from B to C with the larger air carrier aircraft requiring more personnel and equipment, as well as training. General increases in airfield operations and maintenance needs, as well as more passengers through the terminal.

Staff will have a financial model available at the meeting to look at changes in allocations as directed by the committee.

- VII. **Rates and Fees Discussion.** The current Airport Rates and Fees Regulation (07 CBJAC Chapter 10), was last updated July 1, 2016. The Airport has also compiled a comprehensive list of the History of Juneau Airport Rates and Fees showing when rates were established or last changed. These will be available at the meeting for reference. These are important references if the committee looks at raising specific rates/fees to cover corresponding deficit. Staff will also bring a rate change worksheet to the meeting that will allow rate changes to be 'plugged in' and calculate the increase to revenues.

There are a couple of very distinct cost center deficits that show in the analysis.

Airport Security shows a deficit (\$218,000) for FY21 and (\$230,300) for FY22. This is after applying the TSA reimbursement for Law Enforcement Officers and the current revenue for the screened passenger security fees. The portion belonging to Part 121/air carrier would

require raising the screened passenger fee from \$1.43 to \$1.75 *under the current ratio* for FY 21 and \$1.78 for FY22. In the past, the air carriers requested fees changes (increases) start May 1, prior to the busy season.

ARFF increases are calculated through airfield cost center, with a further breakdown of the 95/5 allocation (Air Carrier/GA-135). These get calculated through airfield rates/fees. Increases in ARFF costs (Personnel and Travel/Training) are divided in the model according to the allocations. ARFF increases are \$114,700 for FY21 and \$159,700 for FY22.

Terminal shows a total deficit of (\$72,500) for FY21 and (\$70,400) for FY22. The breakout, as shown above is GA/135 at \$10,875, and Air Carrier (121) at \$61,625. Terminal Rates have not been adjusted since 2013, and prior to that, 2001 *(only a 2% adjustment except 121 departure lounge and counter which were recalculated to a specific airline matrix while remaining revenue neutral in 2010)*. It has been years since the terminal showed a deficit and typically supported the airfield with residual revenue.

Airfield shows the remaining deficit of (\$118,800) for FY21, and (\$249,500) for FY22.

In the past, the Airport has been fortunate enough to have finished their operating budget in the black despite predictions of a deficit. Mostly due to a decrease in expenses, but also in part from additional revenues. FY19 finished flat, with essentially no residual revenues adding to the Airport Fund Balance. The majority of the FY21/22 proposed budget expenses have remained flat especially for commodities. The increased ‘hard’ costs such as wage increases, insurance, full cost allocation and contractual are not expenses that ‘could’ decrease. The deficits projected in FY21 and FY22 are very real and must be balanced. In the past, the Airport has submitted deficit budgets using AFB to balance. The Airport has expended much of their AFB so use of those funds are limited. Capital Improvement Projects such as the Terminal Reconstruction and Exit Lane System have used AFB.

VIII. Airport Fund Balance & Operating Reserve. At the August 2013 Finance Committee meeting and the September 2013 Airport Board meeting, the Airport created a three-month operating reserve through the Airport Fund Balance. This would be revisited each budget cycle to ensure the revenue surplus was maintained at the three month total. Based on the FY21 proposed budget, the operating reserve in the fund balance would now require \$1.974M.

Finance department staff will be on hand to answer any questions on the calculations of Airport Fund Balance or other CBJ budgetary questions.

IX. Next Finance Meeting: TBD

ATTACHMENT #1**EXPENSE SUMMARY**

2/14/2020

	FY 18 ACTUALS	FY 19 PROJECTED	FY 19 ACTUALS	FY 20 UPDATED	FY 20 PROJECTED	FY 21 PROPOSED	FY 22 PROPOSED
PERSONNEL	2,770,952	2,981,300	2,901,361	3,070,100	3,105,100	3,141,200	3,255,000
SUPPLIES	915,063	1,179,700	1,231,186	1,114,200	1,111,500	1,058,600	1,063,600
SERVICES/CHARGES	3,208,361	3,340,800	3,304,835	3,406,600	3,326,600	3,652,400	3,708,300
TRAVEL/TRAINING	12,091	34,300	28,548	32,300	30,200	45,800	47,900
CAPITAL OUTLAY	15,086	0	25,690	0	0	0	0
DEBT SERVICE	0	0	0	0	0	0	0
TOTALS	6,921,553	7,536,100	7,491,620	7,623,200	7,573,400	7,898,000	8,074,800

ATTACHMENT #2 REVENUE SUMMARY

2/14/2020

	FY 18 ACTUALS	FY 19 PROJECTED	FY 19 ACTUALS	FY 20 UPDATED	FY 20 PROJECTED	FY 21 PROPOSED	FY 22 PROPOSED
STATE/FED REVENUE	273,203	265,700	248,719	286,700	254,700	209,500	200,400
FUEL FLOWAGE FEES	924,720	920,000	1,034,418	920,000	1,004,700	1,039,100	1,039,100
LANDING FEES	2,266,776	2,335,000	2,214,125	2,335,000	2,292,500	2,371,400	2,371,400
USER FEES/SECURITY FEES	655,562	688,600	664,439	700,400	677,800	693,200	693,200
RENTALS	2,795,107	2,910,100	2,933,413	2,869,800	2,805,000	2,775,300	2,775,300
INTEREST/PENALTIES	25,872	54,700	162,322	59,300	61,000	61,000	61,000
FINES/MISC./OTHER	254,985	226,000	250,882	217,500	224,500	224,500	224,500
TRANSFERS/CBJ/MPF	0	0	0	0	0	0	0
TOTALS	7,196,225	7,400,100	7,508,318	7,388,700	7,320,200	7,374,000	7,364,900
AIRPORT FUND BALANCE	136,000 234,500						
TOTALS AFTER FUND BALANCE APPLIED	7,196,225	7,536,100	7,508,318	7,623,200	7,320,200	7,374,000	7,364,900

EXPENSE vs. REVENUE SUMMARY

	FY 18 ACTUALS	FY 19 PROJECTED	FY 19 ACTUALS	FY 20 UPDATED	FY 20 PROJECTED	FY 21 PROPOSED	FY 22 PROPOSED
EXPENSES	(6,921,553)	(7,536,100)	(7,491,620)	(7,623,200)	(7,573,400)	(7,898,000)	(8,074,800)
REVENUES	7,196,225	7,400,100	7,508,318	7,388,700	7,320,200	7,374,000	7,364,900
DIFFERENCE	274,672	(136,000)	16,698	(234,500)	(253,200)	(524,000)	(709,900)
AIRPORT FUND BALANCE APPLIED (to REVENUES)		136,000		234,500			
TOTAL OVER/(SHORT)	274,672	0	16,698	0	(253,200)	(524,000)	(709,900)

ATTACHMENT #4 EXPENSES

ATTACHMENT # 4 AIRPORT EXPENSES FY21 / FY22

2/14/2020

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560500101	Airport Administration	FY18	FY19	FY19	FY20	FY20	FY21	FY22
Account	Description	Actuals	Projected	Actuals	Updated	Projected	Proposed	Proposed
5110-0000	Salaries	374,876	657,200	447,958	930,400	721,500	972400	1002500
5116-0000	Accrued leave	85,487		102,663				
5120-0000	Benefits	212,083	381,600	247,103	449,700	422,700	464400	482000
5130-0000	Workers compensation	9,000	16,600	20,900	16,600	16,600	12100	12100
5140-0000	Engineering workforce	1,019	(248,000)	316	(507,900)	(267,800)	-551200	-570600
5150-0000	CBJ Overhead							
	Total Personnel	682,465	807,400	818,940	888,800	893000	897700	926000
	Commodities & Services							
5200-0000	Business travel	470	4,900	4,853		1500		
5202-0000	Travel and training	100			500	200	500	500
5390-0000	Contractual services	20,817	10,000	7,040	4,000	4,000	4000	4000
5394-0000	Interdepartmental	291,300	332,700	332,700	332,700	332,700	372900	372900
5397-0000	Bank card fees							
5322-0000	Advertising							
5320-0000	Printing	2,857	1,000	229	1,000	1,500	1000	1000
5375-0000	General Liab, Auto & EE Pract In:	2,300	2,300	2,300	2,300	2,300		
5494-0000	Loss contingency						1000	1000
5360-0000	Equipment rentals							
5310-0000	Telephone	12,600	11,000	13,415	11,000	12,000	12000	12000
5332-0000	Electricity	1,077	500	894	1,000	1,000	1000	1000
5335-0000	Water service		11,100		11,100		11100	11100
5336-0000	Wastewater service		20,200		20,200		20200	20200
5380-0000	Dues and subscriptions	12,407	12,500	12,664	12,500	11,800	12000	12000
5481-0000	Postage and parcel post	538	700	599	700	500	500	500
5480-0000	Office supplies	541	700	428	700	700	700	700
5490-0000	Materials and commodities	368	2,700	3,339	2,000	1,500	2000	2000
5496-0000	Minor equipment		2,000	1,850	2,200	5,000	3800	2600
	Total Commodities & Services	345,375	412,300	380,311	401,900	374700	442700	441500
	Total Expenditures	1,027,840	1,219,700	1,199,251	1,290,700	1267700	1340400	1367500

ATTACHMENT # 4
AIRPORT EXPENSES FY21 / FY22

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Account	Description	FY18 Actuals	FY19 Projected	FY19 Actuals	FY20 Updated	FY20 Projected	FY21 Proposed	FY22 Proposed
560500201	Terminal Operations							
	Administration							
5110-0000	Salaries	348,282	390,500	341,530	387,600	403,200	437800	448300
5111-0000	Overtime	14,111	15,000	23,298	15,000	15,000	15000	15000
5116-0000	Accrued leave	61,433		60,178				
5120-0000	Benefits	230,815	274,400	229,664	248,700	286,200	257700	267200
5130-0000	Workers compensation	12,400	22,400	28,800	22,400	22,400	16300	16300
5140-0000	Engineering workforce		(15,800)		(31,800)	(15,900)	-32500	-33100
	Total Personnel	667,041	686,500	683,470	641,900	710900	694300	713700
	Commodities & Services							
5202-0000	Travel and training		1,000	688	1,000		500	500
5390-0000	Contractual services	62,384	75,000	54,258	93,500	85,000	95100	95100
5370-0000	Spec & Prop	27,866	42,900	42,001	42,900	42,900	58200	58200
5494-0000	Loss contingency	4,109	-		1,000		1000	1000
5340-0000	Repairs	29,566	25,000	13,969	40,500	10,000	40500	40500
5310-0000	Telephone	2,534	3,000	2,693	3,000	3,000	3000	3000
5332-0000	Electricity	170,222	150,000	197,910	150,000	150,000	175000	150000
5333-0000	Fuel oil & propane	91,547	70,000	77,156	70,000	60,000	50000	20000
5334-0000	Refuse disposal	14,815	14,000	14,655	14,000	14,000	14000	14000
5335-0000	Water service	4,593	5,000	4,771	5,000	5,000	5000	5000
5336-0000	Wastewater service	17,005	18,000	17,935	18,000	18,000	18000	18000
5480-0000	Office supplies			1,000				
5490-0000	Materials and commodities	182,777	100,000	189,664	102,500	102,500	105800	106000
5496-0000	Minor equipment	1,979	2,000		11,500	6,000	13700	14700
5344-0000	Maintenance - Building		2,000		3,500		5000	8500
	Total Commodities & Services	609,397	507,900	616,700	556,400	496400	584800	534500
	Total Expenditures	1,276,438	1,194,400	1,300,170	1,198,300	1207300	1279100	1248200

ATTACHMENT # 4
AIRPORT EXPENSES FY21 / FY22

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Account		FY18 Actuals	FY19 Projected	FY19 Actuals	FY20 Updated	FY20 Projected	FY21 Proposed	FY22 Proposed
560500301	Airfield Maintenance Shop							
5110-0000	Salaries	726,948	892,300	730,972	1,078,100	1,020,800	1276800	1311900
5111-0000	Overtime	144,169	170,000	103,024	150,000	150,000	150000	150000
5116-0000	Accrued leave	84,189		82,991				
5120-0000	Benefits	447,721	564,300	439,564	584,300	598600	695700	720600
5130-0000	Workers compensation	18,300	33,200	42,400	33,200	33,200	24300	24300
5140-0000	Engineering workforce	119	(172,400)		(306,200)	(301,400)	-597600	-591500
	Total Personnel	1,421,446	1,487,400	1,398,951	1,539,400	1501200	1549200	1615300
	Commodities & Services							
5200-0000	Business travel	200	2,500	2,330	3,000	2,700		
5202-0000	Travel and training			174	2,000		1000	1000
5390-0000	Contractual services	140,752	195,000	174,426	175,000	175,000	145000	195000
5391-000	janitorial		200	106				
5392-0000	Management and consultant fee	153,904	197,900	160,331	187,600	185,000	210600	215600
5397-0000	Bank card fees							
5320-0000	Printing							
5370-0000	Spec & Prop	87,900	85,700	85,700	85,700	85,700	116300	116300
5375-0000	General Liab, Auto & EE Pract In:	2,700	6,500	6,500	6,500	6,500	6800	6800
5340-0000	Repairs	74,718	40,000	12,798	45,000	20,000	51300	48500
5341-0000	Electronic repairs	2,077		905				
5342-0000	Equipm Maint Contract		800					
5344-0000	Maintenance - buildings	943			2,000	2,000	4000	4000
5360-0000	Equipment rentals	21,976	20,000	28,271	20,000	18,000	20000	20000
5362-0000	Fleet replacement reserve	30,000	30,000	30,000	30,000	30,000	30000	30000
5310-0000	Telephone	4,457	4,000	4,715	4,000	4,500	4500	4500
5332-0000	Electricity	85,159	70,000	111,302	70,000	85,000	90000	90000
5333-0000	Fuel oil & propane	15,725	12,000	13,484	12,000	14,000	14000	14000
5334-0000	Refuse disposal	2,562	3,000	2,787	3,000	3,000	3000	3000
5335-0000	Water service	11,851	15,000	12,916	15,000	13,000	13000	13000
5336-0000	Wastewater service	54,153	70,000	75,561	70,000	75,000	75000	75000
5480-0000	Office supplies	1,945	2,000	2,054	2,000	2,000	2000	2000
5490-0000	Materials and commodities	532,040	830,000	907,986	800,000	800,000	740900	745900
5492-0000	Gasoline and oil	123,644	150,000	85,320	150,000	130,000	132800	132800
5496-0000	Minor equipment	24,268		5,767	600	6,000	6000	6000
	Total Commodities & Services	1,370,974	1,734,600	1,723,433	1,683,400	1657400	1666200	1723400
5690-0000	Constructions	15,086		25,690				
	Total Expenditures	2,807,506	3,222,000	3,148,074	3,222,800	3158600	3215400	3338700

ATTACHMENT # 4
AIRPORT EXPENSES FY21 / FY22

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Account	Description	FY18 Actuals	FY19 Projected	FY19 Actuals	FY20 Updated	FY20 Projected	FY21 Proposed	FY22 Proposed
560500401	ARFF							
	Commodities & Services							
5202-0000	Travel and training	11,321	25,900	20,503	25,800	25,800	43800	45900
5205-0000	Contractual training							
5390-0000	Contractual services	944,300	945,800	945,947	959,100	972,700	1039000	1081500
5340-0000	Repairs	3,946	3,800	5,155	3,800	3,800	3800	3800
5344-0000	Maintenance - buildings	1,554	1,000	303	1,000	1,000	1000	1000
5345-0000	Building maint division charges	10,028	15,500	15,500	15,500	15,500	23000	23000
5310-0000	Telephone	1,705	1,700	1,693	1,900	1,900	1900	1900
5332-0000	Electricity	7,509	7,900	8,328	8,200	8,200	8400	8400
5333-0000	Fuel oil & propane	19,121	15,100	15,699	15,100	15,100	16000	16000
5334-0000	Refuse disposal	2,216	2,700	2,223	2,700	2,700	2700	2700
5335-0000	Water service	492	600	887	700	700	700	700
5336-0000	Wastewater service	1,830	1,600	2,017	1,700	1,700	1700	2100
5380-0000	Dues and subscriptions		200	235	200	200	200	200
5488-0000	Uniforms and safety equipment	1,799	2,000		2,000	2,000	3000	3000
5490-0000	Materials and commodities	5,743	2,000	2,629	2,000	2,000	2000	2000
5492-0000	Gasoline and oil	7,378	5,500	3,997	5,600	5,600	7800	7800
5493-0000	Chemicals	17,454	19,700	8,534	5,000	5,000	5000	5000
5496-0000	Minor equipment	10,245	59,100	12,021	25,100	39,200	30100	30100
	Total Commodities & Services	1,046,641	1,110,100	1,045,671	1,075,400	1103100	1190100	1235100
	Total Expenditures	1,046,641	1,110,100	1,045,671	1,075,400	1103100	1190100	1235100

ATTACHMENT # 4
AIRPORT EXPENSES FY21 / FY22

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560500501	Airport Security	FY18 Actuals	FY19 Projected	FY19 Actuals	FY20 Updated	FY20 Projected	FY21 Proposed	FY22 Proposed
Account	Description	-----	-----	-----	-----	-----	-----	-----
	Commodities & Services							
5390-0000	Contractual services	699,530	732,000	730,856	773,900	777,900	806500	818800
5392-0000	Management and consultant fee	14,000	6,000	16,000	6,000	6,000	6000	6000
5370-0000	Spec & Prop	14,700	14,300	14,300	14,300	14,300	19400	19400
5310-0000	Telephone	1,951	2,000	1,213	2,000	1,300	1300	1300
5320-0000	Printing		2,000	1,252				
5480-0000	Office supplies							
5490-0000	Materials and commodities	6,681	4,000	4,002	6,000	6,000	6000	6000
5489-0000	Uniforms & Tools5496 min eqp		2,300	3,595	6,500	3,900	6500	6500
	Total Commodities & Services	736,862	762,600	771,218	808,700	809400	845700	858000
	Total Expenditures	736,862	762,600	771,218	808,700	809400	845700	858000
AIRPORT	EXPENSE	FY18	FY19	FY19	FY20	FY20	FY21	FY22
560500801	Airport Landside	Actuals	Projected	Actuals	Updated	Projected	Proposed	Proposed
Account	Description	-----	-----	-----	-----	-----	-----	-----
	Commodities & Services							
5350-0000	Landscape division charges	25,000	25,800	25,800	25,800	25,800	25800	25800
5332-0000	Electricity	1,266	1,500	1,436	1,500	1,500	1500	1500
	Total Commodities & Services	26,266	27,300	27,236	27,300	27300	27300	27300
	Total Expenditures	26,266	27,300	27,236	27,300	27300	27300	27300
560501201	Shop Roof Replacement	Actuals	Projected	Actuals	Updated	Projected	Proposed	Proposed
Account	Description	-----	-----	-----	-----	-----	-----	-----
	Total Expenditures							
Total All Cost Centers		6,921,553	7,536,100	7,491,620	7,623,200	7573400	7898000	8074800

ATTACHMENT #5 REVENUES

ARPRTRV
2/14/2020

FY21 & FY22

560010101 Account	Airport Non-operational Description	FY19 Actuals -----	FY20 Amd Budget -----	FY20 Proj Actuals -----	FY21 Requested -----	FY22 Requested -----
4720-0000	Bad debts	12,352.00				
4799-0000	Miscellaneous revenue	(24.00)				
	Other Revenues Total	12,328.00	-	-	-	-
4800-0000	Interest income in Lawson	(136,453.00)	(54,300.00)	56,000.00	56,000.00	56,000.00
4800-0402	AR interest and fines	(1,501.00)	(5,000.00)	1,500.00	1,500.00	1,500.00
	Investment&Intrst Income Total	(137,954.00)	(59,300.00)	57,500.00	57,500.00	57,500.00
4870-0000	Proceeds from disposal of assets	(25,869.00)	(5,000.00)	5,000.00	5,000.00	5,000.00
	Gain/Loss-Sales of AssetsTotal	(25,869.00)	(5,000.00)	5,000.00	5,000.00	5,000.00
	Grand Total	(151,495.00)	(64,300.00)	62,500.00	62,500.00	62,500.00

560500101 Account	Airport Administration Description	FY19 Actuals -----	FY20 Amd Budget -----	FY20 Proj Actuals -----	FY21 Requested -----	FY22 Requested -----
4013-0000	State shared revenues	(43,929.00)	(76,000.00)	44,000.00	44,000.00	44,000.00
	State Revenue Total	(43,929.00)	(76,000.00)	44,000.00	44,000.00	44,000.00
4300-0036	Fingerprinting Fees	(22,075.00)	(18,000.00)	12,000.00	12,000.00	12,000.00
4300-0037	Badging Fees	(57,193.00)	(50,000.00)	55,000.00	55,000.00	55,000.00
4300-0038	Taxi, Bus Access Fees	(41,000.00)	(35,000.00)	41,000.00	41,000.00	41,000.00
4340-0007	Water Services	(19,181.00)	(20,000.00)	19,000.00	19,000.00	19,000.00
4340-0008	Sewer Services	(42,149.00)	(40,000.00)	42,000.00	42,000.00	42,000.00
	Charges for Services Total	(181,598.00)	(163,000.00)	169,000.00	169,000.00	169,000.00

4720-0000	Bad debts	(13,746.00)		-	-	-
4799-0000	Miscellaneous revenue	(2,431.00)	(5,000.00)	2,500.00	2,500.00	2,500.00
4799-0011	Self-Reports Clearing	(1.00)		-	-	-
Other Revenues Total		(16,178.00)	(5,000.00)	2,500.00	2,500.00	2,500.00
Grand Total		(241,705.00)	(244,000.00)	215,500.00	215,500.00	215,500.00

560500201 Account	Terminal Operations Description	FY19 Actuals -----	FY20 Amd Budget -----	FY20 Proj Actuals -----	FY21 Requested -----	FY22 Requested -----
4300-0000	User fees		(200.00)			
4300-0030	Jetway Use	(42,800.00)	(84,000.00)	81,000.00	81,000.00	81,000.00
4300-0039	FAA Tower/Equip Rm	(80,688.00)	(80,600.00)	80,700.00	80,700.00	80,700.00
4300-0040	Advertising Display	(51,145.00)	(65,000.00)	70,000.00	70,000.00	70,000.00
4300-0041	Customs Fees	(320.00)	(100.00)	500.00	500.00	500.00
Charges for Services Total		(174,953.00)	(229,900.00)	232,200.00	232,200.00	232,200.00
4420-0000	Fee revenues	(451,489.00)	(440,000.00)	450,000.00	450,000.00	450,000.00
4420-0002	Vending revenue	(30,559.00)	(21,000.00)	30,000.00	30,000.00	30,000.00
Licenses, Permits, Fees Total		(482,048.00)	(461,000.00)	480,000.00	480,000.00	480,000.00
4450-0001	Minor Violations	(8,260.00)	(5,000.00)	8,000.00	8,000.00	8,000.00
Fines and Forfeitures Total		(8,260.00)	(5,000.00)	8,000.00	8,000.00	8,000.00
4550-0000	Facility rental revenue	(6,050.00)		-	-	-
4550-0001	Federal Terminal Lease	(77,040.00)	(83,000.00)	83,000.00	37,800.00	28,700.00
4550-0003	Parking Lot Lease	(459,885.00)	(460,000.00)	460,000.00	460,000.00	460,000.00
4550-0004	Air Carrier Terminal Lease	(697,654.00)	(656,600.00)	651,100.00	645,200.00	645,200.00
4550-0005	Rental Car Storage	(109,800.00)	(109,800.00)	109,800.00	109,800.00	109,800.00
4550-0006	Other Terminal Leases	(215,665.00)	(209,500.00)	110,900.00	97,800.00	97,800.00
4550-0007	Rest., Bar, Flight Kitchen	(123,832.00)	(110,000.00)	120,000.00	120,000.00	120,000.00
4550-0008	Gift Shop	(40,912.00)	(41,000.00)	24,800.00	14,100.00	14,100.00
4550-0009	Staff Parking Fees	(48,440.00)	(36,000.00)	48,000.00	48,000.00	48,000.00
Rentals & Leases Rev Total		(1,779,278.00)	(1,705,900.00)	1,607,600.00	1,532,700.00	1,523,600.00
4799-0000	Miscellaneous revenue	(876.00)	(500.00)	500.00	500.00	500.00

Other Revenues Total	(876.00)	(500.00)	500.00	500.00	500.00
Grand Total	(2,445,415.00)	(2,402,300.00)	2,328,300.00	2,253,400.00	2,244,300.00

560500301 Account	Airfield Maintenance Shop Description	FY19 Actuals -----	FY20 Amd Budget -----	FY20 Proj Actuals -----	FY21 Requested -----	FY22 Requested -----
4300-0029	Fuel Flowage Air Carrier	(678,566.00)	(580,000.00)	657,600.00	692,000.00	692,000.00
4300-0031	Air carrier Landing Fees	(2,159,351.00)	(2,250,000.00)	2,219,300.00	2,298,200.00	2,298,200.00
4300-0032	Commercial Aircraft Parking	(118,979.00)	(86,300.00)	73,300.00	73,300.00	73,300.00
4300-0033	Transient Fees	(100.00)		-	-	-
4300-0043	Small Aircraft Parking	(30,734.00)	(33,800.00)	38,400.00	38,400.00	38,400.00
4300-0044	Fuel Flowage GA and Taxi	(241,214.00)	(240,000.00)	247,100.00	247,100.00	247,100.00
4300-0045	Fuel Flowage Non-Signatory	(114,638.00)	(100,000.00)	100,000.00	100,000.00	100,000.00
4300-0046	Landing Fees Non-Signatory	(54,774.00)	(85,000.00)	73,200.00	73,200.00	73,200.00
4300-0048	Air Carrier Security Fee	(471,506.00)	(496,000.00)	484,600.00	500,000.00	500,000.00
	Charges for Services Total	(3,869,862.00)	(3,871,100.00)	3,893,500.00	4,022,200.00	4,022,200.00
4549-0001	Fuel Sales	(9,075.00)	(15,000.00)	4,000.00	4,000.00	4,000.00
	Sales Total	(9,075.00)	(15,000.00)	4,000.00	4,000.00	4,000.00
4550-0010	FAA-CWO Lease	(12,000.00)	(12,000.00)	12,000.00	12,000.00	12,000.00
4550-0011	Airfield Ground Leases	(649,343.00)	(650,300.00)	674,700.00	674,700.00	674,700.00
	Rentals & Leases Rev Total	(661,343.00)	(662,300.00)	686,700.00	686,700.00	686,700.00
4799-0000	Miscellaneous revenue	(1,674.00)	(2,000.00)	2,000.00	2,000.00	2,000.00
	Other Revenues Total	(1,674.00)	(2,000.00)	2,000.00	2,000.00	2,000.00
	Grand Total	(4,541,954.00)	(4,550,400.00)	4,586,200.00	4,714,900.00	4,714,900.00

560500501 Account	Airport Security Description	FY19 Actuals -----	FY20 Amd Budget -----	FY20 Proj Actuals -----	FY21 Requested -----	FY22 Requested -----
4037-0001	TSA LEO Reimb	(127,750.00)	(127,700.00)	127,700.00	127,700.00	127,700.00

Federal Revenue Total		(127,750.00)	(127,700.00)	127,700.00	127,700.00	127,700.00
Grand Total		(127,750.00)	(127,700.00)	127,700.00	127,700.00	127,700.00
		(7,508,319.00)	(7,388,700.00)	7,320,200.00	7,374,000.00	7,364,900.00
	0	(127,750.00)	(127,700.00)	127,700.00	127,700.00	127,700.00
Other Revenues Total		(6,400.00)	(7,500.00)	5,000.00	5,000.00	5,000.00
Investment&Intrst Income Total		(137,954.00)	(59,300.00)	57,500.00	57,500.00	57,500.00
Gain/Loss-Sales of AssetsTotal		(25,869.00)	(5,000.00)	5,000.00	5,000.00	5,000.00
	0	-	-	-	-	-
State Revenue Total		(43,929.00)	(76,000.00)	44,000.00	44,000.00	44,000.00
Charges for Services Total		(4,226,413.00)	(4,264,000.00)	4,294,700.00	4,423,400.00	4,423,400.00
Licenses, Permits, Fees Total		(482,048.00)	(461,000.00)	480,000.00	480,000.00	480,000.00
Fines and Forfeitures Total		(8,260.00)	(5,000.00)	8,000.00	8,000.00	8,000.00
Rentals & Leases Rev Total		(2,440,621.00)	(2,368,200.00)	2,294,300.00	2,219,400.00	2,210,300.00
Sales Total		(9,075.00)	(15,000.00)	4,000.00	4,000.00	4,000.00
		(7,508,318.00)	(7,388,700.00)	7,320,200.00	7,374,000.00	7,364,900.00