



EAGLECREST BOARD OF DIRECTORS AGENDA

June 4, 2026 at 5:30 PM

Assembly Chambers/Zoom Webinar

<https://juneau.zoom.us/j/88555371873> or 1-253-215-8782 Webinar ID: 885 5537 1873

- A. ROLL CALL
- B. APPROVAL OF AGENDA
- C. APPROVAL OF MINUTES
 - 1. December 2025
 - 2. January 2026
 - 3. February 2026
 - 4. March 2026
 - 5. May 2026
- D. PUBLIC PARTICIPATION
- E. MANAGERS REPORT
 - 6. Department Update
 - 7. Financials
- F. AGENDA TOPICS
 - 8. FY27 Pricing
 - Tier Pricing Dates
 - 9. Merchant Fees (Convenience fee)
 - 10. Framework for ongoing engagement with Goldbelt
 - 11. Work Session Group — Board Member Meet & Greet
- G. COMMITTEE REPORTS
- H. LIAISON REPORT
- I. BOARD OF DIRECTORS' COMMENTS AND QUESTIONS

J. NEXT MEETING DATE

12. July 2nd at 5:30pm

K. ADJOURNMENT

ADA accommodations available upon request: contact the Clerk's Office (907)586-5278 or city.clerk@juneau.gov at least 36 hours prior to a meeting, to request ADA arrangements.

Eaglecrest Board of Directors Meeting Minutes

Date: December 11, 2025

Location: Zoom Only

Roll Call

Board Members Present:

- Hannah Shively
- Brandon Cullum
- Jim Calvin
- Thor Lindstam
- Sean O'Neil

Mountain Staff Present:

- Craig Cimmons
 - Marissa Kehres
-

Agenda Approval

Jim Calvin made a motion to approve the agenda for the December 11, 2025 Eaglecrest Board of Directors meeting.

Hearing no objections, the agenda was approved.

Minutes Approval

There were no prior meeting minutes presented for approval.

Public Participation

Jason Gasper

Jason Gasper shared appreciation for the visible effort made by Eaglecrest staff and operations teams. He noted concerns from the previous season regarding snowmaking operations on the lower mountain, specifically around Ptarmigan and early-season terrain access.

He referenced community discussion regarding potential issues with water levels, snowmaking equipment, and staffing availability during favorable snowmaking conditions. Jason emphasized the importance of communicating value to pass holders and suggested there may be opportunities to improve pass holder loyalty incentives beyond the existing discount programs.

He also spoke positively about Eaglecrest's participation in the reciprocal ski area program with Mission Ridge, noting his family had a great experience using the benefit.

David Audet

David Audet requested consideration for displaying the number of public participants attending via Zoom during meetings.

He also asked several operational questions regarding:

- What conditions are required to open terrain beyond Porcupine
- Whether additional snowmaking on the lower mountain could assist operations
- The current status of the Ptarmigan chairlift

- **Mountain Operations Update**

Craig Simmons addressed several public questions and ongoing operational topics.

He clarified that rumors regarding the Ptarmigan lift not operating for the season were inaccurate. Significant work and financial investment have gone into the lift, and staff continue working toward completing the remaining requirements necessary for operation.

Craig emphasized Eaglecrest's continued commitment to:

- Catching up on deferred maintenance
- Building a strong culture of safety
- Operating only equipment that staff have full confidence in

He explained that before Ptarmigan can operate, the lift must:

1. Pass inspection from Eaglecrest's insurance inspector
2. Receive final operational approval from the State

These approvals are outside of Eaglecrest's direct control and dependent on inspector scheduling and state processes.

Craig also provided an update on snowmaking operations. Snowmaking on Porcupine had been completed, and crews had begun relocating equipment to Hooter in preparation for the next phase of snow production.

Additional discussion included staffing needs and operational revenue considerations as Eaglecrest continues balancing winter operations and long-term sustainability.

Agenda Topic: Gondola Project Update

Craig Dahl provided an update on the Gondola Project team.

The gondola working group currently includes:

- Craig Simmons
- Jim Calvin
- Craig Dahl
- Alex Pierce, Tourism Manager
- Ellen Steffert, Project Engineer
- Tracy Sunflower, Marketing Manager

Craig reported that the Request for Proposals (RFP) for the Construction Manager/General Contractor (CMGC) was scheduled for release the following day.

He also noted:

- The total contract amount is approximately \$414,000
- A required 60% prepayment of approximately \$248,000 had been completed

No motions were made regarding the gondola project.

Committee Meetings and Board Discussion

Hannah Shively led discussion regarding committee scheduling and board participation.

The board discussed establishing a regular cadence for committee meetings during the first week of each month, potentially around noon on Wednesdays, while remaining flexible to accommodate board member availability.

Discussion also included:

- The importance of long-term planning discussions
- Coordination between committee chairs and staff
- Posting requirements for committee agendas and public notice compliance

Marissa Kehres reminded committee chairs that schedules and agenda information must be submitted by the Monday of the week prior to meetings to allow sufficient time for public posting requirements.

Sean O'Neil volunteered to assist with scheduling and agenda coordination for the Sales and Communications Committee.

Committee Chair Appointment

Hannah Shively made a motion to appoint Sean O'Neil as Chair of the Sales and Communications Committee.

Kevin Krein seconded the motion.

The motion carried without objection.

Adjournment

Jim Calvin made a motion to adjourn the December 11, 2025 Eaglecrest Board of Directors meeting.

Hearing no objections, Hannah Shively declared the meeting adjourned.

Eaglecrest Board of Directors Meeting Minutes

Date: January 8, 2026

Location: Assembly Chambers

Roll Call

Board Members Present In Person: Thor Lindstam, Sean O’Neil, Wayne Stevens, Jim Calvin, Brandon Cullum, Hannah Shively

Board Member Present via Zoom: Kevin Krein

Assembly Liaison: Neil Steininger

Mountain Staff Representative: Marissa Kehres

Agenda Approval

Jim Calvin moved to approve the agenda for the January 8, 2026 Eaglecrest Board of Directors meeting. Hearing no objections, the agenda was approved.

Minutes Approval

Hannah Shively noted that the incorrect version of the prior meeting minutes had been uploaded to the board packet and recommended delaying approval until the correct version could be reviewed.

Approval of the minutes was delayed to a future meeting.

Chair’s Statement

Chair Hannah Shively provided opening remarks regarding Eaglecrest’s current operational challenges, including aging infrastructure, staffing recruitment and retention, deferred maintenance, and the need to prioritize safety, responsible use of public resources, and the long-term sustainability of the ski area.

She acknowledged the difficult conditions and frustration within the community, thanked attendees for participating, and asked that public comments be directed to the board with dignity and respect for staff, board members, and other community members.

Public Participation

The Board heard extensive public testimony from Eaglecrest users, former employees, user groups, and community members. Common themes included appreciation for Eaglecrest staff and board service, concern about current operations, and repeated requests for more frequent, detailed, and transparent communication with the public.

Public Speakers Included:

- Kevin Stell — Juneau Ski Club
- Luke Thorington
- Nancy Peel
- Dylan Carlton
- Caitlyn Bausler
- Fred Hiltner — Juneau Nordic Ski Club

- Patty Collins
- Bruce Griggs
- Dave Hanna
- Sean Easley
- Kim Titus
- Megan Costello
- Sarah Moore
- KC Krieger
- Rebecca Braun
- Sam Snyder
- Julia Knave
- Brian Study
- Greg Seibouts
- Patrick Baum
- Susan Hart
- Steve Handy
- Kayla Harmon

Public comments included the following general topics:

- Juneau Ski Club shared its long history with Eaglecrest, its role in athlete development, and upcoming events, including state championship races and freeride competitions. The club emphasized the importance of grooming, winch cat availability, transportation of safety netting, ski patrol support, and snowmaking access for successful events.
- Juneau Nordic Ski Club expressed appreciation for the long-standing partnership with Eaglecrest, support for Nordic youth programs, grooming coordination, and the quality of Eaglecrest's Nordic trail system.
- Multiple speakers requested clearer updates regarding Ptarmigan, uphill access, water system repairs, snowmaking, avalanche mitigation, grooming, and daily conditions reports.
- Several speakers expressed concern that communication had relied too heavily on social media and asked that updates also be posted on the website, sent by email, and shared through other public communication channels.
- Several speakers expressed frustration with the lack of uphill access during the period when upper mountain lifts were not operating.
- Some speakers raised concerns regarding leadership, budgeting, maintenance planning, operational decision-making, and the long-term viability of Eaglecrest.
- Other speakers expressed support for current staff and management, noting the difficult weather, emergency conditions, historic snowfall, avalanche risk, and complexity of public-sector operations.
- Community members emphasized that Eaglecrest is a major reason many people live in or return to Juneau and encouraged the Board to better communicate the ski area's community and economic value.
- Several speakers encouraged the Board to create regular written updates, improve transparency, and consider ways to involve community members and user groups in problem-solving.

After public testimony concluded, Chair Shively closed public participation and moved the meeting forward.

Mountain Report

Brandon Cullum noted that General Manager Craig Simmons was not present and that the Board would present the information provided to them to the best of their ability.

The mountain report focused primarily on Ptarmigan lift status and the water supply issue affecting Fish Creek Lodge.

Ptarmigan Lift

The Board reported that all required state certifications had been received and Eaglecrest was awaiting final inspection from its insurance provider.

Water System

The Board reported that the main water line failure affecting Fish Creek Lodge had been addressed. After the main line was restored, a temporary line was installed to serve Waterworks because the original line had frozen while the system was offline during the historic freeze period. Once water flow was restored, staff began refilling the storage tank.

Snowsports School Report

Marissa Kehres reported that Snowsports School had 125 registered students across three holiday camps and that most participating children graduated off the beach area during those camps.

Snow Safety

Chair Shively noted that avalanche mitigation efforts had been focused on addressing a persistent weak layer in the snowpack created by recent weather patterns and heavy snowfall.

Gondola Project Update

Hannah Shively provided an update on behalf of Craig Dahl. The RFP was under review by the selection committee through the City process. A contractor selection was expected early the following week.

The Board noted that contractor selection would be a major step toward obtaining a more accurate cost estimate and determining how the project may move forward.

The Board also discussed the planned relocation of gondola cars to Colorado, noting that moving equipment on and off the mountain during the winter season is complex.

FY27 Budget Process

Brandon Cullum provided an update on the FY27 budget process. He noted that budget season was underway and that meetings had occurred with Assembly members to better understand the process moving forward.

The Board expects to approve a budget at the February meeting and then forward it to the Assembly.

A joint work session with the Assembly Finance Committee was tentatively scheduled for March 4, 2026.

Board Chair Reappointment

Hannah Shively stepped down as Chair of the Board.

Jim Calvin thanked Hannah for her service and nominated Brandon Cullum as the new Chair of the Eaglecrest Board of Directors.

Wayne Stevens seconded the motion.

Brandon Cullum accepted the nomination. Hearing no objections, the motion passed, and Brandon Cullum was appointed Chair.

Committee Reports - Sales and Communications Committee

Sean O'Neil reported that the Sales and Communications Committee had recently met and discussed the importance of transparency, community involvement, and rebuilding trust with Eaglecrest users.

The committee intends to focus on keeping the community better informed, including sharing smaller but more frequent updates when available.

Assembly Liaison Report

Assembly Liaison Neil Steininger acknowledged the budget-related challenges facing Eaglecrest and noted that the Board will likely need to plan for multiple contingencies before final project costs and future gondola decisions are fully known.

He thanked the Board for its engagement with Assembly members and noted that the public testimony was informative.

Finance Committee Chair Appointment

Because Brandon Cullum was appointed Board Chair, the Board discussed appointing a new Finance Committee Chair.

Brandon Cullum nominated Thor Lindstam as Chair of the Finance Committee.

Sean O'Neil seconded the motion. Hearing no objections, the motion passed, and Thor Lindstam was appointed Finance Committee Chair.

Board Member Comments

Jim Calvin acknowledged the community's frustration and stated that the Board is committed to restoring trust and confidence in the ski area. He emphasized the importance of working together to secure resources needed to renew Eaglecrest for the future.

Wayne Stevens thanked Hannah Shively for her service as Chair and wished her well. He also noted the importance of helping the public better understand the rules, requirements, and constraints involved in operating a publicly owned ski area, including procurement, liability, inspections, and other public-sector processes.

Hannah Shively reiterated her support for Eaglecrest's mountain team and stated that staff are experienced, passionate, and hardworking despite the difficult circumstances.

Executive Session

Brandon Cullum moved to enter executive session to discuss the evaluation of the General Manager.

Jim Calvin seconded the motion. Hearing no objections, the motion passed, and the Board entered executive session.

Return to Regular Session

Wayne Stevens moved to return to regular session and exit executive session.

Following executive session, Wayne Stevens moved to appoint Erin Lupro as Acting Interim General Manager, with Craig Simmons remaining available for up to 30 days to support the transition process.

Hearing no objections, the motion passed.

City Attorney Emily Wright advised that the Board should explain the action taken for the public record. Chair Brandon Cullum stated that General Manager Craig Simmons had tendered his resignation to the Board and had offered to assist with the transition. Erin Lupro, a longtime Eaglecrest employee and previous Acting General Manager, accepted the role of Acting Interim General Manager for a limited period.

The Board will work with CBJ Human Resources, Erin Lupro, and the Eaglecrest team to provide support and begin the General Manager recruitment process.

Adjournment

The meeting was adjourned at approximately 10:35 p.m.

Eaglecrest Board of Directors Meeting Minutes

Date: February 12, 2026

Time: 5:30 p.m.

Location: Zoom Only

Roll Call - Board Members Present: Brandon Cullum, Wayne Stevens, Kevin Krein, Sean O'Neil

Absent: Hannah Shively

Mountain Staff: Marissa Kehres **Acting General Manager:** Erin Lupro

Assembly Liaison: Neil Steininger

Agenda Approval

Kevin Krein moved to amend the agenda to add **Board Communication** as an agenda item under New Business.

Hearing no dissent, the motion passed.

Kevin Krein then moved to approve the agenda as amended. Hearing no dissent, the agenda was approved as amended.

Minutes Approval

No minutes were presented for approval.

Public Participation

Fred Hiltner

Fred Hiltner spoke as the liaison between the Juneau Nordic Ski Club and Eaglecrest. He expressed appreciation for the long-term relationship between the Nordic Ski Club and Eaglecrest. He also shared current Nordic skiing opportunities around Juneau, including groomed areas at Eagle Beach, Mendenhall Campground, Montana Creek, and Salmon Creek.

Manager's Report

Acting General Manager Erin Lupro provided the mountain report and highlighted several operational updates.

She acknowledged the challenges Eaglecrest experienced during December, including severe weather, freezing temperatures, and the water system failure. She thanked Harry's Plumbing, Taku Plumbing, CBJ Facilities, CBJ Risk, and Eaglecrest Mountain Maintenance for their work to resolve the water issue and restore operations. Erin reported that the FY27 CIP had been submitted to the City. She noted that the CIP looks significantly different than in past years and that the memo included in the packet explains those changes.

Ski Patrol

Ski Patrol has continued working on trail systems, employee check-offs, and mountain safety procedures needed for operations.

Mountain Operations

Mountain Operations has been working on snowmaking repairs, future snowmaking plans, summer project lists, lift projects, trail work, major equipment maintenance, and other repair needs.

The full-time mechanic position has been posted. Electrical repairs have also been underway across the mountain.

Food and Beverage

Food and beverage operations resumed after water service was restored. Erin noted that operations started slowly but are now functioning.

Base Operations

Base Operations has been working to ensure revenue is transmitted to the City in a timely manner to support more accurate reporting for the Board and public.

Snowsports School

Erin reported that the first session of six-week programming was successfully completed. The second session was scheduled to begin that weekend. Homeschool programs began in January and are held Wednesday through Friday. Eaglecrest also hosted eight school group visits, many supported by community sponsorships.

Rentals and Retail

Rentals and retail are in the ordering season for Winter 2027. Orders are typically placed between December and mid-March to ensure inventory is available for the next winter season.

Brandon Cullum thanked Erin for her work since stepping into the Acting General Manager role.

FY26 Financial Review

Erin Lupro reviewed FY26 actuals versus budget year-to-date. She explained that current reporting looks different from past reports due to a different reporting system, but includes the same financial information.

The report included revenue, expenses, personnel services, operational costs, commodities, services, repairs, rentals, wastewater, garbage, uniforms, safety, rental inventory, and other expense categories.

Erin noted that personnel services included approximately \$600,000 in vacancy factor information.

New Business

Gondola Project Update

Craig Dahl provided an update on the gondola project. The selection team reviewed responses to the CMGC RFP, and **Cornerstone General Contractors** was selected. The project will now move into pre-construction review, which is expected to continue into early April. That process should lead to the long-awaited maximum guaranteed price for the project.

Craig reported that the design team reached the 100% design mark and that a meeting was scheduled for subcontractors to sign off on the final gondola design. Some design team members will remain involved

through project completion. Additional design work is still needed for mountaintop improvements beyond the gondola itself.

Craig also reported that the gondola cars had successfully arrived in Colorado. They will now be unloaded and inspected. The delay caused by the snowstorm and loading logistics may add approximately three weeks to the return timeline.

Tracy Sunflower has been in communication with the shop performing the work and will receive materials related to selecting color schemes, logos, and interior materials for the gondola cars.

Craig also noted that he and Jim Calvin continue working on financial projections related to the gondola and Eaglecrest. The March 4 meeting with the Assembly is a key target date for presenting revenue projections and discussing how gondola revenue may factor into Eaglecrest's future budget.

FY27 Budget

Erin Lupro reviewed the FY27 budget materials, including operations, commodities and services, personnel services, program revenue, permit revenue, and prior-year trends used to develop the proposed budget.

She noted that this is the first time Eaglecrest has had a vacancy factor included in its budget, and staff and the Board are continuing to learn how that affects budget presentation and planning.

Erin explained that prior-year trends were used to help build the FY27 budget, especially for contractual services related to lift maintenance and mechanical needs.

She also noted a reduction in permit revenue because the zipline is not expected to operate in Summer 2026 or likely in FY27.

The FY27 proposed budget includes the current status quo staffing level of 40.90 FTEs. Erin noted that some positions may be reviewed through the classification process and potentially redesignated to meet more critical needs, while aiming for a net-zero change.

Motion

Jim Calvin moved to submit, for Assembly consideration, the General Manager's proposed FY27 budget as summarized in the budget overview on page 3 of the February 12, 2026 regular meeting board packet.

Jim requested unanimous consent.

Hearing no dissent, the motion passed.

Strategic Planning

Jim Calvin requested Board approval to continue work on launching a strategic and business planning process for Eaglecrest. He explained that the Planning Committee had developed a preliminary scope of work and that next steps include engaging staff, identifying funding, and working with CBJ procurement to secure a professional mountain recreation planning firm.

Motion

Wayne Stevens moved that the Board support the Planning Committee continuing its work to secure the services of a professional mountain recreation planning firm to assist with the development of an Eaglecrest strategic and business plan.

Hearing no dissent, the motion passed.

Board Communication

Kevin Krein raised concerns about individual board members communicating directly with Eaglecrest staff in ways that may feel like direction, advice, or instructions. He reminded the Board that its role is to provide general direction to the General Manager, and that staff direction should flow through the General Manager rather than individual board members.

Brandon Cullum agreed and referenced prior email discussion regarding communication guidelines. He noted that board members may not always realize the impact their comments can have on staff, especially when staff may view board members as authority figures.

Wayne Stevens stated that the Board's role is to set guardrails and direction, while allowing the General Manager to lead staff within those guardrails.

Jim Calvin added that a functional organization requires trust and confidence between the Board and staff. He committed to improving his own communication with staff and encouraged the Board to do the same.

Brandon clarified that board members should still provide positive feedback and appreciation to staff when appropriate.

Erin Lupro stated that board members may contact her directly by email, text, or in person when appropriate, and that she is open to communication in whatever method is most useful depending on the situation.

Committee Reports

HR Committee

Jim Calvin reported that an HR Committee meeting was scheduled for the following Wednesday. The agenda would include an update from Dallas on the General Manager recruitment process. Applications are expected to be reviewed around March 15, at which point the committee will determine next steps and whether the recruitment period should be extended.

Sales and Communications Committee

Sean O'Neil reported that the committee met and discussed several topics. Items remain in the committee stage and are awaiting additional input from Erin Lupro.

Planning Committee

Jim Calvin reported that the Planning Committee received a summary from Nate Berner on snowmaking. Nate provided an update on current efforts to restore and improve the snowmaking system and indicated that Eaglecrest should have adequate snowmaking capacity for Porcupine and the base area next year. Long-range modernization planning is also underway.

Finance Committee

Brandon Cullum reported that the Finance Committee discussion focused on the FY27 budget and that no additional topics needed to be reported.

Assembly Liaison Report

Assembly Liaison Neil Steininger provided an update on Assembly-related matters.

He noted that the March 4 meeting may include discussion of the governance structure question related to Eaglecrest, in addition to gondola funding and budgeting. He suggested that the governance topic may require a separate joint meeting between the Board and Assembly because it could take significant time and attention away from the budget discussion.

Neil also reported that the Assembly recently held a housing-focused meeting, including actions related to rezoning and Affordable Housing Fund grants. A Committee of the Whole meeting was upcoming, though the agenda had not yet been released.

Public Participation

Rick Harris

Rick Harris spoke in support of the current empowered board structure. He stated that, in his view, advisory boards have limited influence and that Eaglecrest benefits from having an empowered board with strong experience and commitment. He thanked the Board and staff for their work and expressed optimism about the current direction.

KC Krieger

KC Krieger asked about overnight camping at Eaglecrest and how to access historical profit and loss information. Brandon Cullum noted that public comment was not a question-and-answer period and suggested contacting Eaglecrest or submitting a public records request to CBJ Finance for financial records.

Board Member Comments

Board members thanked Erin Lupro for her work as Acting General Manager and for her presentation of the budget materials. Members expressed appreciation for her leadership, clarity, and dedication during a difficult transition.

Brandon Cullum also commented on the value of an empowered board, noting that board members contribute significant time, experience, and expertise to support Eaglecrest's success while continuing to work in partnership with CBJ and the Assembly.

Adjournment

Wayne Stevens moved to adjourn.

The meeting was adjourned at approximately **7:30 p.m.**

Eaglecrest Board of Directors Meeting Minutes

Date: March 5, 2026

Time: 5:30 p.m.

Location: Assembly Chambers / Zoom

Roll Call

Board Members Present: Sean O’Neil, Kevin Krein, Wayne Stevens, Jim Calvin, Thor Lindstam

Absent: Brandon Cullum, Hannah Shively

Mountain Staff: Marissa Kehres

Interim General Manager: Erin Lupro

Assembly Liaison: Neil Steininger

Agenda Approval

The following amendments were requested:

- Thor Lindstam requested adding a spring season pass discussion.
- Kevin Krein requested adding an uphill pass discussion.
- Jim Calvin requested adding a DOT letter discussion.

Wayne Stevens moved to approve the agenda as amended. Hearing no objection, the motion passed by unanimous consent.

Minutes Approval

No minutes were approved.

Public Participation

Dave Hanna

Dave Hanna thanked the Board for its work and presentation at the recent Assembly meeting. He encouraged the Board to explore all possible options related to Goldbelt and future partnerships. He also requested that communications avoid placing blame on previous management and emphasized the importance of rebuilding skier confidence and pass sales.

Bruce Griggs

Bruce Griggs thanked the Board for its work and expressed hope for the future of Eaglecrest. He commented on the importance of exploring Goldbelt as a potential partner and emphasized the need to rebuild skier confidence through focused marketing and communication.

Deb Craig

Deb Craig commended the Board for its professionalism, transparency, and engagement. She expressed support for exploring options related to the gondola and Goldbelt. She also encouraged Eaglecrest to focus marketing efforts on rebuilding local confidence before expanding external marketing. She supported reopening public comments on social media and expressed support for a spring pass as a goodwill measure for the local ski community.

Doug Sanvick

Doug Sanvick spoke regarding the Juneau Luge Club and potential future opportunities if the gondola project moves forward. He described European-style rodel/toboggan trails and noted that gondola access could support additional winter recreation opportunities and possible revenue streams.

Fred Hiltner

Fred Hiltner thanked the Board for its work and spoke on behalf of the Juneau Nordic Ski Club. He emphasized the importance of consistent Nordic grooming and accurate reporting. He noted that reliable grooming and communication help build trust and support ticket and pass sales.

Bruce Garrison

Bruce Garrison thanked the Board and encouraged Eaglecrest to make better use of volunteers. He also expressed support for the SheJumps program and opportunities for young women to experience ski patrol.

Manager's Report

Interim General Manager Erin Lupro provided financial and operational updates.

Financial Update

Erin reported changes from the prior February financial report. Year-to-date expenses decreased after certain expenses were moved into the CIP account. Contractual services and materials/commodities reflected reductions due to those adjustments.

Revenue increased from the prior report as additional transmittals were processed. Erin noted increases in ski lift fees, ski school sales, annual revenue, merchandise, gift cards, facility rental revenue, and ski rental revenue. She also noted that permit revenue adjustments were made to correct prior coding errors.

Erin explained the revenue reporting process, including how point-of-sale transactions are reconciled with credit card reports, internal reports, and City cash office review.

Mountain Operations

Erin reported that winter conditions had returned and that the prior weekend was the busiest of the season. Eaglecrest planned to operate March 18 through March 29 for spring break, pending staffing, to provide additional operating days.

Mountain Operations continues to face staffing shortages, particularly with lift operators, laborers, and mechanic positions. Recruitment is ongoing.

Snowsports School

Snowsports School is nearing completion of the homeschool program and is midway through the second session of multi-week programs. Additional spring break lesson spots were opened, and a community lesson day was offered at a reduced rate.

Eaglecrest hosted PSIA clinics for instructors and an adaptive clinic in partnership with SAIL/ORCA. Learn to Adapt Day was also held on the mountain.

Rentals, Retail, and Repair

Retail and rental ordering for the upcoming season is ongoing. Rental, retail, and repair staff have remained busy supporting mountain operations.

Mountain Safety

February snowfall totaled approximately 85.9 inches. Patrol responded to 26 calls and conducted 10 avalanche mitigation missions due to changing snow conditions. One patroller successfully completed Avalanche 1 training. Ptarmigan experienced a derailment related to rime ice on February 11, and Ski Patrol assisted Lift Maintenance.

Gondola Update

Craig Dahl provided an update on the gondola project. He reported that Cornerstone General Contractors, teamed with ACC, provided a rough order of magnitude estimate for the project. The estimate was significantly higher than anticipated.

Craig explained that the rough order of magnitude is an early estimate and that the guaranteed maximum price is expected around April 1. He noted that the CMGC contractor was selected later than intended, limiting the contractor's ability to influence design decisions earlier in the process.

The design team is substantially complete, and additional meetings are scheduled with Cornerstone, the design team, and CBJ project staff to review assumptions, pricing, and next steps.

Gondola and Summer Development Discussions

The Board discussed the importance of exploring potential investment opportunities related to the gondola and summer operations.

Motion

A motion was made to authorize the Board President and Planning Committee Chair to join the City Manager in discussions with Goldbelt regarding potential further investment in the gondola and summer operations.

Hearing no objection, the motion passed by unanimous consent.

Motion

A motion was made to direct the Planning Committee to investigate other possible private investors or funding options related to Eaglecrest summer operations.

Hearing no objection, the motion passed by unanimous consent.

Board Roles and Responsibilities

Motion

Wayne Stevens moved to adopt the Eaglecrest Board of Directors Roles and Responsibilities document as presented in the board packet and to permanently place it in the Eaglecrest Ski Area Board Member Reference Materials Manual.

Jim Calvin seconded the motion. Hearing no objection, the motion passed.

Committee Structure and Assignments

Motion

Wayne Stevens moved to adopt the committee assignments and committee structure as permanent moving forward.

Hearing no objection, the motion passed.

Spring Pass Discussion

The Board discussed the possibility of offering a spring season pass as a goodwill measure and community engagement opportunity. Staff referenced a similar pass offered in 2017 and provided possible pricing options.

The Board discussed revenue considerations, remaining operating days, current day ticket and multi-day pass pricing, and the potential community benefit of offering a spring pass.

Motion

A motion was made to ask the General Manager to initiate a spring pass at a price of **\$275**.

Hearing no objection, the motion passed by unanimous consent.

Uphill Pass Discussion

The Board discussed interest in exploring an uphill pass. Members agreed that this should not be implemented immediately but should be researched for potential future use.

Motion

A motion was made to move discussion and analysis of an uphill pass to the Finance Committee.

Hearing no objection, the motion passed.

DOT Letter / Fish Creek Road

Jim Calvin reported that DOT is in the design phase for reconstruction work on Fish Creek Road. The work is expected to include reconstruction of approximately one mile of road

and additional patch repairs. Design and environmental documentation are planned for 2026, with bidding anticipated by December 2026 and construction in spring/summer 2027.

The Board discussed the importance of submitting comments to DOT by March 23, including appreciation for the project and notice of potential construction traffic related to Eaglecrest projects.

The item was referred to the Planning Committee for development of a letter to DOT.

Committee Reports

HR Committee

An HR Committee meeting was scheduled for March 11 at noon via Zoom. Dallas Hargrave will provide an update on the General Manager recruitment process, including applications received and next steps.

Planning Committee

The Planning Committee meeting was rescheduled for March 18 at noon via Zoom. Topics will include potential mountain investors and the strategic/business planning process.

Finance Committee

The Finance Committee remains in a holding pattern following the recent gondola cost update. The next meeting is scheduled for April.

Sales and Marketing Committee

The committee received a staff update on current and future marketing campaigns. Discussion included the need for data to evaluate what marketing efforts are effective and the spring pass proposal.

Assembly Liaison Report

Assembly Liaison Neil Steininger thanked the Board for the recent joint meeting with the Assembly and noted that the discussion was productive despite the difficult financial topics.

He noted that the mayor's proposal regarding the Eaglecrest Board's empowered status remains outstanding, though it is not currently scheduled on a specific upcoming agenda.

He stated that any future discussion should include meaningful conversation between the Assembly and the Eaglecrest Board.

Neil also noted that the Assembly budget process is ongoing and that additional budget dates would be shared with the Board.

Additional Public Participation

Dave Hanna

Dave Hanna commented on the General Manager recruitment process and encouraged the Board to review all applications. He also thanked Erin Lupro for her work and availability to the Board during the transition.

Carl Bosler

Carl Bosler thanked the Board for its thorough Assembly presentation and expressed support for the empowered board structure. He encouraged continued exploration of community and business partnerships to support Eaglecrest's long-term sustainability.

Fred Hiltner

Fred Hiltner spoke again regarding Nordic grooming and communication. He emphasized the importance of consistent grooming and accurate daily Nordic reports, especially for Nordic pass holders and users who rely on Eaglecrest's trail system.

Board Comments and Questions

Board members discussed upcoming budget deadlines and requested that Neil Steininger share the Assembly budget calendar.

Erin Lupro noted that Eaglecrest is accepting applications for General Manager.

The next regular Board meeting is scheduled for **April 2, 2026**.

Erin also noted that the first draft of pricing would be brought to the April Finance Committee meeting.

Board members were asked to assist with Employee Ski Day on March 16 from 2:00 p.m. to 5:00 p.m., including helping bump chairs and assisting with the grill.

Adjournment

A motion was made to adjourn the March 5, 2026 Eaglecrest Board of Directors meeting.

Hearing no objection, the meeting was adjourned.

Eaglecrest Board of Directors Meeting Minutes

Date: May 7, 2026

Time: 5:30 p.m.

Location: Assembly Chambers / Zoom

Roll Call

Board Members Present: Hannah Shively, Sean O’Neil, Thor Lindstam, Wayne Stevens, Jim Calvin, Brandon Cullum

Mountain Staff: Marissa Kehres

Interim General Manager: Erin Lupro

Assembly Liaison: Neil Steininger

A quorum was established.

Agenda Approval

Jim Calvin moved to approve the agenda for the May 7, 2026 Eaglecrest Board of Directors meeting. Hearing no objection, the agenda was approved by unanimous consent.

Minutes Approval

Wayne Stevens moved to approve the minutes from the November 13, 2025 meeting. Hearing no objection, the minutes were approved by unanimous consent.

Public Participation

Barb Lindh

Barb Lindh spoke about Juneau’s long history as a ski town and the importance of Eaglecrest to the community. She emphasized that Eaglecrest is a major community asset and encouraged continued support for its future.

Liam Carnahan

Liam Carnahan thanked the Board for its service and encouraged more proactive public communication regarding Eaglecrest’s future, budget challenges, staffing changes, and the status of operations. He also encouraged efforts to increase revenue, including marketing Eaglecrest outside of Juneau.

Manager’s Report

Interim General Manager Erin Lupro reported that April was a busy and positive month for Eaglecrest. Staff felt the second half of the season ended strongly and hoped to carry that momentum forward.

Eaglecrest has transitioned to summer operating hours, with staff generally available Monday through Thursday for locker access and other needs.

Mountain Operations

Summer maintenance has begun on the lifts, starting with Porcupine. Staff are preparing work carriers, coordinating parts, and prioritizing lift maintenance and repairs.

Staff held a planning session to identify and prioritize summer projects, repairs, and operational needs. Lower Nordic Trail snow was cleared to prepare for Segway iRide summer operations.

The winter vendor/bar tent was lost during the winter storm season. Eaglecrest is working with Risk Management and an electrician to install a smaller replacement tent in the parking lot. Segway iRide is temporarily operating out of Porcupine Lodge.

Staffing

Erin reported several staffing transitions, including vacancies in Mountain Operations Director, Base Operations Manager, Community Outreach Manager, and Lift Maintenance Mechanic positions. Justin Spurrier is assisting in an interim mountain operations leadership role.

Todd, the Lift Maintenance Manager, will attend lift maintenance training, and the lead cat operator will attend Cutter's Camp for grooming and machine operations training.

Snowsports, Guest Services, and Mountain Activities

Erin thanked the Eaglecrest Foundation for supporting Books to Board and school group scholarship programs. Eaglecrest sponsored 298 students across 12 classes through school group sponsorships.

Summer camp programming is scheduled for four full weeks and filled quickly, with additional spots added.

Revenue and Financial Reporting

April revenue transmittals have been submitted to the City but had not yet appeared in the reporting system. Revenue reporting was current through March 29 at the time of the meeting.

Mountain Safety

Mountain Safety completed season teardown operations and conducted tower climbing, snowmobile, and other staff training.

Erin also reported that unauthorized tree cutting had occurred on the mountain by uphill users, creating potential avalanche and operational hazards. The public was asked to contact Eaglecrest staff if they identify tree or trail concerns rather than cutting trees independently.

Youth Participation

Erin reported the following youth engagement numbers for the season:

- 4,183 youth lessons
- 342 adult lessons
- Approximately 80 private lessons
- 497 Fifth Grade Passport lift ticket uses
- 332 Books to Board student visits
- 298 school group sponsorships
- 937 total school group youth participants

Agenda Topics

Budget Update

Brandon Cullum reported that Eaglecrest recently presented additional FY27 budget scenarios to the Assembly Finance Committee.

One scenario reflected a \$930,000 general fund contribution with no additional negative fund balance. Another scenario reflected a \$1.7 million general fund contribution, which the Board believes is the minimum needed to open and operate without relying on negative fund balance.

No final decision had been made at the Assembly level.

Gondola Update

Jim Calvin reported that the Assembly Committee of the Whole voted 8-1 to recommend terminating the Eaglecrest Gondola project and selling the parts and equipment. Final Assembly action was expected at a later meeting.

The project was affected by a construction cost estimate of approximately \$27 million, far exceeding the remaining project funding. Jim explained that the Goldbelt revenue-sharing agreement included a May 2028 operational deadline and a repayment clause with interest.

CBJ still owns gondola-related parts and equipment located in Austria, Alaska, and Colorado. The City will need to determine how to recover value from the assets, which may take one to three years.

Planning Consultant Procurement

Jim Calvin reported that CBJ Purchasing identified SE Group as the apparent successful bidder for Eaglecrest's planning project. SE Group previously led Eaglecrest's 2012 master planning effort and has continued to work with Eaglecrest on related projects.

The planning process will focus on summer development, revenue opportunities, lift replacement planning, and long-term investment options.

General Manager Recruitment

Jim Calvin reported that approximately 25 applications had been received and reviewed for the General Manager position. The HR Committee had conducted four interviews, with additional interviews pending.

Recruitment remains open but has slowed somewhat while the FY27 budget picture remains uncertain. The Board intends to continue the process carefully and take the time needed to identify the right candidate.

Credit Card Fees

The Board discussed recovering credit card processing fees from customers. Erin Lupro noted that she has been working with the credit card processor, point-of-sale provider, and CBJ Finance/Treasury staff to evaluate options.

Wayne Stevens moved, for discussion purposes, that Eaglecrest recoup credit card fees associated with purchases. Hannah Shively seconded the motion.

After discussion, the motion was tabled and referred to the Finance Committee.

Concession Opportunities

The Board discussed the possibility of concessioning food and alcohol service as a way to reduce expenses and potentially create net revenue.

A motion was made and seconded to pursue concession opportunities. The motion passed.

FY27 Pricing

Erin Lupro presented FY27 pricing options and noted that prices have not changed significantly in approximately three seasons. The Board discussed the need to review pricing increases as part of the FY27 budget process.

The item was referred to the Finance Committee for review and recommendation to the full Board.

Committee Reports

Sales and Communications Committee

The committee discussed season pass sales, marketing, community outreach, and potential summer events. The committee plans to work with staff and community user groups to support season pass promotion and payment plan participation.

Finance Committee

Thor Lindstam reported that the Finance Committee had reviewed the budget materials discussed earlier in the meeting. The next Finance Committee meeting is scheduled for May 27.

Planning Committee

Jim Calvin reported that the Planning Committee is focused on the upcoming consultant work with SE Group.

Human Resources Committee

Jim Calvin reported that the HR Committee continues to focus on General Manager recruitment and will schedule additional meetings as needed.

Assembly Liaison Report

Neil Steininger reported that Eaglecrest would be discussed at the Assembly Finance Committee meeting on May 13. No public comment is taken at Assembly Finance Committee meetings, but written comments may be submitted to the Assembly.

A full Assembly meeting was scheduled for May 18, where public comment would be available. The gondola project was expected to be an agenda item at that meeting.

Additional Public Participation

Fred Hiltner

Fred Hiltner, representing the Juneau Nordic Ski Club, thanked the Board for its work and offered the club's support during Eaglecrest's transitions. He noted that the club has more than 1,000 members and wants to continue its long partnership with Eaglecrest.

Liam Carnahan

Liam Carnahan again emphasized the importance of clear communication regarding Eaglecrest's future, operations, and budget uncertainty. He encouraged broader marketing and outreach to highlight Eaglecrest's value.

Barbara Lindh

Barbara Lindh spoke again about the importance of Eaglecrest to Juneau's population, workforce, and community identity. She described Eaglecrest as "the best little ski area in the world."

Board Member Comments

Jim Calvin clarified that the Board is not looking at mothballing Eaglecrest and is not interested in pursuing that option. He stated that the Board's concern is securing adequate funding to provide the experience users want and are willing to support.

Assembly Liaison Neil Steininger added that the Assembly voted not to direct staff to research mothballing Eaglecrest and is instead reviewing the options presented by the Eaglecrest Board.

Brandon Cullum encouraged community members to contact the Assembly with comments.

Hannah Shively thanked staff for ending the season strongly and asked staff to keep the Board informed on ways it can help.

Sean O'Neil thanked staff for their hard work through the end of the winter season and into summer planning.

Thor Lindstam encouraged season pass holders to show support during the Assembly budget process.

Wayne Stevens encouraged the ski community to contact Assembly members in support of the \$1.68 million budget request.

Jim Calvin emphasized Eaglecrest's importance to Juneau's economy, families, and identity as a ski community.

Brandon Cullum reflected on the role Eaglecrest plays in Juneau families and community culture.

Erin Lupro thanked the Board and staff for their support and stated that she will continue working hard for Eaglecrest.

Next Meeting

The next regular meeting is scheduled for **June 4, 2026, at 5:30 p.m.**

Adjournment

A motion was made and seconded to adjourn. Hearing no objection, the meeting was adjourned.

Mountain Report

During the remainder of May, Eaglecrest staff collaborated across departments on a wide variety of operational and administrative priorities. A significant portion of the Interim General Manager's focus was dedicated to refining the FY27 budget, monitoring the FY26 budget, and planning for the remaining tasks necessary to successfully close out the fiscal year.

Staff worked closely with Purchasing and Board Member Jim Calvin to finalize the Request for Proposals (RFP) for the Eaglecrest Financial and Strategic Plan, resulting in the selection of SE Group. Additional collaborative efforts included working with Legal on records retention requirements, contract reviews, and liability form updates; Finance on final budget preparations, convenience fee implementation for FY27, journal entries, retail inventory, and asset inventory; Streets and Fleet on vehicle identification and fleet updates; and Risk Management on visitation reporting for insurance purposes utilizing FY26 NSAA Kottke lesson statistics. Staff also finalized the FY27 First Student transportation contract.

The annual kitchen deep cleaning was completed, and a full inventory of kitchen equipment and supplies was conducted.

Iride Segway Tours are currently operating out of Porcupine Lodge while Eaglecrest awaits delivery of the replacement vendor tent. Site preparation has been completed, including electrical installation and surface improvements. Once the replacement tent arrives, volunteers will be sought to assist with assembly and setup.

Staffing

As the FY27 budget approaches final approval, considerable effort has been dedicated to identifying and implementing the required staffing reductions associated with the approved budget targets. Many of the reductions involve newly created positions that had not yet been recruited for, vacant full-time positions that will remain unfilled, and adjustments to allocated FTE levels across multiple departments.

The General Manager is working closely with Human Resources to ensure all staffing changes are implemented in accordance with CBJ personnel rules and procedures.

The Base Operations Manager resigned, with his final day occurring last week. This position will not be filled under the FY27 budget.

Additionally, both seasonal laborers have transitioned to other summer employment opportunities.

Eaglecrest is pleased to announce the hiring of Burke Bohnsack as Mountain Operations Director. Burke is returning to Eaglecrest and will lead the department moving forward.

Snowsports School / Guest Services / Mountain Activities

Staff are finalizing FY27 pricing and operational schedules. Once general pricing is complete, work will begin on adjustments to Snowsports School program pricing. Outstanding homeschool program revenue was received this week, completing collections for the season.

Summer camps began this week with significantly increased enrollment due to the ability to adequately staff additional capacity. Current enrollment includes:

- Camp #1: 19 participants plus 2 Books 2 Boards students

- Camp #2: 17 participants enrolled (2 spaces remaining) plus 2 Books 2 Boards students
- Camp #3: 19 participants enrolled (1 space remaining) plus 2 Books 2 Boards students
- Camp #4: 15 participants enrolled (5 spaces remaining) plus 2 Books 2 Boards students

Current enrollment totals 70 youth participants, representing more than double last year's enrollment.

Marketing & Communications

Marketing and Communications staff have been actively preparing for the summer event season with a focus on increasing community engagement and awareness of Eaglecrest's year-round offerings. Efforts include planning and coordinating upcoming events, maintaining website calendars and event listings, producing regular newsletter communications, and sustaining an active social media presence to keep the public informed of operations, programs, and mountain developments.

Mountain Safety

Mountain Safety staff completed end-of-season operational reporting, including analysis of weather trends, snowfall totals, avalanche mitigation activities, and explosives utilization. First aid inventory was reviewed and replenished to ensure continued operational readiness and compliance with safety standards.

Staff coordinated the procurement of bamboo supplies and replacement of aging safety equipment in preparation for the upcoming season. Lift evacuation procedures were also expanded and refined to include detailed protocols for complex evacuation scenarios involving high spans, difficult terrain, adverse weather conditions, and cross-departmental coordination.

In addition, Mountain Safety staff continued to support Mountain Operations across a variety of projects, contributing to the safe and effective operation of the mountain throughout the season.

Retail Rental Repair (RRR)

Year-end FY26 retail inventory counts are currently underway. Maintenance scheduling for rental equipment has begun, with service work planned for the fall. Equipment cleanup is ongoing, and seasonal transitions are occurring within the shop as winter inventory is replaced with spring and summer equipment.

Mountain Operations

Eaglecrest's Lead Snowcat Operator attended Ski Area Management's Cutter's Camp, while the Lift Maintenance Manager attended the Rocky Mountain Lift Association Annual Conference, providing valuable professional development and industry networking opportunities.

Through PistenBully parts sale opportunities, Eaglecrest was able to procure several required seasonal maintenance items to support the snowcat fleet. Snowmachine summerization and seasonal maintenance activities are currently underway, along with maintenance of small-engine equipment including chainsaws and weed trimmers. Repairs are also being completed on the ATV fleet.

Hazardous material removal efforts have begun, and a scrap metal container has been delivered to support ongoing cleanup operations. Surplus property efforts will begin in the coming weeks with assistance from several CBJ departments.

Line work on Porcupine Lift continues. Staff are coordinating with Artek and Maritime regarding the Hooter gearbox rebuild project. Sheave liner replacements have been received and are ready for installation. Annual lift maintenance activities will proceed in the standard order of Porcupine, Hooter, and Ptarmigan, allowing crews to work efficiently around seasonal snowmelt conditions.

Coordination with CBJ Facilities Maintenance continues regarding water system planning and repairs. Snowmaking infrastructure assessments are also underway as snow recedes. Some repairs will require certified welding services, while others can be completed in-house. Staff are currently inspecting gaskets and connections throughout the system.

Save the Date – Summer & Fall Events

May 29 – Volunteer Survey Released

A volunteer survey was distributed through the new Eaglecrest Community Facebook page and partner user groups, including the Juneau Ski Club and Nordic Ski Club. The survey will help identify community members interested in volunteering and their areas of expertise.

June 2 – Eaglecrest Flower Sponsorship Program Launch

Community members can reserve a planter or barrel at no cost and help beautify the mountain by planting flowers. Planting days will take place June 24–27. Supplies, soil, and reserved planters will be provided. June 27 will also serve as an opportunity for volunteers to connect and learn more about future volunteer efforts.

June 5 – Father's Day Gift Bundles Available Online

Gift bundles will be available for online purchase with pickup scheduled for June 20 from 12:00 p.m. to 3:00 p.m. at the Valley Library.

July 1 – Season Pass Sales Open

Season passes become available for purchase, including payment plan options offered during July.

July 21 – Christmas in July Event

Downtown Food Truck Park

In partnership with Deckhand Dave's and featuring live music, attendees will have the opportunity to purchase season passes and utilize the payment plan option. Pass purchasers will also be eligible to win holiday-themed prizes.

August 3 – Locker Renewals Open**

August 26 – Snowsports School Program Release Day

10:00 a.m.

September 19 – Discover Eaglecrest Day

Join us on the mountain for a community celebration and showcase of Eaglecrest programs and operations.

2026-2027 Operating Schedule** DRAFT

Operating Wednesday- Sundays

Opening Day: Saturday, December 12

- 12/12 -2/21: 9am -3pm
- 2/24: 4pm All Lifts

Early Season Schedule:

Dec. 12 & 13 (Saturday/Sunday)

Holiday Schedule

Dec. 18th–Jan. 3rd Open Daily (Closed Christmas Day & New Years Day)

Regular Schedule (Wed-Sun)

Jan. 6th (Wed) – March 14th

March 14th Daylight Savings Day 2027

Monday Holidays

MLK Day Jan 18th

Presidents Day Feb 15th

Bring a Friend

Friday, January 15, 2027

Sunday, February 14, 2027

Saturday, March 27, 2027

Spring Break Schedule

March 17th–March 28th

Late Spring Schedule

Friday, April 2; Saturday, April 3; Sunday, April 4

Friday, April 9; Saturday, April 10; Sunday, April 11

Closing Day: Sunday, April 11

87 Operational Days Detail

Dec: 12, 13, 18-24, 26-31 = 15

Jan: 2-3, 6-10, 13-18, 20-24, 27-31 = 23

Feb: 3-7, 10-15, 17-21, 24-28 = 21

Mar: 3-7, 10-14, 17-28 = 22

Apr: 2-4, 9-11 = 6



Actual vs Budget Year To Date

City and Borough of Juneau

July 2025 To June 2026 (12 Months)

FundAll

DepartmentEaglecrest

ProgramAll

GL AccountAll

Accounting UnitsAll

	Budget	YTD Actual Costs (excl. Enc)	Variance Over/(Under)	Percentage Variance	Open Encumbrances	YTD Actual Costs (incl. Enc)	Variance Over/(Under)	Percentage Variance
Expenses	5,777,921	4,454,029	(1,323,891)	-22.91%	209,934	4,663,964	(1,113,957)	-19.28%
Revenues	3,786,700	2,942,693	(844,007)	-22.29%	-	2,942,693	(844,007)	-22.29%
Net Total	(1,991,221)	(1,511,337)	479,884	24.10%	(209,934)	(1,721,271)	269,950	13.56%



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Expenses	5,777,921	4,454,029	(1,323,891)	-22.91%	209,934	4,663,964	(1,113,957)	-19.28%
Commodities & Services	2,479,915	2,106,753	(373,162)	-15.05%	209,934	2,316,688	(163,228)	-6.58%
Personnel Services	3,298,006	2,347,276	(950,730)	-28.83%	-	2,347,276	(950,730)	-28.83%
Revenues	3,786,700	2,942,693	(844,007)	-22.29%	-	2,942,693	(844,007)	-22.29%
Investment	-	-	-	0.00%	-	-	-	0.00%
Other	100,100	358	(99,742)	-99.64%	-	358	(99,742)	-99.64%
4110-0000 - Donation Revenues	100,000	-	(100,000)	-100.00%	-	-	(100,000)	-100.00%
4700-0000 - Cash Over/Short	100	(502)	(602)	-602.35%	-	(502)	(602)	-602.35%
4720-0000 - Bad Debts	-	-	-	0.00%	-	-	-	0.00%

No changes since May 27th meeting



Actual vs Budget Year To Date

City and Borough of Juneau

4799-0000 - Miscellaneous Revenue	-	860	860	100.00%	-	860	860	100.00%
Total Other	100,100	358	(99,742)	-99.64%	-	358	(99,742)	-99.64%
Program	2,756,600	2,012,335	(744,265)	-27.00%	-	2,012,335	(744,265)	-27.00%
4300-0000 - User Fees	-	-	-	0.00%	-	-	-	0.00%
4310-0000 - Daily Pass Revenue	-	-	-	0.00%	-	-	-	0.00%
4310-0001 - Ski Lift Fees	350,000	341,746	(8,254)	-2.36%	-	341,746	(8,254)	-2.36%
4310-0002 - Bus Pass Sales	6,500	9,126	2,626	40.39%	-	9,126	2,626	40.39%
4310-0003 - Ski School Sales	284,500	186,872	(97,628)	-34.32%	-	186,872	(97,628)	-34.32%
4330-0000 - Annual Revenue	1,200,000	861,081	(338,919)	-28.24%	-	861,081	(338,919)	-28.24%
4380-0000 - Contracted Service Revenue	62,000	5,052	(56,948)	-91.85%	-	5,052	(56,948)	-91.85%
4410-0000 - Permit Revenues	170,000	76,598	(93,402)	-54.94%	-	76,598	(93,402)	-54.94%
4420-0001 - Concession Fees	250,000	91,330	(158,670)	-63.47%	-	91,330	(158,670)	-63.47%
4420-0002 - Vending Revenue	3,000	-	(3,000)	-100.00%	-	-	(3,000)	-100.00%
4420-0005 - Ski Repair Fee	40,000	30,234	(9,766)	-24.42%	-	30,234	(9,766)	-24.42%
4510-0000 - Merchandise Sales	70,000	90,277	20,277	28.97%	-	90,277	20,277	28.97%
4514-0000 - Gift Certificate & Promotion	5,000	1,839	(3,161)	-63.23%	-	1,839	(3,161)	-63.23%
4550-0000 - Facility Rental Revenue	70,000	79,352	9,352	13.36%	-	79,352	9,352	13.36%
4560-0001 - Locker Rental	85,000	97,454	12,454	14.65%	-	97,454	12,454	14.65%



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4560-0002 - Ski Rental	150,000	141,376	(8,624)	-5.75%	-	141,376	(8,624)	-5.75%
4570-0000 - Land Lease Revenue	10,600	-	(10,600)	-100.00%	-	-	(10,600)	-100.00%
Total Program	2,756,600	2,012,335	(744,265)	-27.00%	-	2,012,335	(744,265)	-27.00%
Support From	930,000	930,000	-	0.00%	-	930,000	-	0.00%
4950-0110 - Transfer In - General Fund	880,000	880,000	-	0.00%	-	880,000	-	0.00%
4950-0209 - Transfer In - Roaded Service Area	50,000	50,000	-	0.00%	-	50,000	-	0.00%
4950-0219 - Transfer In - CARES Relief	-	-	-	0.00%	-	-	-	0.00%
Total Support From	930,000	930,000	-	0.00%	-	930,000	-	0.00%
Net Total	(1,991,221)	(1,511,337)	479,884	24.10%	(209,934)	(1,721,271)	269,950	13.56%



Actual vs Budget Year To Date

City and Borough of Juneau

July 2025 To June 2026 (12 Months)

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GL Account All
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Commodities & Services	2,479,915	2,106,753	(373,162)	-15.05%	209,934	2,316,688	(163,228)	-6.58%
5201-0000 - Mileage	300	530	230	76.73%	-	530	230	76.73%
5202-0000 - Travel & Training	45,390	6,571	(38,819)	-85.52%	-	6,571	(38,819)	-85.52%
5204-0000 - Recruiting	9,000	(3,750)	(12,750)	-141.67%	5,000	1,250	(7,750)	-86.11%
5205-0000 - Contractual Training	-	1,650	1,650	100.00%	-	1,650	1,650	100.00%
5310-0000 - Telephone	20,475	17,516	(2,959)	-14.45%	-	17,516	(2,959)	-14.45%
5320-0000 - Printing	17,700	8,979	(8,721)	-49.27%	-	8,979	(8,721)	-49.27%
5322-0000 - Advertising	35,300	10,722	(24,578)	-69.63%	-	10,722	(24,578)	-69.63%



Actual vs Budget Year To Date

City and Borough of Juneau

5330-0000 - Rents	-	990	990	100.00%	-	990	990	100.00%
5332-0000 - Electricity	90,000	83,340	(6,660)	-7.40%	-	83,340	(6,660)	-7.40%
5333-0000 - Fuel Oil & Propane	13,100	6,705	(6,395)	-48.82%	4,495	11,200	(1,900)	-14.50%
5334-0000 - Refuse Disposal	10,000	12,436	2,436	24.36%	-	12,436	2,436	24.36%
5336-0000 - Wastewater Service	5,000	2,052	(2,948)	-58.96%	-	2,052	(2,948)	-58.96%
5340-0000 - Repairs	6,500	1,334	(5,166)	-79.48%	-	1,334	(5,166)	-79.48%
5360-0000 - Equipment Rentals	2,000	3,198	1,198	59.91%	-	3,198	1,198	59.91%
5362-0000 - Fleet Replacement Reserve	335,000	335,000	-	0.00%	-	335,000	-	0.00%
5363-0000 - Equipment Maintenance - Non-Fleet	90,000	136,395	46,395	51.55%	23,293	159,688	69,688	77.43%
5370-0000 - Specialty & Property	157,800	157,800	-	0.00%	-	157,800	-	0.00%
5375-0000 - General Liab, Auto & EE Practice	1,100	1,100	-	0.00%	-	1,100	-	0.00%
5380-0000 - Dues & Subscriptions	10,950	8,310	(2,640)	-24.11%	-	8,310	(2,640)	-24.11%
5389-0000 - Fleet Gasoline	-	-	-	0.00%	-	-	-	0.00%
5390-0000 - Contractual Services	434,500	351,375	(83,125)	-19.13%	101,853	453,227	18,727	4.31%
5394-0000 - Full Cost Allocation	523,100	523,100	-	0.00%	-	523,100	-	0.00%
5395-0000 - Medical Professional Services	-	-	-	0.00%	-	-	-	0.00%
5397-0000 - Bank Card Fees	120,000	92,895	(27,105)	-22.59%	9,282	102,177	(17,823)	-14.85%
5420-0000 - COVID Materials & Services	-	-	-	0.00%	-	-	-	0.00%



Actual vs Budget Year To Date

City and Borough of Juneau

5480-0000 - Office Supplies	6,600	1,819	(4,781)	-72.43%	-	1,819	(4,781)	-72.43%
5481-0000 - Postage & Parcel Post	500	12	(488)	-97.59%	-	12	(488)	-97.59%
5483-0000 - Foul Weather Gear	3,600	-	(3,600)	-100.00%	-	-	(3,600)	-100.00%
5484-0000 - Rental Inventory	35,000	37,122	2,122	6.06%	-	37,122	2,122	6.06%
5485-0000 - Inventory	3,000	-	(3,000)	-100.00%	-	-	(3,000)	-100.00%
5486-0000 - Retail Hard Goods	4,000	4,394	394	9.85%	-	4,394	394	9.85%
5487-0000 - Retail Soft Goods	42,000	35,713	(6,287)	-14.97%	-	35,713	(6,287)	-14.97%
5488-0000 - Uniforms & Safety Equipment	30,500	10,277	(20,223)	-66.30%	-	10,277	(20,223)	-66.30%
5489-0000 - Uniform & Tool Allowance	7,000	2,151	(4,849)	-69.26%	-	2,151	(4,849)	-69.26%
5490-0000 - Materials & Commodities	267,500	165,107	(102,393)	-38.28%	2,708	167,815	(99,685)	-37.27%
5492-0000 - Gasoline & Oil	135,000	89,787	(45,213)	-33.49%	63,303	153,090	18,090	13.40%
5493-0000 - Chemicals	6,000	-	(6,000)	-100.00%	-	-	(6,000)	-100.00%
5494-0000 - Loss Contingency	-	1,000	1,000	100.00%	-	1,000	1,000	100.00%
5496-0000 - Minor Equipment	12,000	1,173	(10,827)	-90.23%	-	1,173	(10,827)	-90.23%
7005-0000 - Reimbursable Expense - External	-	(50)	(50)	-100.00%	-	(50)	(50)	-100.00%
Total Commodities & Services	2,479,915	2,106,753	(373,162)	-15.05%	209,934	2,316,688	(163,228)	-6.58%
Personnel Services	3,298,006	2,347,276	(950,730)	-28.83%	-	2,347,276	(950,730)	-28.83%
Revenues	3,786,700	2,942,693	(844,007)	-22.29%	-	2,942,693	(844,007)	-22.29%



Actual vs Budget Year To Date

City and Borough of Juneau

Net Total

(1,991,221)	(1,511,337)	479,884	24.10%	(209,934)	(1,721,271)	269,950	13.56%	



Actual vs Budget Year To Date

City and Borough of Juneau

July 2025 To June 2026 (12 Months)

Fund All
Department Eaglecrest
Program All
GL Account All
Accounting Units All

	Budget	YTD Actual Costs (excl. Enc)	Variance Over/(Under)	Percentage Variance	Open Encumbrances	YTD Actual Costs (incl. Enc)	Variance Over/(Under)	Percentage Variance
Expenses	5,777,921	4,454,029	(1,323,891)	-22.91%	209,934	4,663,964	(1,113,957)	-19.28%
Commodities & Services	2,479,915	2,106,753	(373,162)	-15.05%	209,934	2,316,688	(163,228)	-6.58%
Personnel Services	3,298,006	2,347,276	(950,730)	-28.83%	-	2,347,276	(950,730)	-28.83%
5100-0000 - Vacancy Factor	-	-	-	0.00%	-	-	-	0.00%
5110-0000 - Salaries	2,258,593	1,500,385	(758,208)	-33.57%	-	1,500,385	(758,208)	-33.57%
5111-0000 - Overtime	108,220	157,029	48,809	45.10%	-	157,029	48,809	45.10%
5116-0000 - Accrued Leave	-	96,190	96,190	100.00%	-	96,190	96,190	100.00%
5120-0000 - Benefits	945,773	536,287	(409,486)	-43.30%	-	536,287	(409,486)	-43.30%
5121-0000 - Deferred Comp Employer Match	9,380	1,843	(7,537)	-80.36%	-	1,843	(7,537)	-80.36%

PS Increase since May27th- \$63,754

FY26 remaining pay Periods = 3



Actual vs Budget Year To Date

City and Borough of Juneau

5130-0000 - Workers Compensation	62,700	62,700	-	0.00%	-	62,700	-	0.00%
5141-0000 - All Other Workforce	(86,660)	-	86,660	100.00%	-	-	86,660	100.00%
5160-0000 - Bonuses	-	(7,157)	(7,157)	-100.00%	-	(7,157)	(7,157)	-100.00%
Total Personnel Services	3,298,006	2,347,276	(950,730)	-28.83%	-	2,347,276	(950,730)	-28.83%
Revenues	3,786,700	2,942,693	(844,007)	-22.29%	-	2,942,693	(844,007)	-22.29%
Net Total	(1,991,221)	(1,511,337)	479,884	24.10%	(209,934)	(1,721,271)	269,950	13.56%

Eaglecrest**OVERVIEW**

	FY25	FY26			FY27
	Actuals	Adopted Budget	Amended Budget	Projected Actuals	Adopted Budget
EXPENDITURES					
Personnel Services	\$ 2,188,300	3,838,400	3,298,000	2,425,500	2,447,600
Commodities and Services	1,857,500	2,479,900	2,479,900	2,393,600	1,812,000
Support to:					
Capital Projects	-	-	-	-	-
Total Expenditures	4,045,800	6,318,300	5,777,900	4,819,100	4,259,600
FUNDING SOURCES					
Charges for Services	1,478,900	1,903,000	1,903,000	1,298,700	1,934,100
Licenses, Permits, and Fees	243,600	463,000	463,000	166,500	77,000
Sales	61,500	75,000	75,000	76,800	110,600
Rentals and Leases	239,600	315,700	315,700	243,300	306,000
Donations and Contributions	100	100,000	100,000	100,000	150,000
Support from:					
Roaded Service Area	50,000	50,000	50,000	50,000	50,000
General Fund	1,398,800	880,000	880,000	880,000	1,631,900
Total Funding Sources	3,472,500	3,786,700	3,786,700	2,815,300	4,259,600
FUND BALANCE					
Available Fund Balance					
Beginning of Period	(118,300)	(691,600)	(691,600)	(691,600)	(2,695,400)
Increase (Decrease) in Fund Balance	(573,300)	(2,531,600)	(1,991,200)	(2,003,800)	-
End of Period Available	(691,600)	(3,223,200)	(2,682,800)	(2,695,400)	(2,695,400)
STAFFING	33.99	38.82	38.82	40.90	27.43

Eaglecrest Price History FY27

Payment Plan July 1-31st

Tier 1 July 1st- Sept 30th 92 Days
Tier 2 Oct 1st

Adult [19-64]

	FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27
Tier 1	\$ 469	\$ 499	\$ 524	\$ 576	\$ 630.00	\$ 630.00	\$ 630.00	\$ 690.00
Tier 2	\$ 579	\$ 599	\$ 624	\$ 686	\$ 750.00	\$ 750.00	\$ 802.00	\$ 900.00
Tier 3	\$ 699	\$ 699	\$ 724	\$ 796	\$ 870.00	\$ 870.00	N/A	N/A

Senior [65-74]

	FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27
Tier 1	\$ 389	\$ 399	\$ 424	\$ 466	\$ 510.00	\$ 510.00	\$ 510.00	\$ 590.00
Tier 2	\$ 489	\$ 499	\$ 524	\$ 576	\$ 630.00	\$ 630.00	\$ 670.00	\$ 800.00
Tier 3	\$ 669	\$ 689	\$ 624	\$ 686	\$ 750.00	\$ 750.00	N/A	

NEW Option
No longer senior- All ADULT prices

MILITARY

	FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27
Tier 1							\$ 550.00	\$ 605.00
Tier 2							\$ 550.00	\$ -

Active retired/ No family or dependents
Valid Military ID

College- 9 credits

	FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27
Tier 1	\$ 389	\$ 399	\$ 424	\$ 466	\$ 510.00	\$ 510.00	\$ 550.00	\$ 575.00
Tier 2	\$ 429	\$ 449	\$ 474	\$ 521	\$ 570.00	\$ 570.00	\$ 550.00	\$ -
Tier 3	\$ 449	\$ 469	\$ 494	\$ 543	\$ 595.00	\$ 595.00	N/A	

Proof of enrollment
with in 30days of purchase

Teen [13-18]

	FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27
Tier 1	\$ 269	\$ 279	\$ 279	\$ 307	\$ 330.00	\$ 330.00	\$ 330.00	\$ 375.00
Tier 2	\$ 349	\$ 359	\$ 359	\$ 395	\$ 430.00	\$ 430.00	\$ 430.00	\$ 475.00
Tier 3	\$ 349	\$ 359	\$ 359	\$ 405	\$ 440.00	\$ 440.00	N/A	

Youth [7-12]

	FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27
Tier 1	\$ 139	\$ 149	\$ 149	\$ 164	\$ 180.00	\$ 180.00	\$ 180.00	\$ 200.00
Tier 2	\$ 189	\$ 199	\$ 199	\$ 219	\$ 240.00	\$ 240.00	\$ 240.00	\$ 285.00
Tier 3	\$ 189	\$ 199	\$ 199	\$ 224	\$ 245.00	\$ 245.00	N/A	

Child [0-6]

	FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27
Full Price	\$ 29	\$ 29	\$ 29	\$ 32	\$ 32.00	\$ 32.00	\$ 32.00	\$ 52.00

Flex Pass

	FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27
Tier 1	\$ 99	\$ 139	\$ 139	\$ 139	\$ 150.00	\$ 150.00	\$ 160.00	\$ 200.00
Tier 2	\$ 99	\$ 169	\$ 169	\$ 169	\$ 180.00	\$ 180.00	\$ 190.00	\$ 250.00
Tier 3	\$ 99	\$ 199	\$ 199	\$ 199	\$ 215.00	\$ 215.00	N/A	
Add Day	\$ 29	\$ 29	\$ 31	\$ 34	\$ 37.50	\$ 37.50	\$ 37.50	\$ 60.00
								\$ 64.00

30%- Off of day ticket
25%-Off of day ticket

Multi-Visit Cards

	FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27
Adult 5 Visit	\$ 239	\$ 249	\$ 261	\$ 288	\$ 310.00	\$ 310.00	\$ 330.00	\$ 380.00
Adult 10 Visit	\$ 429	\$ 449	\$ 449	\$ 494	\$ 540.00	\$ 540.00	\$ 570.00	\$ 625.00
Teen 5 Visit	\$ 169	\$ 179	\$ 179	\$ 197	\$ 210.00	\$ 210.00	\$ 220.00	\$ 235.00
Teen 10 Visit	\$ 289	\$ 299	\$ 299	\$ 329	\$ 360.00	\$ 360.00	\$ 380.00	\$ 420.00

Other

	FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27
Transferrable	\$ 989	\$ 989	\$ 989	\$ 1,088	\$ 1,100.00	\$ 1,100.00	\$ 1,500.00	\$ 2,000.00
Nordic Transferrable							\$ 500.00	\$ 600.00
Snow Bus	\$ 79	\$ 79	\$ 79	\$ 89	\$ 95.00	\$ 95.00	\$ 95.00	\$ 100.00
New Media Card Charge				\$ 5.00	\$ 5.00	\$ 5.00	\$ 5.00	\$ 5.00
Lost Season Pass Fee	\$50	\$50	\$50	\$50	\$50.00	\$50.00	\$15.00	\$15.00

Nordic Adult

	FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27
Tier 1	\$ 89	\$ 109	\$ 109	\$ 120	\$ 130.00	\$ 130.00	\$ 130.00	\$ 150.00
Tier 2	\$ 109	\$ 129	\$ 129	\$ 142	\$ 150.00	\$ 150.00	\$ 150.00	\$ 180.00
Tier 3	\$ 109	\$ 129	\$ 129	\$ 162	\$ 170.00	\$ 170.00	N/A	N/A

Nordic Teen

	FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27
Tier 1	\$ 64	\$ 69	\$ 69	\$ 76	\$ 80.00	\$ 80.00	\$ 80.00	\$ 90.00
Tier 2	\$ 64	\$ 69	\$ 69	\$ 89	\$ 95.00	\$ 95.00	\$ 95.00	\$ 110.00
Tier 3	\$ 89	\$ 99	\$ 99	\$ 109	\$ 120.00	\$ 120.00	N/A	N/A

Nordic Add On

	FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27
Tier 1	\$ 25	\$ 39	\$ 39	\$ 43	\$ 50.00	\$ 50.00	\$ 50.00	\$ 60.00

Full Day Tickets

	FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27
Adult [19-64]	\$ 58	\$ 59	\$ 62	\$ 68	\$ 75.00	\$ 75.00	\$ 75.00	\$ 85.00
Senior [65+]	\$ 49	\$ 49	\$ 51	\$ 57	\$ 62.00	\$ 62.00	\$ 62.00	\$ 75.00
Teen [13-18]	\$ 44	\$ 45	\$ 45	\$ 50	\$ 54.00	\$ 54.00	\$ 54.00	\$ 60.00
Youth [7-12]	\$ 30	\$ 30	\$ 30	\$ 33	\$ 36.00	\$ 36.00	\$ 36.00	\$ 42.00
Lower Mountain [19+]	\$ 41	\$ 42	\$ 42	\$ 46	\$ 50.00	\$ 50.00	\$ 50.00	\$ 60.00
Child [0-6]	\$ 11	\$ 11	\$ 11	\$ 12	\$ 13.00	\$ 13.00	\$ 13.00	\$ 20.00
Nordic Trail Fee	\$ 18	\$ 19	\$ 19	\$ 21	\$ 23.00	\$ 23.00	\$ 23.00	\$ 30.00
Nordic Trail Fee yth				\$ 17	\$ 18.00	\$ 18.00	\$ 18.00	N/A

OR just charge Adult

Removed the accompanied Pass
ONE TRAIL FEE

Non Alaska resident Adult [19-99]	\$	90.00	N/A
Non Alaska resident Adult [19-99] LOWER MTN	\$	80.00	N/A
Alaska resident Adult [19-99] LOWER MTN	\$	50.00	N/A

Half Day Tickets	FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27
Adult [19-64]	\$ 48	\$ 49	\$ 51	\$ 54	\$ 60.00	\$ 60.00	\$ 60.00	\$ 70.00
Senior [65+]	\$ 39	\$ 39	\$ 41	\$ 43	\$ 47.00	\$ 47.00	\$ 47.00	\$ 70.00
Teen [13-18]	\$ 34	\$ 35	\$ 35	\$ 37	\$ 40.00	\$ 40.00	\$ 40.00	\$ 45.00
Youth [7-12]	\$ 24	\$ 25	\$ 25	\$ 26	\$ 28.00	\$ 28.00	\$ 28.00	\$ 33.00
Lower Mountain [19+]	\$ 31	\$ 34	\$ 34	\$ 36	\$ 40.00	\$ 40.00	\$ 40.00	\$ 50.00
Non Alaska resident Adult [19-99]							\$ 80.00	

OR THIS GOES AWAY Only Adult

Misc. Tickets	FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27
Military Ticket	\$ 45	\$ 46	\$ 48	\$ 53	\$ 58.00	\$ 58.00	\$ 58.00	\$ 60.00
College Ticket	\$ 45	\$ 46	\$ 48	\$ 53	\$ 58.00	\$ 58.00	\$ 58.00	\$ 60.00
Porcupine Only Ticket	\$ 18	\$ 18	\$ 18	\$ 20	\$ 22.00	\$ 22.00	\$ 22.00	\$ 25.00
Bus Ride	\$ 5	\$ 5	\$ 5	\$ 6	\$ 5.00	\$ 5.00	\$ 5.00	\$ 5.00
Round Trip Bus Ride	\$ 10	\$ 10	\$ 10	\$ 11	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00
Coast Guard Ticket	\$ 36	\$ 36	\$ 36	\$ 36	\$ 36	\$ 40.00	\$ 40.00	
Coast Guard Rental	\$ 25	\$ 25	\$ 25	\$ 25	\$ 25	\$ 30.00	\$ 30.00	
Bulk Tickets (50)	\$ 1,800	\$ 1,800	\$ 1,890	\$ 2,079	\$ 2,300.00	\$ 2,300.00	\$ 2,300.00	\$ 2,500.00
Bulk Tickets (25)	\$ 1,025	\$ 1,025	\$ 1,076	\$ 1,184	\$ 1,300.00	\$ 1,300.00	\$ 1,300.00	\$ 1,500.00

Full Day Rentals	FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27
Adult Rental	\$ 36	\$ 38	\$ 38	\$ 42	\$ 46.00	\$ 46.00	\$ 49.00	\$ 54.00
Teen Rental	\$ 28	\$ 30	\$ 30	\$ 34	\$ 36.00	\$ 36.00	\$ 39.00	\$ 43.00
Youth Rental	\$ 24	\$ 26	\$ 26	\$ 30	\$ 32.00	\$ 32.00	\$ 35.00	\$ 40.00
Child Rental	\$ 13	\$ 15	\$ 15	\$ 17	\$ 18.00	\$ 18.00	\$ 21.00	\$ 25.00
Demo Skis / Snowboard	\$ 35	\$ 40	\$ 40	\$ 45	\$ 50.00	\$ 50.00	\$ 60.00	\$ 66.00
Helmet Only	\$ 10	\$ 10	\$ 10	\$ 11	\$ 12.00	\$ 12.00	\$ 12.00	\$ 12.00
Poles	\$ 10	\$ 10	\$ 10	\$ 11	\$ 12.00	\$ 12.00	\$ 12.00	\$ 12.00
Nordic Classic	\$ 34	\$ 38	\$ 38	\$ 40	\$ 45.00	\$ 45.00	\$ 48.00	\$ 48.00
Nordic Skate							\$ 48.00	\$ 48.00

Half Day Rentals	FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27
Adult Rental	\$ 29	\$ 30	\$ 30	\$ 35	\$ 38.00	\$ 38.00	\$ -	\$ -
Teen Rental	\$ 22	\$ 24	\$ 24	\$ 26	\$ 29.00	\$ 29.00	\$ -	\$ -
Youth Rental	\$ 19	\$ 19	\$ 19	\$ 22	\$ 24.00	\$ 24.00	\$ -	\$ -

Season Rental	FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27
Adult	\$ 269	\$ 279	\$ 279	\$ 289	\$ 295.00	\$ 295.00	\$ 300.00	\$ 350.00
Teen	\$ 219	\$ 229	\$ 229	\$ 239	\$ 245.00	\$ 245.00	\$ 250.00	\$ 300.00
Youth	\$ 189	\$ 199	\$ 199	\$ 219	\$ 225.00	\$ 225.00	\$ 225.00	\$ 250.00
Child	\$ 139	\$ 149	\$ 149	\$ 169	\$ 175.00	\$ 175.00	\$ 175.00	\$ 200.00
Nordic Classic							\$ 250.00	\$ 250.00

Lockers	FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27
Individual	\$ 189	\$ 189	\$ 189	\$ 208	\$ 220.00	\$ 220.00	\$ 270.00	\$ 270.00
Family	\$ 329	\$ 349	\$ 349	\$ 359	\$ 380.00	\$ 380.00	\$ 450.00	\$ 450.00
Snowboard	\$ 169	\$ 169	\$ 169	\$ 186	\$ 199.00	\$ 199.00	\$ 245.00	\$ 245.00
Corner	\$ 249	\$ 249	\$ 249	\$ 274	\$ 280.00	\$ 280.00	\$ 335.00	\$ 335.00

Additional Items	FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27
Hilda Cabin			\$ 90.00	\$ 90.00	\$ 95.00	\$ 95.00	\$ 95.00	\$ 95.00
Ravens Rest Cabin				\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00

Lodge Rentals	FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27
Fishcreek Lodge Full Day	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,250.00	\$ 1,400.00	\$ 1,550.00	\$ 1,550.00	\$ 1,550
Fishcreek Lodge Hourly	\$ 100.00	\$ 100.00	\$ 100.00	\$ 175.00	\$ 185.00	\$ 190.00	\$ 190.00	\$ 200
Porcupine Board Room Full Day	\$ 300.00	\$ 400.00	\$ 400.00	\$ 400.00	\$ 400.00	\$ 500.00	\$ 500.00	\$ 500
Porcupine Board Room Hourly	\$ 90.00	\$ 90.00	\$ 90.00	\$ 90.00	\$ 90.00	\$ 100.00	\$ 90.00	\$ 100
Mezzanine Daily	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 250
Mezzanine Hourly	\$ 70.00	\$ 70.00	\$ 70.00	\$ 70.00	\$ 70.00	\$ 70.00	\$ 70.00	\$ 100

Additional Add on Items	FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27
Early Access 8am-12pm				\$ 500.00	\$ 300.00	\$ 300.00	\$ 300.00	\$ 300
Tear Down 7am-12pm				\$ 250.00	\$ 400.00	\$ 400.00	\$ 400.00	\$ 400
Lodge Cleaning and Resetting				\$ 200.00	\$ 400.00	\$ 400.00	\$ 400.00	\$ 450
Decoration Removal				\$ 150.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 250
Bathroom Cleaning	\$ 100.00	\$ 100.00	\$ 100.00	N/A	N/A	N/A	N/A	
Garbage Removal	\$ 50.00	\$ 50.00	\$ 50.00	N/A	N/A	N/A	N/A	

Required w rental

NOTES:

Fishcreek Daily Rental includes Day Before Starting 12pm- Events end at 12am, cleaning until 2am

FY26 EAG Online & Ski Area		Sales	CC Fees
Row Labels		Sum of Credit	Sum of Debit
MERCH SERVICES BILLING 05906E			574.45
MERCH SERVICES BILLING 06031E			299.45
MERCHANT BANKCD DEPOSIT 498786680880		867,422.56	
MERCHANT BANKCD DEPOSIT 498786681888		1,045,915.77	
MERCHANT BANKCD DISCOUNT 498786680880			1,189.67
MERCHANT BANKCD DISCOUNT 498786681888			1,632.17
MERCHANT BANKCD FEE 498786680880			1,542.33
MERCHANT BANKCD FEE 498786681888			3,316.92
MERCHANT BANKCD INTERCHNG 498786680880			21,033.13
MERCHANT BANKCD INTERCHNG 498786681888			21,385.33
Grand Total		1,913,338.33	50,973.45
	Transaction Count	% of sales	2.66%
	16,714	\$ per trans	3.05
		Intouch Fees	44,717.93
		Intouch & CC Fees	95,691.38
		% of sales	4.57%
	need to find Intouch trans count(include ca/ck)	\$ per trans	
	FNBA Deposits	188,255.62	2,091,825.94
	FNBA CC Revenue	1,903,570.32	
	Intouch Revenue	2,099,663.12	
	Difference	(7,837.18)	

FY25 EAG Online & Ski Area		Sales	CC Fees
Row Labels		Sum of Credit	Sum of Debit
MERCH SERVICES BILLING 05906E			799.20
MERCH SERVICES BILLING 06031E			499.20
MERCHANT BANKCD DEPOSIT 498786680880		1,113,037.88	
MERCHANT BANKCD DEPOSIT 498786681888		771,893.20	4,083.24
MERCHANT BANKCD DISCOUNT 498786680880			1,530.75
MERCHANT BANKCD DISCOUNT 498786681888			1,209.42
MERCHANT BANKCD FEE 498786680880			1,910.89
MERCHANT BANKCD FEE 498786681888			2,663.39
MERCHANT BANKCD INTERCHNG 498786680880			26,807.56
MERCHANT BANKCD INTERCHNG 498786681888			15,925.94
Grand Total		1,884,931.08	55,429.59
	Transaction Count	% of sales	2.94%
	14,596	\$ per trans	3.80
		Intouch Fees	45,958.25
		Intouch & CC Fees	101,387.84
		% of sales	3.89%
		\$ per trans	
		724,046.30	2,608,977.38
		1,884,931.08	
		2,135,742.20	
		473,235.18	

FY24 EAG Online & Ski Area		Sales	CC Fees
Row Labels		Sum of Credit	Sum of Debit
MERCH SERVICES BILLING 05906E			947.90
MERCH SERVICES BILLING 06031E			349.35
MERCHANT BANKCD DEPOSIT 498786680880		1,265,685.09	
MERCHANT BANKCD DEPOSIT 498786681888		1,086,482.42	7,331.48
MERCHANT BANKCD DISCOUNT 498786680880			1,687.91
MERCHANT BANKCD DISCOUNT 498786681888			1,591.20
MERCHANT BANKCD FEE 498786680880			1,995.62
MERCHANT BANKCD FEE 498786681888			3,816.64
MERCHANT BANKCD INTERCHNG 498786680880			35,582.42
MERCHANT BANKCD INTERCHNG 498786681888			22,588.39
Grand Total		2,352,167.51	75,890.91
	Transaction Count	% of sales	3.23%
	22,547	\$ per trans	3.37
		Intouch Fees	52,566.90
		Intouch & CC Fees	128,457.81
		% of sales	5.05%
		\$ per trans	
		191,823.16	2,543,990.67
		2,352,167.51	
		2,551,379.99	
		(7,389.32)	

Eaglecrest Board of Directors Resolution 2026-1
A Resolution Supporting Community Ownership of Eaglecrest

WHEREAS, Eaglecrest Ski Area has been a community owned and operated recreation area for more than 50 years, and

WHEREAS; Eaglecrest is a highly-valued community asset providing healthy, affordable outdoor recreation opportunities to Juneau residents of all ages, and

WHEREAS, Eaglecrest is a designated Land and Water Conservation Fund public recreation area, which could only be converted to a use other than public outdoor recreation at significant expense to CBJ and only with approval from the Secretary of the Interior, and

WHEREAS, the Eaglecrest Board of Directors believes it is in the best interest of Eaglecrest users and the community overall for Eaglecrest to remain community-owned,

NOW, THEREFORE IT BE RESOLVED, the Eaglecrest Ski Area Board of Directors confirms its commitment to community ownership of Eaglecrest Ski Area, and

FURTHER BE IT RESOLVED, Eaglecrest Ski Area Board of Directors welcomes opportunities to engage with potential investors in ski area modernization and business development within the framework of preserving community ownership of Eaglecrest Ski Area.

Signed this _____ Day of _____ 2026

Brandon Cullum
Chair, Eaglecrest Board of Directors

Wayne A. Stevens
Secretary, Eaglecrest Ski Area Board of Directors

Eaglecrest Board of Directors Resolution 2026-2
A Resolution Supporting Engagement with Goldbelt Inc.

WHEREAS, Eaglecrest Ski Area is a highly-valued, community owned recreation area providing affordable snow sports opportunities to Juneau residents of all ages for more than 50 years, and

WHEREAS; Eaglecrest is entering a transitional stage where over the next decade significant investment will be required to modernize lifts, lodge facilities, and other infrastructure, and

WHEREAS, Eaglecrest is striving to enhance winter operations and expand summer revenue-generating opportunities to provide a solid foundation for ski area modernization, and

WHEREAS, Eaglecrest and Goldbelt may have mutual interest in the development of commercial summer mountain recreation opportunities serving Juneau's cruise visitors, and

WHEREAS, Goldbelt has demonstrated a willingness to partner with Eaglecrest in summer business development and articulated an interest in supporting year-round operations,

NOW, THEREFORE IT BE RESOLVED, the Eaglecrest Ski Area Board of Directors welcomes further engagement from Goldbelt with the goal of establishing mutually beneficial partnerships that provide resources to modernize the ski area and preserve affordable winter snow sports opportunities for Juneau residents.

Signed this _____ Day of _____ 2026

Brandon Cullum
Chair, Eaglecrest Board of Directors

Wayne A. Stevens
Secretary, Eaglecrest Ski Area Board of Directors