



# EAGLECREST FINANCE COMMITTEE AGENDA

May 27, 2026 at 12:00 PM

Zoom Webinar Only

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<https://juneau.zoom.us/j/88555371873> or 1-253-215-8782 Webinar ID: 885 5537 1873

- A. ROLL CALL
- B. APPROVAL OF AGENDA
- C. AGENDA TOPICS
  - 1. Year to Date Financial Presentation and Analysis
  - 2. FY27 Pricing
- D. BOARD OF DIRECTORS' COMMENTS AND QUESTIONS
- E. NEXT MEETING DATE
- F. ADJOURNMENT

ADA accommodations available upon request: contact the Clerk's Office (907)586-5278 or [city.clerk@juneau.gov](mailto:city.clerk@juneau.gov) at least 36 hours prior to a meeting, to request ADA arrangements.



# Actual vs Budget Year To Date

City and Borough of Juneau

July 2025 To June 2026 (12 Months)

Fund All  
 Department Eaglecrest  
 Program All  
 GL Account All  
 Accounting Units All

|                                   | Budget    | YTD Actual Costs<br>(excl. Enc) | Variance<br>Over/(Under) | Percentage<br>Variance | Open<br>Encumbrances | YTD Actual Costs<br>(incl. Enc) | Variance<br>Over/(Under) | Percentage<br>Variance |
|-----------------------------------|-----------|---------------------------------|--------------------------|------------------------|----------------------|---------------------------------|--------------------------|------------------------|
| <b>Expenses</b>                   | 5,777,921 | 4,390,253                       | (1,387,668)              | -24.02%                | 209,934              | 4,600,187                       | (1,177,734)              | -20.38%                |
| <b>Commodities &amp; Services</b> | 2,479,915 | 2,106,731                       | (373,184)                | -15.05%                | 209,934              | 2,316,665                       | (163,250)                | -6.58%                 |
| 5201-0000 - Mileage               | 300       | 508                             | 208                      | 69.31%                 | -                    | 508                             | 208                      | 69.31%                 |
| 5202-0000 - Travel & Training     | 45,390    | 6,571                           | (38,819)                 | -85.52%                | -                    | 6,571                           | (38,819)                 | -85.52%                |
| 5204-0000 - Recruiting            | 9,000     | (3,750)                         | (12,750)                 | -141.67%               | 5,000                | 1,250                           | (7,750)                  | -86.11%                |
| 5205-0000 - Contractual Training  | -         | 1,650                           | 1,650                    | 100.00%                | -                    | 1,650                           | 1,650                    | 100.00%                |
| 5310-0000 - Telephone             | 20,475    | 17,516                          | (2,959)                  | -14.45%                | -                    | 17,516                          | (2,959)                  | -14.45%                |
| 5320-0000 - Printing              | 17,700    | 8,979                           | (8,721)                  | -49.27%                | -                    | 8,979                           | (8,721)                  | -49.27%                |
| 5322-0000 - Advertising           | 35,300    | 10,722                          | (24,578)                 | -69.63%                | -                    | 10,722                          | (24,578)                 | -69.63%                |



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## City and Borough of Juneau

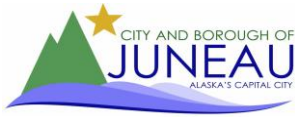
|   |         |         |          |         |         |         |          |         |
|---|---------|---------|----------|---------|---------|---------|----------|---------|
| 5330-0000 - Rents                             | -       | 990     | 990      | 100.00% | -       | 990     | 990      | 100.00% |
| 5332-0000 - Electricity                       | 90,000  | 83,340  | (6,660)  | -7.40%  | -       | 83,340  | (6,660)  | -7.40%  |
| 5333-0000 - Fuel Oil & Propane                | 13,100  | 6,705   | (6,395)  | -48.82% | 4,495   | 11,200  | (1,900)  | -14.50% |
| 5334-0000 - Refuse Disposal                   | 10,000  | 12,436  | 2,436    | 24.36%  | -       | 12,436  | 2,436    | 24.36%  |
| 5336-0000 - Wastewater Service                | 5,000   | 2,052   | (2,948)  | -58.96% | -       | 2,052   | (2,948)  | -58.96% |
| 5340-0000 - Repairs                           | 6,500   | 1,334   | (5,166)  | -79.48% | -       | 1,334   | (5,166)  | -79.48% |
| 5360-0000 - Equipment Rentals                 | 2,000   | 3,198   | 1,198    | 59.91%  | -       | 3,198   | 1,198    | 59.91%  |
| 5362-0000 - Fleet Replacement Reserve         | 335,000 | 335,000 | -        | 0.00%   | -       | 335,000 | -        | 0.00%   |
| 5363-0000 - Equipment Maintenance - Non-Fleet | 90,000  | 136,395 | 46,395   | 51.55%  | 23,293  | 159,688 | 69,688   | 77.43%  |
| 5370-0000 - Specialty & Property              | 157,800 | 157,800 | -        | 0.00%   | -       | 157,800 | -        | 0.00%   |
| 5375-0000 - General Liab, Auto & EE Practice  | 1,100   | 1,100   | -        | 0.00%   | -       | 1,100   | -        | 0.00%   |
| 5380-0000 - Dues & Subscriptions              | 10,950  | 8,310   | (2,640)  | -24.11% | -       | 8,310   | (2,640)  | -24.11% |
| 5389-0000 - Fleet Gasoline                    | -       | -       | -        | 0.00%   | -       | -       | -        | 0.00%   |
| 5390-0000 - Contractual Services              | 434,500 | 351,375 | (83,125) | -19.13% | 101,853 | 453,227 | 18,727   | 4.31%   |
| 5394-0000 - Full Cost Allocation              | 523,100 | 523,100 | -        | 0.00%   | -       | 523,100 | -        | 0.00%   |
| 5395-0000 - Medical Professional Services     | -       | -       | -        | 0.00%   | -       | -       | -        | 0.00%   |
| 5397-0000 - Bank Card Fees                    | 120,000 | 92,895  | (27,105) | -22.59% | 9,282   | 102,177 | (17,823) | -14.85% |
| 5420-0000 - COVID Materials & Services        | -       | -       | -        | 0.00%   | -       | -       | -        | 0.00%   |



# Actual vs Budget Year To Date

## City and Borough of Juneau

|   |                  |                  |                    |                |                |                  |                    |                |
|---|------------------|------------------|--------------------|----------------|----------------|------------------|--------------------|----------------|
| 5480-0000 - Office Supplies                 | 6,600            | 1,819            | (4,781)            | -72.43%        | -              | 1,819            | (4,781)            | -72.43%        |
| 5481-0000 - Postage & Parcel Post           | 500              | 12               | (488)              | -97.59%        | -              | 12               | (488)              | -97.59%        |
| 5483-0000 - Foul Weather Gear               | 3,600            | -                | (3,600)            | -100.00%       | -              | -                | (3,600)            | -100.00%       |
| 5484-0000 - Rental Inventory                | 35,000           | 37,122           | 2,122              | 6.06%          | -              | 37,122           | 2,122              | 6.06%          |
| 5485-0000 - Inventory                       | 3,000            | -                | (3,000)            | -100.00%       | -              | -                | (3,000)            | -100.00%       |
| 5486-0000 - Retail Hard Goods               | 4,000            | 4,394            | 394                | 9.85%          | -              | 4,394            | 394                | 9.85%          |
| 5487-0000 - Retail Soft Goods               | 42,000           | 35,713           | (6,287)            | -14.97%        | -              | 35,713           | (6,287)            | -14.97%        |
| 5488-0000 - Uniforms & Safety Equipment     | 30,500           | 10,277           | (20,223)           | -66.30%        | -              | 10,277           | (20,223)           | -66.30%        |
| 5489-0000 - Uniform & Tool Allowance        | 7,000            | 2,151            | (4,849)            | -69.26%        | -              | 2,151            | (4,849)            | -69.26%        |
| 5490-0000 - Materials & Commodities         | 267,500          | 165,107          | (102,393)          | -38.28%        | 2,708          | 167,815          | (99,685)           | -37.27%        |
| 5492-0000 - Gasoline & Oil                  | 135,000          | 89,787           | (45,213)           | -33.49%        | 63,303         | 153,090          | 18,090             | 13.40%         |
| 5493-0000 - Chemicals                       | 6,000            | -                | (6,000)            | -100.00%       | -              | -                | (6,000)            | -100.00%       |
| 5494-0000 - Loss Contingency                | -                | 1,000            | 1,000              | 100.00%        | -              | 1,000            | 1,000              | 100.00%        |
| 5496-0000 - Minor Equipment                 | 12,000           | 1,173            | (10,827)           | -90.23%        | -              | 1,173            | (10,827)           | -90.23%        |
| 7005-0000 - Reimbursable Expense - External | -                | (50)             | (50)               | -100.00%       | -              | (50)             | (50)               | -100.00%       |
| <b>Total Commodities &amp; Services</b>     | <b>2,479,915</b> | <b>2,106,731</b> | <b>(373,184)</b>   | <b>-15.05%</b> | <b>209,934</b> | <b>2,316,665</b> | <b>(163,250)</b>   | <b>-6.58%</b>  |
| <b>Personnel Services</b>                   | <b>3,298,006</b> | <b>2,283,522</b> | <b>(1,014,484)</b> | <b>-30.76%</b> | <b>-</b>       | <b>2,283,522</b> | <b>(1,014,484)</b> | <b>-30.76%</b> |
| 5100-0000 - Vacancy Factor                  | -                | -                | -                  | 0.00%          | -              | -                | -                  | 0.00%          |



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|--|--------------------|--------------------|--------------------|----------------|------------------|--------------------|--------------------|----------------|
| 5110-0000 - Salaries                     | 2,258,593          | 1,462,692          | (795,901)          | -35.24%        | -                | 1,462,692          | (795,901)          | -35.24%        |
| 5111-0000 - Overtime                     | 108,220            | 155,862            | 47,642             | 44.02%         | -                | 155,862            | 47,642             | 44.02%         |
| 5116-0000 - Accrued Leave                | -                  | 92,507             | 92,507             | 100.00%        | -                | 92,507             | 92,507             | 100.00%        |
| 5120-0000 - Benefits                     | 945,773            | 515,120            | (430,652)          | -45.53%        | -                | 515,120            | (430,652)          | -45.53%        |
| 5121-0000 - Deferred Comp Employer Match | 9,380              | 1,798              | (7,582)            | -80.83%        | -                | 1,798              | (7,582)            | -80.83%        |
| 5130-0000 - Workers Compensation         | 62,700             | 62,700             | -                  | 0.00%          | -                | 62,700             | -                  | 0.00%          |
| 5141-0000 - All Other Workforce          | (86,660)           | -                  | 86,660             | 100.00%        | -                | -                  | 86,660             | 100.00%        |
| 5160-0000 - Bonuses                      | -                  | (7,157)            | (7,157)            | -100.00%       | -                | (7,157)            | (7,157)            | -100.00%       |
| <b>Total Personnel Services</b>          | <b>3,298,006</b>   | <b>2,283,522</b>   | <b>(1,014,484)</b> | <b>-30.76%</b> | <b>-</b>         | <b>2,283,522</b>   | <b>(1,014,484)</b> | <b>-30.76%</b> |
| <b>Revenues</b>                          | <b>3,786,700</b>   | <b>2,942,693</b>   | <b>(844,007)</b>   | <b>-22.29%</b> | <b>-</b>         | <b>2,942,693</b>   | <b>(844,007)</b>   | <b>-22.29%</b> |
| <b>Net Total</b>                         | <b>(1,991,221)</b> | <b>(1,447,560)</b> | <b>543,661</b>     | <b>27.30%</b>  | <b>(209,934)</b> | <b>(1,657,494)</b> | <b>333,726</b>     | <b>16.76%</b>  |



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July 2025 To June 2026 (12 Months)

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|                        | Budget             | YTD Actual Costs<br>(excl. Enc) | Variance<br>Over/(Under) | Percentage<br>Variance | Open<br>Encumbrances | YTD Actual Costs<br>(incl. Enc) | Variance<br>Over/(Under) | Percentage<br>Variance |
|------------------------|--------------------|---------------------------------|--------------------------|------------------------|----------------------|---------------------------------|--------------------------|------------------------|
| Expenses               | 5,777,921          | 4,390,253                       | (1,387,668)              | -24.02%                | 209,934              | 4,600,187                       | (1,177,734)              | -20.38%                |
| Commodities & Services | 2,479,915          | 2,106,731                       | (373,184)                | -15.05%                | 209,934              | 2,316,665                       | (163,250)                | -6.58%                 |
| Personnel Services     | 3,298,006          | 2,283,522                       | (1,014,484)              | -30.76%                | -                    | 2,283,522                       | (1,014,484)              | -30.76%                |
| Revenues               | 3,786,700          | 2,942,693                       | (844,007)                | -22.29%                | -                    | 2,942,693                       | (844,007)                | -22.29%                |
| <b>Net Total</b>       | <b>(1,991,221)</b> | <b>(1,447,560)</b>              | <b>543,661</b>           | <b>27.30%</b>          | <b>(209,934)</b>     | <b>(1,657,494)</b>              | <b>333,726</b>           | <b>16.76%</b>          |



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| Expenses                       | 5,777,921 | 4,390,253                       | (1,387,668)              | -24.02%                | 209,934           | 4,600,187                       | (1,177,734)              | -20.38%                |
| <b>Revenues</b>                | 3,786,700 | <b>2,942,693</b>                | (844,007)                | -22.29%                | -                 | 2,942,693                       | (844,007)                | -22.29%                |
| Investment                     | -         | -                               | -                        | 0.00%                  | -                 | -                               | -                        | 0.00%                  |
| Other                          | 100,100   | 358                             | (99,742)                 | -99.64%                | -                 | 358                             | (99,742)                 | -99.64%                |
| Program                        | 2,756,600 | 2,012,335                       | (744,265)                | -27.00%                | -                 | 2,012,335                       | (744,265)                | -27.00%                |
| 4300-0000 - User Fees          | -         | -                               | -                        | 0.00%                  | -                 | -                               | -                        | 0.00%                  |
| 4310-0000 - Daily Pass Revenue | -         | -                               | -                        | 0.00%                  | -                 | -                               | -                        | 0.00%                  |
| 4310-0001 - Ski Lift Fees      | 350,000   | <b>341,746</b>                  | (8,254)                  | -2.36%                 | -                 | 341,746                         | (8,254)                  | -2.36%                 |
| 4310-0002 - Bus Pass Sales     | 6,500     | <b>9,126</b>                    | 2,626                    | 40.39%                 | -                 | 9,126                           | 2,626                    | 40.39%                 |



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|  |                    |                    |                  |                |                  |                    |                  |                |
|--|--------------------|--------------------|------------------|----------------|------------------|--------------------|------------------|----------------|
| 4310-0003 - Ski School Sales             | 284,500            | 186,872            | (97,628)         | -34.32%        | -                | 186,872            | (97,628)         | -34.32%        |
| 4330-0000 - Annual Revenue               | 1,200,000          | 861,081            | (338,919)        | -28.24%        | -                | 861,081            | (338,919)        | -28.24%        |
| 4380-0000 - Contracted Service Revenue   | 62,000             | 5,052              | (56,948)         | -91.85%        | -                | 5,052              | (56,948)         | -91.85%        |
| 4410-0000 - Permit Revenues              | 170,000            | 76,598             | (93,402)         | -54.94%        | -                | 76,598             | (93,402)         | -54.94%        |
| 4420-0001 - Concession Fees              | 250,000            | 91,330             | (158,670)        | -63.47%        | -                | 91,330             | (158,670)        | -63.47%        |
| 4420-0002 - Vending Revenue              | 3,000              | -                  | (3,000)          | -100.00%       | -                | -                  | (3,000)          | -100.00%       |
| 4420-0005 - Ski Repair Fee               | 40,000             | 30,234             | (9,766)          | -24.42%        | -                | 30,234             | (9,766)          | -24.42%        |
| 4510-0000 - Merchandise Sales            | 70,000             | 90,277             | 20,277           | 28.97%         | -                | 90,277             | 20,277           | 28.97%         |
| 4514-0000 - Gift Certificate & Promotion | 5,000              | 1,839              | (3,161)          | -63.23%        | -                | 1,839              | (3,161)          | -63.23%        |
| 4550-0000 - Facility Rental Revenue      | 70,000             | 79,352             | 9,352            | 13.36%         | -                | 79,352             | 9,352            | 13.36%         |
| 4560-0001 - Locker Rental                | 85,000             | 97,454             | 12,454           | 14.65%         | -                | 97,454             | 12,454           | 14.65%         |
| 4560-0002 - Ski Rental                   | 150,000            | 141,376            | (8,624)          | -5.75%         | -                | 141,376            | (8,624)          | -5.75%         |
| 4570-0000 - Land Lease Revenue           | 10,600             | -                  | (10,600)         | -100.00%       | -                | -                  | (10,600)         | -100.00%       |
| <b>Total Program</b>                     | <b>2,756,600</b>   | <b>2,012,335</b>   | <b>(744,265)</b> | <b>-27.00%</b> | <b>-</b>         | <b>2,012,335</b>   | <b>(744,265)</b> | <b>-27.00%</b> |
| Support From                             | 930,000            | 930,000            | -                | 0.00%          | -                | 930,000            | -                | 0.00%          |
| <b>Net Total</b>                         | <b>(1,991,221)</b> | <b>(1,447,560)</b> | <b>543,661</b>   | <b>27.30%</b>  | <b>(209,934)</b> | <b>(1,657,494)</b> | <b>333,726</b>   | <b>16.76%</b>  |

REV Increase \$143,616 since April 22nd



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# Actual vs Budget Year To Date

## City and Borough of Juneau

| Budget Year | Fund       | Department | Division              | Program                   | Accounting Unit         | GL Category |
|-------------|------------|------------|-----------------------|---------------------------|-------------------------|-------------|
| 2026        | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration | 235010101 - Non-Program | Investment  |
| 2026        | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration | 235010101 - Non-Program | Other       |
| 2026        | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration | 235010101 - Non-Program | Other       |
| 2026        | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration | 235010101 - Non-Program | Other       |
| 2026        | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration | 235010101 - Non-Program | Other       |
| 2026        | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration | 235010101 - Non-Program | Program     |
| 2026        | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration | 235010101 - Non-Program | Program     |
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|      |            |            |                       |                           |                         |                        |
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| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration | 235010101 - Non-Program | Support From           |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration | 235010101 - Non-Program | Support From           |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration | 235010101 - Non-Program | Support From           |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration | 235280101 - Operations  | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration | 235280101 - Operations  | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration | 235280101 - Operations  | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration | 235280101 - Operations  | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration | 235280101 - Operations  | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration | 235280101 - Operations  | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration | 235280101 - Operations  | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration | 235280101 - Operations  | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration | 235280101 - Operations  | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration | 235280101 - Operations  | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration | 235280101 - Operations  | Commodities & Services |



# Actual vs Budget Year To Date

City and Borough of Juneau

|      |            |            |                       |                           |                        |                        |
|------|------------|------------|-----------------------|---------------------------|------------------------|------------------------|
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration | 235280101 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration | 235280101 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration | 235280101 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration | 235280101 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration | 235280101 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration | 235280101 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration | 235280101 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration | 235280101 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration | 235280101 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration | 235280101 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration | 235280101 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration | 235280101 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration | 235280101 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration | 235280101 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration | 235280101 - Operations | Other                  |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration | 235280101 - Operations | Other                  |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration | 235280101 - Operations | Other                  |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration | 235280101 - Operations | Personnel Services     |



# Actual vs Budget Year To Date

## City and Borough of Juneau

|      |            |            |                       |                            |                        |                        |
|------|------------|------------|-----------------------|----------------------------|------------------------|------------------------|
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration  | 235280101 - Operations | Personnel Services     |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration  | 235280101 - Operations | Personnel Services     |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration  | 235280101 - Operations | Personnel Services     |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration  | 235280101 - Operations | Personnel Services     |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration  | 235280101 - Operations | Personnel Services     |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration  | 235280101 - Operations | Personnel Services     |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration  | 235280101 - Operations | Personnel Services     |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration  | 235280101 - Operations | Personnel Services     |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration  | 235280101 - Operations | Personnel Services     |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration  | 235280101 - Operations | Program                |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration  | 235280101 - Operations | Program                |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration  | 235280101 - Operations | Program                |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration  | 235280101 - Operations | Program                |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration  | 235280101 - Operations | Program                |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration  | 235280101 - Operations | Program                |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration  | 235280101 - Operations | Program                |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Administration  | 235280101 - Operations | Program                |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Base Operations | 235280501 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Base Operations | 235280501 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Base Operations | 235280501 - Operations | Commodities & Services |





# Actual vs Budget Year To Date

City and Borough of Juneau

|      |            |            |                       |                                 |                        |                        |
|------|------------|------------|-----------------------|---------------------------------|------------------------|------------------------|
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Base Operations      | 235280501 - Operations | Personnel Services     |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Base Operations      | 235280501 - Operations | Program                |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Base Operations      | 235280501 - Operations | Program                |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Building Maintenance | 235281101 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Building Maintenance | 235281101 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Building Maintenance | 235281101 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Building Maintenance | 235281101 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Building Maintenance | 235281101 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Building Maintenance | 235281101 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Food Service         | 235280701 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Food Service         | 235280701 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Food Service         | 235280701 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Food Service         | 235280701 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Food Service         | 235280701 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Food Service         | 235280701 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Food Service         | 235280701 - Operations | Personnel Services     |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Food Service         | 235280701 - Operations | Personnel Services     |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Food Service         | 235280701 - Operations | Personnel Services     |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Food Service         | 235280701 - Operations | Personnel Services     |



# Actual vs Budget Year To Date

City and Borough of Juneau

|      |            |            |                       |                            |                        |                        |
|------|------------|------------|-----------------------|----------------------------|------------------------|------------------------|
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Food Service    | 235280701 - Operations | Personnel Services     |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Food Service    | 235280701 - Operations | Program                |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Food Service    | 235280701 - Operations | Program                |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Lift Operations | 235280301 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Lift Operations | 235280301 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Lift Operations | 235280301 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Lift Operations | 235280301 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Lift Operations | 235280301 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Lift Operations | 235280301 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Lift Operations | 235280301 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Lift Operations | 235280301 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Lift Operations | 235280301 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Lift Operations | 235280301 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Lift Operations | 235280301 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Lift Operations | 235280301 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Lift Operations | 235280301 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Lift Operations | 235280301 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Lift Operations | 235280301 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Marketing       | 235280901 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Marketing       | 235280901 - Operations | Commodities & Services |



# Actual vs Budget Year To Date

City and Borough of Juneau

|      |            |            |                       |                                 |                        |                        |
|------|------------|------------|-----------------------|---------------------------------|------------------------|------------------------|
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Marketing            | 235280901 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Marketing            | 235280901 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Marketing            | 235280901 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Marketing            | 235280901 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Marketing            | 235280901 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Marketing            | 235280901 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Marketing            | 235280901 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Marketing            | 235280901 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Marketing            | 235280901 - Operations | Personnel Services     |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Marketing            | 235280901 - Operations | Personnel Services     |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Marketing            | 235280901 - Operations | Personnel Services     |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Marketing            | 235280901 - Operations | Personnel Services     |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Marketing            | 235280901 - Operations | Personnel Services     |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Marketing            | 235280901 - Operations | Personnel Services     |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Mountain Maintenance | 235280401 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Mountain Maintenance | 235280401 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Mountain Maintenance | 235280401 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Mountain Maintenance | 235280401 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Mountain Maintenance | 235280401 - Operations | Commodities & Services |





# Actual vs Budget Year To Date

City and Borough of Juneau

|      |            |            |                       |                                 |                        |                        |
|------|------------|------------|-----------------------|---------------------------------|------------------------|------------------------|
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Mountain Maintenance | 235280401 - Operations | Personnel Services     |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Ski Patrol           | 235280201 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Ski Patrol           | 235280201 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Ski Patrol           | 235280201 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Ski Patrol           | 235280201 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Ski Patrol           | 235280201 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Ski Patrol           | 235280201 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Ski Patrol           | 235280201 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Ski Patrol           | 235280201 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Ski Patrol           | 235280201 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Ski Patrol           | 235280201 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Ski Patrol           | 235280201 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Ski Patrol           | 235280201 - Operations | Personnel Services     |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Ski Patrol           | 235280201 - Operations | Personnel Services     |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Ski Patrol           | 235280201 - Operations | Personnel Services     |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Ski Patrol           | 235280201 - Operations | Personnel Services     |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Ski Patrol           | 235280201 - Operations | Personnel Services     |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Ski Patrol           | 235280201 - Operations | Personnel Services     |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Ski Patrol           | 235280201 - Operations | Personnel Services     |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Ski Patrol           | 235280201 - Operations | Personnel Services     |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Ski Rental Shop      | 235280801 - Operations | Commodities & Services |



# Actual vs Budget Year To Date

## City and Borough of Juneau

|      |            |            |                       |                               |                        |                        |
|------|------------|------------|-----------------------|-------------------------------|------------------------|------------------------|
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Ski Rental Shop    | 235280801 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Ski Rental Shop    | 235280801 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Ski Rental Shop    | 235280801 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Ski Rental Shop    | 235280801 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Ski Rental Shop    | 235280801 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Ski Rental Shop    | 235280801 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Ski Rental Shop    | 235280801 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Ski Rental Shop    | 235280801 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Ski Rental Shop    | 235280801 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Ski Rental Shop    | 235280801 - Operations | Personnel Services     |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Ski Rental Shop    | 235280801 - Operations | Personnel Services     |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Ski Rental Shop    | 235280801 - Operations | Personnel Services     |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Ski Rental Shop    | 235280801 - Operations | Personnel Services     |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Ski Rental Shop    | 235280801 - Operations | Personnel Services     |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Ski Rental Shop    | 235280801 - Operations | Personnel Services     |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Ski Rental Shop    | 235280801 - Operations | Program                |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Ski Rental Shop    | 235280801 - Operations | Program                |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Ski Rental Shop    | 235280801 - Operations | Program                |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Snow Sports School | 235280601 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Snow Sports School | 235280601 - Operations | Commodities & Services |



# Actual vs Budget Year To Date

## City and Borough of Juneau

|      |            |            |                       |                                |                        |                        |
|------|------------|------------|-----------------------|--------------------------------|------------------------|------------------------|
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Snow Sports School  | 235280601 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Snow Sports School  | 235280601 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Snow Sports School  | 235280601 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Snow Sports School  | 235280601 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Snow Sports School  | 235280601 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Snow Sports School  | 235280601 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Snow Sports School  | 235280601 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Snow Sports School  | 235280601 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Snow Sports School  | 235280601 - Operations | Personnel Services     |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Snow Sports School  | 235280601 - Operations | Personnel Services     |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Snow Sports School  | 235280601 - Operations | Personnel Services     |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Snow Sports School  | 235280601 - Operations | Personnel Services     |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Snow Sports School  | 235280601 - Operations | Personnel Services     |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Snow Sports School  | 235280601 - Operations | Personnel Services     |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Snow Sports School  | 235280601 - Operations | Program                |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Vehicle Maintenance | 235281201 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Vehicle Maintenance | 235281201 - Operations | Commodities & Services |
| 2026 | Eaglecrest | Eaglecrest | Eaglecrest Operations | Eaglecrest Vehicle Maintenance | 235281201 - Operations | Commodities & Services |

| <b>GL Account Name</b>                 | <b>Budget</b> | <b>YTD Actual Costs<br/>(excl. Enc)</b> | <b>Variance<br/>Over/(Under)</b> | <b>Percentage</b> | <b>Open<br/>Encumbrances</b> | <b>YTD Actual Costs<br/>(incl. Enc)</b> | <b>Variance<br/>Over/(Under)</b> | <b>Percentage<br/>Variance</b> |
|--|---------------|---|----------------------------------|-------------------|------------------------------|---|----------------------------------|--------------------------------|
| 4800-0402 - AR Interest & Fines        | -             | -                                       | -                                | 0.00%             | -                            | -                                       | -                                | 0.00%                          |
| 4110-0000 - Donation Revenues          | -             | -                                       | -                                | 0.00%             | -                            | -                                       | -                                | 0.00%                          |
| 4700-0000 - Cash Over/Short            | -             | -                                       | -                                | 0.00%             | -                            | -                                       | -                                | 0.00%                          |
| 4720-0000 - Bad Debts                  | -             | -                                       | -                                | 0.00%             | -                            | -                                       | -                                | 0.00%                          |
| 4799-0000 - Miscellaneous Revenue      | -             | -                                       | -                                | 0.00%             | -                            | -                                       | -                                | 0.00%                          |
| 4300-0000 - User Fees                  | -             | -                                       | -                                | 0.00%             | -                            | -                                       | -                                | 0.00%                          |
| 4310-0000 - Daily Pass Revenue         | -             | -                                       | -                                | 0.00%             | -                            | -                                       | -                                | 0.00%                          |
| 4310-0001 - Ski Lift Fees              | -             | -                                       | -                                | 0.00%             | -                            | -                                       | -                                | 0.00%                          |
| 4310-0002 - Bus Pass Sales             | -             | -                                       | -                                | 0.00%             | -                            | -                                       | -                                | 0.00%                          |
| 4310-0003 - Ski School Sales           | -             | -                                       | -                                | 0.00%             | -                            | -                                       | -                                | 0.00%                          |
| 4330-0000 - Annual Revenue             | -             | -                                       | -                                | 0.00%             | -                            | -                                       | -                                | 0.00%                          |
| 4380-0000 - Contracted Service Revenue | -             | -                                       | -                                | 0.00%             | -                            | -                                       | -                                | 0.00%                          |
| 4410-0000 - Permit Revenues            | -             | -                                       | -                                | 0.00%             | -                            | -                                       | -                                | 0.00%                          |
| 4420-0001 - Concession Fees            | -             | -                                       | -                                | 0.00%             | -                            | -                                       | -                                | 0.00%                          |
| 4420-0002 - Vending Revenue            | -             | -                                       | -                                | 0.00%             | -                            | -                                       | -                                | 0.00%                          |
| 4420-0005 - Ski Repair Fee             | -             | -                                       | -                                | 0.00%             | -                            | -                                       | -                                | 0.00%                          |
| 4510-0000 - Merchandise Sales          | -             | -                                       | -                                | 0.00%             | -                            | -                                       | -                                | 0.00%                          |

|   |         |         |         |          |       |         |         |          |
|---|---------|---------|---------|----------|-------|---------|---------|----------|
| 4514-0000 - Gift Certificate & Promotion      | -       | -       | -       | 0.00%    | -     | -       | -       | 0.00%    |
| 4550-0000 - Facility Rental Revenue           | -       | -       | -       | 0.00%    | -     | -       | -       | 0.00%    |
| 4560-0001 - Locker Rental                     | -       | -       | -       | 0.00%    | -     | -       | -       | 0.00%    |
| 4560-0002 - Ski Rental                        | -       | -       | -       | 0.00%    | -     | -       | -       | 0.00%    |
| 4570-0000 - Land Lease Revenue                | -       | -       | -       | 0.00%    | -     | -       | -       | 0.00%    |
| 4950-0110 - Transfer In - General Fund        | 880,000 | 880,000 | -       | 0.00%    | -     | 880,000 | -       | 0.00%    |
| 4950-0209 - Transfer In - Roaded Service Area | 50,000  | 50,000  | -       | 0.00%    | -     | 50,000  | -       | 0.00%    |
| 4950-0219 - Transfer In - CARES Relief        | -       | -       | -       | 0.00%    | -     | -       | -       | 0.00%    |
| 5201-0000 - Mileage                           | -       | 508     | 508     | 100.00%  | -     | 508     | 508     | 100.00%  |
| 5202-0000 - Travel & Training                 | 8,390   | (526)   | (8,916) | -106.27% | -     | (526)   | (8,916) | -106.27% |
| 5204-0000 - Recruiting                        | -       | (3,750) | (3,750) | -100.00% | 5,000 | 1,250   | 1,250   | 100.00%  |
| 5310-0000 - Telephone                         | 20,475  | 17,516  | (2,959) | -14.45%  | -     | 17,516  | (2,959) | -14.45%  |
| 5320-0000 - Printing                          | -       | 24      | 24      | 100.00%  | -     | 24      | 24      | 100.00%  |
| 5322-0000 - Advertising                       | -       | -       | -       | 0.00%    | -     | -       | -       | 0.00%    |
| 5330-0000 - Rents                             | -       | 990     | 990     | 100.00%  | -     | 990     | 990     | 100.00%  |
| 5333-0000 - Fuel Oil & Propane                | 1,100   | 423     | (677)   | -61.59%  | 577   | 1,000   | (100)   | -9.09%   |
| 5334-0000 - Refuse Disposal                   | -       | 3,810   | 3,810   | 100.00%  | -     | 3,810   | 3,810   | 100.00%  |
| 5360-0000 - Equipment Rentals                 | -       | -       | -       | 0.00%    | -     | -       | -       | 0.00%    |
| 5362-0000 - Fleet Replacement Reserve         | 335,000 | 335,000 | -       | 0.00%    | -     | 335,000 | -       | 0.00%    |

|  |         |         |           |          |       |         |           |          |
|--|---------|---------|-----------|----------|-------|---------|-----------|----------|
| 5370-0000 - Specialty & Property             | 157,800 | 157,800 | -         | 0.00%    | -     | 157,800 | -         | 0.00%    |
| 5375-0000 - General Liab, Auto & EE Practice | 1,100   | 1,100   | -         | 0.00%    | -     | 1,100   | -         | 0.00%    |
| 5380-0000 - Dues & Subscriptions             | 4,500   | 5,265   | 765       | 17.00%   | -     | 5,265   | 765       | 17.00%   |
| 5390-0000 - Contractual Services             | 127,200 | 160,164 | 32,964    | 25.91%   | 5,636 | 165,800 | 38,600    | 30.35%   |
| 5394-0000 - Full Cost Allocation             | 523,100 | 523,100 | -         | 0.00%    | -     | 523,100 | -         | 0.00%    |
| 5395-0000 - Medical Professional Services    | -       | -       | -         | 0.00%    | -     | -       | -         | 0.00%    |
| 5397-0000 - Bank Card Fees                   | 120,000 | 92,895  | (27,105)  | -22.59%  | 9,282 | 102,177 | (17,823)  | -14.85%  |
| 5420-0000 - COVID Materials & Services       | -       | -       | -         | 0.00%    | -     | -       | -         | 0.00%    |
| 5480-0000 - Office Supplies                  | 2,800   | 713     | (2,087)   | -74.53%  | -     | 713     | (2,087)   | -74.53%  |
| 5481-0000 - Postage & Parcel Post            | 500     | 12      | (488)     | -97.59%  | -     | 12      | (488)     | -97.59%  |
| 5488-0000 - Uniforms & Safety Equipment      | -       | 78      | 78        | 100.00%  | -     | 78      | 78        | 100.00%  |
| 5490-0000 - Materials & Commodities          | 15,000  | 17,416  | 2,416     | 16.11%   | -     | 17,416  | 2,416     | 16.11%   |
| 5494-0000 - Loss Contingency                 | -       | 1,000   | 1,000     | 100.00%  | -     | 1,000   | 1,000     | 100.00%  |
| 5496-0000 - Minor Equipment                  | -       | 355     | 355       | 100.00%  | -     | 355     | 355       | 100.00%  |
| 7005-0000 - Reimbursable Expense - External  | -       | (50)    | (50)      | -100.00% | -     | (50)    | (50)      | -100.00% |
| 4110-0000 - Donation Revenues                | 100,000 | -       | (100,000) | -100.00% | -     | -       | (100,000) | -100.00% |
| 4700-0000 - Cash Over/Short                  | 100     | (502)   | (602)     | -602.35% | -     | (502)   | (602)     | -602.35% |
| 4799-0000 - Miscellaneous Revenue            | -       | 860     | 860       | 100.00%  | -     | 860     | 860       | 100.00%  |
| 5100-0000 - Vacancy Factor                   | -       | -       | -         | 0.00%    | -     | -       | -         | 0.00%    |

|  |          |         |           |          |   |         |           |          |
|--|----------|---------|-----------|----------|---|---------|-----------|----------|
| 5110-0000 - Salaries                     | 618,780  | 384,954 | (233,826) | -37.79%  | - | 384,954 | (233,826) | -37.79%  |
| 5111-0000 - Overtime                     | -        | 6,982   | 6,982     | 100.00%  | - | 6,982   | 6,982     | 100.00%  |
| 5116-0000 - Accrued Leave                | -        | 56,701  | 56,701    | 100.00%  | - | 56,701  | 56,701    | 100.00%  |
| 5120-0000 - Benefits                     | 335,286  | 203,449 | (131,837) | -39.32%  | - | 203,449 | (131,837) | -39.32%  |
| 5121-0000 - Deferred Comp Employer Match | 6,300    | 1,591   | (4,709)   | -74.75%  | - | 1,591   | (4,709)   | -74.75%  |
| 5130-0000 - Workers Compensation         | 62,700   | 62,700  | -         | 0.00%    | - | 62,700  | -         | 0.00%    |
| 5141-0000 - All Other Workforce          | (64,120) | -       | 64,120    | 100.00%  | - | -       | 64,120    | 100.00%  |
| 5160-0000 - Bonuses                      | -        | (7,157) | (7,157)   | -100.00% | - | (7,157) | (7,157)   | -100.00% |
| 4310-0002 - Bus Pass Sales               | 6,500    | 9,126   | 2,626     | 40.39%   | - | 9,126   | 2,626     | 40.39%   |
| 4330-0000 - Annual Revenue               | -        | -       | -         | 0.00%    | - | -       | -         | 0.00%    |
| 4380-0000 - Contracted Service Revenue   | 62,000   | 5,052   | (56,948)  | -91.85%  | - | 5,052   | (56,948)  | -91.85%  |
| 4410-0000 - Permit Revenues              | 170,000  | 76,598  | (93,402)  | -54.94%  | - | 76,598  | (93,402)  | -54.94%  |
| 4514-0000 - Gift Certificate & Promotion | 5,000    | 1,839   | (3,161)   | -63.23%  | - | 1,839   | (3,161)   | -63.23%  |
| 4550-0000 - Facility Rental Revenue      | 70,000   | 79,352  | 9,352     | 13.36%   | - | 79,352  | 9,352     | 13.36%   |
| 4560-0001 - Locker Rental                | 85,000   | 97,454  | 12,454    | 14.65%   | - | 97,454  | 12,454    | 14.65%   |
| 4570-0000 - Land Lease Revenue           | 10,600   | -       | (10,600)  | -100.00% | - | -       | (10,600)  | -100.00% |
| 5204-0000 - Recruiting                   | -        | -       | -         | 0.00%    | - | -       | -         | 0.00%    |
| 5320-0000 - Printing                     | -        | 705     | 705       | 100.00%  | - | 705     | 705       | 100.00%  |
| 5322-0000 - Advertising                  | -        | 750     | 750       | 100.00%  | - | 750     | 750       | 100.00%  |

|   |         |        |          |          |       |        |          |          |
|---|---------|--------|----------|----------|-------|--------|----------|----------|
| 5332-0000 - Electricity                     | 90,000  | 83,340 | (6,660)  | -7.40%   | -     | 83,340 | (6,660)  | -7.40%   |
| 5333-0000 - Fuel Oil & Propane              | 9,000   | 4,800  | (4,200)  | -46.67%  | 3,200 | 8,000  | (1,000)  | -11.11%  |
| 5334-0000 - Refuse Disposal                 | 10,000  | 8,626  | (1,374)  | -13.74%  | -     | 8,626  | (1,374)  | -13.74%  |
| 5340-0000 - Repairs                         | -       | -      | -        | 0.00%    | -     | -      | -        | 0.00%    |
| 5380-0000 - Dues & Subscriptions            | 1,700   | 240    | (1,460)  | -85.88%  | -     | 240    | (1,460)  | -85.88%  |
| 5390-0000 - Contractual Services            | 15,000  | 4,643  | (10,357) | -69.05%  | 2,645 | 7,287  | (7,713)  | -51.42%  |
| 5420-0000 - COVID Materials & Services      | -       | -      | -        | 0.00%    | -     | -      | -        | 0.00%    |
| 5480-0000 - Office Supplies                 | 1,500   | 585    | (915)    | -61.01%  | -     | 585    | (915)    | -61.01%  |
| 5488-0000 - Uniforms & Safety Equipment     | 4,000   | -      | (4,000)  | -100.00% | -     | -      | (4,000)  | -100.00% |
| 5490-0000 - Materials & Commodities         | 10,000  | 19,555 | 9,555    | 95.55%   | -     | 19,555 | 9,555    | 95.55%   |
| 5492-0000 - Gasoline & Oil                  | 25,000  | 41,683 | 16,683   | 66.73%   | -     | 41,683 | 16,683   | 66.73%   |
| 5496-0000 - Minor Equipment                 | 1,500   | -      | (1,500)  | -100.00% | -     | -      | (1,500)  | -100.00% |
| 7005-0000 - Reimbursable Expense - External | -       | -      | -        | 0.00%    | -     | -      | -        | 0.00%    |
| 5100-0000 - Vacancy Factor                  | -       | -      | -        | 0.00%    | -     | -      | -        | 0.00%    |
| 5110-0000 - Salaries                        | 156,542 | 99,863 | (56,679) | -36.21%  | -     | 99,863 | (56,679) | -36.21%  |
| 5111-0000 - Overtime                        | 7,840   | 5,941  | (1,899)  | -24.22%  | -     | 5,941  | (1,899)  | -24.22%  |
| 5116-0000 - Accrued Leave                   | -       | 19,115 | 19,115   | 100.00%  | -     | 19,115 | 19,115   | 100.00%  |
| 5120-0000 - Benefits                        | 94,551  | 44,080 | (50,471) | -53.38%  | -     | 44,080 | (50,471) | -53.38%  |
| 5121-0000 - Deferred Comp Employer Match    | 840     | 45     | (795)    | -94.59%  | -     | 45     | (795)    | -94.59%  |

|                                     |           |         |           |          |        |         |           |          |
|-------------------------------------|-----------|---------|-----------|----------|--------|---------|-----------|----------|
| 5141-0000 - All Other Workforce     | (22,540)  | -       | 22,540    | 100.00%  | -      | -       | 22,540    | 100.00%  |
| 4310-0001 - Ski Lift Fees           | 350,000   | 341,746 | (8,254)   | -2.36%   | -      | 341,746 | (8,254)   | -2.36%   |
| 4330-0000 - Annual Revenue          | 1,200,000 | 861,081 | (338,919) | -28.24%  | -      | 861,081 | (338,919) | -28.24%  |
| 5336-0000 - Wastewater Service      | 5,000     | 2,052   | (2,948)   | -58.96%  | -      | 2,052   | (2,948)   | -58.96%  |
| 5340-0000 - Repairs                 | -         | -       | -         | 0.00%    | -      | -       | -         | 0.00%    |
| 5390-0000 - Contractual Services    | 105,000   | 90,160  | (14,840)  | -14.13%  | -      | 90,160  | (14,840)  | -14.13%  |
| 5480-0000 - Office Supplies         | -         | -       | -         | 0.00%    | -      | -       | -         | 0.00%    |
| 5485-0000 - Inventory               | 3,000     | -       | (3,000)   | -100.00% | -      | -       | (3,000)   | -100.00% |
| 5490-0000 - Materials & Commodities | 7,000     | 5,852   | (1,148)   | -16.40%  | -      | 5,852   | (1,148)   | -16.40%  |
| 5333-0000 - Fuel Oil & Propane      | -         | -       | -         | 0.00%    | -      | -       | -         | 0.00%    |
| 5340-0000 - Repairs                 | 2,000     | -       | (2,000)   | -100.00% | -      | -       | (2,000)   | -100.00% |
| 5380-0000 - Dues & Subscriptions    | -         | 720     | 720       | 100.00%  | -      | 720     | 720       | 100.00%  |
| 5390-0000 - Contractual Services    | 119,000   | 60,958  | (58,042)  | -48.77%  | 42,042 | 103,000 | (16,000)  | -13.45%  |
| 5490-0000 - Materials & Commodities | 11,000    | 2,728   | (8,272)   | -75.20%  | -      | 2,728   | (8,272)   | -75.20%  |
| 5496-0000 - Minor Equipment         | 2,000     | -       | (2,000)   | -100.00% | -      | -       | (2,000)   | -100.00% |
| 5100-0000 - Vacancy Factor          | -         | -       | -         | 0.00%    | -      | -       | -         | 0.00%    |
| 5110-0000 - Salaries                | 47,959    | 13,198  | (34,761)  | -72.48%  | -      | 13,198  | (34,761)  | -72.48%  |
| 5111-0000 - Overtime                | 4,900     | 771     | (4,129)   | -84.26%  | -      | 771     | (4,129)   | -84.26%  |
| 5116-0000 - Accrued Leave           | -         | (7,781) | (7,781)   | -100.00% | -      | (7,781) | (7,781)   | -100.00% |

|   |         |         |           |          |        |         |           |          |
|---|---------|---------|-----------|----------|--------|---------|-----------|----------|
| 5120-0000 - Benefits                    | 3,554   | 451     | (3,103)   | -87.31%  | -      | 451     | (3,103)   | -87.31%  |
| 4420-0001 - Concession Fees             | 250,000 | 91,330  | (158,670) | -63.47%  | -      | 91,330  | (158,670) | -63.47%  |
| 4420-0002 - Vending Revenue             | 3,000   | -       | (3,000)   | -100.00% | -      | -       | (3,000)   | -100.00% |
| 5202-0000 - Travel & Training           | -       | (1,154) | (1,154)   | -100.00% | -      | (1,154) | (1,154)   | -100.00% |
| 5204-0000 - Recruiting                  | 6,000   | -       | (6,000)   | -100.00% | -      | -       | (6,000)   | -100.00% |
| 5333-0000 - Fuel Oil & Propane          | 2,500   | 1,483   | (1,017)   | -40.69%  | 717    | 2,200   | (300)     | -12.00%  |
| 5380-0000 - Dues & Subscriptions        | 150     | -       | (150)     | -100.00% | -      | -       | (150)     | -100.00% |
| 5390-0000 - Contractual Services        | 60,000  | 22,216  | (37,785)  | -62.97%  | 49,388 | 71,604  | 11,604    | 19.34%   |
| 5483-0000 - Foul Weather Gear           | 1,200   | -       | (1,200)   | -100.00% | -      | -       | (1,200)   | -100.00% |
| 5488-0000 - Uniforms & Safety Equipment | 5,000   | -       | (5,000)   | -100.00% | -      | -       | (5,000)   | -100.00% |
| 5490-0000 - Materials & Commodities     | 45,000  | 24,467  | (20,534)  | -45.63%  | 59     | 24,525  | (20,475)  | -45.50%  |
| 5496-0000 - Minor Equipment             | 4,000   | 56      | (3,944)   | -98.61%  | -      | 56      | (3,944)   | -98.61%  |
| 5100-0000 - Vacancy Factor              | -       | -       | -         | 0.00%    | -      | -       | -         | 0.00%    |
| 5110-0000 - Salaries                    | 128,243 | 65,579  | (62,664)  | -48.86%  | -      | 65,579  | (62,664)  | -48.86%  |
| 5111-0000 - Overtime                    | 21,000  | 5,464   | (15,536)  | -73.98%  | -      | 5,464   | (15,536)  | -73.98%  |
| 5116-0000 - Accrued Leave               | -       | 388     | 388       | 100.00%  | -      | 388     | 388       | 100.00%  |
| 5120-0000 - Benefits                    | 11,681  | 7,441   | (4,240)   | -36.30%  | -      | 7,441   | (4,240)   | -36.30%  |
| 5201-0000 - Mileage                     | -       | -       | -         | 0.00%    | -      | -       | -         | 0.00%    |
| 5202-0000 - Travel & Training           | 6,510   | -       | (6,510)   | -100.00% | -      | -       | (6,510)   | -100.00% |

|  |        |        |          |          |   |        |          |          |
|--|--------|--------|----------|----------|---|--------|----------|----------|
| 5204-0000 - Recruiting                   | -      | -      | -        | 0.00%    | - | -      | -        | 0.00%    |
| 5320-0000 - Printing                     | 16,000 | 7,895  | (8,105)  | -50.65%  | - | 7,895  | (8,105)  | -50.65%  |
| 5322-0000 - Advertising                  | 35,000 | 9,972  | (25,028) | -71.51%  | - | 9,972  | (25,028) | -71.51%  |
| 5380-0000 - Dues & Subscriptions         | 2,500  | 762    | (1,738)  | -69.52%  | - | 762    | (1,738)  | -69.52%  |
| 5390-0000 - Contractual Services         | -      | 2,000  | 2,000    | 100.00%  | - | 2,000  | 2,000    | 100.00%  |
| 5480-0000 - Office Supplies              | -      | 248    | 248      | 100.00%  | - | 248    | 248      | 100.00%  |
| 5490-0000 - Materials & Commodities      | 10,000 | 9,353  | (647)    | -6.47%   | - | 9,353  | (647)    | -6.47%   |
| 5100-0000 - Vacancy Factor               | -      | -      | -        | 0.00%    | - | -      | -        | 0.00%    |
| 5110-0000 - Salaries                     | 87,294 | 65,912 | (21,382) | -24.49%  | - | 65,912 | (21,382) | -24.49%  |
| 5111-0000 - Overtime                     | 7,000  | 21,046 | 14,046   | 200.65%  | - | 21,046 | 14,046   | 200.65%  |
| 5116-0000 - Accrued Leave                | -      | 3,897  | 3,897    | 100.00%  | - | 3,897  | 3,897    | 100.00%  |
| 5120-0000 - Benefits                     | 52,032 | 27,970 | (24,062) | -46.24%  | - | 27,970 | (24,062) | -46.24%  |
| 5121-0000 - Deferred Comp Employer Match | 420    | -      | (420)    | -100.00% | - | -      | (420)    | -100.00% |
| 5160-0000 - Bonuses                      | -      | -      | -        | 0.00%    | - | -      | -        | 0.00%    |
| 5201-0000 - Mileage                      | 300    | -      | (300)    | -100.00% | - | -      | (300)    | -100.00% |
| 5202-0000 - Travel & Training            | 10,280 | 402    | (9,878)  | -96.09%  | - | 402    | (9,878)  | -96.09%  |
| 5204-0000 - Recruiting                   | 3,000  | -      | (3,000)  | -100.00% | - | -      | (3,000)  | -100.00% |
| 5333-0000 - Fuel Oil & Propane           | 500    | -      | (500)    | -100.00% | - | -      | (500)    | -100.00% |
| 5340-0000 - Repairs                      | 2,000  | 1,334  | (666)    | -33.32%  | - | 1,334  | (666)    | -33.32%  |

|   |         |          |           |          |        |          |           |          |
|---|---------|----------|-----------|----------|--------|----------|-----------|----------|
| 5360-0000 - Equipment Rentals               | 2,000   | 3,198    | 1,198     | 59.91%   | -      | 3,198    | 1,198     | 59.91%   |
| 5380-0000 - Dues & Subscriptions            | 1,200   | -        | (1,200)   | -100.00% | -      | -        | (1,200)   | -100.00% |
| 5389-0000 - Fleet Gasoline                  | -       | -        | -         | 0.00%    | -      | -        | -         | 0.00%    |
| 5390-0000 - Contractual Services            | -       | (12,558) | (12,558)  | -100.00% | 610    | (11,949) | (11,949)  | -100.00% |
| 5480-0000 - Office Supplies                 | 300     | 27       | (273)     | -91.07%  | -      | 27       | (273)     | -91.07%  |
| 5483-0000 - Foul Weather Gear               | 1,200   | -        | (1,200)   | -100.00% | -      | -        | (1,200)   | -100.00% |
| 5488-0000 - Uniforms & Safety Equipment     | 4,000   | 5,023    | 1,023     | 25.56%   | -      | 5,023    | 1,023     | 25.56%   |
| 5490-0000 - Materials & Commodities         | 50,000  | 36,497   | (13,503)  | -27.01%  | 298    | 36,794   | (13,206)  | -26.41%  |
| 5492-0000 - Gasoline & Oil                  | 110,000 | 48,104   | (61,896)  | -56.27%  | 63,303 | 111,407  | 1,407     | 1.28%    |
| 5493-0000 - Chemicals                       | 6,000   | -        | (6,000)   | -100.00% | -      | -        | (6,000)   | -100.00% |
| 5496-0000 - Minor Equipment                 | 3,000   | 378      | (2,622)   | -87.40%  | -      | 378      | (2,622)   | -87.40%  |
| 7005-0000 - Reimbursable Expense - External | -       | -        | -         | 0.00%    | -      | -        | -         | 0.00%    |
| 5100-0000 - Vacancy Factor                  | -       | -        | -         | 0.00%    | -      | -        | -         | 0.00%    |
| 5110-0000 - Salaries                        | 455,388 | 172,894  | (282,494) | -62.03%  | -      | 172,894  | (282,494) | -62.03%  |
| 5111-0000 - Overtime                        | 28,000  | 44,718   | 16,718    | 59.71%   | -      | 44,718   | 16,718    | 59.71%   |
| 5116-0000 - Accrued Leave                   | -       | 7,237    | 7,237     | 100.00%  | -      | 7,237    | 7,237     | 100.00%  |
| 5120-0000 - Benefits                        | 254,273 | 62,841   | (191,432) | -75.29%  | -      | 62,841   | (191,432) | -75.29%  |
| 5121-0000 - Deferred Comp Employer Match    | 1,400   | 161      | (1,239)   | -88.47%  | -      | 161      | (1,239)   | -88.47%  |
| 5141-0000 - All Other Workforce             | -       | -        | -         | 0.00%    | -      | -        | -         | 0.00%    |

|  |         |         |          |          |       |         |          |          |
|--|---------|---------|----------|----------|-------|---------|----------|----------|
| 5160-0000 - Bonuses                      | -       | -       | -        | 0.00%    | -     | -       | -        | 0.00%    |
| 5201-0000 - Mileage                      | -       | -       | -        | 0.00%    | -     | -       | -        | 0.00%    |
| 5202-0000 - Travel & Training            | 9,880   | 3,921   | (5,959)  | -60.31%  | -     | 3,921   | (5,959)  | -60.31%  |
| 5205-0000 - Contractual Training         | -       | 1,650   | 1,650    | 100.00%  | -     | 1,650   | 1,650    | 100.00%  |
| 5320-0000 - Printing                     | -       | -       | -        | 0.00%    | -     | -       | -        | 0.00%    |
| 5340-0000 - Repairs                      | 2,500   | -       | (2,500)  | -100.00% | -     | -       | (2,500)  | -100.00% |
| 5380-0000 - Dues & Subscriptions         | 600     | 1,133   | 533      | 88.83%   | -     | 1,133   | 533      | 88.83%   |
| 5390-0000 - Contractual Services         | 600     | 553     | (47)     | -7.83%   | -     | 553     | (47)     | -7.83%   |
| 5483-0000 - Foul Weather Gear            | 1,200   | -       | (1,200)  | -100.00% | -     | -       | (1,200)  | -100.00% |
| 5488-0000 - Uniforms & Safety Equipment  | 5,500   | 1,676   | (3,824)  | -69.53%  | -     | 1,676   | (3,824)  | -69.53%  |
| 5490-0000 - Materials & Commodities      | 35,000  | 17,643  | (17,357) | -49.59%  | 1,185 | 18,828  | (16,172) | -46.21%  |
| 5496-0000 - Minor Equipment              | 1,500   | 384     | (1,116)  | -74.40%  | -     | 384     | (1,116)  | -74.40%  |
| 5100-0000 - Vacancy Factor               | -       | -       | -        | 0.00%    | -     | -       | -        | 0.00%    |
| 5110-0000 - Salaries                     | 269,605 | 225,319 | (44,286) | -16.43%  | -     | 225,319 | (44,286) | -16.43%  |
| 5111-0000 - Overtime                     | 28,000  | 24,195  | (3,805)  | -13.59%  | -     | 24,195  | (3,805)  | -13.59%  |
| 5116-0000 - Accrued Leave                | -       | 6,018   | 6,018    | 100.00%  | -     | 6,018   | 6,018    | 100.00%  |
| 5120-0000 - Benefits                     | 37,626  | 58,709  | 21,083   | 56.03%   | -     | 58,709  | 21,083   | 56.03%   |
| 5121-0000 - Deferred Comp Employer Match | 420     | -       | (420)    | -100.00% | -     | -       | (420)    | -100.00% |
| 5202-0000 - Travel & Training            | 1,000   | -       | (1,000)  | -100.00% | -     | -       | (1,000)  | -100.00% |

|                                      |         |         |          |          |   |         |          |          |
|--------------------------------------|---------|---------|----------|----------|---|---------|----------|----------|
| 5320-0000 - Printing                 | 500     | -       | (500)    | -100.00% | - | -       | (500)    | -100.00% |
| 5390-0000 - Contractual Services     | 2,700   | 1,536   | (1,164)  | -43.12%  | - | 1,536   | (1,164)  | -43.12%  |
| 5480-0000 - Office Supplies          | 1,500   | -       | (1,500)  | -100.00% | - | -       | (1,500)  | -100.00% |
| 5484-0000 - Rental Inventory         | 35,000  | 37,122  | 2,122    | 6.06%    | - | 37,122  | 2,122    | 6.06%    |
| 5486-0000 - Retail Hard Goods        | 4,000   | 4,394   | 394      | 9.85%    | - | 4,394   | 394      | 9.85%    |
| 5487-0000 - Retail Soft Goods        | 42,000  | 35,713  | (6,287)  | -14.97%  | - | 35,713  | (6,287)  | -14.97%  |
| 5489-0000 - Uniform & Tool Allowance | 4,500   | 2,151   | (2,349)  | -52.19%  | - | 2,151   | (2,349)  | -52.19%  |
| 5490-0000 - Materials & Commodities  | 17,000  | 19,564  | 2,564    | 15.08%   | - | 19,564  | 2,564    | 15.08%   |
| 5100-0000 - Vacancy Factor           | -       | -       | -        | 0.00%    | - | -       | -        | 0.00%    |
| 5110-0000 - Salaries                 | 161,993 | 143,778 | (18,216) | -11.24%  | - | 143,778 | (18,216) | -11.24%  |
| 5111-0000 - Overtime                 | 3,080   | 21,768  | 18,688   | 606.74%  | - | 21,768  | 18,688   | 606.74%  |
| 5116-0000 - Accrued Leave            | -       | 6,590   | 6,590    | 100.00%  | - | 6,590   | 6,590    | 100.00%  |
| 5120-0000 - Benefits                 | 52,566  | 42,359  | (10,207) | -19.42%  | - | 42,359  | (10,207) | -19.42%  |
| 5141-0000 - All Other Workforce      | -       | -       | -        | 0.00%    | - | -       | -        | 0.00%    |
| 4420-0005 - Ski Repair Fee           | 40,000  | 30,234  | (9,766)  | -24.42%  | - | 30,234  | (9,766)  | -24.42%  |
| 4510-0000 - Merchandise Sales        | 70,000  | 90,277  | 20,277   | 28.97%   | - | 90,277  | 20,277   | 28.97%   |
| 4560-0002 - Ski Rental               | 150,000 | 141,376 | (8,624)  | -5.75%   | - | 141,376 | (8,624)  | -5.75%   |
| 5202-0000 - Travel & Training        | 9,330   | 3,928   | (5,402)  | -57.90%  | - | 3,928   | (5,402)  | -57.90%  |
| 5320-0000 - Printing                 | 1,200   | 355     | (845)    | -70.39%  | - | 355     | (845)    | -70.39%  |

|   |         |         |          |          |        |         |          |          |
|---|---------|---------|----------|----------|--------|---------|----------|----------|
| 5322-0000 - Advertising                       | 300     | -       | (300)    | -100.00% | -      | -       | (300)    | -100.00% |
| 5380-0000 - Dues & Subscriptions              | 300     | 190     | (110)    | -36.67%  | -      | 190     | (110)    | -36.67%  |
| 5390-0000 - Contractual Services              | -       | -       | -        | 0.00%    | -      | -       | -        | 0.00%    |
| 5480-0000 - Office Supplies                   | 500     | 246     | (254)    | -50.76%  | -      | 246     | (254)    | -50.76%  |
| 5488-0000 - Uniforms & Safety Equipment       | 12,000  | 3,501   | (8,499)  | -70.83%  | -      | 3,501   | (8,499)  | -70.83%  |
| 5489-0000 - Uniform & Tool Allowance          | 2,500   | -       | (2,500)  | -100.00% | -      | -       | (2,500)  | -100.00% |
| 5490-0000 - Materials & Commodities           | 10,000  | 1,767   | (8,233)  | -82.33%  | -      | 1,767   | (8,233)  | -82.33%  |
| 5100-0000 - Vacancy Factor                    | -       | -       | -        | 0.00%    | -      | -       | -        | 0.00%    |
| 5110-0000 - Salaries                          | 332,788 | 291,194 | (41,594) | -12.50%  | -      | 291,194 | (41,594) | -12.50%  |
| 5111-0000 - Overtime                          | 8,400   | 24,978  | 16,578   | 197.36%  | -      | 24,978  | 16,578   | 197.36%  |
| 5116-0000 - Accrued Leave                     | -       | 342     | 342      | 100.00%  | -      | 342     | 342      | 100.00%  |
| 5120-0000 - Benefits                          | 104,204 | 67,821  | (36,383) | -34.92%  | -      | 67,821  | (36,383) | -34.92%  |
| 4310-0003 - Ski School Sales                  | 284,500 | 186,872 | (97,628) | -34.32%  | -      | 186,872 | (97,628) | -34.32%  |
| 5363-0000 - Equipment Maintenance - Non-Fleet | 90,000  | 136,395 | 46,395   | 51.55%   | 23,293 | 159,688 | 69,688   | 77.43%   |
| 5390-0000 - Contractual Services              | 5,000   | 21,704  | 16,704   | 334.08%  | 1,532  | 23,236  | 18,236   | 364.73%  |
| 5490-0000 - Materials & Commodities           | 57,500  | 10,264  | (47,236) | -82.15%  | 1,167  | 11,432  | (46,068) | -80.12%  |



## Eaglecrest Product Sales Summary

From 7/1/2025 to 5/27/2026

| Category / Attribute / Product                  | Sold | Gross         | Tax         | Ex Tax       |
|---|------|---------------|-------------|--------------|
| <b>Tickets</b>                                  |      |               |             |              |
| Adult (19+) / Porcupine Only                    | 743  | \$ 16,792.60  | \$ 798.60   | \$ 15,994.00 |
| Adult (19+) / All-Day/All-Lifts                 | 1361 | \$ 104,291.16 | \$ 4,966.41 | \$ 99,324.75 |
| Adult (19+) / All-Day/Lower Mtn                 | 459  | \$ 23,557.70  | \$ 1,121.80 | \$ 22,435.90 |
| Adult (19+) / Half-Day/All-Lifts                | 749  | \$ 46,311.30  | \$ 2,205.30 | \$ 44,106.00 |
| Adult (19+) / Half-Day/Lower Mtn                | 430  | \$ 17,511.90  | \$ 833.90   | \$ 16,678.00 |
| Adult (19+) / All-Lifts/SKI PKG                 | 209  | \$ 21,107.10  | \$ 1,005.10 | \$ 20,102.00 |
| Adult (19+) / All-Lifts/BOARD PKG               | 115  | \$ 11,510.10  | \$ 548.10   | \$ 10,962.00 |
| Adult (19+) / NON-Resident-All-Day/All-Lifts    | 4    | \$ 378.00     | \$ 18.00    | \$ 360.00    |
| Adult (19+) / TEACHER APPRECIATION              | 6    | \$ 225.00     | \$ 10.74    | \$ 214.26    |
| Teen (13-18) / Porcupine Only                   | 48   | \$ 1,108.80   | \$ 52.80    | \$ 1,056.00  |
| Teen (13-18) / All-Day/All-Lifts                | 288  | \$ 15,839.25  | \$ 754.25   | \$ 15,085.00 |
| Teen (13-18) / All-Day/Lower Mtn                | 121  | \$ 4,319.70   | \$ 205.70   | \$ 4,114.00  |
| Teen (13-18) / Half-Day/All-Lifts               | 102  | \$ 4,188.02   | \$ 199.44   | \$ 3,988.58  |
| Teen (13-18) / Half-Day/Lower Mtn               | 54   | \$ 1,558.20   | \$ 74.20    | \$ 1,484.00  |
| Teen (13-18) / All-Lifts/SKI PKG                | 50   | \$ 3,734.85   | \$ 177.85   | \$ 3,557.00  |
| Teen (13-18) / All-Lifts/BOARD PKG              | 23   | \$ 1,706.25   | \$ 81.25    | \$ 1,625.00  |
| Youth (7-12) / Porcupine Only                   | 109  | \$ 2,471.70   | \$ 117.70   | \$ 2,354.00  |
| Youth (7-12) / All-Day/All-Lifts                | 166  | \$ 6,237.00   | \$ 297.00   | \$ 5,940.00  |
| Youth (7-12) / All-Day/Lower Mtn                | 99   | \$ 2,390.85   | \$ 113.85   | \$ 2,277.00  |
| Youth (7-12) / Half-Day/All-Lifts               | 68   | \$ 1,999.20   | \$ 95.20    | \$ 1,904.00  |
| Youth (7-12) / Half-Day/Lower Mtn               | 92   | \$ 1,642.20   | \$ 78.20    | \$ 1,564.00  |
| Youth (7-12) / All-Lifts/SKI PKG                | 93   | \$ 5,175.45   | \$ 246.45   | \$ 4,929.00  |
| Youth (7-12) / All-Lifts/BOARD PKG              | 15   | \$ 780.15     | \$ 37.15    | \$ 743.00    |
| Child (6 & Younger) / All-Day/All-Lifts         | 197  | \$ 0.00       | \$ 0.00     | \$ 0.00      |
| Child (6 & Younger) / All-Day/All-Lifts -       | 14   | \$ 191.10     | \$ 9.10     | \$ 182.00    |
| Senior (65+) / Porcupine Only                   | 3    | \$ 69.30      | \$ 3.30     | \$ 66.00     |
| Senior (65+) / All-Day/All-Lifts                | 44   | \$ 2,848.12   | \$ 135.62   | \$ 2,712.50  |
| Senior (65+) / All-Day/Lower Mtn                | 9    | \$ 434.70     | \$ 20.70    | \$ 414.00    |
| Senior (65+) / Half-Day/All-Lifts               | 53   | \$ 2,615.55   | \$ 124.55   | \$ 2,491.00  |
| Senior (65+) / Half-Day/Lower Mtn               | 25   | \$ 971.25     | \$ 46.25    | \$ 925.00    |
| Senior (65+) / All-Lifts/SKI PKG                | 10   | \$ 924.00     | \$ 44.00    | \$ 880.00    |
| Military/College / Military - All-Lifts/All-Day | 153  | \$ 9,287.25   | \$ 442.25   | \$ 8,845.00  |
| Military/College / College - All-Lifts/All-Day  | 152  | \$ 9,158.10   | \$ 436.10   | \$ 8,722.00  |
| Nordic Trail Fees / Adult-Senior-Teen           | 63   | \$ 1,376.56   | \$ 65.56    | \$ 1,311.00  |

| Category / Attribute / Product                | Sold        | Gross                | Tax                 | Ex Tax               |
|---|-------------|----------------------|---------------------|----------------------|
| Nordic Trail Fees / Youth-Child               | 2           | \$ 37.80             | \$ 1.80             | \$ 36.00             |
| Comp & Specials / SP Bring A Friend           | 223         | \$ 0.00              | \$ 0.00             | \$ 0.00              |
| Comp & Specials / One Ride                    | 19          | \$ 239.40            | \$ 11.40            | \$ 228.00            |
| Comp & Specials / 50th Birthday Ticket        | 319         | \$ 2,337.30          | \$ 111.30           | \$ 2,226.00          |
| Comp & Specials / COMP                        | 72          | \$ 0.00              | \$ 0.00             | \$ 0.00              |
| Bulk Tickets / Adult Bulk Ticket \$52 (25ea)  | 50          | \$ 2,730.00          | \$ 130.00           | \$ 2,600.00          |
| Bulk Tickets / APD BULK                       | 46          | \$ 1,701.00          | \$ 81.00            | \$ 1,620.00          |
| Bulk Tickets / Adult CG Bulk Ticket \$35      | 51          | \$ 1,785.00          | \$ 0.00             | \$ 1,785.00          |
| Bulk Tickets / Adult CG Bulk Ticket \$40      | 165         | \$ 6,560.00          | \$ 0.00             | \$ 6,560.00          |
| Bus / Round Trip                              | 5           | \$ 52.50             | \$ 2.50             | \$ 50.00             |
| Bus / One Way                                 | 9           | \$ 47.25             | \$ 2.25             | \$ 45.00             |
| Forgot Pass/Employee/Reprint / Forgot Pass    | 144         | \$ 0.00              | \$ 0.00             | \$ 0.00              |
| Forgot Pass/Employee/Reprint / Reprint All    | 484         | \$ 0.00              | \$ 0.00             | \$ 0.00              |
| Forgot Pass/Employee/Reprint / Reprint Lower  | 37          | \$ 0.00              | \$ 0.00             | \$ 0.00              |
| Forgot Pass/Employee/Reprint / EMP All        | 79          | \$ 0.00              | \$ 0.00             | \$ 0.00              |
|   | <b>7832</b> | <b>\$ 338,202.66</b> | <b>\$ 15,706.67</b> | <b>\$ 322,495.99</b> |
| <b>Season Pass</b>                            |             |                      |                     |                      |
| Adult (19+) / Unlimited                       | 874         | \$ 544,921.32        | \$ 25,828.64        | \$ 519,092.68        |
| Adult (19+) / CBJ Employee Unlimited          | 24          | \$ 15,120.00         | \$ 720.00           | \$ 14,400.00         |
| Adult (19+) / CBJ Health Yourself EC Discount | 24          | \$ 756.00            | \$ 0.00             | \$ 756.00            |
| Adult (19+) / 5 Visit                         | 81          | \$ 22,869.00         | \$ 1,089.00         | \$ 21,780.00         |
| Adult (19+) / 10 Visit                        | 37          | \$ 21,546.00         | \$ 1,026.00         | \$ 20,520.00         |
| Adult (19+) / Payment plan Additional         | 4           | \$ 254.00            | \$ 12.08            | \$ 241.92            |
| Senior (65+) / Unlimited                      | 93          | \$ 50,154.07         | \$ 2,388.29         | \$ 47,765.78         |
| Super Senior (75+) / Unlimited Super Senior   | 53          | \$ 0.00              | \$ 0.00             | \$ 0.00              |
| College / College                             | 29          | \$ 16,170.00         | \$ 770.00           | \$ 15,400.00         |
| Military / Military                           | 47          | \$ 27,142.50         | \$ 1,292.50         | \$ 25,850.00         |
| Teen (13-18) / Unlimited                      | 206         | \$ 75,767.50         | \$ 3,587.50         | \$ 72,180.00         |
| Teen (13-18) / 5 Visit                        | 26          | \$ 6,006.00          | \$ 286.00           | \$ 5,720.00          |
| Teen (13-18) / 10 Visit                       | 7           | \$ 2,793.00          | \$ 133.00           | \$ 2,660.00          |
| Youth (7-12) / Unlimited                      | 270         | \$ 55,642.50         | \$ 2,632.50         | \$ 53,010.00         |
| Child (6 & younger) / Unlimited               | 162         | \$ 5,426.40          | \$ 258.40           | \$ 5,168.00          |
| Nordic / Nordic                               | 36          | \$ 5,355.00          | \$ 255.00           | \$ 5,100.00          |
| Nordic / Nordic TEEN                          | 6           | \$ 598.50            | \$ 28.50            | \$ 570.00            |
| Nordic / Nordic Add-on                        | 91          | \$ 4,777.50          | \$ 227.50           | \$ 4,550.00          |
| Schools / 5th Graders                         | 154         | \$ 0.00              | \$ 0.00             | \$ 0.00              |
| Schools / Books2Boards                        | 67          | \$ 0.00              | \$ 0.00             | \$ 0.00              |
| Flex Pass / Flex Pass                         | 130         | \$ 23,142.00         | \$ 1,102.00         | \$ 22,040.00         |
| Transferable / Transferable                   | 11          | \$ 15,450.00         | \$ 450.00           | \$ 15,000.00         |
| Employee / Employee Unlimited                 | 125         | \$ 0.00              | \$ 0.00             | \$ 0.00              |
| Employee / Employee Limited                   | 1           | \$ 0.00              | \$ 0.00             | \$ 0.00              |

| Category / Attribute / Product                | Sold        | Gross                | Tax                 | Ex Tax               |
|---|-------------|----------------------|---------------------|----------------------|
| Employee / Employee Dependent                 | 40          | \$ 1,050.00          | \$ 50.00            | \$ 1,000.00          |
| Employee / EMP Food Voucher                   | 1720        | \$ 0.00              | \$ 0.00             | \$ 0.00              |
| Bus / Snow Bus                                | 8           | \$ 793.25            | \$ 33.25            | \$ 760.00            |
| TRADE / TRADE                                 | 29          | \$ 0.00              | \$ 0.00             | \$ 0.00              |
| Replacement Passes / Replacement- Lost        | 40          | \$ 630.00            | \$ 30.00            | \$ 600.00            |
| Replacement Passes / NEW Media Card           | 210         | \$ 1,092.00          | \$ 52.00            | \$ 1,040.00          |
| Flex Pass Discount / Flex Pass Discount       | 130         | \$ 0.00              | \$ 0.00             | \$ 0.00              |
|   | <b>4735</b> | <b>\$ 897,456.54</b> | <b>\$ 42,252.16</b> | <b>\$ 855,204.38</b> |
| <b>Office</b>                                 |             |                      |                     |                      |
| Gift Cards / Gift Card                        | 19          | \$ 3,698.49          | \$ 0.00             | \$ 3,698.49          |
| Gift Cards / \$25 Gift Card                   | 4           | \$ 100.00            | \$ 0.00             | \$ 100.00            |
| Gift Cards / \$50 Gift Card                   | 6           | \$ 300.00            | \$ 0.00             | \$ 300.00            |
| Gift Cards / \$100 Gift Card                  | 2           | \$ 200.00            | \$ 0.00             | \$ 200.00            |
| Lockers / Individual                          | 184         | \$ 52,216.50         | \$ 2,486.50         | \$ 49,730.00         |
| Lockers / Coin Day Lockers                    | 7           | \$ 107.50            | \$ 0.00             | \$ 107.50            |
| Lockers / Family                              | 105         | \$ 49,202.22         | \$ 2,342.96         | \$ 46,859.26         |
| Lockers / Snowboard                           | 5           | \$ 1,286.25          | \$ 61.25            | \$ 1,225.00          |
| Lockers / Corner                              | 6           | \$ 2,110.50          | \$ 100.50           | \$ 2,010.00          |
| Snow Bus / One Way                            | 358         | \$ 1,790.00          | \$ 0.00             | \$ 1,790.00          |
| Snow Bus / Round Trip                         | 42          | \$ 420.00            | \$ 0.00             | \$ 420.00            |
| Special Events / Christmas Celebration        | 46          | \$ 828.00            | \$ 39.56            | \$ 788.44            |
| Special Events / 50th Season Evening Kick off | 0           | \$ 0.00              | \$ 0.00             | \$ 0.00              |
| Special Events / Snovember Ticket/Dinner      | 39          | \$ 1,209.00          | \$ 46.00            | \$ 1,163.00          |
| Special Events / Film Night: Movie ONLY       | 66          | \$ 1,039.50          | \$ 49.50            | \$ 990.00            |
| Admin Service Fees / Lesson Admin Fee         | 10          | \$ 500.00            | \$ 23.80            | \$ 476.20            |
| Admin Service Fees / Rental Service           | -1          | (\$ 12.60)           | (\$ 0.60)           | (\$ 12.00)           |
| Admin Service Fees / B2B Foundation           | 1           | \$ 10,440.00         | \$ 0.00             | \$ 10,440.00         |
| Admin Service Fees / Customer Service Fees    | 2           | \$ 105.50            | \$ 0.00             | \$ 105.50            |
|   | <b>901</b>  | <b>\$ 125,540.86</b> | <b>\$ 5,149.47</b>  | <b>\$ 120,391.39</b> |
| <b>Triple Play &amp; BB Cards</b>             |             |                      |                     |                      |
| Youth (7-17) / Triple Play Pack               | 41          | \$ 5,496.75          | \$ 261.75           | \$ 5,235.00          |
| Adult (18+) / Triple Play Pack                | 52          | \$ 7,016.63          | \$ 334.13           | \$ 6,682.50          |
| Adult (18+) / Triple Play - Skate             | 1           | \$ 126.00            | \$ 6.00             | \$ 120.00            |
|   | <b>94</b>   | <b>\$ 12,639.38</b>  | <b>\$ 601.88</b>    | <b>\$ 12,037.50</b>  |
| <b>Programs - Youth</b>                       |             |                      |                     |                      |
| Wee Ski / Wee Ski (3-6)                       | 119         | \$ 32,704.86         | \$ 1,557.36         | \$ 31,147.50         |
| Powder Pilots (Ski) / Powder Pilots (6-7)     | 82          | \$ 21,420.02         | \$ 1,020.02         | \$ 20,400.00         |
| Mountain Explorers (Ski) / Mountain Explorers | 88          | \$ 21,252.00         | \$ 1,012.00         | \$ 20,240.00         |
| Holiday Camp (Ski) / Holiday Camp First Timer | 86          | \$ 11,090.61         | \$ 528.11           | \$ 10,562.50         |
| Holiday Camp (Ski) / Holiday Camp HTR &       | 34          | \$ 4,396.87          | \$ 209.37           | \$ 4,187.50          |
| Holiday Camp (Snowboard) / Holiday Camp       | 21          | \$ 2,756.25          | \$ 131.25           | \$ 2,625.00          |

| Category / Attribute / Product                    | Sold       | Gross                | Tax                | Ex Tax               |
|---|------------|----------------------|--------------------|----------------------|
| Holiday Camp (Snowboard) / Holiday Camp           | 5          | \$ 656.25            | \$ 31.25           | \$ 625.00            |
| Little Rippers (Snowboard) / Little Rippers (5-6) | 6          | \$ 1,669.50          | \$ 79.50           | \$ 1,590.00          |
| Big Rippers (Snowboard) / Big Rippers (7-17)      | 12         | \$ 2,898.00          | \$ 138.00          | \$ 2,760.00          |
| 5th Grade Series / 5th Grade Ski/Board Series     | 1          | \$ 0.00              | \$ 0.00            | \$ 0.00              |
| B2B / B2B Lesson                                  | 2          | \$ 0.00              | \$ 0.00            | \$ 0.00              |
| Summer Adventure Series / Summer                  | 69         | \$ 20,894.14         | \$ 981.64          | \$ 19,912.50         |
|   | <b>525</b> | <b>\$ 119,738.50</b> | <b>\$ 5,688.50</b> | <b>\$ 114,050.00</b> |
| <b>Programs - Adult</b>                           |            |                      |                    |                      |
| Mountain Skills & Tactics (Snowboard) /           | 2          | \$ 315.00            | \$ 15.00           | \$ 300.00            |
| Women's Edge (Ski) / Women's Edge Series          | 14         | \$ 2,047.50          | \$ 97.50           | \$ 1,950.00          |
|   | <b>16</b>  | <b>\$ 2,362.50</b>   | <b>\$ 112.50</b>   | <b>\$ 2,250.00</b>   |
| <b>Lessons</b>                                    |            |                      |                    |                      |
| Private Lessons / 1 Hour Private                  | 45         | \$ 3,771.60          | \$ 179.60          | \$ 3,592.00          |
| Private Lessons / 2 Hour Private                  | 15         | \$ 1,714.13          | \$ 81.63           | \$ 1,632.50          |
| Private Lessons / Add'l Person                    | 18         | \$ 934.50            | \$ 44.50           | \$ 890.00            |
| Youth Group Lessons / Learn-to-SKI PKG            | 87         | \$ 5,937.75          | \$ 282.75          | \$ 5,655.00          |
| Youth Group Lessons / Learn-to-Board PKG          | 46         | \$ 3,139.50          | \$ 149.50          | \$ 2,990.00          |
| Youth Group Lessons / Group Lesson                | 6          | \$ 111.30            | \$ 5.30            | \$ 106.00            |
| Youth Group Lessons / 5th Grade Lesson            | 15         | \$ 0.00              | \$ 0.00            | \$ 0.00              |
| Youth Group Lessons / Community L2 Ski            | 20         | \$ 945.00            | \$ 45.00           | \$ 900.00            |
| Youth Group Lessons / Community L2 Board          | 2          | \$ 94.50             | \$ 4.50            | \$ 90.00             |
| Tykes Group Lessons / Learn-to-Ride PKG           | 18         | \$ 1,091.99          | \$ 51.99           | \$ 1,040.00          |
| Tykes Group Lessons / Learn-to-SKI PKG            | 72         | \$ 4,914.00          | \$ 234.00          | \$ 4,680.00          |
| Tykes Group Lessons / Group Lesson                | 10         | \$ 389.54            | \$ 18.54           | \$ 371.00            |
| Nordic Lessons / Learn-to-Classic PKG             | 3          | \$ 204.75            | \$ 9.75            | \$ 195.00            |
| Nordic Lessons / Learn-to-Skate PKG               | 3          | \$ 189.00            | \$ 9.00            | \$ 180.00            |
| Adult Group Lessons / Group Lesson                | 3          | \$ 157.50            | \$ 7.50            | \$ 150.00            |
| Adult Group Lessons / Employee Lesson             | 8          | \$ 0.00              | \$ 0.00            | \$ 0.00              |
| Adult Group Lessons / Learn-to-Board PKG          | 26         | \$ 1,774.50          | \$ 84.50           | \$ 1,690.00          |
| Adult Group Lessons / Learn-to-SKI PKG            | 60         | \$ 4,026.76          | \$ 191.76          | \$ 3,835.00          |
| Adult Group Lessons / \$45 Learn to Ski Special   | 40         | \$ 1,890.00          | \$ 90.00           | \$ 1,800.00          |
| Adult Group Lessons / \$45 Learn to Board         | 9          | \$ 425.25            | \$ 20.25           | \$ 405.00            |
| Adult Group Lessons / Community L2 Ski            | 19         | \$ 897.75            | \$ 42.75           | \$ 855.00            |
| Adult Group Lessons / BBBS Lesson SKI             | 5          | \$ 236.25            | \$ 11.25           | \$ 225.00            |
| Adult Group Lessons / BBBS Lesson Board           | 1          | \$ 47.25             | \$ 2.25            | \$ 45.00             |
| Adult Group Lessons / BBBS LITLLE Add'l           | 5          | \$ 0.00              | \$ 0.00            | \$ 0.00              |
|   | <b>536</b> | <b>\$ 32,892.82</b>  | <b>\$ 1,566.32</b> | <b>\$ 31,326.50</b>  |
| <b>School Sales</b>                               |            |                      |                    |                      |
| Idea (pay direct) / Lesson (10 Weeks)             | 2          | \$ 483.00            | \$ 23.00           | \$ 460.00            |
| Raven Correspondance School / Lesson (10          | 23         | \$ 5,290.00          | \$ 0.00            | \$ 5,290.00          |
| Raven (pay direct) / Lesson (10 Weeks)            | 3          | \$ 724.50            | \$ 34.50           | \$ 690.00            |

| Category / Attribute / Product                 | Sold        | Gross               | Tax             | Ex Tax              |
|--|-------------|---------------------|-----------------|---------------------|
| Homebridge Homeschool / Lessons (10            | 4           | \$ 920.00           | \$ 0.00         | \$ 920.00           |
| Homebridge Homeschool (Pay Direct) /           | 1           | \$ 241.50           | \$ 11.50        | \$ 230.00           |
| Homeschool L&R Add ons / Tickets Invoice       | 21          | \$ 2,520.00         | \$ 0.00         | \$ 2,520.00         |
| Homeschool L&R Add ons / Rentals Invoice       | 20          | \$ 2,500.00         | \$ 0.00         | \$ 2,500.00         |
| Homeschool L&R Add ons / Rentals Pay           | 1           | \$ 131.25           | \$ 6.25         | \$ 125.00           |
| Homeschool L&R Add ons / Tickets Pay           | 1           | \$ 126.00           | \$ 6.00         | \$ 120.00           |
| All Other Schools / Lesson (Single)            | 930         | \$ 15,154.64        | \$ 0.00         | \$ 15,154.64        |
| All Other Schools / Rental (Single)            | 791         | \$ 9,353.60         | \$ 0.00         | \$ 9,353.60         |
| All Other Schools / Lift Ticket (Single)       | 824         | \$ 9,735.76         | \$ 0.00         | \$ 9,735.76         |
| All Other Schools / Bus Transportation         | 31          | \$ 4,209.00         | \$ 0.00         | \$ 4,209.00         |
|  | <b>2652</b> | <b>\$ 51,389.25</b> | <b>\$ 81.25</b> | <b>\$ 51,308.00</b> |
| <b>Redemption</b>                              |             |                     |                 |                     |
| Ski Rentals - Daily / Adult 19-64 - Redemption | 445         | \$ 49.00            | \$ 0.00         | \$ 49.00            |
| Ski Rentals - Daily / Senior 65+ Redemption    | 2           | \$ 0.00             | \$ 0.00         | \$ 0.00             |
| Ski Rentals - Daily / Teen 13-18 - Redemption  | 333         | \$ 0.00             | \$ 0.00         | \$ 0.00             |
| Ski Rentals - Daily / Youth 7-12 - Redemption  | 1036        | \$ 0.00             | \$ 0.00         | \$ 0.00             |
| Ski Rentals - Daily / Child U6 - Redemption    | 244         | \$ 0.00             | \$ 0.00         | \$ 0.00             |
| Ski Rentals - Daily / SSS Ski Redemption       | 6           | \$ 0.00             | \$ 0.00         | \$ 0.00             |
| Board Rentals - Daily / Adult 19-64 -          | 163         | \$ 0.00             | \$ 0.00         | \$ 0.00             |
| Board Rentals - Daily / Teen 13-18 -           | 122         | \$ 0.00             | \$ 0.00         | \$ 0.00             |
| Board Rentals - Daily / Youth 7-12 -           | 188         | \$ 0.00             | \$ 0.00         | \$ 0.00             |
| Board Rentals - Daily / Child U6 - Redemption  | 23          | \$ 0.00             | \$ 0.00         | \$ 0.00             |
| Board Rentals - Daily / SSS Board Redemption   | 3           | \$ 0.00             | \$ 0.00         | \$ 0.00             |
| Nordic Rental - Daily / Nordic Classic -       | 11          | \$ 0.00             | \$ 0.00         | \$ 0.00             |
| Season Rentals / SR Ski Redemption             | 57          | \$ 0.00             | \$ 0.00         | \$ 0.00             |
| Season Rentals / SR Board Redemption           | 8           | \$ 0.00             | \$ 0.00         | \$ 0.00             |
| Snowsports Tickets / SS All Mountain           | 1604        | \$ 0.00             | \$ 0.00         | \$ 0.00             |
| Snowsports Tickets / SS Lower Mountain         | 465         | \$ 0.00             | \$ 0.00         | \$ 0.00             |
| Snowsports Tickets / SS Porcupine Only         | 606         | \$ 0.00             | \$ 0.00         | \$ 0.00             |
| Snowsports Tickets / SS Nordic Trails          | 12          | \$ 0.00             | \$ 0.00         | \$ 0.00             |
| Snowsports Tickets / School Group All          | 930         | \$ 0.00             | \$ 0.00         | \$ 0.00             |
| Marketing / Boarding Pass-Ferry                | 23          | \$ 0.00             | \$ 0.00         | \$ 0.00             |
| Marketing / Indy Pass                          | 101         | \$ 123.15           | \$ 0.00         | \$ 123.15           |
| Marketing / Powder Alliance                    | 76          | \$ 0.00             | \$ 0.00         | \$ 0.00             |
| Marketing / Visiting Season Pass-Day           | 300         | \$ 0.00             | \$ 0.00         | \$ 0.00             |
| Marketing / Boarding Pass-AK Seaplanes         | 7           | \$ 0.00             | \$ 0.00         | \$ 0.00             |
| Marketing / Boarding Pass-AK Airlines          | 428         | \$ 0.00             | \$ 0.00         | \$ 0.00             |
| Flex Pass Add A Day / Flex Pass Day            | 518         | \$ 20,320.07        | \$ 970.07       | \$ 19,350.00        |
| Multi Visit Redemption / 10 Adult              | 242         | \$ 0.00             | \$ 0.00         | \$ 0.00             |
| Multi Visit Redemption / 10 Teen               | 51          | \$ 0.00             | \$ 0.00         | \$ 0.00             |
| Multi Visit Redemption / 5 Adult               | 292         | \$ 0.00             | \$ 0.00         | \$ 0.00             |

| Category / Attribute / Product              | Sold         | Gross               | Tax              | Ex Tax              |
|---|--------------|---------------------|------------------|---------------------|
| Multi Visit Redemption / 5 Teen             | 80           | \$ 0.00             | \$ 0.00          | \$ 0.00             |
| 5th Grade Passport / 5th Grade Ticket       | 497          | \$ 0.00             | \$ 0.00          | \$ 0.00             |
| B2B Redemptions / B2B Ticket                | 321          | \$ 0.00             | \$ 0.00          | \$ 0.00             |
| B2B Redemptions / B2B Group Lesson          | 86           | \$ 0.00             | \$ 0.00          | \$ 0.00             |
| B2B Redemptions / B2B Ski Rental            | 248          | \$ 0.00             | \$ 0.00          | \$ 0.00             |
| B2B Redemptions / B2B Board Rental          | 40           | \$ 0.00             | \$ 0.00          | \$ 0.00             |
| Triple Play Redemption / Adult Ski Rental   | 89           | \$ 0.00             | \$ 0.00          | \$ 0.00             |
| Triple Play Redemption / Adult Board Rental | 25           | \$ 0.00             | \$ 0.00          | \$ 0.00             |
| Triple Play Redemption / Youth Ski Rental   | 44           | \$ 0.00             | \$ 0.00          | \$ 0.00             |
| Triple Play Redemption / Youth Board Rental | 37           | \$ 0.00             | \$ 0.00          | \$ 0.00             |
| Triple Play Redemption / Adult Ticket       | 115          | \$ 0.00             | \$ 0.00          | \$ 0.00             |
| Triple Play Redemption / Youth Ticket       | 81           | \$ 0.00             | \$ 0.00          | \$ 0.00             |
| Triple Play Redemption / Ski Lesson         | 129          | \$ 0.00             | \$ 0.00          | \$ 0.00             |
| Triple Play Redemption / Board Lesson       | 67           | \$ 0.00             | \$ 0.00          | \$ 0.00             |
| USCG Redemption / USCG Ski Rental           | 27           | \$ 0.00             | \$ 0.00          | \$ 0.00             |
| USCG Redemption / USCG SB Rental            | 3            | \$ 0.00             | \$ 0.00          | \$ 0.00             |
| ORCA/SAIL / ORCA Alpine Rental              | 142          | \$ 1,400.00         | \$ 0.00          | \$ 1,400.00         |
| ORCA/SAIL / ORCA SB Rental                  | 3            | \$ 30.00            | \$ 0.00          | \$ 30.00            |
| ORCA/SAIL / ORCA Ski/Rider- Ticket          | 88           | \$ 1,320.00         | \$ 0.00          | \$ 1,320.00         |
| ORCA/SAIL / ORCA Volunteer- Lift Ticket     | 128          | \$ 0.00             | \$ 0.00          | \$ 0.00             |
| ORCA/SAIL / ORCA Volunteer COMP- Another    | 2            | \$ 0.00             | \$ 0.00          | \$ 0.00             |
| Legislative Pkg (LP) / LP Lift Ticket       | 4            | \$ 0.00             | \$ 0.00          | \$ 0.00             |
| Legislative Pkg (LP) / LP Ski Rental        | 1            | \$ 0.00             | \$ 0.00          | \$ 0.00             |
| Legislative Pkg (LP) / LP Lesson            | 2            | \$ 0.00             | \$ 0.00          | \$ 0.00             |
| PSIA/AASI / PSIA/AASI MEMBER TICKET         | 9            | \$ 0.00             | \$ 0.00          | \$ 0.00             |
| Employee Food Program / EMP Bacon Burrito   | 995          | \$ 0.00             | \$ 0.00          | \$ 0.00             |
| Employee Food Program / EMP Sausage         | 5            | \$ 0.00             | \$ 0.00          | \$ 0.00             |
| Employee Food Program / EMP Breakfast       | 3            | \$ 0.00             | \$ 0.00          | \$ 0.00             |
| Employee Food Program / EMP Burger          | 7            | \$ 0.00             | \$ 0.00          | \$ 0.00             |
| Employee Food Program / EMP Chicken Wrap    | 6            | \$ 0.00             | \$ 0.00          | \$ 0.00             |
| Employee Food Program / EMP Chicken         | 40           | \$ 0.00             | \$ 0.00          | \$ 0.00             |
| Employee Food Program / EMP Tater Tots      | 2            | \$ 0.00             | \$ 0.00          | \$ 0.00             |
| Employee Food Program / EMP Fries           | 5            | \$ 0.00             | \$ 0.00          | \$ 0.00             |
| Employee Food Program / EMP Pretzel +       | 2            | \$ 0.00             | \$ 0.00          | \$ 0.00             |
| Employee Food Program / EMP Crispy Chkn     | 1            | \$ 0.00             | \$ 0.00          | \$ 0.00             |
| Employee Food Program / EMP Chili Cheese    | 5            | \$ 0.00             | \$ 0.00          | \$ 0.00             |
| Employee Food Program / EMP Black Bear      | 9            | \$ 0.00             | \$ 0.00          | \$ 0.00             |
|   | <b>11644</b> | <b>\$ 23,242.22</b> | <b>\$ 970.07</b> | <b>\$ 22,272.15</b> |
| <b>Rental</b>                               |              |                     |                  |                     |
| SKI Daily Rentals / Adult 19-64             | 1015         | \$ 33,675.73        | \$ 1,603.63      | \$ 32,072.10        |
| SKI Daily Rentals / UAS College \$30        | 18           | \$ 567.00           | \$ 27.00         | \$ 540.00           |

| Category / Attribute / Product               | Sold        | Gross                | Tax                | Ex Tax               |
|--|-------------|----------------------|--------------------|----------------------|
| SKI Daily Rentals / Senior 65+               | 23          | \$ 668.85            | \$ 31.85           | \$ 637.00            |
| SKI Daily Rentals / Teen 13-18               | 458         | \$ 6,367.75          | \$ 303.25          | \$ 6,064.50          |
| SKI Daily Rentals / Youth 7-12               | 560         | \$ 16,831.51         | \$ 801.51          | \$ 16,030.00         |
| SKI Daily Rentals / Child 6 & under          | 276         | \$ 5,953.50          | \$ 283.50          | \$ 5,670.00          |
| Snowboard Daily Rentals / Adult 19-64        | 417         | \$ 15,332.10         | \$ 730.10          | \$ 14,602.00         |
| Snowboard Daily Rentals / UAS College \$23   | 11          | \$ 265.65            | \$ 12.65           | \$ 253.00            |
| Snowboard Daily Rentals / Teen 13-18         | 157         | \$ 3,774.81          | \$ 179.76          | \$ 3,595.05          |
| Snowboard Daily Rentals / Youth 7-12         | 84          | \$ 2,535.75          | \$ 120.75          | \$ 2,415.00          |
| Snowboard Daily Rentals / Child 6 & under    | 46          | \$ 926.06            | \$ 44.06           | \$ 882.00            |
| Nordic Daily Rentals / Nordic Classic Rental | 18          | \$ 907.20            | \$ 43.20           | \$ 864.00            |
| Helmet Rental / Helmet Rental                | 137         | \$ 1,713.60          | \$ 81.60           | \$ 1,632.00          |
| Poles ONLY / Poles Only                      | 66          | \$ 831.60            | \$ 39.60           | \$ 792.00            |
| Snowboard Boot ONLY / Adult&Senior 18+       | 95          | \$ 2,667.00          | \$ 127.00          | \$ 2,540.00          |
| Snowboard Boot ONLY / Teen&Youth 7-17        | 22          | \$ 519.23            | \$ 24.73           | \$ 494.50            |
| Demo Skis / Rossignal Demo                   | 14          | \$ 779.10            | \$ 37.10           | \$ 742.00            |
| Demo Skis / Demo Ski                         | 48          | \$ 2,821.35          | \$ 134.35          | \$ 2,687.00          |
| Demo Skis / Volkl Demo                       | 4           | \$ 200.55            | \$ 9.55            | \$ 191.00            |
| Demo Board / Demo Board                      | 5           | \$ 209.53            | \$ 9.98            | \$ 199.55            |
| Season Rentals / SKI - Child (3-6) Season    | 40          | \$ 6,982.50          | \$ 332.50          | \$ 6,650.00          |
| Season Rentals / SKI - Youth 7-12 Season     | 34          | \$ 8,032.50          | \$ 382.50          | \$ 7,650.00          |
| Season Rentals / SKI - Teen 13-18 Season     | 10          | \$ 2,612.40          | \$ 124.40          | \$ 2,488.00          |
| Season Rentals / SKI - Adult 19-64 Season    | 6           | \$ 1,890.00          | \$ 90.00           | \$ 1,800.00          |
| Season Rentals / BOARD - Child (3-6) Season  | 1           | \$ 183.75            | \$ 8.75            | \$ 175.00            |
| Season Rentals / BOARD - Youth 7-12 Season   | 3           | \$ 708.75            | \$ 33.75           | \$ 675.00            |
| Season Rentals / BOARD - Teen 13-18          | 2           | \$ 525.00            | \$ 25.00           | \$ 500.00            |
| Season Rentals / BOARD - Adult 19-64 Season  | 1           | \$ 315.00            | \$ 15.00           | \$ 300.00            |
| Fitting Reservation / Pre-Fit Reservation    | 7           | \$ 0.00              | \$ 0.00            | \$ 0.00              |
|  | <b>3578</b> | <b>\$ 118,797.77</b> | <b>\$ 5,657.07</b> | <b>\$ 113,140.70</b> |
| <b>Retail</b>                                |             |                      |                    |                      |
| Accessories / 10" Scraper                    | 1           | \$ 7.56              | \$ 0.36            | \$ 7.20              |
| Accessories / Binding Hardware               | 5           | \$ 46.20             | \$ 2.20            | \$ 44.00             |
| Accessories / Dakine Goggle Case             | 2           | \$ 50.40             | \$ 2.40            | \$ 48.00             |
| Accessories / Heli Strap                     | 9           | \$ 61.02             | \$ 2.92            | \$ 58.10             |
| Accessories / HOT Wax                        | 9           | \$ 163.80            | \$ 7.80            | \$ 156.00            |
| Accessories / Spike Stomp                    | 10          | \$ 151.22            | \$ 7.22            | \$ 144.00            |
| Accessories / Supertune Base Cleaner         | 4           | \$ 50.52             | \$ 2.42            | \$ 48.10             |
| Accessories / Advil                          | 10          | \$ 38.80             | \$ 1.84            | \$ 36.96             |
| Accessories / Aleve                          | 4           | \$ 16.00             | \$ 0.76            | \$ 15.24             |
| Accessories / Armband Passholders            | 1           | \$ 6.83              | \$ 0.32            | \$ 6.51              |
| Accessories / Banana Boat Sunscreen          | 8           | \$ 38.50             | \$ 1.83            | \$ 36.67             |
| Accessories / Batteries                      | 5           | \$ 5.00              | \$ 0.25            | \$ 4.75              |

| Category / Attribute / Product        | Sold | Gross     | Tax      | Ex Tax    |
|---------------------------------------|------|-----------|----------|-----------|
| Accessories / Cat Crap Wipes          | 51   | \$ 172.90 | \$ 8.35  | \$ 164.55 |
| Accessories / Chap Ice                | 2    | \$ 4.00   | \$ 0.18  | \$ 3.82   |
| Accessories / Dermatone Lip Balm      | 28   | \$ 104.40 | \$ 4.94  | \$ 99.46  |
| Accessories / Duct Tape               | 3    | \$ 15.00  | \$ 0.72  | \$ 14.28  |
| Accessories / Gore-Tex Fabric Patches | 3    | \$ 27.00  | \$ 1.29  | \$ 25.71  |
| Accessories / Hair Tie                | 6    | \$ 5.90   | \$ 0.29  | \$ 5.61   |
| Accessories / Hand Warmers            | 286  | \$ 549.20 | \$ 25.63 | \$ 523.57 |
| Accessories / Kleenex Go-Pack         | 2    | \$ 2.00   | \$ 0.10  | \$ 1.90   |
| Accessories / Lanyard Passholders     | 24   | \$ 97.44  | \$ 4.64  | \$ 92.80  |
| Accessories / Nail Clippers           | 2    | \$ 4.73   | \$ 0.23  | \$ 4.50   |
| Accessories / Pepcid                  | 6    | \$ 19.12  | \$ 0.90  | \$ 18.22  |
| Accessories / Pepto Bismol            | 2    | \$ 7.04   | \$ 0.34  | \$ 6.70   |
| Accessories / Pocket Wax              | 1    | \$ 5.47   | \$ 0.26  | \$ 5.21   |
| Accessories / Ricola                  | 1    | \$ 4.90   | \$ 0.23  | \$ 4.67   |
| Accessories / Ski Gee                 | 76   | \$ 224.78 | \$ 10.88 | \$ 213.90 |
| Accessories / Snap leash              | 4    | \$ 26.47  | \$ 1.27  | \$ 25.20  |
| Accessories / Toe Warmers             | 97   | \$ 186.40 | \$ 8.64  | \$ 177.76 |
| Accessories / Tylenol                 | 3    | \$ 3.00   | \$ 0.15  | \$ 2.85   |
| Accessories / Plane Jane Scraper      | 2    | \$ 11.34  | \$ 0.54  | \$ 10.80  |
| Accessories / SB Leash                | 16   | \$ 127.99 | \$ 6.16  | \$ 121.83 |
| Accessories / SB Screws               | 1    | \$ 10.50  | \$ 0.50  | \$ 10.00  |
| Accessories / Gummi Stone             | 1    | \$ 14.18  | \$ 0.68  | \$ 13.50  |
| Accessories / Rub On/Hot Melt Wax Bar | 66   | \$ 250.40 | \$ 11.86 | \$ 238.54 |
| Accessories / Combo Brush             | 2    | \$ 24.99  | \$ 1.19  | \$ 23.80  |
| Accessories / Ski Basket              | 1    | \$ 5.67   | \$ 0.27  | \$ 5.40   |
| Gloves/ Mitts / Blazer Glove          | 2    | \$ 94.50  | \$ 4.50  | \$ 90.00  |
| Gloves/ Mitts / Blazer Mitt           | 6    | \$ 278.78 | \$ 13.28 | \$ 265.50 |
| Gloves/ Mitts / Brat Mitt             | 10   | \$ 249.39 | \$ 11.89 | \$ 237.50 |
| Gloves/ Mitts / Camaro Mitt           | 2    | \$ 174.30 | \$ 8.30  | \$ 166.00 |
| Gloves/ Mitts / Camino Glove          | 3    | \$ 132.30 | \$ 6.30  | \$ 126.00 |
| Gloves/ Mitts / Camino Mitt           | 3    | \$ 137.03 | \$ 6.53  | \$ 130.50 |
| Gloves/ Mitts / Fleetwood Mitten      | 4    | \$ 231.00 | \$ 11.00 | \$ 220.00 |
| Gloves/ Mitts / Lynx Glove            | 7    | \$ 321.31 | \$ 15.31 | \$ 306.00 |
| Gloves/ Mitts / Lynx Mitt             | 16   | \$ 727.66 | \$ 34.66 | \$ 693.00 |
| Gloves/ Mitts / Nova Glove            | 3    | \$ 173.25 | \$ 8.25  | \$ 165.00 |
| Gloves/ Mitts / Nova Mitt             | 1    | \$ 57.75  | \$ 2.75  | \$ 55.00  |
| Gloves/ Mitts / Rambler Liner         | 48   | \$ 915.60 | \$ 43.60 | \$ 872.00 |
| Gloves/ Mitts / Scout Glove           | 3    | \$ 137.03 | \$ 6.53  | \$ 130.50 |
| Gloves/ Mitts / Sequoia Glove         | 8    | \$ 669.39 | \$ 31.89 | \$ 637.50 |
| Gloves/ Mitts / Sequoia Mitt          | 1    | \$ 89.25  | \$ 4.25  | \$ 85.00  |
| Gloves/ Mitts / Tracker Glove         | 3    | \$ 100.49 | \$ 4.79  | \$ 95.70  |

| Category / Attribute / Product        | Sold | Gross       | Tax       | Ex Tax      |
|---------------------------------------|------|-------------|-----------|-------------|
| Gloves/ Mitts / Tracker Mitt          | 14   | \$ 467.79   | \$ 22.29  | \$ 445.50   |
| Gloves/ Mitts / Titan Glove           | 10   | \$ 847.88   | \$ 40.38  | \$ 807.50   |
| Gloves/ Mitts / Titan Mitt            | 3    | \$ 249.90   | \$ 11.90  | \$ 238.00   |
| Gloves/ Mitts / Yukon Glove           | 10   | \$ 272.18   | \$ 12.98  | \$ 259.20   |
| Gloves/ Mitts / Yukon Mitt            | 8    | \$ 215.48   | \$ 10.28  | \$ 205.20   |
| Gloves/ Mitts / Jr Glove              | 18   | \$ 464.75   | \$ 9.75   | \$ 455.00   |
| Gloves/ Mitts / Jr Mid Glove          | 8    | \$ 343.15   | \$ 16.35  | \$ 326.80   |
| Gloves/ Mitts / Jr Premium Glove      | 4    | \$ 229.23   | \$ 10.93  | \$ 218.30   |
| Gloves/ Mitts / Jr Mitt               | 22   | \$ 572.13   | \$ 23.53  | \$ 548.60   |
| Gloves/ Mitts / Jr Mid Mitt           | 17   | \$ 717.92   | \$ 34.22  | \$ 683.70   |
| Gloves/ Mitts / Jr Premium Mitt       | 12   | \$ 687.69   | \$ 32.79  | \$ 654.90   |
| Gloves/ Mitts / Toddler Easy-On Mitt  | 12   | \$ 391.57   | \$ 18.67  | \$ 372.90   |
| Gloves/ Mitts / Men's Glove           | 16   | \$ 582.66   | \$ 17.46  | \$ 565.20   |
| Gloves/ Mitts / Men's Mid Glove       | 12   | \$ 687.23   | \$ 32.73  | \$ 654.50   |
| Gloves/ Mitts / Men's Premium Glove   | 4    | \$ 368.55   | \$ 17.55  | \$ 351.00   |
| Gloves/ Mitts / Men's Mitt            | 12   | \$ 438.48   | \$ 20.88  | \$ 417.60   |
| Gloves/ Mitts / Mens Mid Mitt         | 22   | \$ 1,183.93 | \$ 56.43  | \$ 1,127.50 |
| Gloves/ Mitts / Men's Premium Mitt    | 9    | \$ 812.70   | \$ 38.70  | \$ 774.00   |
| Gloves/ Mitts / Women's Glove         | 6    | \$ 221.40   | \$ 5.40   | \$ 216.00   |
| Gloves/ Mitts / Women's Mid Glove     | 3    | \$ 167.48   | \$ 7.98   | \$ 159.50   |
| Gloves/ Mitts / Women's Premium Glove | 2    | \$ 179.55   | \$ 8.55   | \$ 171.00   |
| Gloves/ Mitts / Women's Mitt          | 15   | \$ 546.48   | \$ 20.88  | \$ 525.60   |
| Gloves/ Mitts / Women's Mid Mitt      | 12   | \$ 669.91   | \$ 31.91  | \$ 638.00   |
| Gloves/ Mitts / Women's Premium Mitt  | 8    | \$ 727.65   | \$ 34.65  | \$ 693.00   |
| Goggles / Ambit                       | 16   | \$ 2,409.75 | \$ 114.75 | \$ 2,295.00 |
| Goggles / Factor                      | 113  | \$ 5,801.25 | \$ 276.25 | \$ 5,525.00 |
| Goggles / Faze II                     | 17   | \$ 1,521.45 | \$ 72.45  | \$ 1,449.00 |
| Goggles / Factor Pro                  | 4    | \$ 310.80   | \$ 14.80  | \$ 296.00   |
| Goggles / LCG Compact                 | 1    | \$ 189.00   | \$ 9.00   | \$ 180.00   |
| Goggles / Shield                      | 10   | \$ 1,008.00 | \$ 48.00  | \$ 960.00   |
| Goggles / Shield + Lens               | 4    | \$ 499.80   | \$ 23.80  | \$ 476.00   |
| Goggles / Sphere OTG                  | 7    | \$ 781.20   | \$ 37.20  | \$ 744.00   |
| Goggles / Unlimited II OTG            | 6    | \$ 426.30   | \$ 20.30  | \$ 406.00   |
| Goggles / Jr Agent                    | 42   | \$ 1,256.85 | \$ 59.85  | \$ 1,197.00 |
| Goggles / Jr Witty SGL                | 54   | \$ 1,955.06 | \$ 93.06  | \$ 1,862.00 |
| Goggles / Jr Witty Chrome             | 41   | \$ 2,394.00 | \$ 114.00 | \$ 2,280.00 |
| Hardgoods / Free 7 95MM               | 1    | \$ 126.00   | \$ 6.00   | \$ 120.00   |
| Hardgoods / Griffon 13                | 6    | \$ 1,789.20 | \$ 85.20  | \$ 1,704.00 |
| Hardgoods / Squire 10+ Kit            | 2    | \$ 398.98   | \$ 19.00  | \$ 379.98   |
| Hardgoods / Squire 11                 | 4    | \$ 971.25   | \$ 46.25  | \$ 925.00   |
| Hardgoods / 4.5 85MM                  | 1    | \$ 117.60   | \$ 5.60   | \$ 112.00   |

| Category / Attribute / Product              | Sold | Gross       | Tax       | Ex Tax      |
|---|------|-------------|-----------|-------------|
| Hardgoods / 7.0 70MM                        | 3    | \$ 412.13   | \$ 19.63  | \$ 392.50   |
| Hardgoods / 7.0 85mm                        | 3    | \$ 456.75   | \$ 21.75  | \$ 435.00   |
| Hardgoods / Rossi NX7 GW                    | 1    | \$ 118.13   | \$ 5.63   | \$ 112.50   |
| Hardgoods / Rossi Team 4 GW                 | 3    | \$ 286.64   | \$ 13.64  | \$ 273.00   |
| Hardgoods / Rossi Pivot 2.0                 | 3    | \$ 793.80   | \$ 37.80  | \$ 756.00   |
| Helmets / Ampire MIPS                       | 3    | \$ 566.97   | \$ 27.00  | \$ 539.97   |
| Helmets / Clark                             | 1    | \$ 103.95   | \$ 4.95   | \$ 99.00    |
| Helmets / Companion                         | 10   | \$ 1,569.35 | \$ 74.75  | \$ 1,494.60 |
| Helmets / Squad                             | 13   | \$ 1,549.67 | \$ 73.80  | \$ 1,475.87 |
| Helmets / Confidant MIPS                    | 12   | \$ 1,951.92 | \$ 92.92  | \$ 1,859.00 |
| Helmets / Bino                              | 4    | \$ 356.28   | \$ 16.98  | \$ 339.30   |
| Helmets / JR Squad                          | 4    | \$ 395.01   | \$ 18.81  | \$ 376.20   |
| Logo Items / 50th Pint Glass                | 38   | \$ 646.20   | \$ 30.82  | \$ 615.38   |
| Logo Items / 50th Sticker                   | 39   | \$ 117.86   | \$ 5.66   | \$ 112.20   |
| Logo Items / Eaglecrest Blankets            | 3    | \$ 102.89   | \$ 4.89   | \$ 98.00    |
| Logo Items / Eaglecrest Blend Coffee        | 11   | \$ 155.93   | \$ 7.43   | \$ 148.50   |
| Logo Items / Eaglecrest Ball Cap            | 97   | \$ 3,300.07 | \$ 157.06 | \$ 3,143.01 |
| Logo Items / Eaglecrest Knit Cap            | 61   | \$ 1,426.32 | \$ 67.92  | \$ 1,358.40 |
| Logo Items / Eaglecrest Bumper Sticker      | 4    | \$ 33.60    | \$ 1.60   | \$ 32.00    |
| Logo Items / Eaglecrest Decal               | 14   | \$ 95.20    | \$ 4.50   | \$ 90.70    |
| Logo Items / EC Magnet                      | 19   | \$ 97.13    | \$ 4.63   | \$ 92.50    |
| Logo Items / Eaglecrest Mug                 | 16   | \$ 248.86   | \$ 11.86  | \$ 237.00   |
| Logo Items / Eaglecrest Patch NEW           | 23   | \$ 239.40   | \$ 11.40  | \$ 228.00   |
| Logo Items / EC PIN                         | 9    | \$ 93.45    | \$ 4.45   | \$ 89.00    |
| Logo Items / Eaglecrest Silipint 16 oz      | 17   | \$ 232.54   | \$ 11.14  | \$ 221.40   |
| Logo Items / EC SWIPE OUT                   | 36   | \$ 456.95   | \$ 21.85  | \$ 435.10   |
| Logo Items / Silipint 16oz W STRAW          | 29   | \$ 505.01   | \$ 24.15  | \$ 480.86   |
| Logo Items / Eaglecrest Silipint KIDS Straw | 68   | \$ 1,028.60 | \$ 49.10  | \$ 979.50   |
| Logo Items / EC Trail Key Chain             | 99   | \$ 1,007.08 | \$ 48.04  | \$ 959.04   |
| Logo Items / Hydro Flask                    | 13   | \$ 576.34   | \$ 27.43  | \$ 548.91   |
| Logo Items / Patches- OLD                   | 7    | \$ 27.72    | \$ 1.32   | \$ 26.40    |
| Ski Poles / Scott Pole KIDS Element         | 16   | \$ 782.25   | \$ 37.25  | \$ 745.00   |
| Ski Poles / Scott KIDS Adustable            | 6    | \$ 478.80   | \$ 22.80  | \$ 456.00   |
| Ski Poles / Scott Pole Adult 540 Pro        | 6    | \$ 371.70   | \$ 17.70  | \$ 354.00   |
| Ski Poles / Scott Pole Adult KoKo           | 18   | \$ 1,064.70 | \$ 50.70  | \$ 1,014.00 |
| Ski Poles / Scott Aluguide                  | 2    | \$ 189.00   | \$ 9.00   | \$ 180.00   |
| Softgoods / Addison                         | 2    | \$ 45.89    | \$ 2.19   | \$ 43.70    |
| Softgoods / Axel                            | 5    | \$ 96.60    | \$ 4.60   | \$ 92.00    |
| Softgoods / Cutter                          | 12   | \$ 239.40   | \$ 11.40  | \$ 228.00   |
| Softgoods / Jackson                         | 1    | \$ 29.30    | \$ 1.40   | \$ 27.90    |
| Softgoods / Jayden                          | 4    | \$ 113.40   | \$ 5.40   | \$ 108.00   |

| Category / Attribute / Product         | Sold        | Gross               | Tax                | Ex Tax              |
|--|-------------|---------------------|--------------------|---------------------|
| Softgoods / Kylie                      | 1           | \$ 31.50            | \$ 1.50            | \$ 30.00            |
| Softgoods / Lydia                      | 1           | \$ 31.50            | \$ 1.50            | \$ 30.00            |
| Softgoods / Mia                        | 1           | \$ 25.20            | \$ 1.20            | \$ 24.00            |
| Softgoods / Paige                      | 5           | \$ 199.50           | \$ 9.50            | \$ 190.00           |
| Softgoods / Tall Boy                   | 3           | \$ 58.80            | \$ 2.80            | \$ 56.00            |
| Softgoods / Kids Cutter                | 6           | \$ 84.64            | \$ 4.04            | \$ 80.60            |
| Softgoods / Freeride Sock Women's      | 1           | \$ 23.10            | \$ 1.10            | \$ 22.00            |
| Softgoods / Freeride Sock Men's        | 6           | \$ 129.36           | \$ 6.16            | \$ 123.20           |
| Softgoods / Mens Socks                 | 24          | \$ 680.40           | \$ 32.40           | \$ 648.00           |
| Softgoods / Womens Socks               | 28          | \$ 793.80           | \$ 37.80           | \$ 756.00           |
| Softgoods / Youth Socks                | 21          | \$ 626.85           | \$ 29.85           | \$ 597.00           |
| Softgoods / Double Tube                | 35          | \$ 958.28           | \$ 45.68           | \$ 912.60           |
| Softgoods / Thermal Tube               | 87          | \$ 2,439.06         | \$ 116.15          | \$ 2,322.91         |
| Softgoods / Adult Ballerclava          | 81          | \$ 2,310.97         | \$ 110.15          | \$ 2,200.82         |
| Softgoods / Youth Thermal Tube         | 64          | \$ 1,497.40         | \$ 71.40           | \$ 1,426.00         |
| Softgoods / Youth Ballerclava          | 86          | \$ 2,250.61         | \$ 107.17          | \$ 2,143.44         |
| Softgoods / Gazer Saver                | 95          | \$ 1,384.64         | \$ 66.14           | \$ 1,318.50         |
| T-Shirts/Hoodies / Sweatshirt          | 142         | \$ 8,517.60         | \$ 405.60          | \$ 8,112.00         |
| T-Shirts/Hoodies / ZIP-UP Hoodies      | 54          | \$ 3,446.74         | \$ 164.24          | \$ 3,282.50         |
| T-Shirts/Hoodies / Youth Sweatshirt    | 37          | \$ 1,753.92         | \$ 83.52           | \$ 1,670.40         |
| T-Shirts/Hoodies / T-Shirts            | 207         | \$ 5,380.83         | \$ 256.23          | \$ 5,124.60         |
| T-Shirts/Hoodies / Toddler Logo Tee    | 14          | \$ 291.90           | \$ 13.90           | \$ 278.00           |
| T-Shirts/Hoodies / Toddler Hoodies     | 2           | \$ 63.00            | \$ 3.00            | \$ 60.00            |
| Demo Ski For Sale / Rossignol          | 2           | \$ 630.00           | \$ 30.00           | \$ 600.00           |
| Demo Ski For Sale / Fairweather        | 1           | \$ 283.50           | \$ 13.50           | \$ 270.00           |
| Demo Ski For Sale / Volkl Kendo        | 1           | \$ 388.50           | \$ 18.50           | \$ 370.00           |
| Demo Ski For Sale / Volkl Kenja        | 1           | \$ 315.00           | \$ 15.00           | \$ 300.00           |
| Demo Ski For Sale / Volkl Mantra       | 2           | \$ 756.00           | \$ 36.00           | \$ 720.00           |
| Demo Ski For Sale / Liberty Demos      | 1           | \$ 336.00           | \$ 16.00           | \$ 320.00           |
| Shipping / Shipping                    | 1           | \$ 14.71            | \$ 0.70            | \$ 14.01            |
| Snacks & Drinks / Blue Diamond Almonds | 9           | \$ 17.60            | \$ 0.86            | \$ 16.74            |
| Snacks & Drinks / Candy                | 15          | \$ 30.00            | \$ 1.49            | \$ 28.51            |
| Snacks & Drinks / Canned Water         | 7           | \$ 13.80            | \$ 0.66            | \$ 13.14            |
| Snacks & Drinks / Cliff Bar            | 1           | \$ 3.41             | \$ 0.16            | \$ 3.25             |
| Snacks & Drinks / Cliff ZBAR           | 5           | \$ 15.75            | \$ 0.75            | \$ 15.00            |
| Snacks & Drinks / Soda/Humm            | 1           | \$ 3.15             | \$ 0.15            | \$ 3.00             |
| Snacks & Drinks / Trail Mix            | 4           | \$ 12.00            | \$ 0.56            | \$ 11.44            |
| Snacks & Drinks / Water                | 20          | \$ 39.40            | \$ 1.94            | \$ 37.46            |
|  | <b>3269</b> | <b>\$ 99,233.09</b> | <b>\$ 4,689.74</b> | <b>\$ 94,543.35</b> |
| <b>Repair</b>                          |             |                     |                    |                     |
| Repair / T/A: Test + Adjust            | 181         | \$ 4,386.89         | \$ 209.39          | \$ 4,177.50         |

| Category / Attribute / Product   | Sold        | Gross               | Tax                | Ex Tax              |
|----------------------------------|-------------|---------------------|--------------------|---------------------|
| Repair / AMT: Alpine Mount       | 83          | \$ 5,548.73         | \$ 264.23          | \$ 5,284.50         |
| Repair / RMT: Alpine Remount     | 39          | \$ 3,011.72         | \$ 143.42          | \$ 2,868.30         |
| Repair / RAM: Rail Mount         | 6           | \$ 226.80           | \$ 10.80           | \$ 216.00           |
| Repair / Belt Wax                | 116         | \$ 1,183.35         | \$ 56.35           | \$ 1,127.00         |
| Repair / PWX: Pro Wax            | 176         | \$ 5,041.07         | \$ 240.07          | \$ 4,801.00         |
| Repair / SWX: Summer Wax         | 14          | \$ 204.80           | \$ 9.80            | \$ 195.00           |
| Repair / Scrape                  | 2           | \$ 12.00            | \$ 0.58            | \$ 11.42            |
| Repair / Belt Wax Punch Card     | 7           | \$ 464.11           | \$ 22.11           | \$ 442.00           |
| Repair / IR Wax Punch Card       | 5           | \$ 472.50           | \$ 22.50           | \$ 450.00           |
| Repair / EDG: Edges              | 13          | \$ 294.03           | \$ 14.03           | \$ 280.00           |
| Repair / E/W: Edges + Pro Wax    | 142         | \$ 6,092.88         | \$ 290.58          | \$ 5,802.30         |
| Repair / FT: Full Tune           | 36          | \$ 2,598.88         | \$ 123.88          | \$ 2,475.00         |
| Repair / RT: Race Tune           | 1           | \$ 61.43            | \$ 2.93            | \$ 58.50            |
| Repair / Labor Misc \$10         | 19          | \$ 183.75           | \$ 8.75            | \$ 175.00           |
| Repair / HRL: Labor 1/2 Hr \$40  | 12          | \$ 483.00           | \$ 23.00           | \$ 460.00           |
| Repair / HC: Helicoils (1st)     | 6           | \$ 107.10           | \$ 5.10            | \$ 102.00           |
| Repair / Additional Hardware     | 1           | \$ 5.25             | \$ 0.25            | \$ 5.00             |
| Repair / Basket                  | 5           | \$ 26.25            | \$ 1.25            | \$ 25.00            |
| Repair / Basket Adapter          | 3           | \$ 6.30             | \$ 0.30            | \$ 6.00             |
| Repair / Misc Screw/Nut/Washer   | 19          | \$ 18.60            | \$ 0.93            | \$ 17.67            |
| Repair / Ladder Strap            | 5           | \$ 15.96            | \$ 0.76            | \$ 15.20            |
| Repair / Replace Ladder Strap    | 2           | \$ 7.36             | \$ 0.34            | \$ 7.02             |
| Repair / Snowboard Binding Strap | 5           | \$ 47.25            | \$ 2.25            | \$ 45.00            |
| Repair / Snowboard Buckle        | 3           | \$ 29.40            | \$ 1.40            | \$ 28.00            |
| Repair / Misc \$2                | 25          | \$ 49.98            | \$ 2.38            | \$ 47.60            |
| Repair / Misc \$5                | 3           | \$ 15.75            | \$ 0.75            | \$ 15.00            |
| Repair / Misc \$10               | 55          | \$ 536.55           | \$ 25.55           | \$ 511.00           |
| Repair / Misc \$15               | 14          | \$ 204.78           | \$ 9.78            | \$ 195.00           |
| Repair / Misc \$20               | 14          | \$ 264.60           | \$ 12.60           | \$ 252.00           |
| Storage Fee / Storage 1 Week     | 4           | \$ 19.44            | \$ 0.94            | \$ 18.50            |
|                                  | <b>1016</b> | <b>\$ 31,620.51</b> | <b>\$ 1,507.00</b> | <b>\$ 30,113.51</b> |
| <b>F&amp;B</b>                   |             |                     |                    |                     |
| Food / Bacon Burrito             | 60          | \$ 821.77           | \$ 38.93           | \$ 782.84           |
| Food / Chorizo Burrito           | 14          | \$ 199.94           | \$ 9.47            | \$ 190.47           |
| Food / Egg Cheese Muffin         | 15          | \$ 99.12            | \$ 4.68            | \$ 94.44            |
| Food / Bacon Egg Muffin          | 38          | \$ 366.07           | \$ 17.45           | \$ 348.62           |
| Food / Sausage Egg Muffin        | 25          | \$ 230.75           | \$ 11.00           | \$ 219.75           |
| Food / Alaskan Breakfast         | 2           | \$ 32.12            | \$ 1.52            | \$ 30.60            |
| Food / Standard Breakfast        | 5           | \$ 67.57            | \$ 3.22            | \$ 64.35            |
| Food / Tall Stack Pancakes       | 1           | \$ 7.55             | \$ 0.36            | \$ 7.19             |
| Food / Short Stack Pancakes      | 1           | \$ 6.61             | \$ 0.31            | \$ 6.30             |

| Category / Attribute / Product  | Sold | Gross        | Tax         | Ex Tax       |
|---------------------------------|------|--------------|-------------|--------------|
| Food / Chicken Caesar Wrap      | 169  | \$ 2,629.19  | \$ 125.28   | \$ 2,503.91  |
| Food / Eagle Burger             | 771  | \$ 13,570.05 | \$ 646.56   | \$ 12,923.49 |
| Food / Beyond Burger            | 33   | \$ 574.23    | \$ 27.36    | \$ 546.87    |
| Food / Lg Chicken Basket        | 1380 | \$ 21,769.08 | \$ 1,037.28 | \$ 20,731.80 |
| Food / Sm Chicken Basket        | 1457 | \$ 12,978.00 | \$ 614.98   | \$ 12,363.02 |
| Food / Cheesesteak              | 105  | \$ 1,849.26  | \$ 88.11    | \$ 1,761.15  |
| Food / Grilled Cheese           | 138  | \$ 1,226.52  | \$ 58.11    | \$ 1,168.41  |
| Food / Special of the Day       | 27   | \$ 478.64    | \$ 22.73    | \$ 455.91    |
| Food / Add Bacon                | 9    | \$ 34.77     | \$ 1.66     | \$ 33.11     |
| Food / Double Burger Add on     | 2    | \$ 9.96      | \$ 0.47     | \$ 9.49      |
| Food / Pretzel                  | 541  | \$ 3,505.86  | \$ 164.78   | \$ 3,341.08  |
| Food / Sm Fries                 | 833  | \$ 4,126.43  | \$ 198.43   | \$ 3,928.00  |
| Food / Lg Fries                 | 433  | \$ 3,220.95  | \$ 154.87   | \$ 3,066.08  |
| Food / Chili- Cup               | 103  | \$ 929.99    | \$ 44.13    | \$ 885.86    |
| Food / Chili- Bowl              | 37   | \$ 414.32    | \$ 19.70    | \$ 394.62    |
| Food / Soup- Cup                | 5    | \$ 45.32     | \$ 2.15     | \$ 43.17     |
| Food / Cup O' Cheese            | 629  | \$ 2,793.95  | \$ 133.12   | \$ 2,660.83  |
| Food / Cheese Fries             | 57   | \$ 574.83    | \$ 27.40    | \$ 547.43    |
| Food / Chili Fries              | 33   | \$ 357.80    | \$ 16.97    | \$ 340.83    |
| Food / Chili Cheese Fries       | 75   | \$ 978.11    | \$ 46.45    | \$ 931.66    |
| Food / B2B Fries                | 3    | \$ 0.00      | \$ 0.00     | \$ 0.00      |
| Beverages / Cider               | 4    | \$ 7.77      | \$ 0.37     | \$ 7.40      |
| Beverages / Cocoa 8oz           | 27   | \$ 48.60     | \$ 2.37     | \$ 46.23     |
| Beverages / Cocoa 12oz          | 3    | \$ 7.89      | \$ 0.39     | \$ 7.50      |
| Beverages / Coffee 8oz          | 11   | \$ 19.88     | \$ 0.97     | \$ 18.91     |
| Beverages / Coffee 12oz         | 8    | \$ 20.52     | \$ 1.00     | \$ 19.52     |
| Beverages / Fountain Drink-12oz | 937  | \$ 2,670.26  | \$ 126.28   | \$ 2,543.98  |
| Beverages / Fountain Drink-20oz | 602  | \$ 2,136.15  | \$ 102.18   | \$ 2,033.97  |
| Beverages / Light Blue Gatorade | 307  | \$ 1,078.14  | \$ 0.00     | \$ 1,078.14  |
| Beverages / Orange Gatorade     | 57   | \$ 197.36    | \$ 0.00     | \$ 197.36    |
| Beverages / Red Gatorade        | 277  | \$ 980.90    | \$ 0.00     | \$ 980.90    |
| Beverages / Yellow Gatorade     | 57   | \$ 198.15    | \$ 0.00     | \$ 198.15    |
| Beverages / Hot Tea             | 1    | \$ 2.25      | \$ 0.11     | \$ 2.14      |
| Beverages / Apple Juice         | 198  | \$ 585.16    | \$ 0.00     | \$ 585.16    |
| Beverages / Cranberry Juice     | 6    | \$ 17.89     | \$ 0.00     | \$ 17.89     |
| Beverages / Orange Juice        | 121  | \$ 366.24    | \$ 0.00     | \$ 366.24    |
| Beverages / Milk                | 183  | \$ 551.96    | \$ 0.00     | \$ 551.96    |
| Beverages / Chocolate Milk      | 32   | \$ 96.62     | \$ 0.00     | \$ 96.62     |
| Beverages / Rockstar            | 381  | \$ 1,590.30  | \$ 0.00     | \$ 1,590.30  |
| Beverages / Rockstar Punched    | 10   | \$ 41.41     | \$ 0.00     | \$ 41.41     |
| Beverages / Diet Rockstar       | 22   | \$ 93.15     | \$ 0.00     | \$ 93.15     |

| Category / Attribute / Product              | Sold         | Gross                  | Tax                 | Ex Tax                 |
|---|--------------|------------------------|---------------------|------------------------|
| Beverages / Rockstar Recovery               | 10           | \$ 42.75               | \$ 0.00             | \$ 42.75               |
| Beverages / Bottled Soda                    | 901          | \$ 3,147.68            | \$ 1.98             | \$ 3,145.70            |
| Beverages / Raspberry Tea                   | 92           | \$ 307.30              | \$ 14.83            | \$ 292.47              |
| Beverages / Sweet Tea                       | 217          | \$ 722.40              | \$ 34.83            | \$ 687.57              |
| Beverages / Unsweet Tea                     | 12           | \$ 37.80               | \$ 1.82             | \$ 35.98               |
| Beverages / Water- Bottled                  | 93           | \$ 244.63              | \$ 0.00             | \$ 244.63              |
| Beverages / To-go                           | 7            | \$ 0.00                | \$ 0.00             | \$ 0.00                |
| Beverages / Employee Comp Drink             | 19           | \$ 0.00                | \$ 0.00             | \$ 0.00                |
| Beverages / Large Hot Drink                 | 58           | \$ 208.98              | \$ 9.99             | \$ 198.99              |
| Beverages / Small Hot Drink                 | 254          | \$ 732.60              | \$ 34.46            | \$ 698.14              |
| Beverages / B2B Hot Drink                   | 1            | \$ 0.00                | \$ 0.00             | \$ 0.00                |
| Specials / CUP O Noodle                     | 37           | \$ 110.66              | \$ 5.36             | \$ 105.30              |
| Specials / MAC & Cheese                     | 19           | \$ 66.59               | \$ 3.14             | \$ 63.45               |
| Concessions / Chips                         | 724          | \$ 1,685.00            | \$ 0.00             | \$ 1,685.00            |
| Concessions / Candy                         | 425          | \$ 1,195.77            | \$ 0.17             | \$ 1,195.60            |
| Concessions / Choco Chip Cookie             | 8            | \$ 26.60               | \$ 0.00             | \$ 26.60               |
| Concessions / Oatmeal Raisin Cookie         | 3            | \$ 8.40                | \$ 0.00             | \$ 8.40                |
| Concessions / WhiteChocMac Cookie           | 1            | \$ 3.50                | \$ 0.00             | \$ 3.50                |
|   | <b>13126</b> | <b>\$ 93,150.02</b>    | <b>\$ 3,857.73</b>  | <b>\$ 89,292.29</b>    |
| <b>Facility Rental</b>                      |              |                        |                     |                        |
| Entire Facility (Base Lodge) / Daily Rental | 3            | \$ 4,882.50            | \$ 232.50           | \$ 4,650.00            |
| Mezzanine / Daily Mezz Rental               | 2            | \$ 420.00              | \$ 20.00            | \$ 400.00              |
| Mezzanine / Hourly Mezz Rental              | 6            | \$ 434.00              | \$ 14.00            | \$ 420.00              |
| Add On / Lodge Cleaning & Resetting         | 2            | \$ 840.00              | \$ 40.00            | \$ 800.00              |
| Add On / Decoration Removal                 | 1            | \$ 210.00              | \$ 10.00            | \$ 200.00              |
| Add On / Tear Down 7am-Noon                 | 2            | \$ 840.00              | \$ 40.00            | \$ 800.00              |
| Cabin Rental / Hilda Dam Cabin              | 215          | \$ 20,438.78           | \$ 973.28           | \$ 19,465.50           |
| Cabin Rental / Ravens Rest                  | 141          | \$ 18,073.11           | \$ 860.61           | \$ 17,212.50           |
| IRide Alaska / IRide Billing                | 1355         | \$ 20,325.00           | \$ 0.00             | \$ 20,325.00           |
| Zipline / Zipline Billing                   | 5            | \$ 51,515.83           | \$ 0.00             | \$ 51,515.83           |
| Cycle Alaska / Cycle Alaska Monthly Billing | 5            | \$ 1,250.00            | \$ 0.00             | \$ 1,250.00            |
| Mountain Lift Coffee / Permit Fees          | 2            | \$ 3,412.67            | \$ 0.00             | \$ 3,412.67            |
| UAS EMP Housing / UAS Monthley Fee          | 2485         | \$ 41,684.00           | \$ 0.00             | \$ 41,684.00           |
|   | <b>4224</b>  | <b>\$ 164,325.89</b>   | <b>\$ 2,190.39</b>  | <b>\$ 162,135.50</b>   |
| <b>Grand Total:</b>                         | <b>54148</b> | <b>\$ 2,110,592.01</b> | <b>\$ 90,030.75</b> | <b>\$ 2,020,561.26</b> |

**Eaglecrest Price History FY27**

Tier 1 July 1st- Sept 30th  
Tier 2 Oct 1st

**Payment Plan July 1-31st**

|   | FY20   | FY21   | FY22   | FY23     | FY24        | FY25        | FY26        | FY27                       |
|---|--------|--------|--------|----------|-------------|-------------|-------------|----------------------------|
| <b>Adult [19-64]</b>                        |        |        |        |          |             |             |             | Option A    Option B       |
| Tier 1                                      | \$ 469 | \$ 499 | \$ 524 | \$ 576   | \$ 630.00   | \$ 630.00   | \$ 630.00   | \$ 675.00    \$ 690.00     |
| Tier 2                                      | \$ 579 | \$ 599 | \$ 624 | \$ 686   | \$ 750.00   | \$ 750.00   | \$ 802.00   | \$ 875.00    \$ 900.00     |
| Tier 3                                      | \$ 699 | \$ 699 | \$ 724 | \$ 796   | \$ 870.00   | \$ 870.00   | N/A         | N/A    N/A                 |
| <b>Senior [65-74]</b>                       |        |        |        |          |             |             |             | Option A    Option B       |
| Tier 1                                      | \$ 389 | \$ 399 | \$ 424 | \$ 466   | \$ 510.00   | \$ 510.00   | \$ 510.00   | \$ 575.00    \$ 590.00     |
| Tier 2                                      | \$ 489 | \$ 499 | \$ 524 | \$ 576   | \$ 630.00   | \$ 630.00   | \$ 670.00   | \$ 775.00    \$ 800.00     |
| Tier 3                                      | \$ 669 | \$ 689 | \$ 624 | \$ 686   | \$ 750.00   | \$ 750.00   | N/A         |                            |
| <b>Super Senior [75+]</b>                   |        |        |        |          |             |             |             | Option A    Option B       |
| Tier 1                                      |        |        |        |          |             |             |             | \$ 175.00    \$ 590.00     |
| Tier 2                                      |        |        |        |          |             |             |             | \$ 275.00    \$ 800.00     |
| <b>MILITARY</b>                             |        |        |        |          |             |             |             | FY27                       |
| Tier 1                                      |        |        |        |          |             |             | \$ 550.00   | \$ 575.00                  |
| Tier 2                                      |        |        |        |          |             |             | \$ 550.00   | \$ -                       |
| <b>College- 9 credits</b>                   |        |        |        |          |             |             |             | FY27                       |
| Tier 1                                      | \$ 389 | \$ 399 | \$ 424 | \$ 466   | \$ 510.00   | \$ 510.00   | \$ 550.00   | \$ 575.00                  |
| Tier 2                                      | \$ 429 | \$ 449 | \$ 474 | \$ 521   | \$ 570.00   | \$ 570.00   | \$ 550.00   | \$ -                       |
| Tier 3                                      | \$ 449 | \$ 469 | \$ 494 | \$ 543   | \$ 595.00   | \$ 595.00   | N/A         | \$ -                       |
| <b>Teen [13-18]</b>                         |        |        |        |          |             |             |             | FY27                       |
| Tier 1                                      | \$ 269 | \$ 279 | \$ 279 | \$ 307   | \$ 330.00   | \$ 330.00   | \$ 330.00   | \$ 350.00    \$ 375.00     |
| Tier 2                                      | \$ 349 | \$ 359 | \$ 359 | \$ 395   | \$ 430.00   | \$ 430.00   | \$ 430.00   | \$ 450.00    \$ 475.00     |
| Tier 3                                      | \$ 349 | \$ 359 | \$ 359 | \$ 405   | \$ 440.00   | \$ 440.00   | N/A         |                            |
| <b>Youth [7-12]</b>                         |        |        |        |          |             |             |             | FY27                       |
| Tier 1                                      | \$ 139 | \$ 149 | \$ 149 | \$ 164   | \$ 180.00   | \$ 180.00   | \$ 180.00   | \$ 200.00    \$ 225.00     |
| Tier 2                                      | \$ 189 | \$ 199 | \$ 199 | \$ 219   | \$ 240.00   | \$ 240.00   | \$ 240.00   | \$ 260.00    \$ 285.00     |
| Tier 3                                      | \$ 189 | \$ 199 | \$ 199 | \$ 224   | \$ 245.00   | \$ 245.00   | N/A         |                            |
| <b>Child [0-6]</b>                          |        |        |        |          |             |             |             | FY27                       |
| Full Price                                  | \$ 29  | \$ 29  | \$ 29  | \$ 32    | \$ 32.00    | \$ 32.00    | \$ 32.00    | \$ 48.00    \$ 52.00       |
| <b>Flex Pass</b>                            |        |        |        |          |             |             |             | FY27                       |
| Tier 1                                      | \$ 99  | \$ 139 | \$ 139 | \$ 139   | \$ 150.00   | \$ 150.00   | \$ 160.00   | \$ 170.00    \$ 200.00     |
| Tier 2                                      | \$ 99  | \$ 169 | \$ 169 | \$ 169   | \$ 180.00   | \$ 180.00   | \$ 190.00   | \$ 200.00    \$ 250.00     |
| Tier 3                                      | \$ 99  | \$ 199 | \$ 199 | \$ 199   | \$ 215.00   | \$ 215.00   | N/A         |                            |
| Add Day                                     | \$ 29  | \$ 29  | \$ 31  | \$ 34    | \$ 37.50    | \$ 37.50    | \$ 37.50    | \$ 56.00    \$ 60.00       |
|   |        |        |        | \$ -     |             |             |             | \$ 60.00    \$ 64.00       |
| <b>Multi-Visit Cards</b>                    |        |        |        |          |             |             |             | FY27                       |
| Adult 5 Visit                               | \$ 239 | \$ 249 | \$ 261 | \$ 288   | \$ 310.00   | \$ 310.00   | \$ 330.00   | \$ 360.00    \$ 380.00     |
| Adult 10 Visit                              | \$ 429 | \$ 449 | \$ 449 | \$ 494   | \$ 540.00   | \$ 540.00   | \$ 570.00   | \$ 600.00    \$ 625.00     |
| Teen 5 Visit                                | \$ 169 | \$ 179 | \$ 179 | \$ 197   | \$ 210.00   | \$ 210.00   | \$ 220.00   | \$ 230.00    \$ 235.00     |
| Teen 10 Visit                               | \$ 289 | \$ 299 | \$ 299 | \$ 329   | \$ 360.00   | \$ 360.00   | \$ 380.00   | \$ 400.00    \$ 420.00     |
| <b>Other</b>                                |        |        |        |          |             |             |             | FY27                       |
| Transferrable                               | \$ 989 | \$ 989 | \$ 989 | \$ 1,088 | \$ 1,100.00 | \$ 1,100.00 | \$ 1,500.00 | \$ 1,750.00    \$ 2,000.00 |
| Nordic Transferrable                        |        |        |        |          |             |             | \$ 500.00   | \$ 500.00    \$ 600.00     |
| Snow Bus                                    | \$ 79  | \$ 79  | \$ 79  | \$ 89    | \$ 95.00    | \$ 95.00    | \$ 95.00    | \$ 100.00                  |
| New Media Card Charge with rewritable cards |        |        |        | \$ 5.00  | \$ 5.00     | \$ 5.00     | \$ 5.00     | \$ 5.00                    |
| Lost Season Pass Fee                        | \$50   | \$50   | \$50   | \$50     | \$ 50.00    | \$ 50.00    | \$ 15.00    | \$ 15.00                   |
| <b>Nordic Adult</b>                         |        |        |        |          |             |             |             | FY27                       |
| Tier 1                                      | \$ 89  | \$ 109 | \$ 109 | \$ 120   | \$ 130.00   | \$ 130.00   | \$ 130.00   | \$ 140.00    \$ 150.00     |
| Tier 2                                      | \$ 109 | \$ 129 | \$ 129 | \$ 142   | \$ 150.00   | \$ 150.00   | \$ 150.00   | \$ 160.00    \$ 180.00     |
| Tier 3                                      | \$ 109 | \$ 129 | \$ 129 | \$ 162   | \$ 170.00   | \$ 170.00   | N/A         | N/A    N/A                 |
| <b>Nordic Teen</b>                          |        |        |        |          |             |             |             | FY27                       |
| Tier 1                                      | \$ 64  | \$ 69  | \$ 69  | \$ 76    | \$ 80.00    | \$ 80.00    | \$ 80.00    | \$ 85.00    \$ 90.00       |
| Tier 2                                      | \$ 64  | \$ 69  | \$ 69  | \$ 89    | \$ 95.00    | \$ 95.00    | \$ 95.00    | \$ 100.00    \$ 110.00     |
| Tier 3                                      | \$ 89  | \$ 99  | \$ 99  | \$ 109   | \$ 120.00   | \$ 120.00   | N/A         | N/A    N/A                 |
| <b>Nordic Add On</b>                        |        |        |        |          |             |             |             | FY27                       |
| Tier 1                                      | \$ 25  | \$ 39  | \$ 39  | \$ 43    | \$ 50.00    | \$ 50.00    | \$ 50.00    | \$ 50.00    \$ 60.00       |

\*\*\*NEW Option\*\*\*  
No longer senior- All ADULT prices

\*\*\*NEW\*\*\*  
No longer super senior- All senior 65+

Active retired/ No family or dependents  
Valid Military ID

Proof of enrollment  
with in 30days of purchase

ONLY Direct to Lift option

30%- Off of day ticket  
25%-Off of day ticket

| Full Day Tickets                            | FY20  | FY21  | FY22  | FY23  | FY24     | FY25     | FY26     | FY27     |          |
|---|-------|-------|-------|-------|----------|----------|----------|----------|----------|
|   |       |       |       |       |          |          |          | Option A | Option B |
| Adult [19-64]                               | \$ 58 | \$ 59 | \$ 62 | \$ 68 | \$ 75.00 | \$ 75.00 | \$ 75.00 | \$ 80.00 | \$ 85.00 |
| Senior [65+]                                | \$ 49 | \$ 49 | \$ 51 | \$ 57 | \$ 62.00 | \$ 62.00 | \$ 62.00 | \$ 70.00 | \$ 75.00 |
| Teen [13-18]                                | \$ 44 | \$ 45 | \$ 45 | \$ 50 | \$ 54.00 | \$ 54.00 | \$ 54.00 | \$ 58.00 | \$ 60.00 |
| Youth [7-12]                                | \$ 30 | \$ 30 | \$ 30 | \$ 33 | \$ 36.00 | \$ 36.00 | \$ 36.00 | \$ 40.00 | \$ 42.00 |
| Lower Mountain [19+]                        | \$ 41 | \$ 42 | \$ 42 | \$ 46 | \$ 50.00 | \$ 50.00 | \$ 50.00 | \$ 55.00 | \$ 60.00 |
| Child [0-6]                                 | \$ 11 | \$ 11 | \$ 11 | \$ 12 | \$ 13.00 | \$ 13.00 | \$ 13.00 | \$ 15.00 | \$ 20.00 |
| Nordic Trail Fee                            | \$ 18 | \$ 19 | \$ 19 | \$ 21 | \$ 23.00 | \$ 23.00 | \$ 23.00 | \$ 25.00 | \$ 30.00 |
| Nordic Trail Fee yth                        |       |       |       | \$ 17 | \$ 18.00 | \$ 18.00 | \$ 18.00 | N/A      | N/A      |
| Non Alaska resident Adult [19-99]           |       |       |       |       |          |          | \$ 90.00 | N/A      | N/A      |
| Non Alaska resident Adult [19-99] LOWER MTN |       |       |       |       |          |          | \$ 80.00 | N/A      | N/A      |
| Alaska resident Adult [19-99] LOWER MTN     |       |       |       |       |          |          | \$ 50.00 | N/A      | N/A      |

OR just charge Adult  
Removed the accompanied Pass ONE TRAIL FEE

| Half Day Tickets                  | FY20  | FY21  | FY22  | FY23  | FY24     | FY25     | FY26     | FY27     |          |
|-----------------------------------|-------|-------|-------|-------|----------|----------|----------|----------|----------|
|                                   |       |       |       |       |          |          |          | Option A | Option B |
| Adult [19-64]                     | \$ 48 | \$ 49 | \$ 51 | \$ 54 | \$ 60.00 | \$ 60.00 | \$ 60.00 | \$ 65.00 | \$ 70.00 |
| Senior [65+]                      | \$ 39 | \$ 39 | \$ 41 | \$ 43 | \$ 47.00 | \$ 47.00 | \$ 47.00 | \$ 65.00 | \$ 70.00 |
| Teen [13-18]                      | \$ 34 | \$ 35 | \$ 35 | \$ 37 | \$ 40.00 | \$ 40.00 | \$ 40.00 | \$ 42.00 | \$ 45.00 |
| Youth [7-12]                      | \$ 24 | \$ 25 | \$ 25 | \$ 26 | \$ 28.00 | \$ 28.00 | \$ 28.00 | \$ 30.00 | \$ 33.00 |
| Lower Mountain [19+]              | \$ 31 | \$ 34 | \$ 34 | \$ 36 | \$ 40.00 | \$ 40.00 | \$ 40.00 | \$ 45.00 | \$ 50.00 |
| Non Alaska resident Adult [19-99] |       |       |       |       |          |          | \$ 80.00 |          |          |

OR THIS GOES AWAY Only Adult

| Misc. Tickets         | FY20     | FY21     | FY22     | FY23     | FY24        | FY25        | FY26        | FY27        |             |
|-----------------------|----------|----------|----------|----------|-------------|-------------|-------------|-------------|-------------|
|                       |          |          |          |          |             |             |             | Option A    | Option B    |
| Military Ticket       | \$ 45    | \$ 46    | \$ 48    | \$ 53    | \$ 58.00    | \$ 58.00    | \$ 58.00    | \$ 58.00    | \$ 60.00    |
| College Ticket        | \$ 45    | \$ 46    | \$ 48    | \$ 53    | \$ 58.00    | \$ 58.00    | \$ 58.00    | \$ 58.00    | \$ 60.00    |
| Porcupine Only Ticket | \$ 18    | \$ 18    | \$ 18    | \$ 20    | \$ 22.00    | \$ 22.00    | \$ 22.00    | \$ 25.00    | \$ 25.00    |
| Bus Ride              | \$ 5     | \$ 5     | \$ 5     | \$ 6     | \$ 5.00     | \$ 5.00     | \$ 5.00     | \$ 5.00     | \$ 5.00     |
| Round Trip Bus Ride   | \$ 10    | \$ 10    | \$ 10    | \$ 11    | \$ 10.00    | \$ 10.00    | \$ 10.00    | \$ 10.00    | \$ 10.00    |
| Coast Guard Ticket    | \$ 36    | \$ 36    | \$ 36    | \$ 36    | \$ 36       | \$ 40.00    | \$ 40.00    | \$ 45       |             |
| Coast Guard Rental    | \$ 25    | \$ 25    | \$ 25    | \$ 25    | \$ 25       | \$ 30.00    | \$ 30.00    | \$ 35       |             |
| Bulk Tickets (50)     | \$ 1,800 | \$ 1,800 | \$ 1,890 | \$ 2,079 | \$ 2,300.00 | \$ 2,300.00 | \$ 2,300.00 | \$ 2,300.00 | \$ 2,500.00 |
| Bulk Tickets (25)     | \$ 1,025 | \$ 1,025 | \$ 1,076 | \$ 1,184 | \$ 1,300.00 | \$ 1,300.00 | \$ 1,300.00 | \$ 1,300.00 | \$ 1,500.00 |

| Full Day Rentals      | FY20  | FY21  | FY22  | FY23  | FY24     | FY25     | FY26     | FY27     |          |
|-----------------------|-------|-------|-------|-------|----------|----------|----------|----------|----------|
|                       |       |       |       |       |          |          |          | Option A | Option B |
| Adult Rental          | \$ 36 | \$ 38 | \$ 38 | \$ 42 | \$ 46.00 | \$ 46.00 | \$ 49.00 | \$ 52.00 | \$ 54.00 |
| Teen Rental           | \$ 28 | \$ 30 | \$ 30 | \$ 34 | \$ 36.00 | \$ 36.00 | \$ 39.00 | \$ 41.00 | \$ 43.00 |
| Youth Rental          | \$ 24 | \$ 26 | \$ 26 | \$ 30 | \$ 32.00 | \$ 32.00 | \$ 35.00 | \$ 38.00 | \$ 40.00 |
| Child Rental          | \$ 13 | \$ 15 | \$ 15 | \$ 17 | \$ 18.00 | \$ 18.00 | \$ 21.00 | \$ 23.00 | \$ 25.00 |
| Demo Skis / Snowboard | \$ 35 | \$ 40 | \$ 40 | \$ 45 | \$ 50.00 | \$ 50.00 | \$ 60.00 | \$ 64.00 | \$ 66.00 |
| Helmet Only           | \$ 10 | \$ 10 | \$ 10 | \$ 11 | \$ 12.00 | \$ 12.00 | \$ 12.00 | \$ 12.00 |          |
| Poles                 | \$ 10 | \$ 10 | \$ 10 | \$ 11 | \$ 12.00 | \$ 12.00 | \$ 12.00 | \$ 12.00 |          |
| Nordic Classic        | \$ 34 | \$ 38 | \$ 38 | \$ 40 | \$ 45.00 | \$ 45.00 | \$ 48.00 | \$ 48.00 |          |
| Nordic Skate          |       |       |       |       |          |          | \$ 48.00 | \$ 48.00 |          |

| Half Day Rentals | FY20  | FY21  | FY22  | FY23  | FY24     | FY25     | FY26 | FY27 |  |
|------------------|-------|-------|-------|-------|----------|----------|------|------|--|
| Adult Rental     | \$ 29 | \$ 30 | \$ 30 | \$ 35 | \$ 38.00 | \$ 38.00 | \$ - | \$ - |  |
| Teen Rental      | \$ 22 | \$ 24 | \$ 24 | \$ 26 | \$ 29.00 | \$ 29.00 | \$ - | \$ - |  |
| Youth Rental     | \$ 19 | \$ 19 | \$ 19 | \$ 22 | \$ 24.00 | \$ 24.00 | \$ - | \$ - |  |

| Season Rental  | FY20   | FY21   | FY22   | FY23   | FY24      | FY25      | FY26      | FY27      |           |
|----------------|--------|--------|--------|--------|-----------|-----------|-----------|-----------|-----------|
|                |        |        |        |        |           |           |           | Option A  | Option B  |
| Adult          | \$ 269 | \$ 279 | \$ 279 | \$ 289 | \$ 295.00 | \$ 295.00 | \$ 300.00 | \$ 300.00 | \$ 350.00 |
| Teen           | \$ 219 | \$ 229 | \$ 229 | \$ 239 | \$ 245.00 | \$ 245.00 | \$ 250.00 | \$ 250.00 | \$ 300.00 |
| Youth          | \$ 189 | \$ 199 | \$ 199 | \$ 219 | \$ 225.00 | \$ 225.00 | \$ 225.00 | \$ 225.00 | \$ 250.00 |
| Child          | \$ 139 | \$ 149 | \$ 149 | \$ 169 | \$ 175.00 | \$ 175.00 | \$ 175.00 | \$ 175.00 | \$ 200.00 |
| Nordic Classic |        |        |        |        |           |           | \$ 250.00 | \$ 250.00 | \$ 250.00 |

| Lockers    | FY20   | FY21   | FY22   | FY23   | FY24      | FY25      | FY26      | FY27      |  |
|------------|--------|--------|--------|--------|-----------|-----------|-----------|-----------|--|
| Individual | \$ 189 | \$ 189 | \$ 189 | \$ 208 | \$ 220.00 | \$ 220.00 | \$ 270.00 | \$ 270.00 |  |
| Family     | \$ 329 | \$ 349 | \$ 349 | \$ 359 | \$ 380.00 | \$ 380.00 | \$ 450.00 | \$ 450.00 |  |
| Snowboard  | \$ 169 | \$ 169 | \$ 169 | \$ 186 | \$ 199.00 | \$ 199.00 | \$ 245.00 | \$ 245.00 |  |
| Corner     | \$ 249 | \$ 249 | \$ 249 | \$ 274 | \$ 280.00 | \$ 280.00 | \$ 335.00 | \$ 335.00 |  |

| Additional Items  | FY20 | FY21 | FY22     | FY23      | FY24      | FY25      | FY26      | FY27      |           |
|-------------------|------|------|----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Hilda Cabin       |      |      | \$ 90.00 | \$ 90.00  | \$ 95.00  | \$ 95.00  | \$ 95.00  | \$ 95.00  | \$ 95.00  |
| Ravens Rest Cabin |      |      |          | \$ 125.00 | \$ 125.00 | \$ 125.00 | \$ 125.00 | \$ 125.00 | \$ 125.00 |

| Lodge Rentals                 | FY20        | FY21        | FY22        | FY23        | FY24        | FY25        | FY26        | FY27     |  |
|-------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|----------|--|
| Fishcreek Lodge Full Day      | \$ 1,000.00 | \$ 1,000.00 | \$ 1,000.00 | \$ 1,250.00 | \$ 1,400.00 | \$ 1,550.00 | \$ 1,550.00 | \$ 1,550 |  |
| Fishcreek Lodge Hourly        | \$ 100.00   | \$ 100.00   | \$ 100.00   | \$ 175.00   | \$ 185.00   | \$ 190.00   | \$ 190.00   | \$ 200   |  |
| Porcupine Board Room Full Day | \$ 300.00   | \$ 400.00   | \$ 400.00   | \$ 400.00   | \$ 400.00   | \$ 500.00   | \$ 500.00   | \$ 500   |  |
| Porcupine Board Room Hourly   | \$ 90.00    | \$ 90.00    | \$ 90.00    | \$ 90.00    | \$ 90.00    | \$ 100.00   | \$ 90.00    | \$ 100   |  |
| Mezzanine Daily               | \$ 200.00   | \$ 200.00   | \$ 200.00   | \$ 200.00   | \$ 200.00   | \$ 200.00   | \$ 200.00   | \$ 250   |  |
| Mezzanine Hourly              | \$ 70.00    | \$ 70.00    | \$ 70.00    | \$ 70.00    | \$ 70.00    | \$ 70.00    | \$ 70.00    | \$ 100   |  |

| Additional Add on Items      | FY20      | FY21      | FY22      | FY23      | FY24      | FY25      | FY26      | FY27   |                   |
|------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|--------|-------------------|
| Early Access 8am-12pm        |           |           |           | \$ 500.00 | \$ 300.00 | \$ 300.00 | \$ 300.00 | \$ 300 |                   |
| Tear Down 7am-12pm           |           |           |           | \$ 250.00 | \$ 400.00 | \$ 400.00 | \$ 400.00 | \$ 400 |                   |
| Lodge Cleaning and Resetting |           |           |           | \$ 200.00 | \$ 400.00 | \$ 400.00 | \$ 400.00 | \$ 400 | Required w rental |
| Decoration Removal           |           |           |           | \$ 150.00 | \$ 200.00 | \$ 200.00 | \$ 200.00 | \$ 250 |                   |
| Bathroom Cleaning            | \$ 100.00 | \$ 100.00 | \$ 100.00 | N/A       | N/A       | N/A       | N/A       |        |                   |
| Garbage Removal              | \$ 50.00  | \$ 50.00  | \$ 50.00  | N/A       | N/A       | N/A       | N/A       |        |                   |

NOTES:  
Fishcreek Daily Rental includes Day Before Starting 12pm- Events end at 12am, cleaning until 2am

| Mission Ridge           |            |            |            |           |          |          |               | Notes         |
|-------------------------|------------|------------|------------|-----------|----------|----------|---------------|---------------|
| Category                | Ages 25-69 | Ages 18-24 | Ages 13-17 | Ages 8-12 | Ages 70+ | Ages 0-7 |               |               |
| Season Pass             | \$ 789     | \$ 589     | \$ 449     | \$ 129    | \$ 399   | \$ 10    | 26/27 Rates * |               |
| Lift Ticket             | \$ 115     | \$ 105     | \$ 95      | \$ 85     | \$ 45    | \$ 9     | *             |               |
| Half Day                | \$ 95      | \$ 85      | \$ 65      | \$ 55     | \$ 40    | \$ 9     | *             |               |
| Rental Package          | \$ 63      | \$ 63      | \$ 63      | \$ 63     | \$ -     |          |               |               |
| Half Day Rental Package | \$ 53      | \$ 53      | \$ 53      | \$ 53     | \$ -     |          |               | * Uphill \$10 |

| Montana Snow Bowl       |        |         |           |          |          |  | Notes        |
|-------------------------|--------|---------|-----------|----------|----------|--|--------------|
| Category                | Adult  | Student | Ages 6-12 | Ages 60+ | Ages 0-5 |  |              |
| Season Pass             | \$ 882 | \$ 804  | \$ 347    | \$ 804   | \$ 15    |  | 25/26 Rates* |
| Lift Ticket             | \$ 82  | \$ 78   | \$ 37     | \$ 78    | \$ -     |  | *            |
| Half Day                | \$ 75  | \$ 75   | \$ 37     | \$ 75    | \$ -     |  | *            |
| Rental Package          | \$ 40  | \$ 40   | \$ 30     | \$ 30    | \$ 30    |  | *            |
| Half Day Rental Package | \$ 30  | \$ 30   | \$ 25     | \$ 25    | \$ 25    |  | *            |

| Hoo Doo                 |            |            |           |           |          |         |            |          |              |
|-------------------------|------------|------------|-----------|-----------|----------|---------|------------|----------|--------------|
| Category                | Ages 18-64 | Ages 11-12 | Ages 0-10 | Ages 0-10 | Ages 65+ | College | Ages 13-18 | Ages 75+ |              |
| Season Pass             | \$ 749     | \$ 159     | \$ 199    | \$ 39     | \$ 425   | \$ 499  | \$ 425     | \$ 49    | 25/26 Rates* |
| Lift Ticket             | \$ 89      | \$ 50      | \$ -      | \$ -      | \$ 50    | \$ 89   |            |          | *            |
| Half Day                | \$ 79      | \$ 45      | \$ -      | \$ -      | \$ 45    | \$ 79   |            |          | *            |
| Rental Package          | \$ 49      | \$ 39      | \$ 39     | \$ 39     | \$ 34    | \$ 49   | \$ 49      | \$ 34    | *            |
| Half Day Rental Package | \$ -       | \$ -       | \$ -      | \$ -      | \$ -     | \$ -    | \$ -       | \$ -     | *            |

| Shasta                  |            |            |           |          |            |            |          |          |              |
|-------------------------|------------|------------|-----------|----------|------------|------------|----------|----------|--------------|
| Category                | Ages 18-64 | Ages 13-17 | Ages 8-12 | Ages 5-7 | Ages 65-69 | Ages 70-84 | Ages 85+ | Ages 0-4 |              |
| Season Pass             | \$ 429     | \$ 299     | \$ 169    | \$ 99    | \$ 199     | \$ 149     | \$ -     | \$ -     | 26/27 Rates* |
| Lift Ticket             | \$ 109     | \$ 109     | \$ 59     | \$ 29    | \$ 79      | \$ 79      | \$ 79    | \$ 29    | *            |
| Half Day                | \$ 64      | \$ 64      | \$ 39     | \$ 29    | \$ 59      | \$ 59      | \$ 59    | \$ 29    | *            |
| Rental Package          | \$ 50      | \$ 50      | \$ 40     | \$ 30    | \$ 40      | \$ 40      | \$ 40    | \$ 30    | *            |
| Half Day Rental Package | \$ 40      | \$ 40      | \$ 35     | \$ 25    | \$ 35      | \$ 35      | \$ 35    | \$ 25    | *            |

| Brundage                |            |            |            |            |           |          |          |              |
|-------------------------|------------|------------|------------|------------|-----------|----------|----------|--------------|
| Category                | Ages 26-69 | Ages 19-25 | Ages 13-18 | Ages 11-12 | Ages 0-10 | Ages 70+ | Military |              |
| Season Pass             | \$ 729     | \$ 519     | \$ 249     | \$ 199     | \$ 49     | \$ 519   | \$ 519   | 26/27 Rates* |
| Peak Lift Ticket        | \$ 127     | \$ 127     | \$ 95      | \$ 75      | \$ 75     | \$ 97    | \$ -     | *            |
| Lift Ticket             | \$ 117     | \$ 117     | \$ 85      | \$ 65      | \$ 65     | \$ 87    | \$ -     | *            |
| Half Day                | \$ 97      | \$ 97      | \$ 97      | \$ 29      | \$ 29     | \$ -     | \$ -     | *            |
| Rental Package          | \$ 59      | \$ 59      | \$ 59      | \$ 45      | \$ 45     | \$ -     | \$ -     | *            |
| Half Day Rental Package | \$ -       | \$ -       | \$ -       | \$ -       | \$ -      | \$ -     | \$ -     | *            |

| Red Lodge               |             |            |            |           |              |           |              |
|-------------------------|-------------|------------|------------|-----------|--------------|-----------|--------------|
| Category                | Adult 16-24 | Teen 13-18 | Child 6-12 | Young 0-5 | Senior 65-69 | Super 70+ |              |
| Season Pass             | \$ 599      | \$ 499     | \$ 499     | \$ 299    | \$ 599       | \$ 399    | 26/27 Rates* |
| Lift Ticket             | \$ 99       | \$ 79      | \$ 39      | \$ -      | \$ 89        | \$ 43     | *            |
| Half Day                | \$ -        | \$ -       | \$ -       | \$ -      | \$ -         | \$ -      | *            |
| Rental Package          | \$ 54       | \$ 54      | \$ 43      | \$ 43     | \$ 54        | \$ 54     | *            |
| Half Day Rental Package | \$ -        | \$ -       | \$ -       | \$ -      | \$ -         | \$ -      | *            |

| Silver Mountain         |            |            |           |          |            |          |         |          |              |
|-------------------------|------------|------------|-----------|----------|------------|----------|---------|----------|--------------|
| Category                | Ages 24-61 | Ages 18-23 | Ages 7-17 | Ages 0-6 | Ages 62-69 | Ages 70+ | College | Military |              |
| Season Pass             | \$ 509     | \$ 399     | \$ 349    | \$ 55    | \$ 469     | \$ 339   | \$ 399  | \$ 459   | 26/27 Rates* |
| Peak Lift Ticket        | \$ 79      | \$ 75      | \$ 64     | \$ -     | \$ 79      | \$ 75    | \$ 75   | \$ 75    | *            |
| Lift Ticket             | \$ 76      | \$ 76      | \$ 59     | \$ -     | \$ 76      | \$ 69    | \$ 69   | \$ 69    | *            |
| Half Day                | \$ 62      | \$ 62      | \$ 52     | \$ -     | \$ 62      | \$ 60    | \$ 60   | \$ 60    | *            |
| Rental Package          | \$ 44      | \$ 44      | \$ 38     | \$ 18    | \$ 44      | \$ 44    | \$ -    | \$ -     | *            |
| Half Day Rental Package | \$ 39      | \$ 39      | \$ 32     | \$ 18    | \$ 31      | \$ 39    | \$ -    | \$ -     | *            |

| Monarch Mountain        |            |           |           |          |            |         |          |         |          |              |
|-------------------------|------------|-----------|-----------|----------|------------|---------|----------|---------|----------|--------------|
| Category                | Ages 19-61 | Ages 7-18 | Ages 7-12 | Ages 0-6 | Ages 62-68 | College | Military | Veteran | Ages 69+ |              |
| Season Pass             | \$ 559     | \$ 329    | \$ -      | \$ 25    | \$ 439     | \$ 439  | \$ 299   | \$ 489  | \$ 25    | 26/27 Rates* |
| Lift Ticket             | \$ 149     | \$ 129    | \$ 109    | \$ -     | \$ 129     | \$ -    | \$ -     | \$ -    | \$ -     | *            |
| Half Day                | \$ 99      | \$ 79     | \$ 69     | \$ -     | \$ 79      | \$ -    | \$ -     | \$ -    | \$ -     | *            |
| Rental Package          | \$ 49      | \$ 49     | \$ 39     | \$ 29    | \$ -       | \$ -    | \$ -     | \$ -    | \$ -     | *            |
| Half Day Rental Package | \$ 37      | \$ 37     | \$ 30     | \$ 22    | \$ -       | \$ -    | \$ -     | \$ -    | \$ -     | *            |

| White Pass              |            |           |          |          |          | Notes                                     |
|-------------------------|------------|-----------|----------|----------|----------|---|
|                         |            |           |          |          |          | <i>they charge \$5 for the media card</i> |
| Category                | Ages 17-72 | Ages 9-16 | Ages 0-8 | Ages 73+ | Military |   |
| Season Pass             | \$ 869     | \$ 419    | \$ 40    | \$ 40    | \$ 699   | 26/27 Rates*                              |
| Lift Ticket             | \$ 89      | \$ 55     | \$ 5     | \$ 5     | \$ 67    | *   |
| Half Day                | \$ 39      | \$ 20     | \$ 5     | \$ 5     | \$ -     | *   |
| Rental Package          | \$ 54      | \$ 38     | \$ 38    | \$ 54    | \$ -     | *   |
| Half Day Rental Package | \$ 44      | \$ 28     | \$ 28    | \$ 44    | \$ -     | *   |

| 49 North                |        |        |          |         |          |            |              |
|-------------------------|--------|--------|----------|---------|----------|------------|--------------|
| Category                | Adult  | Youth  | Ages 0-6 | College | Military | Master 70+ |              |
| Season Pass             | \$ 499 | \$ 299 | \$ 20    | \$ 369  | \$ 399   | \$ 249     | 26/27 Rates* |
| Lift Ticket             | \$ 79  | \$ 62  | \$ 5     | \$ 69   | \$ 69    | \$ 62      | *            |
| Half Day                | \$ 56  | \$ 46  | \$ 5     | \$ 49   | \$ 49    | \$ 46      | *            |
| Rental Package          | \$ 40  | \$ 36  | \$ 21    | \$ -    | \$ -     | \$ -       | *            |
| Half Day Rental Package | \$ 36  | \$ 34  | \$ 19    | \$ -    | \$ -     | \$ -       | *            |

| Average Across All 10 Comparable Resorts |             |            |            |           |              |           |           | Notes  |
|--|-------------|------------|------------|-----------|--------------|-----------|-----------|--|
|  |             |            |            |           |              |           |           | <i>*Tier 1 rates used for season pass comparison</i> |
| Category                                 | Adult 19-64 | Teen 13-18 | Youth 7-12 | Child 0-6 | Senior 65-74 | Super 75+ | College   | Military   |
| Season Pass                              | \$ 661.30   | \$ 404.00  | \$ 292.22  | \$ 118.11 | \$ 484.13    | \$ 369.22 | \$ 426.50 | \$ 433.00  |
| Lift Ticket                              | \$ 100.83   | \$ 80.18   | \$ 60.36   | \$ 31.00  | \$ 83        | \$ 64.63  | \$ 75.50  | \$ 70.00   |
| Half Day                                 | \$ 66.60    | \$ 57      | \$ 32.22   | \$ 24.60  | \$ 53.33     | \$ 34.89  | \$ 62.67  | \$ 54.50   |
| Rental Package                           | \$ 49.78    | \$ 47.42   | \$ 41.44   | \$ 35.60  | \$ 31.78     | \$ 32.75  | \$ 49.00  | \$ -   |
| Half Day Rental Package                  | \$ 30       | \$ 27.13   | \$ 25.88   | \$ 21.00  | \$ 27        | \$ 23.83  | \$ -      | \$ -   |

| Eaglecrest Pricing      |             |            |            |           |              |           |           |           |                  |
|-------------------------|-------------|------------|------------|-----------|--------------|-----------|-----------|-----------|------------------|
| Category                | Adult 19-64 | Teen 13-18 | Youth 7-12 | Child 0-6 | Senior 65-74 | Super 75+ | College   | Military  |                  |
| Season Pass             | \$ 630.00   | \$ 330.00  | \$ 180.00  | \$ 32.00  | \$ 510.00    | \$ -      | \$ 550.00 | \$ 550.00 | *25/26 Rates     |
| Lift Ticket             | \$ 75.00    | \$ 54.00   | \$ 36.00   | \$ 13.00  | \$ 62        | \$ 62.00  | \$ 58.00  | \$ 58.00  | *                |
| Half Day                | \$ 60.00    | \$ 40      | \$ 28.00   | \$ -      | \$ 47.00     | \$ 47.00  | \$ 60.00  | \$ 60.00  | *                |
| Rental Package          | \$ 49.00    | \$ 39.00   | \$ 35.00   | \$ 21.00  | \$ 49.00     | \$ 49.00  | \$ -      | \$ -      | *                |
| Half Day Rental Package | \$ -        | \$ -       | \$ -       | \$ -      | \$ -         | \$ -      | \$ -      | \$ -      | *No longer offer |

| Difference              |             |            |             |            |              |             |            |            |  |
|-------------------------|-------------|------------|-------------|------------|--------------|-------------|------------|------------|--|
|                         |             |            |             |            |              |             |            |            | <i>*in parantheses reflects where we are cheaper then our average competitor</i> |
| Category                | Adult 19-64 | Teen 13-18 | Youth 7-12  | Child 0-6  | Senior 65-74 | Super 75+   | College    | Military   |  |
| Season Pass             | \$ (31.30)  | \$ (74.00) | \$ (112.22) | \$ (86.11) | \$ 25.88     | \$ (369.22) | \$ 123.50  | \$ 117.00  |  |
| Lift Ticket             | \$ (25.83)  | \$ (26.18) | \$ (24.36)  | \$ (18.00) | \$ (21.40)   | \$ (2.63)   | \$ (17.50) | \$ (12.00) |  |
| Half Day                | \$ (6.60)   | \$ (17.09) | \$ (4.22)   | \$ (24.60) | \$ (6.33)    | \$ 12.11    | \$ (2.67)  | \$ 5.50    |  |
| Rental Package          | \$ (0.78)   | \$ (8.42)  | \$ (6.44)   | \$ (14.60) | \$ 17.22     | \$ 16.25    | \$ -       | \$ -       |  |
| Half Day Rental Package | \$ (30.36)  | \$ (27.13) | \$ (25.88)  | \$ (21.00) | \$ (26.75)   | \$ (23.83)  | \$ -       | \$ -       |  |

\*\*Season Passes vary between 25/26 & 26/27 rates as noted. Passes are at the lowest tier pricing for spring pass sales.  
\*\*Day Tickets are 25/26 rates