



EAGLECREST BOARD OF DIRECTORS AGENDA

January 8, 2026 at 5:30 PM

Assembly Chambers/Zoom Webinar

<https://juneau.zoom.us/j/88555371873> or 1-253-215-8782 Webinar ID: 885 5537 1873

- A. ROLL CALL
- B. APPROVAL OF AGENDA
- C. APPROVAL OF MINUTES
- D. PUBLIC PARTICIPATION
- E. MANAGERS REPORT
- F. AGENDA TOPICS
 - 1. GONDOLA UPDATE
 - 2. FY27 BUDGETING PROCESS UPDATE
 - 3. CHAIR REAPPOINTMENT
- G. COMMITTEE REPORTS
- H. LIAISON REPORT
- I. BOARD OF DIRECTORS' COMMENTS AND QUESTIONS
- J. EXECUTIVE SESSION
 - 4. GM PERFORMANCE EVALUATION
- K. NEXT MEETING DATE
 - 5. FEBRUARY 5TH
- L. ADJOURNMENT

Eaglecrest Ski Area Board of Directors – Meeting Minutes

Roll Call

Board Members Present: Wayne Stevens, Sean O'Neill, Thor Lindstrom, Kevin Krine, Brandon Cullum, Hannah Shively
Staff Present: Craig Simmons, Mountain Manager
Assembly Liaison: Neil

Agenda Adjustments & Approval of Minutes

No adjustments to the agenda. Motion approved.

Public Participation

Public comment limited to three minutes. Attendees instructed to raise hands in Zoom chat.

Guest – Fred, Juneau Nordic Ski Club

Club serves 600–900 members annually. Invited board to annual meeting December 10th at Alaska Brewery.

Manager's Report

Snowfall ongoing. One-year anniversary marked. Marketing staff Tracy and Greg hired. Revenue Coordinator Emily starting. Ski sale boosted revenue.

Snow Sports Staffing

HR approved hiring additional instructors including unbudgeted roles.

Haunted House

Raised over \$8,000 for Books to Boards.

Ticket Scanning

New scanners ordered. More lift operators hired.

Employee Housing

7 returning J1s, 11 new.

Safety Ops Plan

Being rewritten with Mt. Baker support.

Lift Inspections

Scheduled for Monday the 17th.

Snowcat

New snowcat delivered.

Snowmaking

Vendor walkthroughs scheduled.

Ptarmigan

Drive shaft and couplers replaced.

Finance

Revenue behind last year but expected. Budgets reviewed.

Closing

Meeting adjourned.

General Manager (GM) Update

We are now one month into operations and, like much of the community, are navigating an atypical early-season snowpack. While not our traditional snow profile, conditions have been effective for filling low-coverage areas. Crews have also harvested snow from the parking lot to build base coverage at the Hooter lift.

Historically, Fish Creek Road has been designated as a state-maintained roadway. For the 2025–2026 season, the State and City entered into an agreement for the city to assume maintenance responsibilities from December 1 through April 1. This transition has been in development over the past three seasons.

The City Streets Department is currently expanding Fish Creek Road to improve access and traffic flow.

We have also initiated the FY27 budget development process and are concurrently preparing Capital Improvement Program (CIP) requests for FY27.

Ptarmigan Lift Update

All required state certifications have been received. We are currently awaiting final inspection from our insurance provider to authorize full operations. An update will be provided as soon as the inspection is complete, and the lift is cleared for service.

Water System Update – Fish Creek Lodge

We experienced a significant water main failure beneath Fish Creek Lodge. The break was not freeze-related but resulted from aging infrastructure. Repair work began immediately; however, during the repair process, a separate water line supplying the building's heating system was inadvertently damaged.

Because the heating system operates on a closed-loop system, water had to be trucked to the mountain to refill the system before work on the main line could continue. This created an unavoidable delay in completing the initial repair.

Once the main water line was restored, a temporary line was installed to Waterworks, as the original line had frozen while the system was offline. When water flow was re-established, system gauges immediately indicated abnormally high pressure, suggesting a freeze or obstruction elsewhere within the distribution network.

Contractor access to the site was delayed due to the holiday period and significant snowfall. Once crews were able to return, they pressure-tested the line running from

Waterworks to the storage tanks and confirmed an obstruction within that section of the system.

We are now scheduled with a contractor to install a supplemental line from Waterworks to the storage tanks, with the goal of completing this work within the week. Once the supplemental line is installed, we will begin refilling the 27,000-gallon storage tank. If the six-inch main line from the tanks to the lodge is unobstructed—as we anticipate, but cannot confirm until water is flowing—water service to the lodge will be restored.

Following restoration, water samples will be collected and submitted for laboratory testing, which is required prior to authorizing potable use. We remain hopeful that no additional damage or leaks will be identified once the system is fully pressurized.

At this time, operations remain within OSHA standards while final restoration work continues. Additional updates will be provided as milestones are reached.

Mountain Operations (Mtn Ops)

With recent snowfall, crews are actively working to pack and groom trails. Progress has been impacted by ongoing snowcat mechanical issues; however, a contractor is currently on site and assisting with repairs.

We are developing a plan to have the lift inspected and operational next week. Additionally, two contractors are working collaboratively on a snowmaking improvement plan.

We have received a quote for replacing and upgrading lighting infrastructure to support the return of night skiing. Meetings have also taken place with Doppelmayr regarding replacement of the Ptarmigan chairlift, and next steps are being identified to keep the project moving forward.

Snowsports School (SSS)

Snowsports School successfully hosted three Holiday Camps with a total of 125 registered students. Staff also coordinated a well-received Christmas Eve Celebration event.

January 3rd and 4th marked the start of the first multi-week Snowsports programs. We were able to move many students off the waitlist and expand daily lesson offerings as staffing and conditions allowed.

The Homeschool Program begins January 7th–9th, and the first School Group Visit is scheduled for January 9th.

Retail, Rentals & Repairs (RRR)

The Repair Shop has remained very busy with new equipment setups, adjustments, and service work. A large portion of our 50th Season merchandise has arrived and is now available, with additional items still pending delivery.

Rental operations have been steady, with staff completing inventory, removing summer wax, and preparing equipment for programs and daily lesson demand.

Base Operations

Primary operational focus continues to be the water system. While the situation remains dynamic, a revised plan is in place, and Harris Plumbing is scheduled to address remaining issues as quickly as possible.

All shuttle vans have been returned to service and are fully operational.

A new Kitchen Supervisor has been hired and has completed all required certifications to ensure food service and regulatory compliance.

Marketing & Communications

Marketing and Communications efforts have focused on strengthening long-term Passholder value through enhanced benefits, consistent communication touchpoints, and year-round engagement strategies. Emphasis has been placed on building deeper relationships with existing passholders while expanding overall community connection to the mountain.

Organic digital content has driven significant growth, with social media reach and views increasing from approximately 60,000 to 380,000. This growth has been achieved without paid advertising by prioritizing timely Operations updates, highlighting Mountain personality, and promoting programs and events.

Direct communication with passholders and newsletter subscribers remain highly effective, with an average open rate of 49%. The team continues daily website updates and frequent digital posts focused on Operations, Community stories, and Events to ensure transparent and timely communication.

Content has also highlighted partner organizations that share and enrich the mountain experience, including Nordic Club, Edventure, Ski Club, ORCA/SAIL, Luge, and others—

reinforcing the mountain's role as a hub for recreation, education, and community partnership.

Ski Patrol / Mountain Safety

Seasonal training has been successfully completed, and Ski Patrol has transitioned to full operational duties.

The Hooter Hut has proven to be a valuable addition, serving as an effective operator outpost and improving on-hill response capabilities.

Patrol coordinated and led an after-action review following recent power outages to assess procedures and identify areas for improvement. Despite outages, mountain operations were maintained safely and effectively throughout the events.

Accounting Units Actual vs Budget

Accounting Units 235280101 - Operations

Budget Year 2026

Report data returned based on the user's security permissions.

GL Category	GL Account	Budget	Actual	Variance
Expenses				
Commodities & Services				
	5201-0000 - Mileage	-	221	221
	5202-0000 - Travel & Training	8,390	(526)	(8,916)
	5204-0000 - Recruiting	-	(1,500)	(1,500)
	5310-0000 - Telephone	20,475	8,562	(11,913)
	5320-0000 - Printing	-	24	24
	5322-0000 - Advertising	-	-	-
	5330-0000 - Rents	-	990	990
	5333-0000 - Fuel Oil & Propane	1,100	1,000	(100)
	5360-0000 - Equipment Rentals	-	-	-
	5362-0000 - Fleet Replacement Reserve	335,000	335,000	-
	5370-0000 - Specialty & Property	157,800	157,800	-
	5375-0000 - General Liab, Auto & EE Practice	1,100	1,100	-
	5380-0000 - Dues & Subscriptions	4,500	1,455	(3,045)
	5390-0000 - Contractual Services	120,000	85,828	(34,172)
	5394-0000 - Full Cost Allocation	523,100	523,100	-
	5395-0000 - Medical Professional Services	-	-	-
	5397-0000 - Bank Card Fees	120,000	76,385	(43,615)
	5420-0000 - COVID Materials & Services	-	-	-
	5480-0000 - Office Supplies	2,800	123	(2,677)
	5481-0000 - Postage & Parcel Post	500	-	(500)
	5488-0000 - Uniforms & Safety Equipment	-	-	-
	5490-0000 - Materials & Commodities	15,000	10,967	(4,033)
	5494-0000 - Loss Contingency	-	-	-
	5496-0000 - Minor Equipment	-	-	-
	7005-0000 - Reimbursable Expense - External	-	-	-
Total Commodities & Services		1,309,765	1,200,528	(109,237)
Personnel Services				
	5100-0000 - Vacancy Factor	-	-	-
	5110-0000 - Salaries	618,780	205,684	(413,096)

Accounting Units Actual vs Budget

Accounting Units 235280101 - Operations

Budget Year 2026

Report data returned based on the user's security permissions.

GL Category	GL Account	Budget	Actual	Variance
	5111-0000 - Overtime	-	1,973	1,973
	5116-0000 - Accrued Leave	-	24,651	24,651
	5120-0000 - Benefits	335,286	112,024	(223,262)
	5121-0000 - Deferred Comp Employer Match	6,300	1,045	(5,255)
	5130-0000 - Workers Compensation	62,700	62,700	-
	5141-0000 - All Other Workforce	(64,120)	-	64,120
	5160-0000 - Bonuses	-	343	343
Total Personnel Services		958,946	408,421	(550,526)
Total Expenses		2,268,711	1,608,949	(659,762)
Revenues				
Other				
	4110-0000 - Donation Revenues	100,000	-	(100,000)
	4700-0000 - Cash Over/Short	100	(230)	(330)
	4799-0000 - Miscellaneous Revenue	-	258	258
Total Other		100,100	28	(100,072)
Program				
	4310-0002 - Bus Pass Sales	6,500	-	(6,500)
	4330-0000 - Annual Revenue	-	-	-
	4380-0000 - Contracted Service Revenue	62,000	-	(62,000)
	4410-0000 - Permit Revenues	170,000	18,846	(151,154)
	4514-0000 - Gift Certificate & Promotion	5,000	996	(4,004)
	4550-0000 - Facility Rental Revenue	70,000	17,458	(52,542)
	4560-0001 - Locker Rental	85,000	93,698	8,698
	4570-0000 - Land Lease Revenue	10,600	-	(10,600)
Total Program		409,100	130,999	(278,101)
Total Revenues		509,200	131,027	(378,173)
Net Total		(1,759,511)	(1,477,922)	281,589

Accounting Units Actual vs Budget

Accounting Units 235280201 - Operations

Budget Year 2026

Report data returned based on the user's security permissions.

GL Category	GL Account	Budget	Actual	Variance
Expenses				
Commodities & Services				
	5201-0000 - Mileage	-	-	-
	5202-0000 - Travel & Training	9,880	3,121	(6,759)
	5205-0000 - Contractual Training	-	1,650	1,650
	5320-0000 - Printing	-	-	-
	5340-0000 - Repairs	2,500	-	(2,500)
	5380-0000 - Dues & Subscriptions	600	-	(600)
	5390-0000 - Contractual Services	600	875	275
	5483-0000 - Foul Weather Gear	1,200	-	(1,200)
	5488-0000 - Uniforms & Safety Equipment	5,500	-	(5,500)
	5490-0000 - Materials & Commodities	35,000	19,089	(15,911)
	5496-0000 - Minor Equipment	1,500	384	(1,116)
Total Commodities & Services		56,780	25,119	(31,661)
Personnel Services				
	5100-0000 - Vacancy Factor	-	-	-
	5110-0000 - Salaries	269,605	72,705	(196,899)
	5111-0000 - Overtime	28,000	3,885	(24,115)
	5116-0000 - Accrued Leave	-	2,980	2,980
	5120-0000 - Benefits	37,626	16,819	(20,807)
	5121-0000 - Deferred Comp Employer Match	420	-	(420)
Total Personnel Services		335,650	96,389	(239,261)
Total Expenses		392,430	121,508	(270,922)
Net Total		(392,430)	(121,508)	270,922

Accounting Units Actual vs Budget

Accounting Units 235280301 - Operations

Budget Year 2026

Report data returned based on the user's security permissions.

GL Category	GL Account	Budget	Actual	Variance
Expenses				
Commodities & Services				
	5202-0000 - Travel & Training	-	997	997
	5204-0000 - Recruiting	6,000	-	(6,000)
	5333-0000 - Fuel Oil & Propane	2,500	2,200	(300)
	5380-0000 - Dues & Subscriptions	150	-	(150)
	5390-0000 - Contractual Services	60,000	227,389	167,389
	5483-0000 - Foul Weather Gear	1,200	-	(1,200)
	5488-0000 - Uniforms & Safety Equipment	5,000	-	(5,000)
	5490-0000 - Materials & Commodities	45,000	14,102	(30,898)
	5496-0000 - Minor Equipment	4,000	-	(4,000)
Total Commodities & Services		123,850	244,687	120,837
Personnel Services				
	5100-0000 - Vacancy Factor	-	-	-
	5110-0000 - Salaries	128,243	14,918	(113,326)
	5111-0000 - Overtime	21,000	1,024	(19,976)
	5116-0000 - Accrued Leave	-	388	388
	5120-0000 - Benefits	11,681	5,047	(6,634)
Total Personnel Services		160,925	21,377	(139,548)
Total Expenses		284,775	266,064	(18,711)
Net Total		(284,775)	(266,064)	18,711

Accounting Units Actual vs Budget

Accounting Units 235280401 - Operations

Budget Year 2026

Report data returned based on the user's security permissions.

GL Category	GL Account	Budget	Actual	Variance
Expenses				
Commodities & Services				
	5201-0000 - Mileage	300	-	(300)
	5202-0000 - Travel & Training	10,280	(2,098)	(12,378)
	5204-0000 - Recruiting	3,000	-	(3,000)
	5333-0000 - Fuel Oil & Propane	500	-	(500)
	5340-0000 - Repairs	2,000	-	(2,000)
	5360-0000 - Equipment Rentals	2,000	110	(1,890)
	5380-0000 - Dues & Subscriptions	1,200	-	(1,200)
	5389-0000 - Fleet Gasoline	-	-	-
	5390-0000 - Contractual Services	7,200	16,717	9,517
	5480-0000 - Office Supplies	300	27	(273)
	5483-0000 - Foul Weather Gear	1,200	-	(1,200)
	5488-0000 - Uniforms & Safety Equipment	4,000	-	(4,000)
	5490-0000 - Materials & Commodities	50,000	23,543	(26,457)
	5492-0000 - Gasoline & Oil	110,000	111,167	1,167
	5493-0000 - Chemicals	6,000	-	(6,000)
	5496-0000 - Minor Equipment	3,000	-	(3,000)
	7005-0000 - Reimbursable Expense - External	-	-	-
Total Commodities & Services		200,980	149,466	(51,514)
Personnel Services				
	5100-0000 - Vacancy Factor	-	-	-
	5110-0000 - Salaries	455,388	62,047	(393,340)
	5111-0000 - Overtime	28,000	13,174	(14,826)
	5116-0000 - Accrued Leave	-	1,701	1,701
	5120-0000 - Benefits	254,273	18,678	(235,596)
	5121-0000 - Deferred Comp Employer Match	1,400	-	(1,400)
	5141-0000 - All Other Workforce	-	-	-

Accounting Units Actual vs Budget

Accounting Units 235280401 - Operations

Budget Year 2026

Report data returned based on the user's security permissions.

GL Category	GL Account	Budget	Actual	Variance
	5160-0000 - Bonuses	-	-	-
	Total Personnel Services	739,061	95,600	(643,461)
	Total Expenses	940,041	245,066	(694,975)
	Net Total	(940,041)	(245,066)	694,975

Accounting Units Actual vs Budget

Accounting Units 235280501 - Operations

Budget Year 2026

Report data returned based on the user's security permissions.

GL Category	GL Account	Budget	Actual	Variance
Expenses				
Commodities & Services				
	5204-0000 - Recruiting	-	-	-
	5320-0000 - Printing	-	705	705
	5322-0000 - Advertising	-	-	-
	5332-0000 - Electricity	90,000	22,894	(67,106)
	5333-0000 - Fuel Oil & Propane	9,000	8,000	(1,000)
	5334-0000 - Refuse Disposal	10,000	4,039	(5,961)
	5340-0000 - Repairs	-	-	-
	5380-0000 - Dues & Subscriptions	1,700	1,480	(220)
	5390-0000 - Contractual Services	15,000	5,950	(9,050)
	5420-0000 - COVID Materials & Services	-	-	-
	5480-0000 - Office Supplies	1,500	538	(962)
	5488-0000 - Uniforms & Safety Equipment	4,000	-	(4,000)
	5490-0000 - Materials & Commodities	10,000	15,956	5,956
	5492-0000 - Gasoline & Oil	25,000	14,797	(10,203)
	5496-0000 - Minor Equipment	1,500	-	(1,500)
	7005-0000 - Reimbursable Expense - External	-	-	-
Total Commodities & Services		167,700	74,358	(93,342)
Personnel Services				
	5100-0000 - Vacancy Factor	-	-	-
	5110-0000 - Salaries	156,542	16,027	(140,515)
	5111-0000 - Overtime	7,840	589	(7,251)
	5116-0000 - Accrued Leave	-	10,606	10,606
	5120-0000 - Benefits	94,551	10,131	(84,420)
	5121-0000 - Deferred Comp Employer Match	840	-	(840)
	5141-0000 - All Other Workforce	(22,540)	-	22,540
Total Personnel Services		237,233	37,353	(199,880)
Total Expenses		404,933	111,711	(293,222)

Accounting Units Actual vs Budget

Accounting Units 235280501 - Operations

Budget Year 2026

Report data returned based on the user's security permissions.

GL Category	GL Account	Budget	Actual	Variance
Revenues				
Program				
	4310-0001 - Ski Lift Fees	350,000	787	(349,213)
	4330-0000 - Annual Revenue	1,200,000	691,475	(508,525)
Total Program		1,550,000	692,262	(857,738)
Total Revenues		1,550,000	692,262	(857,738)
Net Total		1,145,067	580,551	(564,516)

Accounting Units Actual vs Budget

Accounting Units 235280601 - Operations

Budget Year 2026

Report data returned based on the user's security permissions.

GL Category	GL Account	Budget	Actual	Variance
Expenses				
Commodities & Services				
	5202-0000 - Travel & Training	9,330	534	(8,796)
	5320-0000 - Printing	1,200	355	(845)
	5322-0000 - Advertising	300	-	(300)
	5380-0000 - Dues & Subscriptions	300	190	(110)
	5390-0000 - Contractual Services	-	-	-
	5480-0000 - Office Supplies	500	8	(492)
	5488-0000 - Uniforms & Safety Equipment	12,000	3,010	(8,990)
	5489-0000 - Uniform & Tool Allowance	2,500	-	(2,500)
	5490-0000 - Materials & Commodities	10,000	1,104	(8,896)
Total Commodities & Services		36,130	5,201	(30,929)
Personnel Services				
	5100-0000 - Vacancy Factor	-	-	-
	5110-0000 - Salaries	332,788	66,937	(265,850)
	5111-0000 - Overtime	8,400	2,734	(5,666)
	5116-0000 - Accrued Leave	-	(3,611)	(3,611)
	5120-0000 - Benefits	104,204	23,035	(81,169)
Total Personnel Services		445,392	89,096	(356,296)
Total Expenses		481,522	94,297	(387,225)
Revenues				
Program				
	4310-0003 - Ski School Sales	284,500	71,095	(213,405)
Total Program		284,500	71,095	(213,405)
Total Revenues		284,500	71,095	(213,405)
Net Total		(197,022)	(23,202)	173,820

Accounting Units Actual vs Budget

Accounting Units 235280701 - Operations

Budget Year 2026

Report data returned based on the user's security permissions.

GL Category	GL Account	Budget	Actual	Variance
Expenses				
Commodities & Services				
	5333-0000 - Fuel Oil & Propane	-	-	-
	5340-0000 - Repairs	2,000	-	(2,000)
	5380-0000 - Dues & Subscriptions	-	-	-
	5390-0000 - Contractual Services	119,000	103,000	(16,000)
	5490-0000 - Materials & Commodities	11,000	454	(10,546)
	5496-0000 - Minor Equipment	2,000	-	(2,000)
Total Commodities & Services		134,000	103,454	(30,546)
Personnel Services				
	5100-0000 - Vacancy Factor	-	-	-
	5110-0000 - Salaries	47,959	10,785	(37,174)
	5111-0000 - Overtime	4,900	132	(4,768)
	5116-0000 - Accrued Leave	-	(7,781)	(7,781)
	5120-0000 - Benefits	3,554	8,227	4,673
Total Personnel Services		56,413	11,362	(45,051)
Total Expenses		190,413	114,817	(75,597)
Revenues				
Program				
	4420-0001 - Concession Fees	250,000	-	(250,000)
	4420-0002 - Vending Revenue	3,000	-	(3,000)
Total Program		253,000	-	(253,000)
Total Revenues		253,000	-	(253,000)
Net Total		62,587	(114,817)	(177,403)

Accounting Units Actual vs Budget

Accounting Units 235280801 - Operations

Budget Year 2026

Report data returned based on the user's security permissions.

GL Category	GL Account	Budget	Actual	Variance
Expenses				
Commodities & Services				
	5202-0000 - Travel & Training	1,000	-	(1,000)
	5320-0000 - Printing	500	-	(500)
	5390-0000 - Contractual Services	2,700	-	(2,700)
	5480-0000 - Office Supplies	1,500	-	(1,500)
	5484-0000 - Rental Inventory	35,000	26,006	(8,994)
	5486-0000 - Retail Hard Goods	4,000	4,394	394
	5487-0000 - Retail Soft Goods	42,000	23,777	(18,223)
	5489-0000 - Uniform & Tool Allowance	4,500	21	(4,479)
	5490-0000 - Materials & Commodities	17,000	13,638	(3,362)
Total Commodities & Services		108,200	67,835	(40,365)
Personnel Services				
	5100-0000 - Vacancy Factor	-	-	-
	5110-0000 - Salaries	161,993	37,058	(124,935)
	5111-0000 - Overtime	3,080	1,389	(1,691)
	5116-0000 - Accrued Leave	-	3,274	3,274
	5120-0000 - Benefits	52,566	19,451	(33,115)
	5141-0000 - All Other Workforce	-	-	-
Total Personnel Services		217,639	61,173	(156,466)
Total Expenses		325,839	129,008	(196,831)
Revenues				
Program				
	4420-0005 - Ski Repair Fee	40,000	1,671	(38,329)
	4510-0000 - Merchandise Sales	70,000	5,060	(64,940)
	4560-0002 - Ski Rental	150,000	14,471	(135,529)
Total Program		260,000	21,202	(238,798)
Total Revenues		260,000	21,202	(238,798)
Net Total		(65,839)	(107,806)	(41,967)

Accounting Units Actual vs Budget

Accounting Units 235280901 - Operations

Budget Year 2026

Report data returned based on the user's security permissions.

GL Category	GL Account	Budget	Actual	Variance
Expenses				
Commodities & Services				
	5201-0000 - Mileage	-	-	-
	5202-0000 - Travel & Training	6,510	-	(6,510)
	5204-0000 - Recruiting	-	-	-
	5320-0000 - Printing	16,000	2,798	(13,202)
	5322-0000 - Advertising	35,000	1,500	(33,500)
	5380-0000 - Dues & Subscriptions	2,500	240	(2,260)
	5390-0000 - Contractual Services	-	2,000	2,000
	5480-0000 - Office Supplies	-	-	-
	5490-0000 - Materials & Commodities	10,000	4,261	(5,739)
Total Commodities & Services		70,010	10,799	(59,211)
Personnel Services				
	5100-0000 - Vacancy Factor	-	-	-
	5110-0000 - Salaries	87,294	15,462	(71,832)
	5111-0000 - Overtime	7,000	1,998	(5,002)
	5116-0000 - Accrued Leave	-	233	233
	5120-0000 - Benefits	52,032	5,353	(46,679)
	5121-0000 - Deferred Comp Employer Match	420	-	(420)
	5160-0000 - Bonuses	-	-	-
Total Personnel Services		146,746	23,047	(123,699)
Total Expenses		216,756	33,846	(182,910)
Net Total		(216,756)	(33,846)	182,910

Accounting Units Actual vs Budget

Accounting Units 235281101 - Operations

Budget Year 2026

Report data returned based on the user's security permissions.

GL Category	GL Account	Budget	Actual	Variance
Expenses				
Commodities & Services				
	5336-0000 - Wastewater Service	5,000	-	(5,000)
	5340-0000 - Repairs	-	-	-
	5390-0000 - Contractual Services	105,000	90,000	(15,000)
	5480-0000 - Office Supplies	-	-	-
	5485-0000 - Inventory	3,000	-	(3,000)
	5490-0000 - Materials & Commodities	7,000	4,544	(2,456)
Total Commodities & Services		120,000	94,544	(25,456)
Total Expenses		120,000	94,544	(25,456)
Net Total		(120,000)	(94,544)	25,456

Accounting Units Actual vs Budget

Accounting Units 235281201 - Operations

Budget Year 2026

Report data returned based on the user's security permissions.

GL Category	GL Account	Budget	Actual	Variance
Expenses				
Commodities & Services				
	5363-0000 - Equipment Maintenance - Non-Fleet	90,000	43,040	(46,960)
	5390-0000 - Contractual Services	5,000	21,896	16,896
	5490-0000 - Materials & Commodities	57,500	3,921	(53,579)
Total Commodities & Services		152,500	68,858	(83,642)
Total Expenses		152,500	68,858	(83,642)
Net Total		(152,500)	(68,858)	83,642



Eaglecrest

Product Sales Summary

From 7/2/2023 to 1/3/2024

Category / Attribute / Product	Sold	Gross	Tax	Ex Tax
Tickets				
Adult (19+) / Porcupine Only	50	\$ 1,076.25	\$ 51.25	\$ 1,025.00
Adult (19+) / Ptarm Only Open!	134	\$ 4,725.00	\$ 225.00	\$ 4,500.00
Adult (19+) / All-Day/All-Lifts	308	\$ 8,098.15	\$ 385.65	\$ 7,712.50
Adult (19+) / All-Day/Lower Mtn	34	\$ 1,761.90	\$ 83.90	\$ 1,678.00
Adult (19+) / Half-Day/All-Lifts	44	\$ 2,765.70	\$ 131.70	\$ 2,634.00
Adult (19+) / Half-Day/Lower Mtn	16	\$ 625.80	\$ 29.80	\$ 596.00
Adult (19+) / All-Lifts/SKI PKG	33	\$ 3,430.35	\$ 163.35	\$ 3,267.00
Adult (19+) / All-Lifts/BOARD PKG	9	\$ 935.55	\$ 44.55	\$ 891.00
Teen (13-18) / Porcupine Only	9	\$ 207.90	\$ 9.90	\$ 198.00
Teen (13-18) / All-Day/All-Lifts	23	\$ 1,304.10	\$ 62.10	\$ 1,242.00
Teen (13-18) / All-Day/Lower Mtn	15	\$ 499.80	\$ 23.80	\$ 476.00
Teen (13-18) / Half-Day/All-Lifts	9	\$ 350.70	\$ 16.70	\$ 334.00
Teen (13-18) / Half-Day/Lower Mtn	6	\$ 176.40	\$ 8.40	\$ 168.00
Teen (13-18) / All-Lifts/SKI PKG	9	\$ 708.75	\$ 33.75	\$ 675.00
Teen (13-18) / All-Lifts/BOARD PKG	4	\$ 315.00	\$ 15.00	\$ 300.00
Youth (7-12) / Porcupine Only	12	\$ 277.20	\$ 13.20	\$ 264.00
Youth (7-12) / All-Day/All-Lifts	17	\$ 642.60	\$ 30.60	\$ 612.00
Youth (7-12) / All-Day/Lower Mtn	6	\$ 144.90	\$ 6.90	\$ 138.00
Youth (7-12) / Half-Day/All-Lifts	6	\$ 176.40	\$ 8.40	\$ 168.00
Youth (7-12) / Half-Day/Lower Mtn	15	\$ 249.90	\$ 11.90	\$ 238.00
Youth (7-12) / All-Lifts/SKI PKG	6	\$ 346.50	\$ 16.50	\$ 330.00
Youth (7-12) / All-Lifts/BOARD PKG	1	\$ 78.75	\$ 3.75	\$ 75.00
Child (6 & Younger) / All-Day/All-Lifts	16	\$ 0.00	\$ 0.00	\$ 0.00
Senior (65+) / Porcupine Only	1	\$ 23.10	\$ 1.10	\$ 22.00
Senior (65+) / All-Day/All-Lifts	3	\$ 195.30	\$ 9.30	\$ 186.00
Senior (65+) / Half-Day/All-Lifts	4	\$ 193.20	\$ 9.20	\$ 184.00
Senior (65+) / Half-Day/Lower Mtn	1	\$ 38.85	\$ 1.85	\$ 37.00
Senior (65+) / All-Lifts/SKI PKG	1	\$ 89.25	\$ 4.25	\$ 85.00
Military/College / Military - All-Lifts/All-Day	12	\$ 730.80	\$ 34.80	\$ 696.00
Military/College / College - All-Lifts/All-Day	23	\$ 1,400.70	\$ 66.70	\$ 1,334.00
Nordic Trail Fees / Adult-Senior-Teen	5	\$ 120.75	\$ 5.75	\$ 115.00
Comp & Specials / COMP	13	\$ 0.00	\$ 0.00	\$ 0.00
Bulk Tickets / Adult Bulk Ticket \$52 (25ea)	30	\$ 1,638.00	\$ 78.00	\$ 1,560.00
Bulk Tickets / Adult CG Bulk Ticket \$35	20	\$ 500.00	\$ 0.00	\$ 500.00

Category / Attribute / Product	Sold	Gross	Tax	Ex Tax
Bulk Tickets / Adult CG Bulk Ticket \$40	55	\$ 1,980.00	\$ 0.00	\$ 1,980.00
Bulk Tickets / Donation Bulk Ticket	55	\$ 0.00	\$ 0.00	\$ 0.00
Forgot Pass/Employee/Reprint / Forgot Pass	21	\$ 0.00	\$ 0.00	\$ 0.00
Forgot Pass/Employee/Reprint / Reprint All	39	\$ 0.00	\$ 0.00	\$ 0.00
Forgot Pass/Employee/Reprint / Reprint Lower	1	\$ 0.00	\$ 0.00	\$ 0.00
Forgot Pass/Employee/Reprint / EMP All	1	\$ 0.00	\$ 0.00	\$ 0.00
	1067	\$ 35,807.55	\$ 1,587.05	\$ 34,220.50
Season Pass				
Adult (19+) / Unlimited	1208	\$ 812,896.50	\$ 38,386.50	\$ 774,510.00
Adult (19+) / CBJ Employee Unlimited	46	\$ 28,980.00	\$ 1,380.00	\$ 27,600.00
Adult (19+) / CBJ Health Yourself EC Discount	49	\$ 1,543.50	\$ 0.00	\$ 1,543.50
Adult (19+) / 5 Visit	38	\$ 12,369.00	\$ 589.00	\$ 11,780.00
Adult (19+) / 10 Visit	28	\$ 12,474.00	\$ 594.00	\$ 11,880.00
Adult (19+) / Payment plan Additional	1	\$ 67.27	\$ 3.20	\$ 64.07
Senior (65+) / Unlimited	116	\$ 63,000.00	\$ 3,000.00	\$ 60,000.00
Super Senior (75+) / Unlimited Super Senior	30	\$ 0.00	\$ 0.00	\$ 0.00
College / College	67	\$ 36,561.00	\$ 1,741.00	\$ 34,820.00
Teen (13-18) / Unlimited	291	\$ 106,605.00	\$ 5,035.00	\$ 101,570.00
Teen (13-18) / 5 Visit	15	\$ 3,307.50	\$ 157.50	\$ 3,150.00
Teen (13-18) / 10 Visit	9	\$ 3,402.00	\$ 162.00	\$ 3,240.00
Youth (7-12) / Unlimited	324	\$ 64,021.50	\$ 3,031.50	\$ 60,990.00
Child (6 & younger) / Unlimited	176	\$ 5,880.00	\$ 280.00	\$ 5,600.00
Nordic / Nordic	51	\$ 7,969.50	\$ 379.50	\$ 7,590.00
Nordic / Nordic TEEN	8	\$ 798.00	\$ 38.00	\$ 760.00
Nordic / Nordic Add-on	155	\$ 7,980.00	\$ 380.00	\$ 7,600.00
Schools / 5th Graders	106	\$ 0.00	\$ 0.00	\$ 0.00
Schools / Books2Boards	40	\$ 0.00	\$ 0.00	\$ 0.00
Flex Pass / Flex Pass	179	\$ 31,106.25	\$ 1,481.25	\$ 29,625.00
Transferable / Transferable	15	\$ 16,170.00	\$ 770.00	\$ 15,400.00
Employee / Employee Unlimited	102	\$ 0.00	\$ 0.00	\$ 0.00
Employee / Employee Limited	2	\$ 0.00	\$ 0.00	\$ 0.00
Employee / Employee Dependent	28	\$ 708.75	\$ 33.75	\$ 675.00
Employee / EMP Food Voucher	328	\$ 0.00	\$ 0.00	\$ 0.00
Bus / Snow Bus	13	\$ 1,296.75	\$ 61.75	\$ 1,235.00
TRADE / TRADE	26	\$ 0.00	\$ 0.00	\$ 0.00
Replacement Passes / NEW Media Card	227	\$ 1,186.50	\$ 56.50	\$ 1,130.00
Flex Pass Discount / Flex Pass Discount	179	\$ 0.00	\$ 0.00	\$ 0.00
	3857	\$ 1,218,323.02	\$ 57,560.45	\$ 1,160,762.57
Office				
Gift Cards / Gift Card	24	\$ 1,988.25	\$ 0.00	\$ 1,988.25
Gift Cards / \$50 Gift Card	5	\$ 250.00	\$ 0.00	\$ 250.00

Category / Attribute / Product	Sold	Gross	Tax	Ex Tax
Gift Cards / \$100 Gift Card	2	\$ 200.00	\$ 0.00	\$ 200.00
Lockers / Individual	181	\$ 41,580.00	\$ 1,980.00	\$ 39,600.00
Lockers / Family	103	\$ 40,698.00	\$ 1,938.00	\$ 38,760.00
Lockers / Snowboard	8	\$ 1,671.60	\$ 79.60	\$ 1,592.00
Lockers / Corner	7	\$ 2,058.00	\$ 98.00	\$ 1,960.00
Snow Bus / One Way	2	\$ 10.00	\$ 0.00	\$ 10.00
Special Events / Christmas Celebration	79	\$ 1,185.00	\$ 0.00	\$ 1,185.00
Special Events / Snovember Ticket/Dinner	61	\$ 1,921.50	\$ 91.50	\$ 1,830.00
Special Events / Snovember Ticket Ind	194	\$ 3,055.50	\$ 145.50	\$ 2,910.00
Admin Service Fees / Lesson Admin Fee	2	\$ 100.00	\$ 4.76	\$ 95.24
Admin Service Fees / B2B Foundation	1	\$ 500.00	\$ 0.00	\$ 500.00
	669	\$ 95,217.85	\$ 4,337.36	\$ 90,880.49
Triple Play & BB Cards				
Youth (7-17) / Triple Play Pack	25	\$ 3,344.25	\$ 159.25	\$ 3,185.00
Adult (18+) / Triple Play Pack	16	\$ 2,184.00	\$ 104.00	\$ 2,080.00
Adult (18+) / Triple Play - Nordic Classic	1	\$ 136.50	\$ 6.50	\$ 130.00
	42	\$ 5,664.75	\$ 269.75	\$ 5,395.00
Programs - Youth				
Wee Ski / Wee Ski (3-6)	119	\$ 32,350.50	\$ 1,540.50	\$ 30,810.00
Powder Pilots (Ski) / Powder Pilots (6-7)	73	\$ 18,768.75	\$ 893.75	\$ 17,875.00
Mountain Explorers (Ski) / Mountain Explorers	70	\$ 16,537.50	\$ 787.50	\$ 15,750.00
Holiday Camp (Ski) / Holiday Camp First Timer	57	\$ 7,349.99	\$ 349.99	\$ 7,000.00
Holiday Camp (Ski) / Holiday Camp HTR &	27	\$ 3,543.75	\$ 168.75	\$ 3,375.00
Holiday Camp (Snowboard) / Holiday Camp	19	\$ 2,493.75	\$ 118.75	\$ 2,375.00
Holiday Camp (Snowboard) / Holiday Camp	2	\$ 262.50	\$ 12.50	\$ 250.00
Little Rippers (Snowboard) / Little Rippers (5-6)	4	\$ 1,092.00	\$ 52.00	\$ 1,040.00
Big Rippers (Snowboard) / Big Rippers (7-17)	9	\$ 2,126.25	\$ 101.25	\$ 2,025.00
5th Grade Series / 5th Grade Ski/Board Series	3	\$ 0.00	\$ 0.00	\$ 0.00
B2B / B2B Lesson	1	\$ 0.00	\$ 0.00	\$ 0.00
Summer Adventure Series / Summer	1	\$ 275.00	\$ 13.10	\$ 261.90
	385	\$ 84,799.99	\$ 4,038.09	\$ 80,761.90
Programs - Adult				
Mountain Skills & Tactics (Ski) / Mountain Skills	1	\$ 157.50	\$ 7.50	\$ 150.00
Women's Edge (Ski) / Women's Edge Series	3	\$ 472.50	\$ 22.50	\$ 450.00
Women's Edge (Snowboard) / Women's Edge	1	\$ 157.50	\$ 7.50	\$ 150.00
Early Season Success-Ski / Early Season	0	\$ 0.00	\$ 0.00	\$ 0.00
	5	\$ 787.50	\$ 37.50	\$ 750.00
Lessons				
Private Lessons / 1 Hour Private	2	\$ 149.63	\$ 7.13	\$ 142.50
Private Lessons / Add'l Person	1	\$ 52.50	\$ 2.50	\$ 50.00
Youth Group Lessons / Learn-to-SKI PKG	10	\$ 630.00	\$ 30.00	\$ 600.00
Youth Group Lessons / Learn-to-Board PKG	4	\$ 252.00	\$ 12.00	\$ 240.00

Category / Attribute / Product	Sold	Gross	Tax	Ex Tax
Youth Group Lessons / Group Lesson	3	\$ 105.00	\$ 5.00	\$ 100.00
Youth Group Lessons / 5th Grade Lesson	1	\$ 0.00	\$ 0.00	\$ 0.00
Tykes Group Lessons / Learn-to-Ride PKG	1	\$ 63.00	\$ 3.00	\$ 60.00
Tykes Group Lessons / Learn-to-SKI PKG	9	\$ 567.00	\$ 27.00	\$ 540.00
Adult Group Lessons / Employee Lesson	8	\$ 0.00	\$ 0.00	\$ 0.00
Adult Group Lessons / Learn-to-Board PKG	6	\$ 378.00	\$ 18.00	\$ 360.00
Adult Group Lessons / Learn-to-SKI PKG	12	\$ 756.00	\$ 36.00	\$ 720.00
Adult Group Lessons / \$45 Learn to Ski Special	1	\$ 47.25	\$ 2.25	\$ 45.00
	58	\$ 3,000.38	\$ 142.88	\$ 2,857.50
Rental				
SKI Daily Rentals / Adult 19-64	73	\$ 1,787.10	\$ 85.10	\$ 1,702.00
SKI Daily Rentals / Senior 65+	1	\$ 0.00	\$ 0.00	\$ 0.00
SKI Daily Rentals / Teen 13-18	46	\$ 831.60	\$ 39.60	\$ 792.00
SKI Daily Rentals / Youth 7-12	27	\$ 705.60	\$ 33.60	\$ 672.00
SKI Daily Rentals / Child 6 & under	14	\$ 264.60	\$ 12.60	\$ 252.00
Snowboard Daily Rentals / Adult 19-64	19	\$ 483.00	\$ 23.00	\$ 460.00
Snowboard Daily Rentals / Teen 13-18	23	\$ 264.60	\$ 12.60	\$ 252.00
Snowboard Daily Rentals / Youth 7-12	6	\$ 164.64	\$ 7.84	\$ 156.80
Nordic Daily Rentals / Nordic Classic Rental	4	\$ 189.00	\$ 9.00	\$ 180.00
Nordic Daily Rentals / Nordic Classic Rental	1	\$ 47.25	\$ 2.25	\$ 45.00
Half-Day SKI Rental / Adult 19-64	37	\$ 1,468.32	\$ 69.92	\$ 1,398.40
Half-Day SKI Rental / Teen 13-18	3	\$ 88.31	\$ 4.21	\$ 84.10
Half-Day SKI Rental / Youth 7-12	17	\$ 428.40	\$ 20.40	\$ 408.00
Half-Day Snowboard Rental / Adult 19-64	3	\$ 119.70	\$ 5.70	\$ 114.00
Half-Day Snowboard Rental / Teen 13-18	1	\$ 30.45	\$ 1.45	\$ 29.00
Helmet Rental / Helmet Rental	16	\$ 173.25	\$ 8.25	\$ 165.00
Poles ONLY / Poles Only	3	\$ 34.65	\$ 1.65	\$ 33.00
Snowboard Boot ONLY / Adult&Senior 18+	2	\$ 58.80	\$ 2.80	\$ 56.00
Snowboard Boot ONLY / Teen&Youth 7-17	5	\$ 120.75	\$ 5.75	\$ 115.00
Demo Skis / Rossignal Demo	6	\$ 210.00	\$ 10.00	\$ 200.00
Demo Skis / Volkl Demo	4	\$ 105.00	\$ 5.00	\$ 100.00
Season Rentals / SKI - Child (3-6) Season	21	\$ 3,858.75	\$ 183.75	\$ 3,675.00
Season Rentals / SKI - Youth 7-12 Season	46	\$ 10,867.50	\$ 517.50	\$ 10,350.00
Season Rentals / SKI - Teen 13-18 Season	7	\$ 1,800.75	\$ 85.75	\$ 1,715.00
Season Rentals / SKI - Adult 19-64 Season	6	\$ 1,833.30	\$ 87.30	\$ 1,746.00
Season Rentals / BOARD - Child (3-6) Season	1	\$ 183.75	\$ 8.75	\$ 175.00
Season Rentals / BOARD - Youth 7-12 Season	1	\$ 236.25	\$ 11.25	\$ 225.00
Season Rentals / BOARD - Teen 13-18	2	\$ 514.50	\$ 24.50	\$ 490.00
Season Rentals / BOARD - Adult 19-64 Season	3	\$ 929.25	\$ 44.25	\$ 885.00
Fitting Reservation / Pre-Fit Reservation	26	\$ 0.00	\$ 0.00	\$ 0.00
	424	\$ 27,799.07	\$ 1,323.77	\$ 26,475.30

Category / Attribute / Product	Sold	Gross	Tax	Ex Tax
Repair				
Repair / T/A: Test + Adjust	83	\$ 2,002.61	\$ 95.61	\$ 1,907.00
Repair / AMT: Alpine Mount	41	\$ 2,518.56	\$ 120.06	\$ 2,398.50
Repair / RMT: Alpine Remount	7	\$ 514.51	\$ 24.51	\$ 490.00
Repair / PMT: Paper Mount	1	\$ 89.25	\$ 4.25	\$ 85.00
Repair / RAM: Rail Mount	10	\$ 394.80	\$ 18.80	\$ 376.00
Repair / SBM: Snowboard Mount	1	\$ 18.90	\$ 0.90	\$ 18.00
Repair / Belt Wax	20	\$ 201.60	\$ 9.60	\$ 192.00
Repair / PWX: Pro Wax	63	\$ 1,512.20	\$ 72.20	\$ 1,440.00
Repair / Belt Wax Punch Card	4	\$ 252.54	\$ 12.04	\$ 240.50
Repair / EDG: Edges	8	\$ 189.04	\$ 9.04	\$ 180.00
Repair / E/W: Edges + Pro Wax	66	\$ 2,841.48	\$ 135.48	\$ 2,706.00
Repair / FT: Full Tune	9	\$ 564.39	\$ 26.89	\$ 537.50
Repair / Labor Misc \$10	11	\$ 54.11	\$ 2.61	\$ 51.50
Repair / HRL: Labor 1/2 Hr \$40	1	\$ 37.80	\$ 1.80	\$ 36.00
Repair / Additional Helicoil/Insert	1	\$ 9.00	\$ 0.43	\$ 8.57
Repair / Basket	1	\$ 4.73	\$ 0.23	\$ 4.50
Repair / Misc \$15	2	\$ 27.00	\$ 1.28	\$ 25.72
Repair / Misc \$20	1	\$ 105.02	\$ 5.00	\$ 100.02
Storage Fee / Storage 2 Weeks	1	\$ 10.50	\$ 0.50	\$ 10.00
Storage Fee / Storage 3 Weeks	4	\$ 126.00	\$ 6.00	\$ 120.00
	335	\$ 11,474.04	\$ 547.23	\$ 10,926.81
Grand Total:	6842	\$ 1,482,874.15	\$ 69,844.08	\$ 1,413,030.07



Eaglecrest Product Sales Summary

From 7/2/2024 to 1/3/2025

Category / Attribute / Product	Sold	Gross	Tax	Ex Tax
Tickets				
Adult (19+) / Porcupine Only	303	\$ 6,669.60	\$ 317.60	\$ 6,352.00
Adult (19+) / All-Day/All-Lifts	10	\$ 787.50	\$ 37.50	\$ 750.00
Teen (13-18) / Porcupine Only	70	\$ 1,562.40	\$ 74.40	\$ 1,488.00
Youth (7-12) / Porcupine Only	56	\$ 1,266.93	\$ 60.33	\$ 1,206.60
Youth (7-12) / Half-Day/Lower Mtn	1	\$ 17.85	\$ 0.85	\$ 17.00
Child (6 & Younger) / All-Day/All-Lifts	14	\$ 0.00	\$ 0.00	\$ 0.00
Child (6 & Younger) / All-Day/All-Lifts -	2	\$ 27.30	\$ 1.30	\$ 26.00
Senior (65+) / Porcupine Only	6	\$ 138.60	\$ 6.60	\$ 132.00
Comp & Specials / Friday Night LIGHTS!!	43	\$ 559.65	\$ 26.65	\$ 533.00
Bulk Tickets / Adult CG Bulk Ticket \$35	8	\$ 240.00	\$ 0.00	\$ 240.00
Bulk Tickets / Adult CG Bulk Ticket \$40	28	\$ 1,120.00	\$ 0.00	\$ 1,120.00
Bulk Tickets / Donation Bulk Ticket	163	\$ 0.00	\$ 0.00	\$ 0.00
Bus / One Way	6	\$ 31.50	\$ 1.50	\$ 30.00
Forgot Pass/Employee/Reprint / Forgot Pass	1	\$ 0.00	\$ 0.00	\$ 0.00
Forgot Pass/Employee/Reprint / Reprint Lower	4	\$ 0.00	\$ 0.00	\$ 0.00
	715	\$ 12,421.33	\$ 526.73	\$ 11,894.60
Season Pass				
Adult (19+) / Unlimited	1139	\$ 759,843.00	\$ 35,823.00	\$ 724,020.00
Adult (19+) / CBJ Employee Unlimited	38	\$ 23,940.00	\$ 1,140.00	\$ 22,800.00
Adult (19+) / CBJ Health Yourself EC Discount	38	\$ 1,197.00	\$ 0.00	\$ 1,197.00
Adult (19+) / 5 Visit	22	\$ 6,510.00	\$ 310.00	\$ 6,200.00
Adult (19+) / 10 Visit	11	\$ 6,237.00	\$ 297.00	\$ 5,940.00
Senior (65+) / Unlimited	123	\$ 66,823.50	\$ 3,133.50	\$ 63,690.00
Super Senior (75+) / Unlimited Super Senior	37	\$ 0.00	\$ 0.00	\$ 0.00
College / College	67	\$ 37,070.25	\$ 1,765.25	\$ 35,305.00
Teen (13-18) / Unlimited	267	\$ 97,339.70	\$ 4,635.22	\$ 92,704.48
Teen (13-18) / 5 Visit	6	\$ 1,323.00	\$ 63.00	\$ 1,260.00
Teen (13-18) / 10 Visit	3	\$ 738.00	\$ 18.00	\$ 720.00
Youth (7-12) / Unlimited	313	\$ 62,463.67	\$ 2,957.32	\$ 59,506.35
Child (6 & younger) / Unlimited	153	\$ 5,107.20	\$ 243.20	\$ 4,864.00
Nordic / Nordic	35	\$ 4,987.50	\$ 237.50	\$ 4,750.00
Nordic / Nordic Add-on	97	\$ 5,092.50	\$ 242.50	\$ 4,850.00
Schools / 5th Graders	71	\$ 0.00	\$ 0.00	\$ 0.00
Schools / Books2Boards	27	\$ 0.00	\$ 0.00	\$ 0.00

Category / Attribute / Product	Sold	Gross	Tax	Ex Tax
Flex Pass / Flex Pass	130	\$ 22,065.75	\$ 1,050.75	\$ 21,015.00
Transferable / Transferable	10	\$ 11,550.00	\$ 550.00	\$ 11,000.00
Employee / Employee Unlimited	121	\$ 0.00	\$ 0.00	\$ 0.00
Employee / Employee Limited	2	\$ 0.00	\$ 0.00	\$ 0.00
Employee / Employee Dependent	29	\$ 761.25	\$ 36.25	\$ 725.00
Employee / EMP Food Voucher	366	\$ 0.00	\$ 0.00	\$ 0.00
Bus / Snow Bus	11	\$ 1,092.50	\$ 47.50	\$ 1,045.00
TRADE / TRADE	15	\$ 0.00	\$ 0.00	\$ 0.00
Replacement Passes / Replacement- Lost	1	\$ 52.50	\$ 2.50	\$ 50.00
Replacement Passes / NEW Media Card	210	\$ 1,102.50	\$ 52.50	\$ 1,050.00
Flex Pass Discount / Flex Pass Discount	130	\$ 0.00	\$ 0.00	\$ 0.00
	3472	\$ 1,115,296.82	\$ 52,604.99	\$ 1,062,691.83
Office				
Gift Cards / Gift Card	17	\$ 3,643.10	\$ 0.00	\$ 3,643.10
Gift Cards / \$25 Gift Card	2	\$ 50.00	\$ 0.00	\$ 50.00
Gift Cards / \$50 Gift Card	4	\$ 200.00	\$ 0.00	\$ 200.00
Lockers / Individual	178	\$ 40,887.00	\$ 1,947.00	\$ 38,940.00
Lockers / Family	102	\$ 40,299.00	\$ 1,919.00	\$ 38,380.00
Lockers / Snowboard	5	\$ 1,044.75	\$ 49.75	\$ 995.00
Lockers / Corner	7	\$ 2,058.00	\$ 98.00	\$ 1,960.00
Snow Bus / One Way	39	\$ 195.00	\$ 0.00	\$ 195.00
Snow Bus / Round Trip	2	\$ 20.00	\$ 0.00	\$ 20.00
Special Events / Christmas Celebration	76	\$ 1,292.00	\$ 61.56	\$ 1,230.44
Special Events / Snovember Ticket Ind	178	\$ 2,803.50	\$ 133.50	\$ 2,670.00
Admin Service Fees / Lesson Admin Fee	3	\$ 150.00	\$ 7.14	\$ 142.86
Admin Service Fees / Customer Service Fees	2	\$ 14.00	\$ 0.00	\$ 14.00
	615	\$ 92,656.35	\$ 4,215.95	\$ 88,440.40
Triple Play & BB Cards				
Youth (7-17) / Triple Play Pack	18	\$ 2,320.50	\$ 110.50	\$ 2,210.00
Adult (18+) / Triple Play Pack	23	\$ 2,866.50	\$ 136.50	\$ 2,730.00
Adult (18+) / Triple Play - Nordic Classic	0	\$ 0.00	\$ 0.00	\$ 0.00
Adult (18+) / Triple Play - Skate	1	\$ 115.50	\$ 5.50	\$ 110.00
Beyond Beginner (BB) / Beyond Beginner-SKI	2	\$ 535.50	\$ 25.50	\$ 510.00
	44	\$ 5,838.00	\$ 278.00	\$ 5,560.00
Programs - Youth				
Wee Ski / Wee Ski (3-6)	132	\$ 35,490.00	\$ 1,690.00	\$ 33,800.00
Powder Pilots (Ski) / Powder Pilots (6-7)	67	\$ 16,537.50	\$ 787.50	\$ 15,750.00
Mountain Explorers (Ski) / Mountain Explorers	82	\$ 19,372.50	\$ 922.50	\$ 18,450.00
Holiday Camp (Ski) / Holiday Camp First Timer	53	\$ 6,496.86	\$ 309.36	\$ 6,187.50
Holiday Camp (Ski) / Holiday Camp HTR &	12	\$ 1,575.00	\$ 75.00	\$ 1,500.00
Holiday Camp (Snowboard) / Holiday Camp	14	\$ 1,837.50	\$ 87.50	\$ 1,750.00

Category / Attribute / Product	Sold	Gross	Tax	Ex Tax
Holiday Camp (Snowboard) / Holiday Camp	1	\$ 131.25	\$ 6.25	\$ 125.00
Little Rippers (Snowboard) / Little Rippers (5-6)	4	\$ 1,092.00	\$ 52.00	\$ 1,040.00
Big Rippers (Snowboard) / Big Rippers (7-17)	12	\$ 2,835.00	\$ 135.00	\$ 2,700.00
5th Grade Series / 5th Grade Ski/Board Series	2	\$ 0.00	\$ 0.00	\$ 0.00
B2B / B2B Lesson	3	\$ 0.00	\$ 0.00	\$ 0.00
Summer Adventure Series / Summer	2	\$ 588.00	\$ 28.00	\$ 560.00
	384	\$ 85,955.61	\$ 4,093.11	\$ 81,862.50
Programs - Adult				
Women's Edge (Ski) / Women's Edge Series	10	\$ 1,575.00	\$ 75.00	\$ 1,500.00
Women's Edge (Snowboard) / Women's Edge	1	\$ 157.50	\$ 7.50	\$ 150.00
	11	\$ 1,732.50	\$ 82.50	\$ 1,650.00
Lessons				
Private Lessons / 1 Hour Private	4	\$ 315.00	\$ 15.00	\$ 300.00
Private Lessons / 2 Hour Private	3	\$ 409.50	\$ 19.50	\$ 390.00
Private Lessons / Add'l Person	1	\$ 52.50	\$ 2.50	\$ 50.00
Youth Group Lessons / Learn-to-SKI PKG	11	\$ 690.00	\$ 30.00	\$ 660.00
Youth Group Lessons / Learn-to-Board PKG	2	\$ 126.00	\$ 6.00	\$ 120.00
Youth Group Lessons / Group Lesson	3	\$ 52.50	\$ 2.50	\$ 50.00
Youth Group Lessons / 5th Grade Lesson	2	\$ 0.00	\$ 0.00	\$ 0.00
Tykes Group Lessons / Learn-to-Ride PKG	1	\$ 63.00	\$ 3.00	\$ 60.00
Tykes Group Lessons / Learn-to-SKI PKG	18	\$ 1,134.00	\$ 54.00	\$ 1,080.00
Tykes Group Lessons / Group Lesson	1	\$ 52.50	\$ 2.50	\$ 50.00
Adult Group Lessons / Employee Lesson	14	\$ 0.00	\$ 0.00	\$ 0.00
Adult Group Lessons / Learn-to-Board PKG	5	\$ 315.00	\$ 15.00	\$ 300.00
Adult Group Lessons / Learn-to-SKI PKG	9	\$ 504.00	\$ 24.00	\$ 480.00
Adult Group Lessons / \$45 Learn to Ski Special	1	\$ 47.25	\$ 2.25	\$ 45.00
	75	\$ 3,761.25	\$ 176.25	\$ 3,585.00
Rental				
SKI Daily Rentals / Adult 19-64	65	\$ 2,898.00	\$ 138.00	\$ 2,760.00
SKI Daily Rentals / Senior 65+	3	\$ 138.60	\$ 6.60	\$ 132.00
SKI Daily Rentals / Teen 13-18	71	\$ 1,134.00	\$ 54.00	\$ 1,080.00
SKI Daily Rentals / Youth 7-12	45	\$ 1,512.00	\$ 72.00	\$ 1,440.00
SKI Daily Rentals / Child 6 & under	18	\$ 311.85	\$ 14.85	\$ 297.00
Snowboard Daily Rentals / Adult 19-64	28	\$ 1,328.25	\$ 63.25	\$ 1,265.00
Snowboard Daily Rentals / Teen 13-18	23	\$ 529.20	\$ 25.20	\$ 504.00
Snowboard Daily Rentals / Youth 7-12	12	\$ 403.20	\$ 19.20	\$ 384.00
Snowboard Daily Rentals / Child 6 & under	1	\$ 18.90	\$ 0.90	\$ 18.00
Half-Day SKI Rental / Adult 19-64	26	\$ 1,037.40	\$ 49.40	\$ 988.00
Half-Day SKI Rental / Teen 13-18	4	\$ 121.80	\$ 5.80	\$ 116.00
Half-Day SKI Rental / Youth 7-12	12	\$ 302.40	\$ 14.40	\$ 288.00
Half-Day Snowboard Rental / Adult 19-64	9	\$ 359.10	\$ 17.10	\$ 342.00

Category / Attribute / Product	Sold	Gross	Tax	Ex Tax
Half-Day Snowboard Rental / Teen 13-18	7	\$ 213.15	\$ 10.15	\$ 203.00
Half-Day Snowboard Rental / Youth 7-12	2	\$ 50.40	\$ 2.40	\$ 48.00
Helmet Rental / Helmet Rental	16	\$ 184.80	\$ 8.80	\$ 176.00
Poles ONLY / Poles Only	7	\$ 80.85	\$ 3.85	\$ 77.00
Snowboard Boot ONLY / Adult&Senior 18+	5	\$ 147.00	\$ 7.00	\$ 140.00
Snowboard Boot ONLY / Teen&Youth 7-17	7	\$ 169.05	\$ 8.05	\$ 161.00
Season Rentals / SKI - Child (3-6) Season	24	\$ 4,410.00	\$ 210.00	\$ 4,200.00
Season Rentals / SKI - Youth 7-12 Season	42	\$ 9,686.26	\$ 461.26	\$ 9,225.00
Season Rentals / SKI - Teen 13-18 Season	11	\$ 2,817.50	\$ 122.50	\$ 2,695.00
Season Rentals / SKI - Adult 19-64 Season	7	\$ 2,168.25	\$ 103.25	\$ 2,065.00
Season Rentals / BOARD - Youth 7-12 Season	6	\$ 1,417.50	\$ 67.50	\$ 1,350.00
Season Rentals / BOARD - Teen 13-18	2	\$ 514.50	\$ 24.50	\$ 490.00
Fitting Reservation / Pre-Fit Reservation	30	\$ 0.00	\$ 0.00	\$ 0.00
	483	\$ 31,953.96	\$ 1,509.96	\$ 30,444.00
Repair				
Repair / T/A: Test + Adjust	101	\$ 2,431.15	\$ 116.15	\$ 2,315.00
Repair / AMT: Alpine Mount	65	\$ 4,074.71	\$ 194.21	\$ 3,880.50
Repair / RMT: Alpine Remount	9	\$ 669.40	\$ 31.90	\$ 637.50
Repair / PMT: Paper Mount	3	\$ 240.99	\$ 11.49	\$ 229.50
Repair / RAM: Rail Mount	17	\$ 631.68	\$ 30.08	\$ 601.60
Repair / SBM: Snowboard Mount	1	\$ 18.90	\$ 0.90	\$ 18.00
Repair / Belt Wax	8	\$ 79.80	\$ 3.80	\$ 76.00
Repair / PWX: Pro Wax	82	\$ 1,966.38	\$ 93.88	\$ 1,872.50
Repair / SWX: Summer Wax	2	\$ 28.36	\$ 1.36	\$ 27.00
Repair / Scrape	1	\$ 9.00	\$ 0.43	\$ 8.57
Repair / Belt Wax Punch Card	4	\$ 273.00	\$ 13.00	\$ 260.00
Repair / EDG: Edges	7	\$ 165.41	\$ 7.91	\$ 157.50
Repair / E/W: Edges + Pro Wax	95	\$ 4,103.58	\$ 195.78	\$ 3,907.80
Repair / FT: Full Tune	18	\$ 1,283.67	\$ 61.17	\$ 1,222.50
Repair / Labor Misc \$10	19	\$ 182.70	\$ 8.70	\$ 174.00
Repair / HRL: Labor 1/2 Hr \$40	5	\$ 193.20	\$ 9.20	\$ 184.00
Repair / HC: Helicoils (1st)	1	\$ 21.00	\$ 1.00	\$ 20.00
Repair / Additional Helicoil/Insert	1	\$ 10.00	\$ 0.48	\$ 9.52
Repair / Ladder Strap	1	\$ 4.20	\$ 0.20	\$ 4.00
Repair / Replace Ladder Strap	1	\$ 3.68	\$ 0.18	\$ 3.50
Repair / Misc \$20	1	\$ 20.00	\$ 0.95	\$ 19.05
	442	\$ 16,410.81	\$ 782.77	\$ 15,628.04
Grand Total:	6241	\$ 1,366,026.63	\$ 64,270.26	\$ 1,301,756.37



Eaglecrest

Product Sales Summary

From 7/2/2025 to 1/3/2026

Category / Attribute / Product	Sold	Gross	Tax	Ex Tax
Tickets				
Adult (19+) / Porcupine Only	212	\$ 4,550.70	\$ 216.70	\$ 4,334.00
Adult (19+) / All-Day/All-Lifts	3	\$ 39.38	\$ 1.88	\$ 37.50
Adult (19+) / All-Day/Lower Mtn	169	\$ 8,505.00	\$ 405.00	\$ 8,100.00
Adult (19+) / Half-Day/Lower Mtn	148	\$ 6,132.00	\$ 292.00	\$ 5,840.00
Adult (19+) / All-Lifts/SKI PKG	7	\$ 720.30	\$ 34.30	\$ 686.00
Adult (19+) / All-Lifts/BOARD PKG	6	\$ 617.40	\$ 29.40	\$ 588.00
Adult (19+) / NON-Resident-All-Day/All-Lifts	1	\$ 94.50	\$ 4.50	\$ 90.00
Teen (13-18) / Porcupine Only	21	\$ 485.10	\$ 23.10	\$ 462.00
Teen (13-18) / All-Day/Lower Mtn	51	\$ 1,820.70	\$ 86.70	\$ 1,734.00
Teen (13-18) / Half-Day/Lower Mtn	22	\$ 646.80	\$ 30.80	\$ 616.00
Teen (13-18) / All-Lifts/SKI PKG	5	\$ 383.25	\$ 18.25	\$ 365.00
Teen (13-18) / All-Lifts/BOARD PKG	3	\$ 229.95	\$ 10.95	\$ 219.00
Youth (7-12) / Porcupine Only	25	\$ 577.50	\$ 27.50	\$ 550.00
Youth (7-12) / All-Day/All-Lifts	3	\$ 113.40	\$ 5.40	\$ 108.00
Youth (7-12) / All-Day/Lower Mtn	16	\$ 386.40	\$ 18.40	\$ 368.00
Youth (7-12) / Half-Day/Lower Mtn	15	\$ 267.75	\$ 12.75	\$ 255.00
Youth (7-12) / All-Lifts/SKI PKG	1	\$ 55.65	\$ 2.65	\$ 53.00
Child (6 & Younger) / All-Day/All-Lifts	16	\$ 0.00	\$ 0.00	\$ 0.00
Senior (65+) / All-Day/Lower Mtn	2	\$ 96.60	\$ 4.60	\$ 92.00
Senior (65+) / Half-Day/Lower Mtn	1	\$ 38.85	\$ 1.85	\$ 37.00
Nordic Trail Fees / Adult-Senior-Teen	11	\$ 241.50	\$ 11.50	\$ 230.00
Comp & Specials / SP Bring A Friend	20	\$ 0.00	\$ 0.00	\$ 0.00
Comp & Specials / COMP	49	\$ 0.00	\$ 0.00	\$ 0.00
Bulk Tickets / Adult Bulk Ticket \$52 (25ea)	25	\$ 1,365.00	\$ 65.00	\$ 1,300.00
Bulk Tickets / Adult CG Bulk Ticket \$35	24	\$ 840.00	\$ 0.00	\$ 840.00
Bulk Tickets / Adult CG Bulk Ticket \$40	94	\$ 3,720.00	\$ 0.00	\$ 3,720.00
Bus / One Way	3	\$ 15.75	\$ 0.75	\$ 15.00
Forgot Pass/Employee/Reprint / Forgot Pass	14	\$ 0.00	\$ 0.00	\$ 0.00
Forgot Pass/Employee/Reprint / Reprint All	2	\$ 0.00	\$ 0.00	\$ 0.00
Forgot Pass/Employee/Reprint / Reprint Lower	17	\$ 0.00	\$ 0.00	\$ 0.00
Forgot Pass/Employee/Reprint / EMP All	1	\$ 0.00	\$ 0.00	\$ 0.00
	987	\$ 31,943.48	\$ 1,303.98	\$ 30,639.50
Season Pass				
Adult (19+) / Unlimited	735	\$ 497,879.68	\$ 23,588.56	\$ 474,291.12

Category / Attribute / Product	Sold	Gross	Tax	Ex Tax
Adult (19+) / CBJ Employee Unlimited	24	\$ 15,120.00	\$ 720.00	\$ 14,400.00
Adult (19+) / CBJ Health Yourself EC Discount	24	\$ 756.00	\$ 0.00	\$ 756.00
Adult (19+) / 5 Visit	31	\$ 9,355.50	\$ 445.50	\$ 8,910.00
Adult (19+) / 10 Visit	17	\$ 10,174.50	\$ 484.50	\$ 9,690.00
Adult (19+) / Payment plan Additional	4	\$ 254.00	\$ 12.08	\$ 241.92
Senior (65+) / Unlimited	88	\$ 47,555.32	\$ 2,264.54	\$ 45,290.78
Super Senior (75+) / Unlimited Super Senior	38	\$ 0.00	\$ 0.00	\$ 0.00
College / College	27	\$ 15,015.00	\$ 715.00	\$ 14,300.00
Military / Military	42	\$ 24,255.00	\$ 1,155.00	\$ 23,100.00
Teen (13-18) / Unlimited	183	\$ 67,483.00	\$ 3,193.00	\$ 64,290.00
Teen (13-18) / 5 Visit	14	\$ 3,234.00	\$ 154.00	\$ 3,080.00
Teen (13-18) / 10 Visit	4	\$ 1,596.00	\$ 76.00	\$ 1,520.00
Youth (7-12) / Unlimited	248	\$ 50,445.00	\$ 2,385.00	\$ 48,060.00
Child (6 & younger) / Unlimited	146	\$ 4,888.80	\$ 232.80	\$ 4,656.00
Nordic / Nordic	32	\$ 4,725.00	\$ 225.00	\$ 4,500.00
Nordic / Nordic TEEN	6	\$ 598.50	\$ 28.50	\$ 570.00
Nordic / Nordic Add-on	88	\$ 4,620.00	\$ 220.00	\$ 4,400.00
Schools / 5th Graders	91	\$ 0.00	\$ 0.00	\$ 0.00
Schools / Books2Boards	61	\$ 0.00	\$ 0.00	\$ 0.00
Flex Pass / Flex Pass	108	\$ 18,952.50	\$ 902.50	\$ 18,050.00
Transferable / Transferable	8	\$ 12,300.00	\$ 300.00	\$ 12,000.00
Employee / Employee Unlimited	100	\$ 0.00	\$ 0.00	\$ 0.00
Employee / Employee Limited	1	\$ 0.00	\$ 0.00	\$ 0.00
Employee / Employee Dependent	28	\$ 735.00	\$ 35.00	\$ 700.00
Employee / EMP Food Voucher	335	\$ 0.00	\$ 0.00	\$ 0.00
Bus / Snow Bus	8	\$ 793.25	\$ 33.25	\$ 760.00
TRADE / TRADE	18	\$ 0.00	\$ 0.00	\$ 0.00
Replacement Passes / Replacement- Lost	5	\$ 78.75	\$ 3.75	\$ 75.00
Replacement Passes / NEW Media Card	148	\$ 766.50	\$ 36.50	\$ 730.00
Flex Pass Discount / Flex Pass Discount	108	\$ 0.00	\$ 0.00	\$ 0.00
	2770	\$ 791,581.30	\$ 37,210.48	\$ 754,370.82

Office

Gift Cards / Gift Card	15	\$ 2,700.94	\$ 0.00	\$ 2,700.94
Gift Cards / \$25 Gift Card	3	\$ 75.00	\$ 0.00	\$ 75.00
Gift Cards / \$50 Gift Card	3	\$ 150.00	\$ 0.00	\$ 150.00
Gift Cards / \$100 Gift Card	1	\$ 100.00	\$ 0.00	\$ 100.00
Lockers / Individual	182	\$ 51,649.50	\$ 2,459.50	\$ 49,190.00
Lockers / Family	104	\$ 48,729.72	\$ 2,320.46	\$ 46,409.26
Lockers / Snowboard	5	\$ 1,286.25	\$ 61.25	\$ 1,225.00
Lockers / Corner	6	\$ 2,110.50	\$ 100.50	\$ 2,010.00
Snow Bus / One Way	3	\$ 15.00	\$ 0.00	\$ 15.00

Category / Attribute / Product	Sold	Gross	Tax	Ex Tax
Snow Bus / Round Trip	4	\$ 40.00	\$ 0.00	\$ 40.00
Special Events / Christmas Celebration	46	\$ 828.00	\$ 39.56	\$ 788.44
Special Events / 50th Season Evening Kick off	0	\$ 0.00	\$ 0.00	\$ 0.00
Special Events / Film Night: Movie ONLY	66	\$ 1,039.50	\$ 49.50	\$ 990.00
Admin Service Fees / Lesson Admin Fee	9	\$ 450.00	\$ 21.42	\$ 428.58
Admin Service Fees / Customer Service Fees	0	(\$ 45.50)	\$ 0.00	(\$ 45.50)
	447	\$ 109,128.91	\$ 5,052.19	\$ 104,076.72
Triple Play & BB Cards				
Youth (7-17) / Triple Play Pack	18	\$ 2,236.50	\$ 106.50	\$ 2,130.00
Adult (18+) / Triple Play Pack	12	\$ 1,417.50	\$ 67.50	\$ 1,350.00
	30	\$ 3,654.00	\$ 174.00	\$ 3,480.00
Programs - Youth				
Wee Ski / Wee Ski (3-6)	104	\$ 28,798.87	\$ 1,371.37	\$ 27,427.50
Powder Pilots (Ski) / Powder Pilots (6-7)	72	\$ 18,742.52	\$ 892.52	\$ 17,850.00
Mountain Explorers (Ski) / Mountain Explorers	83	\$ 20,044.50	\$ 954.50	\$ 19,090.00
Holiday Camp (Ski) / Holiday Camp First Timer	74	\$ 9,515.61	\$ 453.11	\$ 9,062.50
Holiday Camp (Ski) / Holiday Camp HTR &	28	\$ 3,675.00	\$ 175.00	\$ 3,500.00
Holiday Camp (Snowboard) / Holiday Camp	13	\$ 1,706.25	\$ 81.25	\$ 1,625.00
Little Rippers (Snowboard) / Little Rippers (5-6)	5	\$ 1,391.25	\$ 66.25	\$ 1,325.00
Big Rippers (Snowboard) / Big Rippers (7-17)	11	\$ 2,656.50	\$ 126.50	\$ 2,530.00
5th Grade Series / 5th Grade Ski/Board Series	1	\$ 0.00	\$ 0.00	\$ 0.00
B2B / B2B Lesson	1	\$ 0.00	\$ 0.00	\$ 0.00
Summer Adventure Series / Summer	0	(\$ 14.00)	(\$ 14.00)	\$ 0.00
	392	\$ 86,516.50	\$ 4,106.50	\$ 82,410.00
Programs - Adult				
Women's Edge (Ski) / Women's Edge Series	5	\$ 787.50	\$ 37.50	\$ 750.00
	5	\$ 787.50	\$ 37.50	\$ 750.00
Lessons				
Private Lessons / 1 Hour Private	8	\$ 655.20	\$ 31.20	\$ 624.00
Private Lessons / 2 Hour Private	2	\$ 283.50	\$ 13.50	\$ 270.00
Youth Group Lessons / Learn-to-SKI PKG	16	\$ 1,092.00	\$ 52.00	\$ 1,040.00
Youth Group Lessons / Learn-to-Board PKG	12	\$ 819.00	\$ 39.00	\$ 780.00
Youth Group Lessons / Group Lesson	3	\$ 0.00	\$ 0.00	\$ 0.00
Youth Group Lessons / 5th Grade Lesson	8	\$ 0.00	\$ 0.00	\$ 0.00
Youth Group Lessons / Community L2 Ski	14	\$ 661.50	\$ 31.50	\$ 630.00
Tykes Group Lessons / Learn-to-Ride PKG	4	\$ 273.00	\$ 13.00	\$ 260.00
Tykes Group Lessons / Learn-to-SKI PKG	9	\$ 614.25	\$ 29.25	\$ 585.00
Tykes Group Lessons / Group Lesson	3	\$ 83.46	\$ 3.96	\$ 79.50
Adult Group Lessons / Learn-to-Board PKG	6	\$ 409.50	\$ 19.50	\$ 390.00
Adult Group Lessons / Learn-to-SKI PKG	3	\$ 204.75	\$ 9.75	\$ 195.00
Adult Group Lessons / \$45 Learn to Ski Special	3	\$ 141.75	\$ 6.75	\$ 135.00
Adult Group Lessons / \$45 Learn to Board	2	\$ 94.50	\$ 4.50	\$ 90.00

Category / Attribute / Product	Sold	Gross	Tax	Ex Tax
Adult Group Lessons / Community L2 Ski	4	\$ 189.00	\$ 9.00	\$ 180.00
	97	\$ 5,521.41	\$ 262.91	\$ 5,258.50
Rental				
SKI Daily Rentals / Adult 19-64	105	\$ 4,831.16	\$ 230.06	\$ 4,601.10
SKI Daily Rentals / UAS College \$30	2	\$ 63.00	\$ 3.00	\$ 60.00
SKI Daily Rentals / Senior 65+	1	\$ 51.45	\$ 2.45	\$ 49.00
SKI Daily Rentals / Teen 13-18	54	\$ 1,433.25	\$ 68.25	\$ 1,365.00
SKI Daily Rentals / Youth 7-12	61	\$ 2,205.00	\$ 105.00	\$ 2,100.00
SKI Daily Rentals / Child 6 & under	14	\$ 308.70	\$ 14.70	\$ 294.00
Snowboard Daily Rentals / Adult 19-64	41	\$ 1,697.85	\$ 80.85	\$ 1,617.00
Snowboard Daily Rentals / Teen 13-18	34	\$ 887.83	\$ 42.28	\$ 845.55
Snowboard Daily Rentals / Youth 7-12	8	\$ 294.00	\$ 14.00	\$ 280.00
Snowboard Daily Rentals / Child 6 & under	4	\$ 88.20	\$ 4.20	\$ 84.00
Nordic Daily Rentals / Nordic Classic Rental	2	\$ 100.80	\$ 4.80	\$ 96.00
Helmet Rental / Helmet Rental	15	\$ 176.40	\$ 8.40	\$ 168.00
Poles ONLY / Poles Only	5	\$ 63.00	\$ 3.00	\$ 60.00
Snowboard Boot ONLY / Adult&Senior 18+	8	\$ 235.20	\$ 11.20	\$ 224.00
Snowboard Boot ONLY / Teen&Youth 7-17	2	\$ 48.30	\$ 2.30	\$ 46.00
Demo Skis / Demo Ski	3	\$ 189.00	\$ 9.00	\$ 180.00
Season Rentals / SKI - Child (3-6) Season	30	\$ 5,512.50	\$ 262.50	\$ 5,250.00
Season Rentals / SKI - Youth 7-12 Season	28	\$ 6,615.00	\$ 315.00	\$ 6,300.00
Season Rentals / SKI - Teen 13-18 Season	7	\$ 1,824.90	\$ 86.90	\$ 1,738.00
Season Rentals / SKI - Adult 19-64 Season	5	\$ 1,575.00	\$ 75.00	\$ 1,500.00
Season Rentals / BOARD - Child (3-6) Season	1	\$ 183.75	\$ 8.75	\$ 175.00
Season Rentals / BOARD - Youth 7-12 Season	2	\$ 472.50	\$ 22.50	\$ 450.00
Season Rentals / BOARD - Teen 13-18	2	\$ 525.00	\$ 25.00	\$ 500.00
	434	\$ 29,381.79	\$ 1,399.14	\$ 27,982.65
Repair				
Repair / T/A: Test + Adjust	86	\$ 2,092.37	\$ 99.87	\$ 1,992.50
Repair / AMT: Alpine Mount	35	\$ 2,388.23	\$ 113.73	\$ 2,274.50
Repair / RMT: Alpine Remount	9	\$ 651.32	\$ 31.02	\$ 620.30
Repair / RAM: Rail Mount	1	\$ 37.80	\$ 1.80	\$ 36.00
Repair / Belt Wax	8	\$ 80.85	\$ 3.85	\$ 77.00
Repair / PWX: Pro Wax	61	\$ 1,714.67	\$ 81.67	\$ 1,633.00
Repair / Scrape	2	\$ 12.00	\$ 0.58	\$ 11.42
Repair / Belt Wax Punch Card	1	\$ 68.25	\$ 3.25	\$ 65.00
Repair / IR Wax Punch Card	2	\$ 189.00	\$ 9.00	\$ 180.00
Repair / E/W: Edges + Pro Wax	33	\$ 1,384.55	\$ 66.05	\$ 1,318.50
Repair / FT: Full Tune	15	\$ 1,055.31	\$ 50.31	\$ 1,005.00
Repair / HRL: Labor 1/2 Hr \$40	1	\$ 37.80	\$ 1.80	\$ 36.00
Repair / Additional Hardware	1	\$ 5.25	\$ 0.25	\$ 5.00

Category / Attribute / Product	Sold	Gross	Tax	Ex Tax
Repair / Replace Ladder Strap	1	\$ 3.68	\$ 0.17	\$ 3.51
Repair / Snowboard Binding Strap	1	\$ 10.50	\$ 0.50	\$ 10.00
Repair / Misc \$2	2	\$ 4.20	\$ 0.20	\$ 4.00
Repair / Misc \$5	2	\$ 10.50	\$ 0.50	\$ 10.00
Repair / Misc \$10	4	\$ 38.85	\$ 1.85	\$ 37.00
Repair / Misc \$15	8	\$ 118.15	\$ 5.65	\$ 112.50
Repair / Misc \$20	4	\$ 79.80	\$ 3.80	\$ 76.00
	277	\$ 9,983.08	\$ 475.85	\$ 9,507.23
Grand Total:	5439	\$ 1,068,497.97	\$ 50,022.55	\$ 1,018,475.42