



EAGLECREST BOARD OF DIRECTORS AGENDA

September 3, 2026 at 5:30 PM

Assembly Chambers/Zoom Webinar

<https://juneau.zoom.us/j/88555371873> or 1-253-215-8782 Webinar ID: 885 5537 1873

- A. ROLL CALL
- B. APPROVAL OF AGENDA
- C. APPROVAL OF MINUTES
 - 1. Human Resource Committee August 2026
 - 2. July 2026
 - 3. August 2026
- D. PUBLIC PARTICIPATION
- E. MANAGERS REPORT
 - 4. Mountain report
 - 5. Financials
- F. AGENDA TOPICS
 - 6. Extension of Interim GM Transition Pay
- G. COMMITTEE REPORTS
- H. LIAISON REPORT
- I. PUBLIC PARTICIPATION (FOLLOW UP - EGL) PUBLIC PARTICIPATION (Follow Up)
- J. BOARD OF DIRECTORS' COMMENTS AND QUESTIONS
- K. NEXT MEETING DATE
 - 7. October 1st at 5:30pm Zoom Only
- L. ADJOURNMENT

ADA accommodations available upon request: contact the Clerk's Office (907)586-5278 or city.clerk@juneau.gov at least 36 hours prior to a meeting, to request ADA arrangements.

Eaglecrest Human Resources Committee Meeting Minutes

Date: August 19, 2026

Time: 12:00 p.m.

Location: Zoom

Attendance

Committee Members Present:

Chair Wayne Stevens, Sandy Hussain, Jim Calvin

Staff: Erin Lupro, Marissa Kehres

City Clerk: Brecken

A quorum was established.

Agenda Amendment

Jim Calvin moved to amend the agenda to begin with Executive Session and return to regular session afterward to complete the remaining agenda items.

Hearing no objection, the amended agenda was approved by unanimous consent.

Executive Session

The Committee entered Executive Session for the purpose of discussing personnel matters.

The Committee returned to regular session having taken no action during Executive Session.

General Manager Transition

Following Executive Session, the Committee discussed the transition between Interim General Manager Erin Lupro and the incoming General Manager.

Jim Calvin moved to recommend to the full Eaglecrest Board of Directors that **Erin Lupro's interim salary be extended through Pay Period 24, with the option to extend through Pay Period 25 at the discretion of the General Manager.**

The estimated cost of the extension is approximately **\$6,000–\$6,500**, with funding anticipated to be available within the existing budget due to vacant positions.

The Committee discussed that the intent of the extension is to provide a smooth transition and allow the incoming General Manager to utilize Erin's experience and institutional knowledge while preparing for upcoming responsibilities, including the Eaglecrest Board of Directors Annual Meeting and an anticipated Assembly presentation in November.

Sandy Hussain seconded the motion.

Hearing no objection, the motion passed by unanimous consent.

The recommendation will be forwarded to the full Eaglecrest Board of Directors for consideration at its September 3, 2026 meeting.

Bylaw Review

Chair Stevens provided an update on the ongoing review of the Eaglecrest Board bylaws. The review initially began with proposed changes to the Board Secretary's responsibilities regarding preparation of meeting minutes and expanded to include additional recommendations from the City Clerk's Office.

The Committee briefly reviewed proposed updates concerning:

- Board Secretary responsibilities and preparation of meeting minutes.
- The President's role on standing committees and for quorum purposes.
- Remote meeting language.
- Adding the Sales, Marketing, and Communications Committee as a standing committee.
- Supplemental materials added to meeting packets.
- Modernizing language regarding approval of minutes.
- Public participation during committee meetings.

The City Clerk advised that standing committee meetings could be identified as **work sessions** on agendas to address the current bylaw language concerning public participation.

The Committee also discussed the provision allowing the Board President to count toward a committee quorum while serving as a non-voting member. The City Clerk noted that this is not standard practice among CBJ's other empowered boards. The Committee expressed interest in reviewing the history of the provision and potentially bringing the language into alignment with other empowered boards.

The City Clerk will provide examples from other empowered boards and prepare proposed bylaw revisions for further review.

The Committee plans to continue its detailed bylaw review at the September Human Resources Committee meeting, with the goal of developing recommendations for consideration by the full Board.

No formal action was taken on the bylaws.

Other Business

Jim Calvin requested an update on recruitment for the vacant Marketing Director position.

Erin Lupro reported that recruitment was still under discussion and that the position had not yet been posted. Additional information was expected the following week.

Adjournment

With no further business before the Committee, Chair Stevens thanked the Committee members, staff, and City Clerk for their participation and adjourned the meeting until the next regularly scheduled Human Resources Committee meeting.

Eaglecrest Board of Directors Meeting Minutes

Date: July 2, 2026

Time: 5:30 p.m.

Location: City Hall Assembly Chambers / Zoom

Roll Call

Board Members Present: Brandon Cullum, Jim Calvin, Wayne Stevens, Kevin Krein, Thor Lindstam, Sean O'Neil, Sandy Hussain

Interim General Manager: Erin Lupro

Assembly Liaison: Neil Steininger

Mountain Staff: Marissa Kehres

A quorum was established.

Board President Brandon Cullum welcomed newly appointed Board Member Sandy Hussain.

Agenda Approval

The Board noted a correction to the agenda. The Special Eaglecrest Board meeting listed under the next meeting date was corrected from July 9 to **July 7, 2026, at 12:30 p.m.**

A motion was made to approve the agenda as amended.

Hearing no objection, the agenda was approved.

Approval of Minutes

A motion was made to approve the **April 2026 and June 2026 meeting minutes** as presented and request unanimous consent.

Hearing no objection, both sets of minutes were approved.

Public Participation

Brock Tabor – Juneau Ski Club

Brock Tabor provided a summer update on behalf of the Juneau Ski Club.

The club represents approximately 200–300 athletes and family pass holders participating in Mighty Mite, Development, Junior, and Freeride programs. Athletes have continued summer training opportunities, including camps at Mt. Hood, Alyeska, and other locations.

The club anticipates taking athletes to Mt. Sima for early-season training during Thanksgiving week and is working with the Alaska Division to establish dates for the 2026–2027 race and freeride season.

The club does not anticipate hosting the state championships this season but may serve as an alternate venue depending on statewide snow conditions. The club intends to host a statewide U12/U14 qualifying race in February.

Brock emphasized the economic impact of ski races, noting that an event attracting more than 100 athletes can bring approximately 300 athletes, coaches, and family members to Juneau.

The club also plans to encourage its membership to purchase Eaglecrest season passes.

Sean Isley

Sean Isley spoke regarding Eaglecrest's future, community ownership, summer development, and discussions with private entities.

He reflected on the history of the gondola project and encouraged the Board to exercise caution when considering private investment or operating arrangements.

He strongly advocated for maintaining Eaglecrest as a community-owned and community-driven ski area and encouraged greater involvement from local organizations, nonprofit partners, businesses, and Eaglecrest users.

He suggested exploring additional revenue opportunities, community fundraising, planned giving, nonprofit partnerships, grants, summer tourism, and other mechanisms to improve Eaglecrest's long-term financial sustainability.

Dan Cannon

Dan Cannon thanked the Board for its service and reported that he had purchased his 2026–2027 season passes.

He encouraged the Board, staff, and Assembly to view Eaglecrest primarily as a community and recreational asset rather than solely through an enterprise or profitability model.

He emphasized Eaglecrest's role in youth recreation, community livability, outdoor culture, and quality of life and encouraged the Board to continue relying on community involvement as it develops a sustainable path forward.

Curtis Francis

Curtis Francis spoke in support of General Manager finalist **Julie Jackson-Piper**.

He described his previous experience employing Julie in Juneau's tourism industry and characterized her as capable, hardworking, organized, and effective at managing complex operations and personalities.

He also noted Julie's previous involvement with Eaglecrest and her familiarity with the Juneau community.

Fred Hiltner – Juneau Nordic Ski Club

Fred Hiltner spoke on behalf of the Juneau Nordic Ski Club, which had more than 1,000 members during the past season.

He described the club's longstanding partnership with Eaglecrest, including assisting with Nordic grooming, helping train new groomers, providing trail knowledge, and coordinating events.

He thanked Erin Lupro for her work with the Nordic Ski Club and expressed the club's desire to continue supporting Eaglecrest and maintaining access to Eaglecrest's Nordic trail system.

Manager's Report

Interim General Manager Erin Lupro provided operational, financial, staffing, maintenance, and programming updates.

SE Group Strategic and Financial Planning

Staff and the Planning Committee have continued working with **SE Group** to refine the project's scope following removal of the gondola component.

SE Group is scheduled for a two-day on-site visit on **July 7–8**. Initial areas of focus will include:

- Lift infrastructure
- Snowmaking
- Facilities and buildings
- Winter operating efficiencies
- Revenue opportunities
- Cost efficiencies
- Summer business development opportunities

SE Group will also meet directly with Eaglecrest employees so staff can identify operational concerns and priorities.

The project scope includes evaluating financial information, cost recovery, anticipated costs, revenues, and other factors associated with future recommendations.

Fiscal Year Closeout

Staff have been working to complete the FY26 closeout, including resolving outstanding purchase orders and obtaining final vendor invoices.

Purchase orders will continue to be closed as remaining obligations are completed.

Vertical Bridge

Erin reported that the Assembly approved the updated ordinance associated with the Vertical Bridge cell tower near Porcupine on June 8.

The updated agreement includes a **\$5,000 one-time payment in FY27** along with future increases in lease revenue.

Staff also identified previously missing Vertical Bridge revenue that had been deposited into a CBJ Lands account rather than Eaglecrest's account.

The issue was traced back to approximately February 2024. Staff worked with CBJ to correct the accounting and return the revenue to Eaglecrest.

The amount identified for transfer to Eaglecrest was clarified during the meeting as approximately **\$23,635**.

Upcoming Events and Sales

Season pass sales began July 1.

Staff successfully tested off-site season pass sales in preparation for the upcoming **Christmas in July** event.

Upcoming dates include:

- **August 3:** Locker renewals open

- **August 26 at 10:00 a.m.:** Snow Sports School registration opens
- **September 19:** Discover Eaglecrest Day

Staff are also considering additional summer activities designed to encourage community use of the mountain.

Mountain Operations

New Director of Mountain Operations **Burke** began work June 15.

Mountain Operations staff have been cleaning and organizing the shop yard and preparing surplus equipment for disposal through the CBJ surplus process.

Lift maintenance continues across the mountain.

Work on Porcupine is nearing completion, Hooter maintenance is progressing, and staff are preparing to begin work on Ptarmigan.

Required nondestructive testing of grips and other lift components is also underway.

Hooter Gearbox

Staff continue coordinating with RTEC and Maritime regarding the Hooter gearbox rebuild.

The current plan is for Eaglecrest staff to remove the gearbox and transport it to Maritime, where RTEC and Maritime will work together on the rebuild.

Mountain Safety

Mountain Safety staff continue reviewing emergency and evacuation plans, maintaining rescue equipment, preparing response kits, and exploring opportunities to increase volunteer recruitment.

Mountain Safety is also assisting Lift Maintenance with lift-line work.

Human Resources

Staff have been implementing personnel changes associated with the FY27 budget, including position control changes and required personnel actions.

Intent-to-return letters will be sent to seasonal employees whose positions remain funded. Responses will help staff determine FY27 recruitment needs.

Guest Services and Base Operations

Following Board approval of FY27 pricing and the credit card convenience fee, staff completed significant point-of-sale system updates.

Work included:

- Updating product prices
- Updating waiver dates
- Configuring the convenience fee

- Establishing accounting procedures
- Testing point-of-sale functionality
- Preparing in-person payment options
- Servicing season pass printers
- Installing replacement computers and coordinating with CBJ IT

Staff were thanked for completing the work in time for July 1 season pass sales.

Snow Sports School

Eaglecrest completed its second summer camp session.

Summer camp participation has more than doubled compared with the previous year. Additional staffing allowed Eaglecrest to expand capacity, and only a few spaces remained in the final camp.

Retail, Rental, and Repair

Annual retail inventory was completed without requiring adjustments.

Staff have also begun planning FY27 merchandise purchases, including sweatshirts, hoodies, hats, and other retail items.

Financial Report

Erin presented updated FY26 financial information.

Personnel services and commodities showed minor changes since the Finance Committee meeting, including payroll activity, advertising expenses, uniforms, safety equipment, materials, fuel, and purchase-order closeouts.

Staff clarified that software maintenance fees and bank card processing fees had previously been aggregated in the same account. Separating the two provides a more accurate picture of Eaglecrest's actual merchant processing expenses.

Revenue changes included activity associated with:

- Ski lift fees
- Permit revenue
- Vending
- Merchandise sales
- Facility and cabin rentals

Land lease revenue associated with Vertical Bridge will be reflected separately in future reports.

Staff also included an **Indy Pass report** to provide additional information regarding the geographic origin of Indy Pass users visiting Eaglecrest.

Agenda Topics

Goldbelt Discussion

The Board discussed its continuing conversations with Goldbelt following the conclusion of the previous Revenue Sharing Agreement and related gondola obligations.

Brandon Cullum reviewed the two resolutions adopted by the Board at its June meeting.

The first reaffirmed the Board's commitment to **continued community ownership of Eaglecrest** while allowing exploration of potential investment opportunities within that framework.

The second supported continued engagement with Goldbelt regarding potentially mutually beneficial partnerships that could help modernize Eaglecrest, generate additional operating revenue, support summer development, and preserve affordable winter recreation.

Brandon emphasized that discussions with Goldbelt are exploratory and that the Board is also pursuing other opportunities through SE Group, potential grant funding, nonprofit partners, community fundraising, and other sources.

The Board discussed the importance of carefully evaluating any long-term lease or operating arrangement to ensure consistency with the Board's commitment to community ownership.

Jim Calvin emphasized that the Board is **not pursuing privatization of Eaglecrest**. He stated that discussions with Goldbelt are intended to determine whether mutually beneficial opportunities exist, particularly related to summer development and revenue generation.

He noted that Eaglecrest also intends to explore opportunities involving other investors and funding sources, including grants and community partnerships.

Sandy Hussain asked about the timeline for Goldbelt discussions and opportunities for other private-sector or nonprofit partners to participate.

The Board noted that no specific timeline has been established, but Eaglecrest is expected to return to the Assembly in approximately November with a more developed plan for its future.

Community organizations, nonprofits, businesses, and potential investors were encouraged to bring ideas and proposals forward.

No formal action was taken.

Packer Fund – Work Carrier Basket

Staff requested approval to use approximately **\$13,000 from the Eaglecrest Foundation's Packer Fund** to purchase a new lift maintenance work carrier basket.

Director of Mountain Safety Justin Spurrier explained that Eaglecrest's existing work carriers no longer meet updated ANSI B77 standards.

Modifying the existing equipment would be cost prohibitive. The proposed replacement includes an interchangeable configuration allowing it to be used with both Hall and Riblet lift systems.

Jim Calvin explained that the Packer Estate funds are held by the Eaglecrest Foundation in a restricted account dedicated to maintenance-related expenditures.

The account had an approximate balance of **\$215,000** before the proposed purchase.

The Eaglecrest Foundation approved the request, including the possibility of associated freight expenses. Under the governing agreement, expenditures exceeding \$5,000 also require approval from the Eaglecrest Board.

Motion

Wayne Stevens moved to **accept the funds from the Eaglecrest Foundation for the chair maintenance work carrier and freight.**

A roll call vote was taken.

The motion passed unanimously.

Approximately \$200,000 will remain in the Packer Fund following the expenditure.

Committee Reports

Finance Committee

The Finance Committee met June 24 and continued reviewing year-to-date financial reporting.

The Committee discussed establishing a reliable financial cutoff date so reports accurately represent Eaglecrest's net operating position.

Due to delays between Eaglecrest transactions and entry into CBJ's financial system, the most recent months may remain subject to reconciliation.

The Committee identified April as the most reliable current cutoff for a complete financial picture and will continue working with staff to improve reporting.

The Committee is also reviewing accounting codes and departmental reporting to better understand the operating results of individual Eaglecrest functions.

Staff will continue reporting the most current available FY26 information as transactions are reconciled while beginning FY27 reporting.

Sales, Marketing, and Communications Committee

Sean O'Neil reported that the Committee is developing guidelines for potential monthly Board member community meet-and-greet events.

The Committee is also available to assist staff with the upcoming Christmas in July event.

Planning Committee

Jim Calvin provided an update regarding the SE Group planning project.

He clarified that SE Group's previous involvement with the gondola project focused on the technical functionality of the equipment and did not include analysis of construction costs, operating revenues, operating expenses, or overall project financial feasibility.

SE Group previously prepared Eaglecrest's 2012 Master Plan.

The current planning process will examine:

- Winter operating efficiencies
- Revenue opportunities
- Summer business development
- Potential summer market demand
- Lift replacement needs
- Phased lift replacement options
- New versus used lift equipment
- Lodge and infrastructure needs
- Potential outside investment
- Grants and loans
- General obligation bonds
- Community fundraising

The goal is to develop a more complete business plan and roadmap by approximately **October or November 2026** for presentation to the Assembly.

The Planning Committee is also developing an **Eaglecrest user survey**, expected to launch in July, to gather community feedback.

Sandy Hussain encouraged the Board to consider community focus groups in addition to surveys and market research, including discussions with local businesses, parents, recreation organizations, and other Eaglecrest stakeholders.

The Committee agreed that community communication and participation should remain an important part of the planning process.

Human Resources Committee

Jim Calvin reported that General Manager recruitment has been underway for approximately five months and that the process had progressed to the finalist stage.

The HR Committee is also working with Wayne Stevens on proposed updates to the Eaglecrest Board bylaws. Draft revisions are expected to be reviewed at an upcoming HR Committee meeting before being presented to the full Board.

Assembly Liaison Report

Assembly Liaison Neil Steininger reported that the Assembly had approved the Vertical Bridge ordinance and adopted the FY27 budget.

Recent Assembly activity had slowed following the budget process, with significant CBJ staff attention shifting toward flood preparation in the Mendenhall Valley.

Neil also reported that citizen initiatives addressing municipal revenue had been certified for the ballot, including a proposed seasonal sales tax associated with recreation funding.

The Assembly was also expected to consider placing renewal of the existing temporary sales tax on the ballot.

Additional Public Participation

A member of the public encouraged the Board not to rely too heavily on outside consultants and emphasized the significant expertise available within Juneau's ski community.

The speaker encouraged the Board to continue involving community members in Eaglecrest's planning process and expressed confidence in the Board's ability to move Eaglecrest forward following recent challenges.

Board Member Comments

Sean O'Neil thanked Eaglecrest staff and Board members for their continued work.

Kevin Krein thanked staff for successfully launching season pass sales and allowing off-site purchases. He also thanked community members for public testimony and written comments.

Thor Lindstam encouraged participation in Christmas in July.

Sandy Hussain thanked the Board for welcoming her and thanked Erin Lupro and Wayne Stevens for helping bring her up to speed. She encouraged community members to remain engaged and continue attending Eaglecrest meetings.

Wayne Stevens welcomed Sandy Hussain and thanked Erin Lupro for her financial work, including identifying approximately \$23,000 in revenue that had previously been deposited into another CBJ account. He encouraged the public to purchase season passes and demonstrate support for Eaglecrest.

Erin Lupro welcomed Sandy Hussain and congratulated Kevin Krein and Sean O'Neil on their Board reappointments. She thanked Board members for their questions, support, and patience.

Brandon Cullum welcomed Sandy Hussain, congratulated Sean O'Neil and Kevin Krein on their reappointments, and thanked staff for completing the credit card and point-of-sale work required for the July 1 season pass launch.

General Manager Recruitment and Finalist Interview

Following a brief recess, the Board reconvened for the General Manager finalist interview.

CBJ Human Resources representative **Dallas Hargrave** provided an overview of the recruitment process.

Fourteen applicants received initial screening interviews. Following review of the applicant pool, the Human Resources Committee interviewed five additional candidates.

The HR Committee recommended **Julie Jackson-Piper** as the finalist for consideration by the full Eaglecrest Board.

Dallas explained that the finalist interview would include a public portion followed by an Executive Session for questions involving confidential personnel information.

Public feedback forms were made available, with a deadline of 9:00 a.m. the following morning. Feedback would be compiled and provided to the Board before further consideration.

A Special Eaglecrest Board meeting had been scheduled for **July 7, 2026, at 12:30 p.m.** to allow the Board to take further action if appropriate following the interview and review of public feedback.

Julie Jackson-Piper Interview

The Board interviewed Julie Jackson-Piper regarding her qualifications and approach to managing Eaglecrest.

Topics addressed during the public portion of the interview included:

- Her interest in returning to Eaglecrest and serving as General Manager
- Eaglecrest's opportunities for rebuilding revenue and community support
- Challenges to long-term financial sustainability
- Community trust and public engagement
- Communication between Eaglecrest management and the skiing public
- The future of Black Bear Chair
- Mountain and base operations
- Marketing and community relations
- Staff management and delegation
- Experience working with governing boards
- Development and management of operating and capital budgets
- Grants, partnerships, and alternative revenue opportunities
- Summer development and year-round revenue
- Relationships with CBJ departments, the Assembly, community organizations, and other partners

Julie discussed her previous experience with Eaglecrest and CBJ, her current municipal recreation management experience, and her familiarity with the Juneau community.

She emphasized community relationships, transparency, consistent communication, revenue diversification, grant opportunities, partnerships, staff expertise, and careful financial management as important components of Eaglecrest's future.

Regarding Black Bear Chair, she expressed interest in evaluating the condition of the existing infrastructure, identifying steps necessary to preserve it, exploring rehabilitation or replacement options, and developing a phased plan for potentially returning the lift to service.

Executive Session

Following completion of the public interview questions, Wayne Stevens moved that the Board recess into Executive Session to discuss matters which may tend to defame or prejudice the character or reputation of a person, specifically confidential information to be discussed with the General Manager candidate.

Wayne requested unanimous consent.

Hearing no objection, the Board entered Executive Session.

The Board announced that it would **not reconvene in public session following Executive Session** and that no final hiring decision would be made that evening.

Further consideration of the General Manager recruitment process was anticipated at the Special Board meeting scheduled for July 7.

Upcoming Meetings

Special Eaglecrest Board Meeting:

July 7, 2026, at 12:30 p.m. — Zoom Only

The transcript also referenced the next regular Board meeting as occurring in August; however, the date stated in the transcript should be verified against the official meeting calendar before inclusion in the final approved minutes.

Eaglecrest Board of Directors Meeting Minutes

Date: August 10, 2026

Time: 5:30 p.m.

Location: Zoom Only

Roll Call

Board Members Present: Thor Lindstam, Sean O’Neil, Sandy Hussain, Jim Calvin, Wayne Stevens, Kevin Krein, Brandon Cullum

A quorum was established.

Agenda Approval

Wayne Stevens moved to approve the agenda as presented and requested unanimous consent.

Hearing no objection, the agenda was approved by unanimous consent.

Approval of Minutes

No minutes were presented for approval.

Public Participation

There was no public participation.

Manager’s Report

Interim General Manager Erin Lupro provided a brief update on July operations and summer projects.

The SE Group conducted its site visit at the beginning of July as part of the ongoing strategic and financial planning process. Staff also continued significant lift and mountain maintenance work throughout the month.

Erin reported that repairs to the snowmaking water line are ongoing. Staff have been identifying and repairing problem areas throughout the system, and a contractor has been scheduled to complete work on a larger section requiring outside assistance.

Erin also clarified that **Black Bear Chair is not being permanently decommissioned**. Staff and the Board will need to continue discussing options for the lift and determine a long-term plan.

Regarding snowmaking, Erin explained that Eaglecrest traditionally prioritizes the learning area first, followed by the base of Hooter and then the base of Ptarmigan. She noted that staffing, budget, and time limitations may affect the amount of snowmaking and other services Eaglecrest is able to provide during the upcoming season.

Brandon Cullum emphasized the importance of clearly communicating realistic expectations to the public given Eaglecrest’s current budget and staffing constraints.

Erin stated that staff will continue to be resourceful and flexible in providing the best possible service with available resources.

Erin also reported a strong start to season pass sales compared with the previous year. Participation in the payment plan has increased, allowing more customers to spread the cost of their passes over time.

She thanked Board members who participated in Eaglecrest's first **Christmas in July** event and described the event as a successful community outreach effort.

Financial Report

Erin presented updated FY26 financial information and reported that only minor changes had occurred since the most recent Finance Committee meeting.

Some FY26 encumbrances remain open, including the remaining financial commitment associated with the SE Group contract.

Jim Calvin asked whether a significant portion of the remaining encumbrances included the SE Group contract. Erin confirmed that it did.

Brandon Cullum asked whether the full SE Group contract was committed to FY26. Erin confirmed that it was and noted that the same large encumbrance would therefore not appear in FY27.

Staff have begun opening FY27 purchase orders for recurring operational needs, including fuel and other expenses.

Election of Board Officers

Brandon Cullum announced that he wished to step away from serving as Board President while remaining a member of the Eaglecrest Board of Directors.

Brandon nominated Thor Lindstam to serve as President and requested unanimous consent.

Hearing no objection, **Thor Lindstam was elected President by unanimous consent.**

Thor assumed the role of President for the remainder of the meeting.

Thor Lindstam nominated Wayne Stevens to continue serving as Board Secretary and requested unanimous consent.

Hearing no objection, **Wayne Stevens was reappointed as Secretary by unanimous consent.**

Jim Calvin nominated Kevin Krein to continue serving as Vice President and requested unanimous consent.

Hearing no objection, **Kevin Krein was reappointed as Vice President by unanimous consent.**

Board Officers

- **President:** Thor Lindstam
- **Vice President:** Kevin Krein
- **Secretary:** Wayne Stevens

Committee Assignments

The Board reviewed and updated committee assignments following the election of officers.

Human Resources Committee

- **Chair:** Wayne Stevens
- **Member:** Jim Calvin
- **Member:** Sandy Hussain

Jim Calvin remained on the committee but stepped away from serving as Chair.

Planning Committee

- **Chair:** Jim Calvin
- **Member:** Kevin Krein
- **Member:** Brandon Cullum

Sean O'Neil stepped away from the committee, and Brandon Cullum was appointed in his place.

Finance Committee

- **Chair:** Brandon Cullum
- **Member:** Sandy Hussain
- **Member:** Jim Calvin

Thor Lindstam stepped away from serving as Finance Committee Chair following his election as Board President. Wayne Stevens also stepped away from the Finance Committee to focus on his role as Human Resources Committee Chair.

Sales and Communications Committee

- **Chair:** Sandy Hussain
- **Member:** Sean O'Neil
- **Member:** Kevin Krein

Sean O'Neil stepped away from serving as Chair but remained on the committee. Sandy Hussain was appointed Chair.

Staff noted that the Sales and Communications Committee is not yet formally listed as a standing committee in the current bylaws. This will be addressed during the upcoming bylaw review.

Eaglecrest User Survey Update

Jim Calvin provided an update on the Eaglecrest user survey, which closed in early August with **925 responses**.

Jim noted that the survey included a broad range of Eaglecrest users and that approximately half of respondents were season pass holders.

Preliminary results included:

- 25% rated the season pass as a very good value.
- 32% rated it as a good value.
- 23% felt the price was approximately equal to its value.
- Approximately 12% rated it as poor or very poor value.

Regarding information sources, approximately 89% of respondents reported using the Eaglecrest website, compared with 38% using Facebook, 34% using Instagram, and 15% using the telephone report.

When asked for their preferred source of information, 71% selected the Eaglecrest website.

Approximately 60% of respondents opposed an off-season parking fee, while approximately 15% supported the idea.

Regarding potential night skiing, 45% indicated they would be very likely to participate and 25% indicated they would be somewhat likely.

Approximately 70% of respondents stated that Eaglecrest is very important to their decision to live in Juneau, with another 19% stating it is somewhat important.

The open-ended portion of the survey generated approximately 37 pages of comments. Jim noted that a preliminary search identified approximately **133 references to Black Bear**.

The next phase will include cleaning and categorizing the data, completing additional analysis and cross-tabulation, and determining the best way to share the final results with the Board and community.

Wayne Stevens thanked Jim for undertaking the project.

Goldbelt and Planning Update

Brandon Cullum and Jim Calvin provided an update regarding ongoing discussions with Goldbelt, Inc.

Brandon reported that he and Jim participated in a meeting with the City Manager, Craig Dahl, and McHugh Pierre of Goldbelt. With the prior revenue-sharing agreement concluded and the related balance and interest resolved, discussions are now focused more broadly on potential future opportunities involving Eaglecrest, Goldbelt, and CBJ.

Goldbelt expressed continued interest in exploring opportunities at Eaglecrest that could support both its corporate goals and Eaglecrest's role as a community asset.

Jim described the meeting as an opportunity to reset the relationship with Goldbelt following the conclusion of the previous agreement and gondola project.

The Board discussed allowing the current SE Group planning process to identify Eaglecrest's capital priorities, summer development opportunities, and potential revenue-generating projects before pursuing specific partnerships.

Potential partnerships could range from individual commercial-use opportunities to broader development concepts focused on expanding Eaglecrest's summer operations and revenue potential.

President Lindstam clarified that these discussions should not be interpreted as an effort to transfer Eaglecrest to Goldbelt, but rather as exploration of potential partnerships that may support Eaglecrest's long-term sustainability.

No formal action was taken.

Board Member Meet and Greet

Sean O'Neil provided an update on the Board Member Meet and Greet initiative developed through the Sales and Communications Committee work group.

The proposed program would establish approximately one community meet-and-greet each month from August through December 2026. Events would preferably be held during the third or fourth week of each month.

The goal is to provide an informal opportunity for community members to interact with Board members, learn about Eaglecrest programs, discuss the value of Eaglecrest, and connect with partner organizations.

Potential topics include season pass sales, Snow Sports School registration, school group programs, and other seasonal priorities.

The Board discussed beginning the program before the Tier 1 season pass deadline so community members considering purchasing a pass could ask questions and receive additional information.

Staff advised that scheduling could be coordinated through individual responses to a Board-wide email or scheduling poll and that at least three days of public notice would be required.

Motion

Sean O'Neil moved to **approve the Eaglecrest Board Monthly Meet and Greet Guide as the guideline for Board meet-and-greet events, with the Sales and Communications Committee responsible for coordinating and evaluating the program.**

Jim Calvin seconded the motion.

A roll call vote was taken:

- Brandon Cullum – Yes
- Kevin Krein – Yes
- Wayne Stevens – Yes
- Jim Calvin – Yes
- Sean O'Neil – Yes
- Sandy Hussain – Yes
- Thor Lindstam – Yes

The motion passed unanimously, 7–0.

Staff will distribute a scheduling poll to Board members, and the Sales and Communications Committee will move forward with planning the first event.

Committee Reports

Finance Committee

Thor Lindstam reported that the Finance Committee has been working to improve Eaglecrest's financial reporting so that information more clearly reflects operating performance and the financial results of individual cost centers.

The Committee continues to discuss how to provide clearer information regarding revenues, expenses, and net operating results while recognizing that the incoming General Manager will ultimately determine how those tools are used in daily operations.

Sales and Communications Committee

Sean O'Neil reported that the Committee's primary recent work was development of the Board Member Meet and Greet guidelines discussed earlier in the meeting.

Human Resources Committee

Wayne Stevens reported that the Human Resources Committee is continuing its review of the Board bylaws.

Proposed revisions include changes regarding Board Secretary responsibilities and additional recommendations from the City Clerk's Office.

The Committee is scheduled to review the proposed changes at its August 19 meeting before developing a recommendation for the full Board.

Planning Committee

Jim Calvin reported that the Planning Committee would meet later in the week to receive an update on the SE Group planning project.

The Committee will also discuss potential funding sources for Eaglecrest's capital and infrastructure needs, including grants, loans, fundraising opportunities, and general obligation bonds.

The Planning Committee is working with SE Group on a more detailed analysis of the summer and cruise markets to identify potential customer segments and viable revenue opportunities.

The Committee will also begin developing operating and performance metrics. Sandy Hussain will lead discussion regarding measures that could be tracked throughout the year to evaluate sales, conversions, operating performance, and efficiency.

Assembly Liaison Report

Assembly Liaison Neil Steininger reported that several recent Assembly and committee meetings had been canceled so CBJ staff could focus on preparations for potential flooding in the Mendenhall Valley.

Neil also provided updates on upcoming Assembly matters, including consideration of options for the sale of City Hall and proposed legislation formalizing Juneau's five-ship cruise ship limit.

He noted that neither item directly affects Eaglecrest but both represent significant upcoming City policy discussions.

Board Member Comments

Brandon Cullum thanked Thor Lindstam for accepting the Board President position and expressed optimism regarding the direction of Eaglecrest, the incoming General Manager, and the work being undertaken by the Board. He also thanked Jim Calvin for his significant work throughout the summer.

Sandy Hussain thanked Brandon for his service as Board President and expressed enthusiasm about participating in committee work and developing performance metrics.

Sean O'Neil thanked Board members and Eaglecrest staff for their work and expressed excitement for the upcoming winter season.

Jim Calvin thanked Eaglecrest's maintenance staff for their work on lift maintenance and snowmaking infrastructure.

Jim also provided a brief Eaglecrest Foundation update regarding lift tower sponsorships. Approximately **\$50,000 in commitments** had been received toward sponsorship renewals. The Foundation is working toward establishing a capital improvement reserve fund that could potentially be used as matching funds for grants and other future capital investments.

Kevin Krein thanked Brandon Cullum for his service as President, Thor Lindstam for stepping into the role, and Sandy Hussain for taking on additional committee responsibilities.

Wayne Stevens thanked staff and Board members for their work and expressed optimism that the Board's efforts would demonstrate meaningful progress when Eaglecrest reports back to the Assembly later in the year.

Thor Lindstam thanked the Board for its confidence in electing him President and emphasized the importance of remaining accessible to the broader Juneau community.

Administrative Updates

Staff reported that an updated Board and Committee Appointments document will be prepared and distributed to Board members.

The document will first be reviewed by the Board Secretary before being brought to the full Board for formal approval.

Assembly Liaison Neil Steininger noted that Assembly liaison assignments are generally reconsidered following the October municipal election, meaning the Eaglecrest Board could potentially receive a new Assembly Liaison later in the fall.

Jim Calvin reported that approximately 14–15 lift tower sponsorships had been secured or were in the renewal process at the time of the meeting.

Next Meeting

The next regular Eaglecrest Board of Directors meeting is scheduled for **September 3, 2026, at 5:30 p.m.**

Adjournment

Wayne Stevens moved to adjourn.

President Thor Lindstam declared the meeting adjourned.

Mountain Report

This month saw many departments working together to support projects that needed support. We have been able to communicate and coordinate trail work, lift maintenance, purchasing, FY26 closeout, surplus, and water projects.

In FY27, we have **157 payment plans**, compared to **68 payment plans in FY26**.

Locker renewal opened August 1st, and letters were sent by email. Renewal time is open until **September 24th**. If a locker is not renewed by then, we will make direct phone calls to each unpaid locker owner to confirm that they would like their locker for winter 26/27. Once we have final confirmation, we will start working off of our locker waitlist, which currently has **94 people waiting for various locker types**, the majority being Family.

Attached is an up-to-date sales report of sales so far in FY27. Some of the metrics have changed in some of the products compared to FY26. In FY26, season pass Tier 1 sales ended the day after Labor Day, and we had an influx in August. In FY27, Tier 1 ends at the end of September, so it might reflect differently this year.

Discover Eaglecrest Day is September 19th, 10:00 a.m.–3:00 p.m. at Eaglecrest.

We are working with ECB and EC Foundation Board members to help facilitate auction items to raise money for the Foundation. We have a shared list of contacts.

We have been in communication with DOT regarding the Spring/Summer Fish Creek Road project. We had a Teams meeting this week. The project can be found here:

<https://dot.alaska.gov/sereg/projects/fish-creek-road/>

In October, they will have the project updated to 70%.

We will have an on-site collaborative meeting Thursday, 9/3, to go over locations on the road.

We are meeting with UAS to walk through the agreement for FY27 and scale down the amount of units required for this winter to keep it in line with our budget.

Rental, Retail, Repair

We are working on upgrades to our storage solutions in the repair shop. This will allow room for more intake of repair gear, along with additional upgraded workspaces.

Retail stock has started to arrive for FY27. We are inventorying and uploading items into our sales inventory tracking.

Some of our rental gear for the season has shipped but has not arrived on the mountain yet.

Haunted House preparations have begun, and volunteers have started crafting and gathering supplies.

Snowsports School

August brings the building and launching of Snowsports School programming for FY27.

We have very similar program sales to date as last winter at this time. We will hold some of the classes until we have committed schedules from the Eaglecrest instructor staff.

Homeschool registration has also been coming in for the winter.

Mountain Ops Monthly Board Report

Lift Maintenance

- Line work and summer maintenance has started on the Ptarmigan chairlift and is ongoing. Cross-department support from Ski Patrol has been helpful.

- The date for the gearbox rebuild project for the Hooter chairlift has been delayed to the second week of September due to a schedule conflict with the contractor.

Mountain Maintenance

- Summer brushing is ongoing on the lower mountain. Cross-department support in brushing on-site trails and the parking lot has come from Patrol and Snowsports. CBJ is also supporting the mowing effort in the parking lot. We also have a list of areas we are working through when staffing allows.
- Seasonal maintenance, cleaning, and painting was completed in the Hilda Dam Cabin.
- The Waterworks Dam structure and intake well area has been repaired and fortified.
- Repair work is ongoing on the snowmaking pipeline. The upper water line was charged following initial repair efforts; however, new leaks were located after the line was pressurized.

Equipment/Vehicles

- The first round of surplus was successful. Most items were sold and have been picked up by their new owners.
- Seasonal maintenance of grooming equipment is ongoing. Currently, our oldest snowcat, **"Pinky,"** is being serviced and summer tracks are being installed to improve access for snowmaking pipe repair efforts.

Ski Patrol

- Continued weather station maintenance on both Heavenly and Powder Patch stations.
- Continued work on updating rescue kits, rescue plans, and rescue caches. These updates will be reflected in the 26/27 Safety and Operations Plan.
- Building a pre-season training schedule.
- Confirming staff intent to return and whether there is a need to hire.
- Helping Mountain Ops with line work on Ptarmigan and other projects.
- Conducted Worker Safety at Height and Rescue training for Mountain Ops.
- Helping with logistics to get five patrollers to **ISSW (International Snow Science Workshop)**.

HR

- We have opened recruitment through our CBJ hiring portal for winter 26/27 positions.
- General Manager **Julie Piper** has arrived, and her first day was **August 31st**.
- We have hired a **Marketing and Events Manager, Kristen Strom**. Her first day will be **September 28th**.
- We are also coordinating with our J-1 company, **GoWex**, for winter employment 26/27.



Actual vs Budget Year To Date

City and Borough of Juneau

July 2025 To June 2026 (12 Months)

FY26

Fund All
Department Eaglecrest
Program All
GL Account All
Accounting Units All

	Budget	YTD Actual Costs (excl. Enc)	Variance Over/(Under)	Percentage Variance	Open Encumbrances	YTD Actual Costs (incl. Enc)	Variance Over/(Under)	Percentage Variance
Expenses	5,777,921	4,809,317	(968,603)	-16.76%	91,898	4,901,215	(876,705)	-15.17%
Commodities & Services	2,479,915	2,277,839	(202,076)	-8.15%	91,898	2,369,737	(110,178)	-4.44%
5201-0000 - Mileage	300	573	273	91.12%	-	573	273	91.12%
5202-0000 - Travel & Training	45,390	22,095	(23,295)	-51.32%	-	22,095	(23,295)	-51.32%
5204-0000 - Recruiting	9,000	(3,750)	(12,750)	-141.67%	-	(3,750)	(12,750)	-141.67%
5205-0000 - Contractual Training	-	1,650	1,650	100.00%	-	1,650	1,650	100.00%
5310-0000 - Telephone	20,475	19,317	(1,158)	-5.65%	-	19,317	(1,158)	-5.65%
5320-0000 - Printing	17,700	12,194	(5,506)	-31.11%	-	12,194	(5,506)	-31.11%
5322-0000 - Advertising	35,300	13,447	(21,853)	-61.91%	-	13,447	(21,853)	-61.91%



Actual vs Budget Year To Date

City and Borough of Juneau

5330-0000 - Rents	-	990	990	100.00%	-	990	990	100.00%
5332-0000 - Electricity	90,000	93,817	3,817	4.24%	-	93,817	3,817	4.24%
5333-0000 - Fuel Oil & Propane	13,100	7,450	(5,650)	-43.13%	-	7,450	(5,650)	-43.13%
5334-0000 - Refuse Disposal	10,000	9,297	(703)	-7.03%	-	9,297	(703)	-7.03%
5336-0000 - Wastewater Service	5,000	2,052	(2,948)	-58.96%	-	2,052	(2,948)	-58.96%
5340-0000 - Repairs	6,500	586	(5,914)	-90.98%	-	586	(5,914)	-90.98%
5347-0000 - Maintenance - Software	-	46,067	46,067	100.00%	-	46,067	46,067	100.00%
5360-0000 - Equipment Rentals	2,000	7,450	5,450	272.51%	-	7,450	5,450	272.51%
5362-0000 - Fleet Replacement Reserve	335,000	335,000	-	0.00%	-	335,000	-	0.00%
5363-0000 - Equipment Maintenance - Non-Fleet	90,000	151,777	61,777	68.64%	8,879	160,656	70,656	78.51%
5370-0000 - Specialty & Property	157,800	151,332	(6,468)	-4.10%	-	151,332	(6,468)	-4.10%
5375-0000 - General Liab, Auto & EE Practice	1,100	1,100	-	0.00%	-	1,100	-	0.00%
5380-0000 - Dues & Subscriptions	10,950	6,017	(4,933)	-45.05%	-	6,017	(4,933)	-45.05%
5389-0000 - Fleet Gasoline	-	-	-	0.00%	-	-	-	0.00%
5390-0000 - Contractual Services	434,500	400,370	(34,130)	-7.86%	83,020	483,389	48,889	11.25%
5394-0000 - Full Cost Allocation	523,100	523,100	-	0.00%	-	523,100	-	0.00%
5395-0000 - Medical Professional Services	-	-	-	0.00%	-	-	-	0.00%
5397-0000 - Bank Card Fees	120,000	51,518	(68,482)	-57.07%	-	51,518	(68,482)	-57.07%



Actual vs Budget Year To Date

City and Borough of Juneau

5420-0000 - COVID Materials & Services	-	-	-	0.00%	-	-	-	0.00%
5480-0000 - Office Supplies	6,600	2,581	(4,019)	-60.89%	-	2,581	(4,019)	-60.89%
5481-0000 - Postage & Parcel Post	500	12	(488)	-97.59%	-	12	(488)	-97.59%
5483-0000 - Foul Weather Gear	3,600	-	(3,600)	-100.00%	-	-	(3,600)	-100.00%
5484-0000 - Rental Inventory	35,000	37,336	2,336	6.67%	-	37,336	2,336	6.67%
5485-0000 - Inventory	3,000	-	(3,000)	-100.00%	-	-	(3,000)	-100.00%
5486-0000 - Retail Hard Goods	4,000	4,394	394	9.85%	-	4,394	394	9.85%
5487-0000 - Retail Soft Goods	42,000	32,146	(9,854)	-23.46%	-	32,146	(9,854)	-23.46%
5488-0000 - Uniforms & Safety Equipment	30,500	25,337	(5,163)	-16.93%	-	25,337	(5,163)	-16.93%
5489-0000 - Uniform & Tool Allowance	7,000	5,711	(1,289)	-18.41%	-	5,711	(1,289)	-18.41%
5490-0000 - Materials & Commodities	267,500	211,173	(56,327)	-21.06%	-	211,173	(56,327)	-21.06%
5492-0000 - Gasoline & Oil	135,000	101,622	(33,378)	-24.72%	-	101,622	(33,378)	-24.72%
5493-0000 - Chemicals	6,000	-	(6,000)	-100.00%	-	-	(6,000)	-100.00%
5494-0000 - Loss Contingency	-	1,000	1,000	100.00%	-	1,000	1,000	100.00%
5496-0000 - Minor Equipment	12,000	3,126	(8,874)	-73.95%	-	3,126	(8,874)	-73.95%
7005-0000 - Reimbursable Expense - External	-	(50)	(50)	-100.00%	-	(50)	(50)	-100.00%
Total Commodities & Services	2,479,915	2,277,839	(202,076)	-8.15%	91,898	2,369,737	(110,178)	-4.44%
Personnel Services	3,298,006	2,531,478	(766,527)	-23.24%	-	2,531,478	(766,527)	-23.24%



Actual vs Budget Year To Date

City and Borough of Juneau

5100-0000 - Vacancy Factor	-	-	-	0.00%	-	-	-	0.00%
5110-0000 - Salaries	2,258,593	1,612,033	(646,560)	-28.63%	-	1,612,033	(646,560)	-28.63%
5111-0000 - Overtime	108,220	159,343	51,123	47.24%	-	159,343	51,123	47.24%
5116-0000 - Accrued Leave	-	107,107	107,107	100.00%	-	107,107	107,107	100.00%
5120-0000 - Benefits	945,773	596,721	(349,052)	-36.91%	-	596,721	(349,052)	-36.91%
5121-0000 - Deferred Comp Employer Match	9,380	1,983	(7,397)	-78.86%	-	1,983	(7,397)	-78.86%
5130-0000 - Workers Compensation	62,700	62,700	-	0.00%	-	62,700	-	0.00%
5141-0000 - All Other Workforce	(86,660)	-	86,660	100.00%	-	-	86,660	100.00%
5160-0000 - Bonuses	-	(8,407)	(8,407)	-100.00%	-	(8,407)	(8,407)	-100.00%
Total Personnel Services	3,298,006	2,531,478	(766,527)	-23.24%	-	2,531,478	(766,527)	-23.24%
Revenues	3,786,700	3,001,423	(785,277)	-20.74%	-	3,001,423	(785,277)	-20.74%
Net Total	(1,991,221)	(1,807,895)	183,326	9.21%	(91,898)	(1,899,793)	91,428	4.59%



Actual vs Budget Year To Date

City and Borough of Juneau

FY26

July 2025 To June 2026 (12 Months)

Fund All
Department Eaglecrest
Program All
GL Account All
Accounting Units All

	Budget	YTD Actual Costs (excl. Enc)	Variance Over/(Under)	Percentage Variance	Open Encumbrances	YTD Actual Costs (incl. Enc)	Variance Over/(Under)	Percentage Variance
Expenses	5,777,921	4,809,317	(968,603)	-16.76%	91,898	4,901,215	(876,705)	-15.17%
Revenues	3,786,700	3,001,423	(785,277)	-20.74%	-	3,001,423	(785,277)	-20.74%
Net Total	(1,991,221)	(1,807,895)	183,326	9.21%	(91,898)	(1,899,793)	91,428	4.59%



Actual vs Budget Year To Date

City and Borough of Juneau

FY26

July 2025 To June 2026 (12 Months)

Fund All
Department Eaglecrest
Program All
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	Budget	YTD Actual Costs (excl. Enc)	Variance Over/(Under)	Percentage Variance	Open Encumbrances	YTD Actual Costs (incl. Enc)	Variance Over/(Under)	Percentage Variance
Expenses	5,777,921	4,809,317	(968,603)	-16.76%	91,898	4,901,215	(876,705)	-15.17%
Revenues	3,786,700	3,001,423	(785,277)	-20.74%	-	3,001,423	(785,277)	-20.74%
Investment	-	-	-	0.00%	-	-	-	0.00%
Other	100,100	14,147	(85,953)	-85.87%	-	14,147	(85,953)	-85.87%
Program	2,756,600	2,057,276	(699,324)	-25.37%	-	2,057,276	(699,324)	-25.37%
4300-0000 - User Fees	-	-	-	0.00%	-	-	-	0.00%
4310-0000 - Daily Pass Revenue	-	-	-	0.00%	-	-	-	0.00%
4310-0001 - Ski Lift Fees	350,000	346,702	(3,298)	-0.94%	-	346,702	(3,298)	-0.94%
4310-0002 - Bus Pass Sales	6,500	9,151	2,651	40.78%	-	9,151	2,651	40.78%



Actual vs Budget Year To Date

City and Borough of Juneau

4310-0003 - Ski School Sales	284,500	196,500	(88,000)	-30.93%	-	196,500	(88,000)	-30.93%
4330-0000 - Annual Revenue	1,200,000	865,681	(334,319)	-27.86%	-	865,681	(334,319)	-27.86%
4380-0000 - Contracted Service Revenue	62,000	5,052	(56,948)	-91.85%	-	5,052	(56,948)	-91.85%
4410-0000 - Permit Revenues	170,000	80,138	(89,862)	-52.86%	-	80,138	(89,862)	-52.86%
4420-0001 - Concession Fees	250,000	91,330	(158,670)	-63.47%	-	91,330	(158,670)	-63.47%
4420-0002 - Vending Revenue	3,000	284	(2,716)	-90.53%	-	284	(2,716)	-90.53%
4420-0005 - Ski Repair Fee	40,000	30,247	(9,753)	-24.38%	-	30,247	(9,753)	-24.38%
4510-0000 - Merchandise Sales	70,000	91,720	21,720	31.03%	-	91,720	21,720	31.03%
4514-0000 - Gift Certificate & Promotion	5,000	1,839	(3,161)	-63.23%	-	1,839	(3,161)	-63.23%
4550-0000 - Facility Rental Revenue	70,000	88,492	18,492	26.42%	-	88,492	18,492	26.42%
4560-0001 - Locker Rental	85,000	97,634	12,634	14.86%	-	97,634	12,634	14.86%
4560-0002 - Ski Rental	150,000	142,376	(7,624)	-5.08%	-	142,376	(7,624)	-5.08%
4570-0000 - Land Lease Revenue	10,600	10,130	(470)	-4.44%	-	10,130	(470)	-4.44%
Total Program	2,756,600	2,057,276	(699,324)	-25.37%	-	2,057,276	(699,324)	-25.37%
Support From	930,000	930,000	-	0.00%	-	930,000	-	0.00%
4950-0110 - Transfer In - General Fund	880,000	880,000	-	0.00%	-	880,000	-	0.00%
4950-0209 - Transfer In - Roaded Service Area	50,000	50,000	-	0.00%	-	50,000	-	0.00%
4950-0219 - Transfer In - CARES Relief	-	-	-	0.00%	-	-	-	0.00%



Actual vs Budget Year To Date

City and Borough of Juneau

Total Support From

930,000	930,000	-	0.00%	-	930,000	-	0.00%
(1,991,221)	(1,807,895)	183,326	9.21%	(91,898)	(1,899,793)	91,428	4.59%

Net Total



Eaglecrest
Product Sales Summary

FY26

From 7/1/2025 to 9/2/2025

Category / Attribute / Product	Sold	Gross	Tax	Ex Tax
Tickets				
Adult (19+) / All-Day/All-Lifts	2	\$ 0.00	\$ 0.00	\$ 0.00
	2	\$ 0.00	\$ 0.00	\$ 0.00
Season Pass				
Adult (19+) / Unlimited	504	\$ 332,950.93	\$ 15,854.81	\$ 317,096.12
Adult (19+) / CBJ Employee Unlimited	22	\$ 13,860.00	\$ 660.00	\$ 13,200.00
Adult (19+) / 5 Visit	8	\$ 1,386.00	\$ 66.00	\$ 1,320.00
Adult (19+) / 10 Visit	2	\$ 1,197.00	\$ 57.00	\$ 1,140.00
Senior (65+) / Unlimited	75	\$ 39,753.82	\$ 1,893.04	\$ 37,860.78
Super Senior (75+) / Unlimited Super Senior	19	\$ 0.00	\$ 0.00	\$ 0.00
College / College	13	\$ 7,507.50	\$ 357.50	\$ 7,150.00
Military / Military	25	\$ 14,437.50	\$ 687.50	\$ 13,750.00
Teen (13-18) / Unlimited	111	\$ 38,461.50	\$ 1,831.50	\$ 36,630.00
Youth (7-12) / Unlimited	152	\$ 28,854.00	\$ 1,374.00	\$ 27,480.00
Child (6 & younger) / Unlimited	65	\$ 2,184.00	\$ 104.00	\$ 2,080.00
Nordic / Nordic	12	\$ 1,638.00	\$ 78.00	\$ 1,560.00
Nordic / Nordic Add-on	55	\$ 2,887.50	\$ 137.50	\$ 2,750.00
Schools / 5th Graders	10	\$ 0.00	\$ 0.00	\$ 0.00
Schools / Books2Boards	1	\$ 0.00	\$ 0.00	\$ 0.00
Flex Pass / Flex Pass	42	\$ 7,056.00	\$ 336.00	\$ 6,720.00
TRADE / TRADE	1	\$ 0.00	\$ 0.00	\$ 0.00
Replacement Passes / NEW Media Card	1	\$ 5.25	\$ 0.25	\$ 5.00
Flex Pass Discount / Flex Pass Discount	42	\$ 0.00	\$ 0.00	\$ 0.00
	1160	\$ 492,179.00	\$ 23,437.10	\$ 468,741.90
Office				
Lockers / Individual	92	\$ 26,082.00	\$ 1,242.00	\$ 24,840.00
Lockers / Family	51	\$ 23,687.22	\$ 1,127.96	\$ 22,559.26
Lockers / Snowboard	3	\$ 771.75	\$ 36.75	\$ 735.00
Lockers / Corner	3	\$ 1,055.25	\$ 50.25	\$ 1,005.00
Special Events / 50th Season Evening Kick off	4	\$ 420.00	\$ 20.00	\$ 400.00
Admin Service Fees / Lesson Admin Fee	1	\$ 50.00	\$ 2.38	\$ 47.62
	154	\$ 52,066.22	\$ 2,479.34	\$ 49,586.88
Triple Play & Beyond				
Youth (7-17) / Triple Play Pack	1	\$ 141.75	\$ 6.75	\$ 135.00
	1	\$ 141.75	\$ 6.75	\$ 135.00
Programs - Youth				

Category / Attribute / Product	Sold	Gross	Tax	Ex Tax
Wee Ski / Wee Ski (3-6)	85	\$ 23,651.25	\$ 1,126.25	\$ 22,525.00
Powder Pilots (Ski) / Powder Pilots (6-7)	59	\$ 15,797.25	\$ 752.25	\$ 15,045.00
Mountain Explorers (Ski) / Mountain Explorers	69	\$ 16,663.50	\$ 793.50	\$ 15,870.00
Holiday Camp (Ski) / Holiday Camp First Timer	34	\$ 4,462.50	\$ 212.50	\$ 4,250.00
Holiday Camp (Ski) / Holiday Camp HTR &	16	\$ 2,100.00	\$ 100.00	\$ 2,000.00
Holiday Camp (Snowboard) / Holiday Camp	7	\$ 918.75	\$ 43.75	\$ 875.00
Little Rippers (Snowboard) / Little Rippers (5-6)	2	\$ 556.50	\$ 26.50	\$ 530.00
Big Rippers (Snowboard) / Big Rippers (7-17)	8	\$ 1,932.00	\$ 92.00	\$ 1,840.00
Summer Adventure Series / Summer	-1	(\$ 294.00)	(\$ 14.00)	(\$ 280.00)
	279	\$ 65,787.75	\$ 3,132.75	\$ 62,655.00
Redemption				
Board Rentals - Daily / Youth 7-12 -	1	\$ 0.00	\$ 0.00	\$ 0.00
Triple Play Redemption / Youth Board Rental	1	\$ 0.00	\$ 0.00	\$ 0.00
Triple Play Redemption / Youth Ticket	1	\$ 0.00	\$ 0.00	\$ 0.00
Triple Play Redemption / Board Lesson	1	\$ 0.00	\$ 0.00	\$ 0.00
	4	\$ 0.00	\$ 0.00	\$ 0.00
Rental				
Season Rentals / SKI - Child (3-6) Season	4	\$ 735.00	\$ 35.00	\$ 700.00
Season Rentals / SKI - Youth (7-12) Season	6	\$ 1,417.50	\$ 67.50	\$ 1,350.00
Season Rentals / SKI - Teen (13-18) Season	1	\$ 262.50	\$ 12.50	\$ 250.00
	11	\$ 2,415.00	\$ 115.00	\$ 2,300.00
Retail				
Accessories / Advil	1	\$ 4.00	\$ 0.19	\$ 3.81
Gloves/ Mitts / Rambler Liner	2	\$ 42.00	\$ 2.00	\$ 40.00
Logo Items / 50th Pint Glass	2	\$ 36.00	\$ 1.72	\$ 34.28
Logo Items / Eaglecrest Ball Cap	11	\$ 389.55	\$ 18.55	\$ 371.00
Logo Items / EC Magnet	2	\$ 10.50	\$ 0.50	\$ 10.00
Logo Items / EC PIN	1	\$ 10.50	\$ 0.50	\$ 10.00
Logo Items / Eaglecrest Silipint 16 oz	1	\$ 14.18	\$ 0.68	\$ 13.50
Logo Items / Silipint 16oz W STRAW	4	\$ 67.59	\$ 3.23	\$ 64.36
Logo Items / Eaglecrest Silipint KIDS Straw	3	\$ 45.68	\$ 2.18	\$ 43.50
Softgoods / Freeride Sock Men's	1	\$ 23.10	\$ 1.10	\$ 22.00
Softgoods / Womens Socks	1	\$ 25.20	\$ 1.20	\$ 24.00
Softgoods / Youth Ballerclava	1	\$ 27.30	\$ 1.30	\$ 26.00
T-Shirts/Hoodies / Sweatshirt	3	\$ 189.00	\$ 9.00	\$ 180.00
T-Shirts/Hoodies / T-Shirts	4	\$ 109.20	\$ 5.20	\$ 104.00
T-Shirts/Hoodies / Toddler Logo Tee	1	\$ 21.00	\$ 1.00	\$ 20.00
T-Shirts/Hoodies / Toddler Hoodies	1	\$ 31.50	\$ 1.50	\$ 30.00
Snacks & Drinks / Blue Diamond Almonds	4	\$ 8.00	\$ 0.40	\$ 7.60
Snacks & Drinks / Candy	14	\$ 28.00	\$ 1.40	\$ 26.60
Snacks & Drinks / Cliff ZBAR	5	\$ 15.75	\$ 0.75	\$ 15.00

Category / Attribute / Product	Sold	Gross	Tax	Ex Tax
Snacks & Drinks / Trail Mix	3	\$ 9.00	\$ 0.42	\$ 8.58
Snacks & Drinks / Water	12	\$ 24.00	\$ 1.20	\$ 22.80
	77	\$ 1,131.05	\$ 54.02	\$ 1,077.03
Repair				
Repair / AMT: Alpine Mount	1	\$ 68.25	\$ 3.25	\$ 65.00
	1	\$ 68.25	\$ 3.25	\$ 65.00
Facility Rental				
Cabin Rental / Hilda Dam Cabin	50	\$ 4,877.78	\$ 232.28	\$ 4,645.50
Cabin Rental / Ravens Rest	27	\$ 3,504.36	\$ 166.86	\$ 3,337.50
Zipline / Zipline Billing	1	\$ 18,846.40	\$ 0.00	\$ 18,846.40
	78	\$ 27,228.54	\$ 399.14	\$ 26,829.40
Grand Total:	1767	\$ 641,017.56	\$ 29,627.35	\$ 611,390.21

From 7/1/2026 to 9/2/2026

Category / Attribute / Product	Sold	Gross	Tax	Ex Tax
Tickets				
Bulk Tickets / Adult Bulk Ticket \$60 (x25)	25	\$ 1,620.00	\$ 75.00	\$ 1,545.00
Bulk Tickets / Donation Bulk Ticket	26	\$ 0.00	\$ 0.00	\$ 0.00
Flex Pass Add A Day / Flex Pass Day	1	\$ 91.80	\$ 4.25	\$ 87.55
	52	\$ 1,711.80	\$ 79.25	\$ 1,632.55
Season Pass				
Adult (19+) / Unlimited	390	\$ 290,538.56	\$ 13,450.84	\$ 277,087.72
Adult (19+) / CBJ Employee Unlimited	8	\$ 5,677.68	\$ 262.88	\$ 5,414.80
Adult (19+) / 5 Visit	2	\$ 820.80	\$ 38.00	\$ 782.80
Adult (19+) / 10 Visit	4	\$ 2,700.00	\$ 125.00	\$ 2,575.00
Senior (65+) / Unlimited	59	\$ 37,594.80	\$ 1,740.50	\$ 35,854.30
College / College	2	\$ 1,242.00	\$ 57.50	\$ 1,184.50
Military / Military	21	\$ 13,701.80	\$ 634.34	\$ 13,067.46
Teen (13-18) / Unlimited	69	\$ 27,945.00	\$ 1,293.75	\$ 26,651.25
Teen (13-18) / 5 Visit	1	\$ 253.80	\$ 11.75	\$ 242.05
Youth (7-12) / Unlimited	123	\$ 26,568.00	\$ 1,230.00	\$ 25,338.00
Child (6 & younger) / Unlimited	77	\$ 4,324.32	\$ 200.20	\$ 4,124.12
Nordic / Nordic	8	\$ 1,296.00	\$ 60.00	\$ 1,236.00
Nordic / Nordic Add-on	31	\$ 2,008.80	\$ 93.00	\$ 1,915.80
Schools / 5th Graders	20	\$ 0.00	\$ 0.00	\$ 0.00
Flex Pass / Flex Pass	14	\$ 3,024.00	\$ 140.00	\$ 2,884.00
Flex Pass Discount / Flex Pass Discount	14	\$ 0.00	\$ 0.00	\$ 0.00
	843	\$ 417,695.56	\$ 19,337.76	\$ 398,357.80
Office				
Lockers / Individual	71	\$ 22,163.70	\$ 1,026.10	\$ 21,137.60
Lockers / Family	39	\$ 19,796.40	\$ 916.50	\$ 18,879.90
Lockers / Snowboard	3	\$ 826.20	\$ 38.25	\$ 787.95
Lockers / Corner	4	\$ 1,533.60	\$ 71.00	\$ 1,462.60
Admin Service Fees / Customer Service Fees	1	\$ 2.50	\$ 0.00	\$ 2.50
Admin Service Fees / CC Fee Exempt	88	(\$ 847.98)	\$ 0.00	(\$ 847.98)
Admin Service Fees / *CC Fee MANUAL	1	\$ 0.00	\$ 0.00	\$ 0.00
	207	\$ 43,474.42	\$ 2,051.85	\$ 41,422.57
Triple Play & Beyond				
Youth (7-17) / Triple Play Pack	2	\$ 298.08	\$ 13.80	\$ 284.28
	2	\$ 298.08	\$ 13.80	\$ 284.28
Programs - Youth				

Category / Attribute / Product	Sold	Gross	Tax	Ex Tax
Wee Ski / Wee Ski (3-6)	109	\$ 32,373.00	\$ 1,498.75	\$ 30,874.25
Powder Pilots (Ski) / Powder Pilots (6-7)	56	\$ 16,027.20	\$ 742.00	\$ 15,285.20
Mountain Explorers (Ski) / Mountain Explorers	59	\$ 15,292.80	\$ 708.00	\$ 14,584.80
Holiday Camp (Ski) / Holiday Camp First Timer	18	\$ 2,488.32	\$ 115.20	\$ 2,373.12
Holiday Camp (Ski) / Holiday Camp HTR &	17	\$ 2,350.08	\$ 108.80	\$ 2,241.28
Holiday Camp (Snowboard) / Holiday Camp	4	\$ 552.96	\$ 25.60	\$ 527.36
Holiday Camp (Snowboard) / Holiday Camp	3	\$ 414.72	\$ 19.20	\$ 395.52
Little Rippers (Snowboard) / Little Rippers (5-6)	4	\$ 1,188.00	\$ 55.00	\$ 1,133.00
Big Rippers (Snowboard) / Big Rippers (7-17)	8	\$ 2,073.60	\$ 96.00	\$ 1,977.60
Summer Adventure Series / Summer	2	\$ 619.50	\$ 29.50	\$ 590.00
	280	\$ 73,380.18	\$ 3,398.05	\$ 69,982.13
Redemption				
Snowsports Tickets / SS All Mountain	10	\$ 0.00	\$ 0.00	\$ 0.00
	10	\$ 0.00	\$ 0.00	\$ 0.00
Rental				
Season Rentals / SKI - Child (3-6) Season	7	\$ 1,512.00	\$ 70.00	\$ 1,442.00
Season Rentals / SKI - Youth (7-12) Season	7	\$ 1,890.00	\$ 87.50	\$ 1,802.50
Season Rentals / SKI - Teen (13-18) Season	3	\$ 972.00	\$ 45.00	\$ 927.00
Season Rentals / SKI - Adult (19-64) Season	3	\$ 1,134.00	\$ 52.50	\$ 1,081.50
Season Rentals / BOARD - Teen (13-18)	1	\$ 324.00	\$ 15.00	\$ 309.00
	21	\$ 5,832.00	\$ 270.00	\$ 5,562.00
Retail				
Accessories / Advil	1	\$ 4.11	\$ 0.19	\$ 3.92
Accessories / Kleenex Go-Pack	1	\$ 1.03	\$ 0.05	\$ 0.98
Accessories / Ricola	3	\$ 15.12	\$ 0.69	\$ 14.43
Logo Items / 50th Pint Glass	1	\$ 18.51	\$ 0.86	\$ 17.65
Logo Items / 50th Sticker	2	\$ 6.48	\$ 0.30	\$ 6.18
Logo Items / Eaglecrest Ball Cap	7	\$ 226.80	\$ 10.50	\$ 216.30
Logo Items / Eaglecrest Knit Cap	2	\$ 51.84	\$ 2.40	\$ 49.44
Logo Items / Eaglecrest Decal	2	\$ 14.40	\$ 0.66	\$ 13.74
Logo Items / EC Magnet	3	\$ 16.20	\$ 0.75	\$ 15.45
Logo Items / Eaglecrest Mug	1	\$ 12.96	\$ 0.60	\$ 12.36
Logo Items / Eaglecrest Patch NEW	2	\$ 21.60	\$ 1.00	\$ 20.60
Logo Items / Eaglecrest Silipint KIDS Straw	2	\$ 29.16	\$ 1.35	\$ 27.81
Logo Items / EC Trail Key Chain	2	\$ 22.70	\$ 1.06	\$ 21.64
Softgoods / Tall Boy	1	\$ 21.60	\$ 1.00	\$ 20.60
Softgoods / KIDS Jax	1	\$ 17.28	\$ 0.80	\$ 16.48
Softgoods / Womens Socks	1	\$ 32.40	\$ 1.50	\$ 30.90
Softgoods / Helmet Ears	4	\$ 102.60	\$ 4.75	\$ 97.85
T-Shirts/Hoodies / Sweatshirt	4	\$ 239.76	\$ 11.10	\$ 228.66
T-Shirts/Hoodies / ZIP-UP Hoodies	1	\$ 70.20	\$ 3.25	\$ 66.95

Category / Attribute / Product	Sold	Gross	Tax	Ex Tax
T-Shirts/Hoodies / Youth Sweatshirt	5	\$ 248.83	\$ 11.52	\$ 237.31
T-Shirts/Hoodies / T-Shirts	4	\$ 112.32	\$ 5.20	\$ 107.12
Snacks & Drinks / Candy	23	\$ 47.38	\$ 2.07	\$ 45.31
Snacks & Drinks / Canned Water	17	\$ 35.02	\$ 1.53	\$ 33.49
Snacks & Drinks / Chips	1	\$ 1.29	\$ 0.06	\$ 1.23
Snacks & Drinks / Soda/Humm	12	\$ 38.88	\$ 1.80	\$ 37.08
Snacks & Drinks / Trail Mix	7	\$ 21.63	\$ 0.98	\$ 20.65
Snacks & Drinks / Water	27	\$ 55.62	\$ 2.43	\$ 53.19
	137	\$ 1,485.72	\$ 68.40	\$ 1,417.32
Repair				
Repair / PWX: Pro Wax	2	\$ 56.70	\$ 2.70	\$ 54.00
	2	\$ 56.70	\$ 2.70	\$ 54.00
Facility Rental				
Entire Facility (Base Lodge) / Daily Rental	1	\$ 1,627.50	\$ 77.50	\$ 1,550.00
Mezzanine / Daily Mezz Rental	1	\$ 210.00	\$ 10.00	\$ 200.00
Cabin Rental / Hilda Dam Cabin	54	\$ 5,534.70	\$ 256.50	\$ 5,278.20
Cabin Rental / Ravens Rest	40	\$ 5,396.25	\$ 250.00	\$ 5,146.25
IRide Alaska / IRide Billing	726	\$ 10,890.00	\$ 0.00	\$ 10,890.00
	822	\$ 23,658.45	\$ 594.00	\$ 23,064.45
Grand Total:	2376	\$ 567,592.91	\$ 25,815.81	\$ 541,777.10