



EAGLECREST BOARD OF DIRECTORS AGENDA

August 10, 2026 at 5:30 PM

Zoom Webinar

<https://juneau.zoom.us/j/88555371873> or 1-253-215-8782 Webinar ID: 885 5537 1873

- A. ROLL CALL
- B. APPROVAL OF AGENDA
- C. APPROVAL OF MINUTES
- D. PUBLIC PARTICIPATION
- E. MANAGERS REPORT
 - 1. Mountain Update
 - 2. Financials
- F. AGENDA TOPICS
 - 3. Selection of Officers
 - 4. Committee Assignments
 - 5. User Survey Upddate
 - 6. Goldbelt Discussion
 - 7. Board Member Meet and Greet
- G. COMMITTEE REPORTS
- H. LIAISON REPORT
- I. BOARD OF DIRECTORS' COMMENTS AND QUESTIONS
- J. NEXT MEETING DATE
 - 8. September 3rd
- K. ADJOURNMENT

Mountain Report

July was a busy and productive month on the mountain.

At the beginning of the month, SE Group team member Michael Van Eyck conducted an in-depth site visit focused on understanding Eaglecrest's current operations, facilities, challenges, and opportunities.

The Eaglecrest team guided Michael through the mountain's buildings and facilities, including the lodges, workstations, maintenance shops, lift areas, Waterworks, hydroelectric facilities, snowmaking infrastructure, terrain, and trails. Together, we assessed how these spaces currently function, identified concerns and operational issues, and discussed their future potential. We also reviewed Eaglecrest's fleet, major equipment, and smaller operational assets.

To provide additional community context, staff explained Juneau's unique cruise season and toured several high-traffic areas with Michael. He later visited these areas independently to observe visitor activity and speak with local community members about tourism and Eaglecrest's role in the community.

The broader year-round Eaglecrest team also participated in discussions about our current challenges, recent successes, and the outcomes we hope to achieve through the planning process.

Mountain Operations

Lift Maintenance

- Completed Hooter lift-line work, chair-clip nondestructive testing (NDT), and chair-clip relocation.
- Removed the Hooter gearbox for a preventative-maintenance rebuild. The work will be completed in Juneau by Artec Machine Systems.
- Completed Porcupine lift-line work, chair-grip NDT, and chair-grip relocation.

Mountain Maintenance

- Began summer brushing throughout the mountain, including the mountain-bike trail, parking lot, and Waterworks areas.
- Continued repairs to the upper snowmaking pipeline. The project was approximately 60% complete as of July 30, 2026.

- Completed summer maintenance at the Raven's Rest Cabin, including general cleaning, painting the decks, and repairing the accessibility ramp.

Equipment and Vehicles

- Continued summer maintenance and servicing of the snowcat fleet. No major issues or unexpected repairs have been identified to date.
- Continued fleet-surplus auctions, which have attracted multiple bidders and interested parties.

Guest Services, Base Operations, and Revenue

Season-pass sales opened on July 1. More than 100 purchasers have selected the payment-plan option, compared with approximately 60 during FY26.

Overall FY27 season-pass sales are currently trending higher than they were at the same point during the previous two seasons.

Additional updates include:

- Approximately \$25,000 generated through surplus sales.
- Continued work to open FY27 purchase orders. Some accounting units still require adjustment.
- Finishing off FY26 POs and final payments of FY26 budget
- Locker Renewals have started.

Mountain Safety

- Continued providing first-aid support for summer camps.
- Updated summertime first-aid response kits.
- Supported Mountain Operations during lift-maintenance projects, including moving chairs on Porcupine and removing the Hooter gearbox.
- Expanded the lift-evacuation inventory system to improve the tracking of personal protective equipment, equipment inspections, and future purchasing needs.
- Completed upgrades to the Heavenly weather station.



Actual vs Budget Year To Date

City and Borough of Juneau

July 2025 To June 2026 (12 Months)

Fund All
Department Eaglecrest
Program All
GL Account All
Accounting Units All

	Budget	YTD Actual Costs (excl. Enc)	Variance Over/(Under)	Percentage Variance	Open Encumbrances	YTD Actual Costs (incl. Enc)	Variance Over/(Under)	Percentage Variance
Expenses	5,777,921	4,814,374	(963,547)	-16.68%	168,468	4,982,841	(795,079)	-13.76%
Commodities & Services	2,479,915	2,282,895	(197,020)	-7.94%	168,468	2,451,363	(28,552)	-1.15%
Personnel Services	3,298,006	2,531,478	(766,527)	-23.24%	-	2,531,478	(766,527)	-23.24%
Revenues	3,786,700	2,977,787	(808,913)	-21.36%	-	2,977,787	(808,913)	-21.36%
Net Total	(1,991,221)	(1,836,587)	154,634	7.77%	(168,468)	(2,005,054)	(13,834)	-0.69%



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Commodities & Services	2,479,915	2,282,895	(197,020)	-7.94%	168,468	2,451,363	(28,552)	-1.15%
5201-0000 - Mileage	300	573	273	91.12%	-	573	273	91.12%
5202-0000 - Travel & Training	45,390	17,457	(27,933)	-61.54%	-	17,457	(27,933)	-61.54%
5204-0000 - Recruiting	9,000	(3,750)	(12,750)	-141.67%	5,000	1,250	(7,750)	-86.11%
5205-0000 - Contractual Training	-	1,650	1,650	100.00%	-	1,650	1,650	100.00%
5310-0000 - Telephone	20,475	19,317	(1,158)	-5.65%	-	19,317	(1,158)	-5.65%
5320-0000 - Printing	17,700	12,194	(5,506)	-31.11%	-	12,194	(5,506)	-31.11%
5322-0000 - Advertising	35,300	13,447	(21,853)	-61.91%	-	13,447	(21,853)	-61.91%



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5330-0000 - Rents	-	990	990	100.00%	-	990	990	100.00%
5332-0000 - Electricity	90,000	93,817	3,817	4.24%	-	93,817	3,817	4.24%
5333-0000 - Fuel Oil & Propane	13,100	7,450	(5,650)	-43.13%	3,750	11,200	(1,900)	-14.50%
5334-0000 - Refuse Disposal	10,000	13,107	3,107	31.07%	-	13,107	3,107	31.07%
5336-0000 - Wastewater Service	5,000	2,052	(2,948)	-58.96%	-	2,052	(2,948)	-58.96%
5340-0000 - Repairs	6,500	586	(5,914)	-90.98%	-	586	(5,914)	-90.98%
5347-0000 - Maintenance - Software	-	45,234	45,234	100.00%	8,766	54,000	54,000	100.00%
5360-0000 - Equipment Rentals	2,000	7,450	5,450	272.51%	-	7,450	5,450	272.51%
5362-0000 - Fleet Replacement Reserve	335,000	335,000	-	0.00%	-	335,000	-	0.00%
5363-0000 - Equipment Maintenance - Non-Fleet	90,000	151,173	61,173	67.97%	266	151,439	61,439	68.27%
5370-0000 - Specialty & Property	157,800	157,800	-	0.00%	-	157,800	-	0.00%
5375-0000 - General Liab, Auto & EE Practice	1,100	1,100	-	0.00%	-	1,100	-	0.00%
5380-0000 - Dues & Subscriptions	10,950	6,017	(4,933)	-45.05%	-	6,017	(4,933)	-45.05%
5389-0000 - Fleet Gasoline	-	-	-	0.00%	-	-	-	0.00%
5390-0000 - Contractual Services	434,500	386,608	(47,892)	-11.02%	122,521	509,129	74,629	17.18%
5394-0000 - Full Cost Allocation	523,100	523,100	-	0.00%	-	523,100	-	0.00%
5395-0000 - Medical Professional Services	-	-	-	0.00%	-	-	-	0.00%
5397-0000 - Bank Card Fees	120,000	51,518	(68,482)	-57.07%	-	51,518	(68,482)	-57.07%



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5420-0000 - COVID Materials & Services	-	-	-	0.00%	-	-	-	0.00%
5480-0000 - Office Supplies	6,600	2,581	(4,019)	-60.89%	-	2,581	(4,019)	-60.89%
5481-0000 - Postage & Parcel Post	500	12	(488)	-97.59%	-	12	(488)	-97.59%
5483-0000 - Foul Weather Gear	3,600	-	(3,600)	-100.00%	-	-	(3,600)	-100.00%
5484-0000 - Rental Inventory	35,000	37,336	2,336	6.67%	-	37,336	2,336	6.67%
5485-0000 - Inventory	3,000	-	(3,000)	-100.00%	-	-	(3,000)	-100.00%
5486-0000 - Retail Hard Goods	4,000	4,394	394	9.85%	-	4,394	394	9.85%
5487-0000 - Retail Soft Goods	42,000	36,391	(5,609)	-13.35%	-	36,391	(5,609)	-13.35%
5488-0000 - Uniforms & Safety Equipment	30,500	25,337	(5,163)	-16.93%	-	25,337	(5,163)	-16.93%
5489-0000 - Uniform & Tool Allowance	7,000	5,711	(1,289)	-18.41%	-	5,711	(1,289)	-18.41%
5490-0000 - Materials & Commodities	267,500	221,542	(45,958)	-17.18%	-	221,542	(45,958)	-17.18%
5492-0000 - Gasoline & Oil	135,000	101,622	(33,378)	-24.72%	28,165	129,787	(5,213)	-3.86%
5493-0000 - Chemicals	6,000	-	(6,000)	-100.00%	-	-	(6,000)	-100.00%
5494-0000 - Loss Contingency	-	1,000	1,000	100.00%	-	1,000	1,000	100.00%
5496-0000 - Minor Equipment	12,000	3,126	(8,874)	-73.95%	-	3,126	(8,874)	-73.95%
7005-0000 - Reimbursable Expense - External	-	(50)	(50)	-100.00%	-	(50)	(50)	-100.00%
Total Commodities & Services	2,479,915	2,282,895	(197,020)	-7.94%	168,468	2,451,363	(28,552)	-1.15%
Personnel Services	3,298,006	2,531,478	(766,527)	-23.24%	-	2,531,478	(766,527)	-23.24%



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5100-0000 - Vacancy Factor	-	-	-	0.00%	-	-	-	0.00%
5110-0000 - Salaries	2,258,593	1,612,033	(646,560)	-28.63%	-	1,612,033	(646,560)	-28.63%
5111-0000 - Overtime	108,220	159,343	51,123	47.24%	-	159,343	51,123	47.24%
5116-0000 - Accrued Leave	-	107,107	107,107	100.00%	-	107,107	107,107	100.00%
5120-0000 - Benefits	945,773	596,721	(349,052)	-36.91%	-	596,721	(349,052)	-36.91%
5121-0000 - Deferred Comp Employer Match	9,380	1,983	(7,397)	-78.86%	-	1,983	(7,397)	-78.86%
5130-0000 - Workers Compensation	62,700	62,700	-	0.00%	-	62,700	-	0.00%
5141-0000 - All Other Workforce	(86,660)	-	86,660	100.00%	-	-	86,660	100.00%
5160-0000 - Bonuses	-	(8,407)	(8,407)	-100.00%	-	(8,407)	(8,407)	-100.00%
Total Personnel Services	3,298,006	2,531,478	(766,527)	-23.24%	-	2,531,478	(766,527)	-23.24%
Revenues	3,786,700	2,977,787	(808,913)	-21.36%	-	2,977,787	(808,913)	-21.36%
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Investment	-	-	-	0.00%	-	-	-	0.00%
4800-0402 - AR Interest & Fines	-	-	-	0.00%	-	-	-	0.00%
Total Investment	-	-	-	0.00%	-	-	-	0.00%
Other	100,100	641	(99,459)	-99.36%	-	641	(99,459)	-99.36%
4110-0000 - Donation Revenues	100,000	-	(100,000)	-100.00%	-	-	(100,000)	-100.00%
4700-0000 - Cash Over/Short	100	(391)	(491)	-491.35%	-	(391)	(491)	-491.35%
4720-0000 - Bad Debts	-	-	-	0.00%	-	-	-	0.00%



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4799-0000 - Miscellaneous Revenue	-	1,032	1,032	100.00%	-	1,032	1,032	100.00%
Total Other	100,100	641	(99,459)	-99.36%	-	641	(99,459)	-99.36%
Program	2,756,600	2,047,146	(709,454)	-25.74%	-	2,047,146	(709,454)	-25.74%
4300-0000 - User Fees	-	-	-	0.00%	-	-	-	0.00%
4310-0000 - Daily Pass Revenue	-	-	-	0.00%	-	-	-	0.00%
4310-0001 - Ski Lift Fees	350,000	346,702	(3,298)	-0.94%	-	346,702	(3,298)	-0.94%
4310-0002 - Bus Pass Sales	6,500	9,151	2,651	40.78%	-	9,151	2,651	40.78%
4310-0003 - Ski School Sales	284,500	196,500	(88,000)	-30.93%	-	196,500	(88,000)	-30.93%
4330-0000 - Annual Revenue	1,200,000	865,681	(334,319)	-27.86%	-	865,681	(334,319)	-27.86%
4380-0000 - Contracted Service Revenue	62,000	5,052	(56,948)	-91.85%	-	5,052	(56,948)	-91.85%
4410-0000 - Permit Revenues	170,000	80,138	(89,862)	-52.86%	-	80,138	(89,862)	-52.86%
4420-0001 - Concession Fees	250,000	91,330	(158,670)	-63.47%	-	91,330	(158,670)	-63.47%
4420-0002 - Vending Revenue	3,000	284	(2,716)	-90.53%	-	284	(2,716)	-90.53%
4420-0005 - Ski Repair Fee	40,000	30,247	(9,753)	-24.38%	-	30,247	(9,753)	-24.38%
4510-0000 - Merchandise Sales	70,000	91,720	21,720	31.03%	-	91,720	21,720	31.03%
4514-0000 - Gift Certificate & Promotion	5,000	1,839	(3,161)	-63.23%	-	1,839	(3,161)	-63.23%
4550-0000 - Facility Rental Revenue	70,000	88,492	18,492	26.42%	-	88,492	18,492	26.42%
4560-0001 - Locker Rental	85,000	97,634	12,634	14.86%	-	97,634	12,634	14.86%



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4560-0002 - Ski Rental	150,000	142,376	(7,624)	-5.08%	-	142,376	(7,624)	-5.08%
4570-0000 - Land Lease Revenue	10,600	-	(10,600)	-100.00%	-	-	(10,600)	-100.00%
Total Program	2,756,600	2,047,146	(709,454)	-25.74%	-	2,047,146	(709,454)	-25.74%
Support From	930,000	930,000	-	0.00%	-	930,000	-	0.00%
4950-0110 - Transfer In - General Fund	880,000	880,000	-	0.00%	-	880,000	-	0.00%
4950-0209 - Transfer In - Roaded Service Area	50,000	50,000	-	0.00%	-	50,000	-	0.00%
4950-0219 - Transfer In - CARES Relief	-	-	-	0.00%	-	-	-	0.00%
Total Support From	930,000	930,000	-	0.00%	-	930,000	-	0.00%
Net Total	(1,991,221)	(1,836,587)	154,634	7.77%	(168,468)	(2,005,054)	(13,834)	-0.69%



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Eaglecrest

Product Sales Summary

From 7/1/2026 to 7/31/2026

Category / Attribute / Product	Sold	Gross	Tax	Ex Tax
Tickets				
Flex Pass Add A Day / Flex Pass Day	1	\$ 91.80	\$ 4.25	\$ 87.55
	1	\$ 91.80	\$ 4.25	\$ 87.55
Season Pass				
Adult (19+) / Unlimited	272	\$ 202,604.96	\$ 9,379.84	\$ 193,225.12
Adult (19+) / CBJ Employee Unlimited	4	\$ 2,838.84	\$ 131.44	\$ 2,707.40
Adult (19+) / 10 Visit	2	\$ 1,350.00	\$ 62.50	\$ 1,287.50
Senior (65+) / Unlimited	35	\$ 22,302.00	\$ 1,032.50	\$ 21,269.50
College / College	1	\$ 621.00	\$ 28.75	\$ 592.25
Military / Military	17	\$ 11,088.20	\$ 513.34	\$ 10,574.86
Teen (13-18) / Unlimited	40	\$ 16,200.00	\$ 750.00	\$ 15,450.00
Youth (7-12) / Unlimited	62	\$ 13,392.00	\$ 620.00	\$ 12,772.00
Child (6 & younger) / Unlimited	30	\$ 1,684.80	\$ 78.00	\$ 1,606.80
Nordic / Nordic	5	\$ 810.00	\$ 37.50	\$ 772.50
Nordic / Nordic Add-on	22	\$ 1,425.60	\$ 66.00	\$ 1,359.60
Schools / 5th Graders	9	\$ 0.00	\$ 0.00	\$ 0.00
Flex Pass / Flex Pass	9	\$ 1,944.00	\$ 90.00	\$ 1,854.00
Flex Pass Discount / Flex Pass Discount	9	\$ 0.00	\$ 0.00	\$ 0.00
	517	\$ 276,261.40	\$ 12,789.87	\$ 263,471.53
Office				
Lockers / Individual	6	\$ 1,879.20	\$ 87.00	\$ 1,792.20
Lockers / Family	3	\$ 1,522.80	\$ 70.50	\$ 1,452.30
Lockers / Corner	1	\$ 383.40	\$ 17.75	\$ 365.65
Admin Service Fees / Customer Service Fees	1	\$ 2.50	\$ 0.00	\$ 2.50
Admin Service Fees / CC Fee Exempt	37	(\$ 329.35)	\$ 0.00	(\$ 329.35)
Admin Service Fees / *CC Fee MANUAL	1	\$ 0.00	\$ 0.00	\$ 0.00
	49	\$ 3,458.55	\$ 175.25	\$ 3,283.30
Programs - Youth				
Summer Adventure Series / Summer	2	\$ 619.50	\$ 29.50	\$ 590.00
	2	\$ 619.50	\$ 29.50	\$ 590.00
Redemption				
Snowsports Tickets / SS All Mountain	10	\$ 0.00	\$ 0.00	\$ 0.00
	10	\$ 0.00	\$ 0.00	\$ 0.00
Retail				
Accessories / Advil	1	\$ 4.11	\$ 0.19	\$ 3.92
Accessories / Ricola	1	\$ 5.04	\$ 0.23	\$ 4.81

Category / Attribute / Product	Sold	Gross	Tax	Ex Tax
Logo Items / 50th Pint Glass	1	\$ 18.51	\$ 0.86	\$ 17.65
Logo Items / Eaglecrest Ball Cap	6	\$ 189.00	\$ 8.75	\$ 180.25
Logo Items / Eaglecrest Knit Cap	1	\$ 25.92	\$ 1.20	\$ 24.72
Logo Items / EC Magnet	3	\$ 16.20	\$ 0.75	\$ 15.45
Logo Items / Eaglecrest Patch NEW	2	\$ 21.60	\$ 1.00	\$ 20.60
Logo Items / Eaglecrest Silipint KIDS Straw	1	\$ 16.20	\$ 0.75	\$ 15.45
Softgoods / Tall Boy	1	\$ 21.60	\$ 1.00	\$ 20.60
Softgoods / KIDS Jax	1	\$ 17.28	\$ 0.80	\$ 16.48
T-Shirts/Hoodies / Sweatshirt	3	\$ 174.96	\$ 8.10	\$ 166.86
T-Shirts/Hoodies / ZIP-UP Hoodies	1	\$ 70.20	\$ 3.25	\$ 66.95
T-Shirts/Hoodies / Youth Sweatshirt	2	\$ 103.68	\$ 4.80	\$ 98.88
T-Shirts/Hoodies / T-Shirts	2	\$ 56.16	\$ 2.60	\$ 53.56
Snacks & Drinks / Candy	12	\$ 24.72	\$ 1.08	\$ 23.64
Snacks & Drinks / Canned Water	13	\$ 26.78	\$ 1.17	\$ 25.61
Snacks & Drinks / Soda/Humm	3	\$ 9.72	\$ 0.45	\$ 9.27
Snacks & Drinks / Trail Mix	5	\$ 15.45	\$ 0.70	\$ 14.75
Snacks & Drinks / Water	19	\$ 39.14	\$ 1.71	\$ 37.43
	78	\$ 856.27	\$ 39.39	\$ 816.88
Facility Rental				
Entire Facility (Base Lodge) / Daily Rental	1	\$ 1,627.50	\$ 77.50	\$ 1,550.00
Mezzanine / Daily Mezz Rental	1	\$ 210.00	\$ 10.00	\$ 200.00
Cabin Rental / Hilda Dam Cabin	14	\$ 1,430.70	\$ 66.50	\$ 1,364.20
Cabin Rental / Ravens Rest	9	\$ 1,211.25	\$ 56.25	\$ 1,155.00
IRide Alaska / IRide Billing	325	\$ 4,875.00	\$ 0.00	\$ 4,875.00
	350	\$ 9,354.45	\$ 210.25	\$ 9,144.20
Grand Total:	1007	\$ 290,641.97	\$ 13,248.51	\$ 277,393.46

Eaglecrest Board Monthly Meet & Greet Guide

Purpose

Connect with the community, promote Eaglecrest programs and season passes, and gather feedback.

Key Messages

- **Season Passes** – Benefits, value, and support for local recreation.
- **Books 2 Boards** – Free ski/snowboard opportunities for middle school students through the Eaglecrest Foundation.
- **School Group Program** – Sponsor-supported lessons introducing local students to snow sports.
- **Snow Sports School** – Lessons for youth and adults at all skill levels.
- **Community Value** – Hiking, biking, summer youth camps, and year-round recreation.

Schedule

- Monthly Meet & Greets: **August–December 2026, typically the 3rd or 4th week of each month**
- Scheduled by the **Sales/Marketing/Communication Committee**

Board Member Responsibilities

- Attend if available; **at least two board members are required to hold an event.**
- Welcome and engage with community members.
- Share Eaglecrest program and partner information.
- Listen to feedback and answer questions.
- If you do not know an answer, ask the person to email the full Board. Individual board members do **not** speak for the Board.
- Refer operational issues to Eaglecrest Management.

Staff and Community Partners

Staff and community partners may:

- Provide brochures and program information.
- Share success stories and participation statistics.
- Assist with event setup and logistics.

Event Checklist

- Prepare a brief professional introduction for yourself.
- Track attendance and collect feedback; ask whether attendees want to join the Eaglecrest newsletter.
- Provide Board and General Manager business cards.
- Distribute brochures and registration information.

Talking Points

Season Passes

- Best value compared to daily tickets.
- Supports local recreation and youth programs.
- Convenient for frequent skiers and riders.
- How to purchase a pass.

Books 2 Boards

- Started in **2009**.
- Free program for selected Juneau middle school students.
- Includes lift tickets, rentals, transportation, winter gear, and mentoring.
- Selection is based on need, attendance, grades, and behavior.

School Group Program

- Serves 3rd, 4th, and 6th grade students.
- Includes transportation, rentals, lift tickets, and lessons.
- Build confidence, outdoor skills, and lifelong participation.

Snow Sports School

- Lessons for all ages and ability levels.
- Focus on skill development and safety.
- Refer guests to brochures for current programs and pricing.

After Each Event

Review:

- Attendance
- Community feedback
- Season pass interest/sales
- Program awareness
- Ideas for improvement

Guiding Principle

Each Meet & Greet should help visitors understand Eaglecrest's value, youth programs, and year-round community opportunities.